

Automotive Gear Oil Market – Global Industry Size, Share, Trends Opportunity, and Forecast, Segmented By Product (Mineral Gear Oil, Synthetic Gear Oil, Others), By Demand Category (OEM and Aftermarket), By Vehicle Type (Passenger Cars, Light Commercial Vehicles, Medium & Heavy Commercial Vehicles, and Two Wheelers), By Region, Competition 2018-2028

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# **Abstracts**

The Global Automotive Gear Oil Market size reached USD 6.42 Billion in 2022 and is expected to grow with a CAGR of 5.60% in the forecast period. The global Automotive Gear Oil Market has witnessed steady growth in recent years, driven by various factors such as increasing vehicle production, rising demand for high-performance vehicles, and the need for efficient lubrication in automotive gear systems. Gear oil plays a crucial role in ensuring smooth and efficient operation of gears, reducing friction, and preventing wear and tear. One of the key drivers of the global Automotive Gear Oil Market is the increasing vehicle production worldwide. As the automotive industry continues to expand, the demand for gear oil rises in parallel. The rising population, urbanization, and improving economic conditions in emerging economies have led to a surge in vehicle ownership, further fueling the demand for gear oil. Moreover, the growing demand for high-performance vehicles has also contributed to the market growth. High-performance vehicles, such as sports cars and luxury vehicles, require specialized gear oil formulations to withstand the high speeds, heavy loads, and extreme operating conditions. This has led to the development of advanced gear oil formulations that offer superior performance, durability, and protection. Additionally, the need for efficient lubrication in automotive gear systems has become increasingly important. Gears are subjected to high levels of stress, friction, and heat, which can lead to wear and damage if not properly lubricated. Automotive gear oil provides the



necessary lubrication to reduce friction, dissipate heat, and protect gears from wear and corrosion. This has led to the adoption of high-quality gear oils that offer enhanced lubrication properties and extended service life.

In conclusion, the global Automotive Gear Oil Market is witnessing steady growth driven by factors such as increasing vehicle production, the demand for high-performance vehicles, and the need for efficient lubrication in automotive gear systems. As the automotive industry continues to evolve, the market for gear oil is expected to expand further, driven by the need for superior performance, durability, and protection of automotive gears.

**Key Market Drivers** 

Increasing Vehicle Production

The global Automotive Gear Oil Market is driven by the increasing production of vehicles worldwide. As the automotive industry continues to expand, the demand for gear oil rises in parallel. The rising population, urbanization, and improving economic conditions in emerging economies have led to a surge in vehicle ownership, further fueling the demand for gear oil.

Growing Demand for High-Performance Vehicles

The demand for high-performance vehicles, such as sports cars and luxury vehicles, has been on the rise. These vehicles require specialized gear oil formulations to withstand the high speeds, heavy loads, and extreme operating conditions. The need for superior performance, durability, and protection in high-performance vehicles drives the demand for advanced gear oil formulations.

Increasing Focus on Fuel Efficiency

With the growing emphasis on fuel efficiency and reducing carbon emissions, automotive manufacturers are constantly striving to improve the efficiency of their vehicles. Efficient lubrication of automotive gear systems plays a crucial role in reducing friction and improving overall vehicle efficiency. This drives the demand for high-quality gear oils that offer enhanced lubrication properties.

Technological Advancements in Gear Oil Formulations



The Automotive Gear Oil Market is witnessing technological advancements in the formulation of gear oils. Manufacturers are developing advanced additives and base oils that offer superior performance, durability, and protection. These advancements contribute to the overall efficiency and longevity of automotive gear systems, driving the demand for advanced gear oil products.

## Increasing Vehicle Lifespan

Vehicles are being designed to have longer lifespans, and proper maintenance is crucial to ensure their longevity. Gear oil plays a vital role in protecting gears from wear, corrosion, and damage. As vehicle owners focus on extending the lifespan of their vehicles, the demand for high-quality gear oil increases.

## **Growing Automotive Aftermarket**

The expansion of the automotive aftermarket is another driver for the global Automotive Gear Oil Market. As vehicles age and require maintenance and replacement parts, the demand for aftermarket gear oil increases. The aftermarket segment provides opportunities for gear oil manufacturers to cater to the needs of vehicle owners who seek reliable and cost-effective replacement gear oils.

### Increasing Adoption of Electric Vehicles

The growing adoption of electric vehicles (EVs) is impacting the Automotive Gear Oil Market. While EVs have fewer gears compared to traditional internal combustion engine vehicles, they still require gear oil for their transmission systems. The increasing production and sales of EVs contribute to the overall demand for gear oil.

### Stringent Regulations and Standards

Governments and regulatory bodies worldwide are implementing stringent regulations and standards to reduce emissions and improve vehicle efficiency. These regulations often include specifications for gear oil performance and quality. Compliance with these regulations drives the demand for gear oils that meet the required standards.

In conclusion, the global Automotive Gear Oil Market is driven by factors such as increasing vehicle production, the growing demand for high-performance vehicles, the focus on fuel efficiency, technological advancements in gear oil formulations, increasing vehicle lifespan, the growing automotive aftermarket, the adoption of electric vehicles,



and stringent regulations and standards. These drivers shape the market and create opportunities for gear oil manufacturers to meet the evolving needs of the automotive industry.

Key Market Challenges

## **Evolving Automotive Technologies**

The automotive industry is undergoing rapid technological advancements, including the development of electric vehicles (EVs), hybrid vehicles, and advanced transmission systems. These new technologies pose challenges for the Automotive Gear Oil Market as they require specialized lubrication solutions. Gear oils need to be formulated to meet the unique requirements of these advanced systems, such as compatibility with electric drivetrains or the ability to handle higher torque loads in hybrid vehicles.

## Increasing Environmental Regulations

Governments worldwide are implementing stringent environmental regulations to reduce carbon emissions and promote sustainable transportation. These regulations often include specifications for lubricants, including gear oils, to meet certain environmental standards. Gear oil manufacturers need to ensure that their products comply with these regulations, which may require the development of environmentally friendly formulations and the use of sustainable raw materials.

### Fluctuating Raw Material Prices

The cost of raw materials used in the production of gear oils, such as base oils and additives, can be volatile. Fluctuations in raw material prices can impact the profitability of gear oil manufacturers and may result in increased product costs. Manufacturers need to closely monitor raw material prices, manage supply chain risks, and implement effective cost management strategies to mitigate the impact of price fluctuations.

#### Intense Market Competition

The global Automotive Gear Oil Market is highly competitive, with numerous players vying for market share. This intense competition puts pressure on manufacturers to constantly innovate, differentiate their products, and offer competitive pricing. Manufacturers need to invest in research and development to develop advanced gear oil formulations that meet the evolving needs of the automotive industry and provide



superior performance and protection.

## **Technological Complexity**

Gear oil formulations are becoming increasingly complex to meet the demands of modern automotive systems. Advanced transmission systems, such as dual-clutch transmissions and continuously variable transmissions, require gear oils with specific frictional properties and thermal stability. Developing gear oils that can effectively lubricate these complex systems and provide optimal performance can be challenging and requires extensive research and testing.

#### **Limited Consumer Awareness**

Many vehicle owners may not be fully aware of the importance of using high-quality gear oil and the impact it can have on the performance and longevity of their vehicles. Limited consumer awareness can pose a challenge for gear oil manufacturers in educating consumers about the benefits of using the right gear oil and differentiating their products in the market.

### Counterfeit Products

The Automotive Gear Oil Market is also plagued by the presence of counterfeit products. Counterfeit gear oils may not meet the required performance standards and can potentially damage vehicle components. This poses a challenge for manufacturers in maintaining brand reputation and ensuring that consumers have access to genuine, high-quality gear oils.

### Changing Vehicle Ownership Patterns

The rise of shared mobility services and the increasing popularity of leasing rather than owning vehicles can impact the demand for gear oils. Shared vehicles may have different maintenance schedules and requirements, and leasing companies may have their own preferred lubrication suppliers. Gear oil manufacturers need to adapt to these changing ownership patterns and establish partnerships with shared mobility providers and leasing companies to ensure their products are used in these vehicles.

In summary, the global Automotive Gear Oil Market faces challenges such as evolving automotive technologies, increasing environmental regulations, fluctuating raw material prices, intense market competition, technological complexity, limited consumer



awareness, counterfeit products, and changing vehicle ownership patterns. Overcoming these challenges requires continuous innovation, compliance with regulations, effective cost management, consumer education, and strategic partnerships.

**Key Market Trends** 

Shift towards Synthetic Gear Oils

There is a growing trend towards the use of synthetic gear oils in the automotive industry. Synthetic gear oils offer superior performance compared to conventional mineral-based oils. They provide better lubrication, improved thermal stability, enhanced wear protection, and increased fuel efficiency. The demand for synthetic gear oils is driven by the need for higher performance and longer service intervals in modern automotive gear systems.

Increasing Demand for Fuel-Efficient Gear Oils

With the focus on reducing carbon emissions and improving fuel efficiency, there is a rising demand for gear oils that contributes to better fuel economy. Manufacturers are developing fuel-efficient gear oils with low viscosity and advanced friction modifiers. These gear oils reduce friction losses in the gear system, resulting in improved fuel efficiency and reduced CO2 emissions.

Growing Adoption of Electric Vehicles (EVs)

The increasing adoption of electric vehicles is influencing the gear oil market. EVs have different transmission systems compared to traditional internal combustion engine vehicles, and they require specialized gear oils. Gear oils for EVs need to provide excellent lubrication properties, withstand high torque loads, and be compatible with electric drivetrains. As the demand for EVs continues to rise, the market for gear oils specifically designed for electric vehicles is expected to grow.

Focus on Extended Drain Intervals

Automotive manufacturers and fleet operators are increasingly looking for gear oils that offer extended drain intervals. Extended drain intervals reduce maintenance costs and downtime for vehicle owners. Gear oil manufacturers are developing formulations with improved oxidation stability and thermal resistance to enable longer service intervals without compromising performance and protection.



## **Emphasis on Sustainability**

The automotive industry is placing a greater emphasis on sustainability, and this trend extends to the gear oil market. Manufacturers are developing environmentally friendly gear oils that are biodegradable and have reduced environmental impact. These sustainable gear oils help reduce the carbon footprint of vehicles and align with the industry's commitment to environmental responsibility.

# Advancements in Additive Technology

Additives play a crucial role in enhancing the performance of gear oils. Manufacturers are investing in research and development to develop advanced additive packages that offer improved wear protection, oxidation resistance, and corrosion prevention. These advancements in additive technology contribute to the overall performance and longevity of gear oils.

## Increasing Focus on Noise Reduction

Noise reduction is an important consideration in the automotive industry, and this trend extends to gear systems. Manufacturers are developing gear oils with noise-damping properties to reduce gear whine and vibration. These specialized gear oils help improve the driving experience by providing quieter and smoother gear operation.

### Growing Demand for Specialty Gear Oils

There is a growing demand for specialty gear oils tailored to specific applications and industries. For example, off-road vehicles, heavy-duty trucks, and industrial machinery have unique gear oil requirements. Manufacturers are developing gear oils that meet the specific needs of these applications, such as extreme pressure protection, high-temperature stability, and compatibility with specific gear materials.

In conclusion, the global Automotive Gear Oil Market is witnessing trends such as the shift towards synthetic gear oils, increasing demand for fuel-efficient gear oils, growing adoption of electric vehicles, focus on extended drain intervals, emphasis on sustainability, advancements in additive technology, increasing focus on noise reduction, and the growing demand for specialty gear oils. These trends are shaping the gear oil market and driving innovation in formulations to meet the evolving needs of the automotive industry.



### Segmental Insights

# By Product

The global Automotive Gear Oil Market can be segmented into three main product categories: mineral gear oil, synthetic gear oil, and others.

Mineral gear oil, also known as conventional gear oil, is derived from crude oil through a refining process. It has been widely used in the automotive industry for many years. Mineral gear oil provides adequate lubrication and protection for gear systems, but it may have limitations in terms of thermal stability, oxidation resistance, and fuel efficiency compared to synthetic gear oil.

On the other hand, synthetic gear oil is formulated using advanced synthetic base oils and additives. Synthetic gear oils offer superior performance and a wide range of benefits. They provide excellent lubrication properties, improved thermal stability, enhanced wear protection, and increased fuel efficiency. Synthetic gear oils can withstand high temperatures, heavy loads, and extreme operating conditions, making them suitable for modern automotive gear systems. They also have longer service intervals, reducing maintenance costs and downtime for vehicle owners.

The "others" category includes specialty gear oils that may have unique formulations tailored to specific applications or industries. These specialty gear oils may include additives or base oils that cater to specific requirements, such as extreme pressure protection, high-temperature stability, or compatibility with specific gear materials.

In recent years, there has been a growing trend towards the use of synthetic gear oils in the automotive industry. The superior performance and benefits offered by synthetic gear oils have led to their dominance in the market. However, mineral gear oil still holds a significant share, particularly in older vehicles or applications where cost considerations are more important than advanced performance characteristics. The "others" category caters to niche applications and specific gear oil requirements.

Overall, the choice between mineral gear oil, synthetic gear oil, or other specialty gear oils depends on factors such as the specific application, vehicle requirements, performance needs, and budget considerations. Manufacturers continue to innovate and develop new formulations to meet the evolving demands of the automotive industry and provide optimal lubrication solutions for gear systems.



## By Demand Category

The OEM segment refers to the demand for gear oil from vehicle manufacturers for use in new vehicles during the production process. OEMs typically have specific requirements and specifications for gear oils to ensure optimal performance and compatibility with their vehicles. Gear oil is an essential component in the assembly of gear systems in new vehicles, providing lubrication and protection to ensure smooth and efficient operation.

The aftermarket segment, on the other hand, encompasses the demand for gear oil from vehicle owners and service centers for maintenance, repair, and replacement purposes. As vehicles age or require maintenance, the need for gear oil replacement arises. The aftermarket segment provides opportunities for gear oil manufacturers to cater to the diverse needs of vehicle owners who seek reliable and high-quality gear oils for their vehicles.

Both the OEM and aftermarket segments contribute to the overall demand for automotive gear oil. The OEM segment is driven by the production and sales of new vehicles, while the aftermarket segment is influenced by factors such as vehicle age, maintenance requirements, and consumer preferences. Manufacturers in the gear oil market focus on providing products that meet the specific requirements of both OEMs and aftermarket customers, ensuring compatibility, performance, and customer satisfaction.

The demand for gear oil in the OEM segment is closely tied to the production and sales of vehicles, which can be influenced by factors such as economic conditions, consumer demand, and government regulations. The aftermarket segment, on the other hand, is influenced by factors such as vehicle parc, vehicle maintenance practices, and the availability of aftermarket channels and service centers.

Overall, the OEM and aftermarket segments play significant roles in driving the demand for automotive gear oil, with each segment having its own unique dynamics and requirements. Manufacturers in the gear oil market need to understand and cater to the needs of both segments to maintain a strong market presence and meet the diverse demands of the automotive industry.

### Regional Insights



North America: The region is home to major automotive manufacturers and has a well-established automotive industry. The demand for gear oil in North America is driven by factors such as increasing vehicle production, stringent emission regulations, and the growing emphasis on fuel efficiency. The region also has a strong aftermarket presence, contributing to the demand for gear oil for maintenance and repair purposes.

Europe & CIS: Europe is another prominent market for automotive gear oil. The region has stringent emission regulations and a strong focus on vehicle performance and efficiency. European countries such as Germany, France, and the United Kingdom have a high demand for gear oil due to their large automotive manufacturing industries. Additionally, the region has a ... strong aftermarket sector, driven by a large vehicle parc and a culture of regular vehicle maintenance.

Asia Pacific: The Asia Pacific region is witnessing rapid growth in the automotive industry, making it a significant market for automotive gear oil. Countries like China, Japan, and India are major contributors to the market in this region. The increasing population, rising disposable income, and urbanization are driving the demand for vehicles, which in turn fuels the demand for gear oil. Additionally, the region has a growing aftermarket sector, driven by a large vehicle parc and increasing vehicle ownership. Latin America is an emerging market for automotive gear oil. The region has a growing automotive industry, driven by increasing vehicle production and rising consumer demand. Countries like Brazil and Mexico are major contributors to the market in this region. The demand for gear oil in Latin America is driven by factors such as ... vehicle parc and the need for regular maintenance and repair.

Middle East and Africa: The Middle East and Africa region have a smaller share in the global Automotive Gear Oil Market. However, the region is witnessing growth due to increasing vehicle sales and the adoption of advanced technologies. The demand for gear oil in this region is driven by factors such as rising disposable income, urbanization, and government initiatives promoting sustainable transportation.

In summary, the global Automotive Gear Oil Market exhibits regional variations based on factors such as vehicle production, emission regulations, consumer preferences, and economic conditions. Each region presents unique opportunities and challenges for market players, and understanding regional



insights is crucial for strategic decision-making and market expansion.

Key Market Players		
	BP PLC	
	China Petroleum & Chemical Corporation (Sinopec)	
	Chevron Corporation	
	ExxonMobil Corporation	
	FUCHS	
	Gazprom Neft PJSC	
	Gulf Oil Corporation Limited	
	Idemitsu Kosan Co. Ltd	
	Indian Oil Corporation Ltd	

## Report Scope:

In this report, the Global Automotive Gear Oil Market has been segmented into the following categories, in addition to the industry trends which have also been detailed below:

Automotive Gear Oil Market, By Product:

JX Nippon Oil & Energy Corporation

Mineral Gear Oil

Synthetic Gear Oil

Others



Automotive Gear Oil Market, By Demand Category:	
OEM	
Aftermarket	
Automotive Gear Oil Market, By Vehicle Type:	
Passenger Cars	
Light Commercial Vehicles	
Medium & Heavy Commercial Vehicles	
Two-Wheelers	
Automotive Gear Oil Market, By Region:	
North America	
United States	
Canada	
Mexico	
Europe & CIS	
Germany	
Spain	
France	
Russia	
Italy	



United Kingdom
Belgium
Asia-Pacific
China
India
Japan
Indonesia
Thailand
Australia
South Korea
South America
Brazil
Argentina
Colombia
Middle East & Africa
Turkey
Iran
Saudi Arabia
UAE



## Competitive Landscape

Company Profiles: Detailed analysis of the major companies presents in the Global Automotive Gear Oil Market.

Available Customizations:

Global Automotive Gear Oil Market report with the given market data, Tech Sci Research offers customizations according to a company's specific needs. The following customization options are available for the report:

**Company Information** 

Detailed analysis and profiling of additional market players (up to five).



## **Contents**

#### 1. INTRODUCTION

- 1.1. Product Overview
- 1.2. Key Highlights of the Report
- 1.3. Market Coverage
- 1.4. Market Segments Covered
- 1.5. Research Tenure Considered

#### 2. RESEARCH METHODOLOGY

- 2.1. Objective of the Study
- 2.2. Baseline Methodology
- 2.3. Key Industry Partners
- 2.4. Major Association and Secondary Sources
- 2.5. Forecasting Methodology
- 2.6. Data Triangulation & Validation
- 2.7. Assumptions and Limitations

## 3. EXECUTIVE SUMMARY

- 3.1. Market Overview
- 3.2. Market Forecast
- 3.3. Key Regions
- 3.4. Key Segments

#### 4. IMPACT OF COVID-19 ON GLOBAL AUTOMOTIVE GEAR OIL MARKET

### 5. GLOBAL AUTOMOTIVE GEAR OIL MARKET OUTLOOK

- 5.1. Market Size & Forecast
- 5.1.1. By Value & Volume
- 5.2. Market Share & Forecast
  - 5.2.1. By Product Market Share Analysis (Mineral Gear Oil, Synthetic Gear Oil, Others)
  - 5.2.2. By Demand Category Market Share Analysis (OEM and Aftermarket)
- 5.2.3. By Vehicle Type Market Share Analysis (Passenger Cars, Light Commercial Vehicles, Medium & Heavy Commercial Vehicles, and Two-Wheelers)



- 5.2.4. By Regional Market Share Analysis
  - 5.2.4.1. Asia-Pacific Market Share Analysis
  - 5.2.4.2. Europe & CIS Market Share Analysis
  - 5.2.4.3. North America Market Share Analysis
  - 5.2.4.4. South America Market Share Analysis
  - 5.2.4.5. Middle East & Africa Market Share Analysis
- 5.2.5. By Company Market Share Analysis (Top 5 Companies, Others By Value, 2022)
- 5.3. Global Automotive Gear Oil Market Mapping & Opportunity Assessment
  - 5.3.1. By Product Market Mapping & Opportunity Assessment
  - 5.3.2. By Demand Category Market Mapping & Opportunity Assessment
  - 5.3.3. By Vehicle Type Market Mapping & Opportunity Assessment
  - 5.3.4. By Regional Market Mapping & Opportunity Assessment

#### 6. ASIA-PACIFIC AUTOMOTIVE GEAR OIL MARKET OUTLOOK

- 6.1. Market Size & Forecast
  - 6.1.1. By Value & Volume
- 6.2. Market Share & Forecast
  - 6.2.1. By Product Market Share Analysis
  - 6.2.2. By Demand Category Market Share Analysis
  - 6.2.3. By Vehicle Type Market Share Analysis
  - 6.2.4. By Country Market Share Analysis
    - 6.2.4.1. China Market Share Analysis
    - 6.2.4.2. India Market Share Analysis
    - 6.2.4.3. Japan Market Share Analysis
    - 6.2.4.4. Indonesia Market Share Analysis
    - 6.2.4.5. Thailand Market Share Analysis
    - 6.2.4.6. South Korea Market Share Analysis
    - 6.2.4.7. Australia Market Share Analysis
  - 6.2.4.8. Rest of Asia-Pacific Market Share Analysis
- 6.3. Asia-Pacific: Country Analysis
  - 6.3.1. China Automotive Gear Oil Market Outlook
    - 6.3.1.1. Market Size & Forecast
      - 6.3.1.1.1. By Value & Volume
    - 6.3.1.2. Market Share & Forecast
      - 6.3.1.2.1. By Product Market Share Analysis
      - 6.3.1.2.2. By Demand Category Market Share Analysis
      - 6.3.1.2.3. By Vehicle Type Market Share Analysis



- 6.3.2. India Automotive Gear Oil Market Outlook
  - 6.3.2.1. Market Size & Forecast
  - 6.3.2.1.1. By Value & Volume
  - 6.3.2.2. Market Share & Forecast
    - 6.3.2.2.1. By Product Market Share Analysis
    - 6.3.2.2.2. By Demand Category Market Share Analysis
  - 6.3.2.2.3. By Vehicle Type Market Share Analysis
- 6.3.3. Japan Automotive Gear Oil Market Outlook
  - 6.3.3.1. Market Size & Forecast
  - 6.3.3.1.1. By Value & Volume
  - 6.3.3.2. Market Share & Forecast
  - 6.3.3.2.1. By Product Market Share Analysis
  - 6.3.3.2.2. By Demand Category Market Share Analysis
  - 6.3.3.2.3. By Vehicle Type Market Share Analysis
- 6.3.4. Indonesia Automotive Gear Oil Market Outlook
  - 6.3.4.1. Market Size & Forecast
    - 6.3.4.1.1. By Value & Volume
  - 6.3.4.2. Market Share & Forecast
    - 6.3.4.2.1. By Product Market Share Analysis
    - 6.3.4.2.2. By Demand Category Market Share Analysis
    - 6.3.4.2.3. By Vehicle Type Market Share Analysis
- 6.3.5. Thailand Automotive Gear Oil Market Outlook
  - 6.3.5.1. Market Size & Forecast
    - 6.3.5.1.1. By Value & Volume
  - 6.3.5.2. Market Share & Forecast
    - 6.3.5.2.1. By Product Market Share Analysis
    - 6.3.5.2.2. By Demand Category Market Share Analysis
    - 6.3.5.2.3. By Vehicle Type Market Share Analysis
- 6.3.6. South Korea Automotive Gear Oil Market Outlook
  - 6.3.6.1. Market Size & Forecast
  - 6.3.6.1.1. By Value & Volume
  - 6.3.6.2. Market Share & Forecast
    - 6.3.6.2.1. By Product Market Share Analysis
    - 6.3.6.2.2. By Demand Category Market Share Analysis
    - 6.3.6.2.3. By Vehicle Type Market Share Analysis
- 6.3.7. Australia Automotive Gear Oil Market Outlook
  - 6.3.7.1. Market Size & Forecast
    - 6.3.7.1.1. By Value & Volume
  - 6.3.7.2. Market Share & Forecast



- 6.3.7.2.1. By Product Market Share Analysis
- 6.3.7.2.2. By Demand Category Market Share Analysis
- 6.3.7.2.3. By Vehicle Type Market Share Analysis

#### 7. EUROPE & CIS AUTOMOTIVE GEAR OIL MARKET OUTLOOK

- 7.1. Market Size & Forecast
  - 7.1.1. By Value & Volume
- 7.2. Market Share & Forecast
  - 7.2.1. By Product Market Share Analysis
  - 7.2.2. By Demand Category Market Share Analysis
  - 7.2.3. By Vehicle Type Market Share Analysis
  - 7.2.4. By Country Market Share Analysis
    - 7.2.4.1. Germany Market Share Analysis
    - 7.2.4.2. Spain Market Share Analysis
  - 7.2.4.3. France Market Share Analysis
  - 7.2.4.4. Russia Market Share Analysis
  - 7.2.4.5. Italy Market Share Analysis
  - 7.2.4.6. United Kingdom Market Share Analysis
  - 7.2.4.7. Belgium Market Share Analysis
  - 7.2.4.8. Rest of Europe & CIS Market Share Analysis
- 7.3. Europe & CIS: Country Analysis
  - 7.3.1. Germany Automotive Gear Oil Market Outlook
    - 7.3.1.1. Market Size & Forecast
      - 7.3.1.1.1 By Value & Volume
    - 7.3.1.2. Market Share & Forecast
      - 7.3.1.2.1. By Product Market Share Analysis
      - 7.3.1.2.2. By Demand Category Market Share Analysis
    - 7.3.1.2.3. By Vehicle Type Market Share Analysis
  - 7.3.2. Spain Automotive Gear Oil Market Outlook
    - 7.3.2.1. Market Size & Forecast
      - 7.3.2.1.1. By Value & Volume
    - 7.3.2.2. Market Share & Forecast
      - 7.3.2.2.1. By Product Market Share Analysis
      - 7.3.2.2.2. By Demand Category Market Share Analysis
      - 7.3.2.2.3. By Vehicle Type Market Share Analysis
  - 7.3.3. France Automotive Gear Oil Market Outlook
    - 7.3.3.1. Market Size & Forecast
    - 7.3.3.1.1. By Value & Volume



- 7.3.3.2. Market Share & Forecast
  - 7.3.3.2.1. By Product Market Share Analysis
  - 7.3.3.2.2. By Demand Category Market Share Analysis
  - 7.3.3.2.3. By Vehicle Type Market Share Analysis
- 7.3.4. Russia Automotive Gear Oil Market Outlook
  - 7.3.4.1. Market Size & Forecast
  - 7.3.4.1.1. By Value & Volume
  - 7.3.4.2. Market Share & Forecast
    - 7.3.4.2.1. By Product Market Share Analysis
    - 7.3.4.2.2. By Demand Category Market Share Analysis
    - 7.3.4.2.3. By Vehicle Type Market Share Analysis
- 7.3.5. Italy Automotive Gear Oil Market Outlook
  - 7.3.5.1. Market Size & Forecast
    - 7.3.5.1.1. By Value & Volume
  - 7.3.5.2. Market Share & Forecast
    - 7.3.5.2.1. By Product Market Share Analysis
    - 7.3.5.2.2. By Demand Category Market Share Analysis
    - 7.3.5.2.3. By Vehicle Type Market Share Analysis
- 7.3.6. United Kingdom Automotive Gear Oil Market Outlook
  - 7.3.6.1. Market Size & Forecast
    - 7.3.6.1.1. By Value & Volume
  - 7.3.6.2. Market Share & Forecast
    - 7.3.6.2.1. By Product Market Share Analysis
    - 7.3.6.2.2. By Demand Category Market Share Analysis
    - 7.3.6.2.3. By Vehicle Type Market Share Analysis
- 7.3.7. Belgium Automotive Gear Oil Market Outlook
  - 7.3.7.1. Market Size & Forecast
  - 7.3.7.1.1. By Value & Volume
  - 7.3.7.2. Market Share & Forecast
    - 7.3.7.2.1. By Product Market Share Analysis
    - 7.3.7.2.2. By Demand Category Market Share Analysis
    - 7.3.7.2.3. By Vehicle Type Market Share Analysis

#### 8. NORTH AMERICA AUTOMOTIVE GEAR OIL MARKET OUTLOOK

- 8.1. Market Size & Forecast
  - 8.1.1. By Value & Volume
- 8.2. Market Share & Forecast
  - 8.2.1. By Product Market Share Analysis



- 8.2.2. By Demand Category Market Share Analysis
- 8.2.3. By Vehicle Type Market Share Analysis
- 8.2.4. By Country Market Share Analysis
  - 8.2.4.1. United States Market Share Analysis
  - 8.2.4.2. Mexico Market Share Analysis
  - 8.2.4.3. Canada Market Share Analysis
- 8.3. North America: Country Analysis
  - 8.3.1. United States Automotive Gear Oil Market Outlook
    - 8.3.1.1. Market Size & Forecast
    - 8.3.1.1.1. By Value & Volume
    - 8.3.1.2. Market Share & Forecast
      - 8.3.1.2.1. By Product Market Share Analysis
      - 8.3.1.2.2. By Demand Category Market Share Analysis
      - 8.3.1.2.3. By Vehicle Type Market Share Analysis
  - 8.3.2. Mexico Automotive Gear Oil Market Outlook
    - 8.3.2.1. Market Size & Forecast
      - 8.3.2.1.1. By Value & Volume
    - 8.3.2.2. Market Share & Forecast
      - 8.3.2.2.1. By Product Market Share Analysis
      - 8.3.2.2.2. By Demand Category Market Share Analysis
      - 8.3.2.2.3. By Vehicle Type Market Share Analysis
  - 8.3.3. Canada Automotive Gear Oil Market Outlook
    - 8.3.3.1. Market Size & Forecast
    - 8.3.3.1.1. By Value & Volume
    - 8.3.3.2. Market Share & Forecast
      - 8.3.3.2.1. By Product Market Share Analysis
      - 8.3.3.2.2. By Demand Category Market Share Analysis
      - 8.3.3.2.3. By Vehicle Type Market Share Analysis

#### 9. SOUTH AMERICA AUTOMOTIVE GEAR OIL MARKET OUTLOOK

- 9.1. Market Size & Forecast
  - 9.1.1. By Value & Volume
- 9.2. Market Share & Forecast
  - 9.2.1. By Product Market Share Analysis
  - 9.2.2. By Demand Category Market Share Analysis
  - 9.2.3. By Vehicle Type Market Share Analysis
  - 9.2.4. By Country Market Share Analysis
  - 9.2.4.1. Brazil Market Share Analysis



- 9.2.4.2. Argentina Market Share Analysis
- 9.2.4.3. Colombia Market Share Analysis
- 9.2.4.4. Rest of South America Market Share Analysis
- 9.3. South America: Country Analysis
  - 9.3.1. Brazil Automotive Gear Oil Market Outlook
    - 9.3.1.1. Market Size & Forecast
      - 9.3.1.1.1. By Value & Volume
    - 9.3.1.2. Market Share & Forecast
      - 9.3.1.2.1. By Product Market Share Analysis
      - 9.3.1.2.2. By Demand Category Market Share Analysis
      - 9.3.1.2.3. By Vehicle Type Market Share Analysis
  - 9.3.2. Colombia Automotive Gear Oil Market Outlook
    - 9.3.2.1. Market Size & Forecast
      - 9.3.2.1.1. By Value & Volume
    - 9.3.2.2. Market Share & Forecast
      - 9.3.2.2.1. By Product Market Share Analysis
      - 9.3.2.2.2. By Demand Category Market Share Analysis
      - 9.3.2.2.3. By Vehicle Type Market Share Analysis
  - 9.3.3. Argentina Automotive Gear Oil Market Outlook
    - 9.3.3.1. Market Size & Forecast
    - 9.3.3.1.1. By Value & Volume
    - 9.3.3.2. Market Share & Forecast
      - 9.3.3.2.1. By Product Market Share Analysis
      - 9.3.3.2.2. By Demand Category Market Share Analysis
      - 9.3.3.2.3. By Vehicle Type Market Share Analysis

#### 10. MIDDLE EAST & AFRICA AUTOMOTIVE GEAR OIL MARKET OUTLOOK

- 10.1. Market Size & Forecast
  - 10.1.1. By Value & Volume
- 10.2. Market Share & Forecast
  - 10.2.1. By Product Market Share Analysis
  - 10.2.2. By Demand Category Market Share Analysis
  - 10.2.3. By Vehicle Type Market Share Analysis
  - 10.2.4. By Country Market Share Analysis
    - 10.2.4.1. Turkey Market Share Analysis
    - 10.2.4.2. Iran Market Share Analysis
    - 10.2.4.3. Saudi Arabia Market Share Analysis
    - 10.2.4.4. UAE Market Share Analysis



- 10.2.4.5. Rest of Middle East & Africa Market Share Analysis
- 10.3. Middle East & Africa: Country Analysis
  - 10.3.1. Turkey Automotive Gear Oil Market Outlook
    - 10.3.1.1. Market Size & Forecast
    - 10.3.1.1.1. By Value & Volume
    - 10.3.1.2. Market Share & Forecast
      - 10.3.1.2.1. By Product Market Share Analysis
      - 10.3.1.2.2. By Demand Category Market Share Analysis
      - 10.3.1.2.3. By Vehicle Type Market Share Analysis
  - 10.3.2. Iran Automotive Gear Oil Market Outlook
    - 10.3.2.1. Market Size & Forecast
      - 10.3.2.1.1. By Value & Volume
    - 10.3.2.2. Market Share & Forecast
    - 10.3.2.2.1. By Product Market Share Analysis
    - 10.3.2.2.2. By Demand Category Market Share Analysis
    - 10.3.2.2.3. By Vehicle Type Market Share Analysis
  - 10.3.3. Saudi Arabia Automotive Gear Oil Market Outlook
    - 10.3.3.1. Market Size & Forecast
      - 10.3.3.1.1. By Value & Volume
    - 10.3.3.2. Market Share & Forecast
      - 10.3.3.2.1. By Product Market Share Analysis
      - 10.3.3.2.2. By Demand Category Market Share Analysis
    - 10.3.3.2.3. By Vehicle Type Market Share Analysis
  - 10.3.4. UAE Automotive Gear Oil Market Outlook
    - 10.3.4.1. Market Size & Forecast
      - 10.3.4.1.1. By Value & Volume
    - 10.3.4.2. Market Share & Forecast
      - 10.3.4.2.1. By Product Market Share Analysis
      - 10.3.4.2.2. By Demand Category Market Share Analysis
      - 10.3.4.2.3. By Vehicle Type Market Share Analysis

#### 11. SWOT ANALYSIS

- 11.1. Strength
- 11.2. Weakness
- 11.3. Opportunities
- 11.4. Threats

### 12. MARKET DYNAMICS



- 12.1. Market Drivers
- 12.2. Market Challenges

#### 13. MARKET TRENDS AND DEVELOPMENTS

### 14. COMPETITIVE LANDSCAPE

- 14.1. Company Profiles (Up to 10 Major Companies)
  - 14.1.1. BP PLC
    - 14.1.1.1. Company Details
    - 14.1.1.2. Key Product Offered
    - 14.1.1.3. Financials (As Per Availability)
    - 14.1.1.4. Recent Developments
    - 14.1.1.5. Key Management Personnel
  - 14.1.2. China Petroleum & Chemical Corporation (Sinopec)
  - 14.1.2.1. Company Details
  - 14.1.2.2. Key Product Offered
  - 14.1.2.3. Financials (As Per Availability)
  - 14.1.2.4. Recent Developments
  - 14.1.2.5. Key Management Personnel
  - 14.1.3. Chevron Corporation
  - 14.1.3.1. Company Details
  - 14.1.3.2. Key Product Offered
  - 14.1.3.3. Financials (As Per Availability)
  - 14.1.3.4. Recent Developments
  - 14.1.3.5. Key Management Personnel
  - 14.1.4. ExxonMobil Corporation
    - 14.1.4.1. Company Details
    - 14.1.4.2. Key Product Offered
    - 14.1.4.3. Financials (As Per Availability)
    - 14.1.4.4. Recent Developments
    - 14.1.4.5. Key Management Personnel
  - 14.1.5. FUCHS
    - 14.1.5.1. Company Details
  - 14.1.5.2. Key Product Offered
  - 14.1.5.3. Financials (As Per Availability)
  - 14.1.5.4. Recent Developments



- 14.1.5.5. Key Management Personnel
- 14.1.6. Gazprom Neft PJSC
  - 14.1.6.1. Company Details
  - 14.1.6.2. Key Product Offered
  - 14.1.6.3. Financials (As Per Availability)
  - 14.1.6.4. Recent Developments
  - 14.1.6.5. Key Management Personnel
- 14.1.7. Gulf Oil Corporation Limited
  - 14.1.7.1. Company Details
  - 14.1.7.2. Key Product Offered
  - 14.1.7.3. Financials (As Per Availability)
  - 14.1.7.4. Recent Developments
  - 14.1.7.5. Key Management Personnel
- 14.1.8. Idemitsu Kosan Co. Ltd.
  - 14.1.8.1. Company Details
  - 14.1.8.2. Key Product Offered
  - 14.1.8.3. Financials (As Per Availability)
- 14.1.8.4. Recent Developments
- 14.1.8.5. Key Management Personnel
- 14.1.9. Indian Oil Corporation Ltd.
  - 14.1.9.1. Company Details
  - 14.1.9.2. Key Product Offered
  - 14.1.9.3. Financials (As Per Availability)
  - 14.1.9.4. Recent Developments
  - 14.1.9.5. Key Management Personnel
- 14.1.10. JX Nippon Oil & Energy Corporation
  - 14.1.10.1. Company Details
  - 14.1.10.2. Key Product Offered
  - 14.1.10.3. Financials (As Per Availability)
  - 14.1.10.4. Recent Developments
  - 14.1.10.5. Key Management Personnel

### 15. STRATEGIC RECOMMENDATIONS

- 15.1. Key Focus Areas
  - 15.1.1. Target Regions
  - 15.1.2. Target Product
  - 15.1.3. Target Demand Category



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