

# **Business Process Management Market – Global Industry Size, Share, Trends, Opportunity, and Forecast, Segmented By Solution (Automation, Process Modelling, Content & Document Management, Monitoring & Optimization, Integration, Others), By Deployment (Cloud, On-premise), By End User (BFSI, IT, Retail, Manufacturing, Healthcare, Government & Defense, Others), By Organization Size (SMEs, Large Enterprise), By Region, By Competition, 2018-2028**

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## **Abstracts**

Global Business Process Management Market was valued at USD 14.1 Billion in 2022 and is anticipated to project robust growth in the forecast period with a CAGR of 10.9% through 2028. The global Business Process Management (BPM) market is experiencing significant growth, driven by the escalating need for businesses to optimize their operations and enhance efficiency. BPM solutions enable organizations to streamline their complex processes, automate repetitive tasks, and improve overall productivity. This technology offers a systematic approach to managing and optimizing business processes, ensuring better resource allocation, reduced costs, and faster decision-making. With the increasing complexity of business operations and the need for seamless collaboration across departments, BPM tools have become indispensable for enterprises of all sizes. Moreover, the growing focus on customer experience and the need to comply with regulatory requirements are compelling businesses to invest in BPM solutions. Additionally, advancements in technology, such as artificial intelligence and machine learning, are further enhancing BPM capabilities, allowing organizations to

achieve higher levels of process automation and data-driven insights. As businesses continue to embrace digital transformation, the demand for BPM solutions is poised to rise, making it a pivotal component in modern corporate strategies aiming for operational excellence and sustainable growth.

## Key Market Drivers

### Digital Transformation Initiatives

The global Business Process Management (BPM) market is witnessing substantial growth due to the increasing focus on digital transformation initiatives among businesses. In today's competitive landscape, companies are prioritizing the optimization of their processes to enhance efficiency and agility. BPM solutions play a pivotal role by providing tools and methodologies for process automation, monitoring, and improvement. As organizations strive to digitize their workflows and enhance customer experiences, BPM technology has become integral. Businesses are adopting BPM to streamline operations, reduce manual errors, and accelerate decision-making processes. The flexibility offered by BPM platforms allows businesses to adapt to changing market demands swiftly. With the relentless pace of technological advancements and the need for seamless integration of business processes, the demand for BPM solutions is poised to rise, making it a fundamental driver in the global BPM market's growth trajectory.

### Data-Driven Decision Making

The global BPM market is experiencing significant expansion due to the growing emphasis on data-driven decision-making processes. In the era of big data and analytics, businesses are increasingly relying on actionable insights to drive strategic decisions. BPM solutions provide advanced analytics and reporting features, enabling organizations to gain deep insights into their processes, identify bottlenecks, and uncover optimization opportunities. By harnessing the power of data analytics, businesses can make informed decisions that enhance operational efficiency and customer satisfaction. BPM tools facilitate real-time data monitoring, allowing businesses to respond promptly to market changes and customer demands. As companies recognize the competitive advantage offered by data-driven insights, the adoption of BPM solutions is on the rise, driving the market's growth.

### Compliance and Regulatory Requirements

The global BPM market is witnessing robust growth due to the escalating need for businesses to adhere to stringent compliance and regulatory requirements. Industries such as finance, healthcare, and manufacturing are subject to complex regulations and standards. BPM solutions provide a structured approach to process management, ensuring that organizations comply with industry regulations, data protection laws, and quality standards. By automating compliance-related tasks and documentation processes, BPM technology helps businesses mitigate risks and avoid penalties. The increasing focus on corporate governance and risk management further propels the demand for BPM solutions. As regulatory landscapes evolve and become more intricate, businesses across various sectors are investing in BPM platforms to ensure compliance, thereby fueling the market's expansion.

### Enhanced Customer Experience

The global BPM market is growing rapidly due to the heightened emphasis on enhancing customer experience. In today's customer-centric business environment, organizations are striving to deliver seamless and personalized experiences to gain a competitive edge. BPM solutions enable businesses to map customer journeys, automate interactions, and streamline customer-facing processes. By optimizing these processes, companies can provide efficient services, quick query resolution, and personalized offerings to their customers. BPM platforms also facilitate omnichannel communication, ensuring a consistent experience across various touchpoints. As businesses recognize the direct correlation between superior customer experiences and brand loyalty, the adoption of BPM solutions is becoming prevalent. Enterprises are investing in BPM technology to align their processes with customer expectations, thereby fostering customer satisfaction and loyalty, and driving the market's growth.

### Key Market Challenges

#### Integration Complexity and Compatibility

The Global Business Process Management (BPM) Market faces significant challenges arising from integration complexity and compatibility issues. Within the BPM landscape, a myriad of software solutions and platforms coexist, each designed to cater to specific organizational needs. While this diversity offers businesses various options for process optimization, it also leads to integration complexities. Organizations often struggle with integrating BPM software seamlessly into their existing infrastructures, resulting in operational disruptions and inefficiencies. Compatibility issues arise when different BPM systems, legacy software, and emerging technologies need to communicate and

collaborate effectively. This integration complexity poses a considerable challenge, necessitating businesses to invest in skilled professionals and advanced integration tools to ensure smooth interoperability between BPM solutions and other enterprise Organization Sizes.

### Data Security and Privacy Concerns

Data security and privacy concerns pose a significant challenge in the global BPM market. As organizations digitize their processes and leverage data analytics for decision-making, safeguarding sensitive business and customer data becomes paramount. With the rise of cyber threats and stringent data protection regulations such as GDPR, businesses are under immense pressure to secure their BPM systems against unauthorized access, data breaches, and cyber-attacks. Ensuring compliance with data privacy regulations while maintaining the agility and accessibility of BPM solutions is a delicate balance. Businesses need to invest in robust cybersecurity measures, employee training, and encryption technologies to safeguard sensitive information, ensuring both compliance and customer trust.

### Resistance to Organizational Change

One of the critical challenges faced by the BPM market is resistance to organizational change. Implementing BPM solutions often necessitates a significant shift in organizational culture and workflows. Employees may resist these changes due to fear of job displacement, lack of understanding about the benefits of BPM, or reluctance to adapt to new technologies. Overcoming this resistance requires effective change management strategies, clear communication about the advantages of BPM implementation, and comprehensive training programs to empower employees with the skills needed to work efficiently within the new BPM framework. Addressing this challenge is crucial to ensuring successful BPM adoption and maximizing its potential for enhancing operational efficiency.

### Complex Regulatory Landscape

The complex regulatory landscape poses a substantial challenge to businesses adopting BPM solutions. Industries such as finance, healthcare, and telecommunications are subject to specific regulations governing their processes and data management practices. Adhering to these regulations while implementing BPM processes demands meticulous planning and customization of BPM solutions to meet industry-specific compliance requirements. Navigating the intricacies of evolving

regulations necessitates constant vigilance, legal expertise, and proactive adjustments to BPM strategies, ensuring that businesses remain compliant with industry standards and legal obligations.

### Legacy System Integration

Legacy system integration stands as a significant challenge in the BPM market. Many established businesses rely on legacy systems that have been in operation for years. Integrating these outdated systems with modern BPM solutions poses technical challenges due to differences in architecture, data formats, and communication protocols. Legacy systems often lack the flexibility and compatibility required for seamless integration with contemporary BPM platforms. Businesses are confronted with the task of bridging the gap between legacy systems and BPM technologies, requiring substantial investments in middleware, APIs, and expertise to ensure a cohesive and efficient workflow. Overcoming this challenge is vital for organizations aiming to leverage BPM for comprehensive process optimization without disrupting their existing operations.

### Key Market Trends

#### Digitization of Business Processes

The global Business Process Management (BPM) market is witnessing a transformative surge driven by the widespread adoption of digitized business processes. As businesses across industries embrace digital transformation initiatives, BPM solutions are becoming instrumental in optimizing and automating complex workflows. This trend reflects a fundamental shift in how organizations operate, moving away from traditional, paper-based processes to streamlined, digital workflows. Digitization not only enhances operational efficiency but also facilitates real-time monitoring, data analysis, and decision-making. BPM platforms are pivotal in this paradigm shift, enabling businesses to align their processes with digital strategies, leading to improved productivity and agility.

#### Advanced Analytics and AI Integration

The integration of advanced analytics and artificial intelligence (AI) technologies within BPM solutions is a notable trend shaping the market. Businesses are leveraging data-driven insights and predictive analytics to enhance process efficiency and gain a competitive edge. BPM platforms integrated with AI capabilities enable intelligent

automation, where tasks are automated based on cognitive computing, machine learning, and natural language processing. This integration empowers businesses to optimize decision-making, automate repetitive tasks, and provide personalized customer experiences. The synergy between BPM and AI fosters innovation, enabling organizations to respond dynamically to market demands and customer preferences.

### Cloud-Based BPM Solutions

Cloud-based BPM solutions are gaining prominence as businesses increasingly opt for flexible and scalable technology infrastructures. Cloud-based BPM platforms offer businesses the advantage of accessibility, collaboration, and cost-efficiency. These solutions allow organizations to deploy BPM tools without the need for extensive on-premises infrastructure, making them particularly appealing to small and medium-sized enterprises (SMEs). Cloud-based BPM solutions facilitate seamless collaboration among remote teams, ensuring real-time access to processes and data. Furthermore, cloud-based platforms are continually updated, ensuring businesses have access to the latest features and security enhancements, contributing to the market's growth.

### Focus on Customer-Centric BPM

A significant trend in the BPM market is the emphasis on customer-centric BPM strategies. Businesses are prioritizing customer experience by optimizing processes that directly impact customer interactions. Customer journey mapping, feedback analysis, and process personalization are key aspects of customer-centric BPM. By aligning BPM initiatives with customer needs and preferences, organizations enhance customer satisfaction and loyalty. BPM platforms play a pivotal role in this trend by enabling businesses to design, automate, and monitor customer-focused processes, ensuring seamless interactions and personalized services. As businesses recognize the correlation between exceptional customer experiences and brand loyalty, customer-centric BPM strategies are expected to gain further traction.

### Integration of Robotic Process Automation (RPA)

The integration of Robotic Process Automation (RPA) with BPM solutions is a transformative trend reshaping the market. RPA technology enables businesses to automate repetitive, rule-based tasks by deploying software robots or "bots." Integrating RPA with BPM platforms enhances automation capabilities, allowing organizations to achieve end-to-end process automation. By combining BPM and RPA, businesses can optimize operational efficiency, reduce errors, and enhance process accuracy. This

trend is particularly prevalent in industries with high-volume, repetitive tasks, such as finance, healthcare, and manufacturing. The synergy between BPM and RPA represents a strategic approach to process optimization, offering businesses the agility and efficiency required to thrive in today's competitive landscape.

## Segmental Insights

### Solution Insights

The automation segment is projected to witness the highest growth from 2023 to 2030. The growth of this segment can be attributed to the rising need for automation, owing to its benefits which include expanded productivity, incorporated framework, reduced probability of mistakes, reduced time in execution, decreased operating costs, and better internal communication, among others.

The companies are also coming up with solutions that have enhanced capabilities, which further exceed to drive the growth of the automation segment. For instance, in March 2021, Red Hat, Inc. introduced the latest update of the Red Hat process automation, an open-source business automation platform. The solution combines case management, business process management, resource planning, and business rules management, among others, which enables it to offer a comprehensive solution.

The process modeling segment occupied more than 25% of the revenue share in 2022. The segment's growth can be attributed to its benefits, which include improving communications, aligning operations with business strategy, improving operational efficiencies, increasing consistency and control, and gaining a competitive advantage.

### Deployment Insights

The cloud-based segment is projected to witness the highest CAGR from 2023 to 2030. Many companies engage in various strategic initiatives to offer cloud-based business process management solutions, including partnerships, collaborations, mergers, and acquisitions. For instance, in December 2021, Globals Inc. (an India-based cloud technology solution provider) announced its partnership with Axelor SAS (a French BPM solution provider). The partnership is aimed at accelerating the digital transformation of the customer of Globals Inc. by utilizing Axelor SAS's BPM, CRM, and ERP solutions.

The on-premise segment occupied more than 35% of the revenue share in 2022, which

can be attributed to the benefits that on-premises deployment offers, including control security and cost, among others. The backbone of the growth of this segment is the large enterprises dealing with sensitive data opting out for on-premises over cloud-based BPM solutions, owing to attributes such as data being firmly entrenched behind a firewall enabling better security. Resistance to change from on-premises deployment towards the cloud, especially among big companies, has also been a major factor attributing to the growth of the on-premise segment.

### End-user Insights

The SMEs segment is projected to witness the highest CAGR of more than 20% from 2023 to 2030. The growth can be attributed to the presence of top companies in the market that offers specialized solutions for SMEs, which are also in a price range that the SMEs can afford.

Some significant benefits of SMEs adopting BMP include avoiding back-and-forth emails, tracking processes through complicated files, automating repetitive tasks, easy collaboration and communication, identifying bottlenecks, and incorporating transparency. The major companies offering the BPM for SMEs include Kissflow Inc. and Cavintek, Inc. The benefits of deploying BPM and the availability of specialized solutions for SMEs have contributed to this growth during the forecast period.

The large Enterprise segment is expected to occupy more than 70% of the market by end-user, which can be attributed to the rising need to stay ahead in the competition for the large business in the market. This competition has resulted in large enterprises going to almost all the available solutions which can be used to optimize the business processes and improve productivity, among others. Moreover, the rapid adoption of the latest technology among other large businesses has also accelerated the growth of the large enterprise segment.

### Regional Insights

North America held the largest share of more than 35% in 2022. The growth of this region can be attributed to various factors, including the rapid adoption of the latest technology, the home to the world's largest economy, and the presence of major companies such as Appian Corporation, Genpact, and International Business Machine Corporation, among others. The U.S. is home to around 6.1 million employer firms, according to the latest data published by U.S. Census Bureau in 2019. Many businesses in the country have also enabled wide adoption of BPM, contributing to the



growth of the North America region.

Asia Pacific is projected to witness the highest CAGR of more than 20% from 2023 to 2030. The growth of this region can be attributed to rising economies such as India, which is undergoing a massive transition in digitalization. Moreover, the region is home to significant economies in the world, including China, Japan, and South Korea, which have been keen on adopting new technology, thereby driving the market growth. China and India are among the manufacturing hub in the world, which has contributed to the adoption of BPM among manufacturing industries in the region, thereby driving the growth.

### Key Market Players

Accenture

Appian Corporation

BP Logix, Inc.

Genpact

Infosys Limited

International Business Machines Corporation

Kissflow Inc.

Nintex Global Ltd.

Open Text Corporation

Pegasystems Inc.

Red Hat, Inc.

SAP SE

Software AG

## Report Scope:

In this report, the Global Business Process Management Market has been segmented into the following categories, in addition to the industry trends which have also been detailed below:

### Business Process Management Market, By Solution:

Automation

Process Modelling

Content & Document Management

Monitoring & Optimization

Integration

Others

### Business Process Management Market, By Deployment:

Cloud

On-premise

### Business Process Management Market, By End User:

BFSI

IT

Retail

Manufacturing

Healthcare

Government & Defense

Others

Business Process Management Market, By Organization Size:

SMEs

Large Enterprise

Business Process Management Market, By Region:

North America

United States

Canada

Mexico

Europe

France

United Kingdom

Italy

Germany

Spain

Belgium

Asia-Pacific

China

India

Japan

Australia

South Korea

Indonesia

Vietnam

South America

Brazil

Argentina

Colombia

Chile

Peru

Middle East & Africa

South Africa

Saudi Arabia

UAE

Turkey

Israel

## Competitive Landscape

Company Profiles: Detailed analysis of the major companies present in the Global Business Process Management Market.

### Available Customizations:

Global Business Process Management market report with the given market data, Tech Sci Research offers customizations according to a company's specific needs. The following customization options are available for the report:

#### Company Information

Detailed analysis and profiling of additional market players (up to five).

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