

# Data Shared Plan Opportunities, Business Models and Pricing Strategies

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## **Abstracts**

**About Data Share Options** 

Data Sharing services - a new trend - which has been introduced by a number of MNOs worldwide. As the number of Tablets, Laptops and Smartphones per household has multiplied, operators have started to introduce shared usage plans to be used by the multiple devices or users.

Operators seek to monetise the connected device opportunity by bringing shared-data plans to market that permit users to sign up to a single service plan and share the inclusive data allowance across a number of different devices, such as a smartphone, a tablet and a router, owned by one or multiple users.

About the 'Data Shared Plan Opportunities, Business Models and Pricing Strategies' report

The report published in PowerPoint is accompanied by a comprehensive tracker of 73 shared-data offerings and their specifics. It looks in detail at the shared-data plan opportunity, business models and pricing structures.



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EXECUTIVE SUMMARY

#### **TRACKER**

THE TRACKER AVAILABLE IN EXCEL AND ALLOWING FOR COMPARISONS OF

THE FOLLOWING FIELDS:

COUNTRY/REGION/OPERATOR

**SERVICE NAME** 

**BUSINESS MODEL** 

MAX NO OF SIMS

MAX NOS OF USERS

ADDITIONAL SIM(S) CAN USE VOICE, SMS, DATA

ADDITIONAL SIM(S) DATA ALLOWANCE

OFF-OFF FEE PER ADDITIONAL PHONE SIM (LC/USD)

MONTHLY FEE PER ADDITIONAL PHONE SIM (LC/USD)

OFF-OFF FEE PER ADDITIONAL TABLET SIM (LC/USD)

MONTHLY FEE PER ADDITIONAL TABLET SIM (LC/USD)

OFF-OFF FEE PER ADDITIONAL DATA-ONLY DEVICE SIM (LC/USD)

MONTHLY FEE PER ADDITIONAL DATA-ONLY DEVICE SIM (LC/USD)

MARKETING MESSAGE

**COMPATIBILITIES AND RESTRICTIONS** 



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