

Mobility?Tech Startup and Investment Market Forecasts to 2034 – Global Analysis By Business Model (Consumer Mobility Services (B2C), Enterprise Fleet Solutions (B2B) and Alternative Ownership Models), Investment Stage, Technology and By Geography

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Abstracts

According to Statistics MRC, the Global Mobility?Tech Startup and Investment Market is accounted for \$15.9 billion in 2026 and is expected to reach \$48.5 billion by 2034 growing at a CAGR of 15.0% during the forecast period. Mobility-tech startups are experiencing rapid expansion, powered by advancements in electric mobility, autonomous systems, and intelligent transport services. The sector appeals to investors seeking high-growth opportunities capable of transforming conventional transportation and tackling city congestion and environmental concerns. Increased venture capital support, collaborative alliances, and policy incentives are accelerating startup growth, allowing innovative solutions to reach the market faster. As demand grows for sustainable, smart, and convenient transportation options, these investments offer substantial financial returns while contributing significantly to the evolution of urban mobility and the broader shift toward greener, technology-driven transportation ecosystems.

According to PitchBook, venture investment in mobility tech surged to \$21.4 billion in Q2 2025, driven by mega-deals such as Scale AI's \$14.8 billion raise and World View's \$2.6 billion deal. Even excluding these, the sector still attracted \$4.5 billion, showing resilience in autonomous driving, advanced air mobility, and auto commerce segments.

Market Dynamics:

Driver:

Rising investor interest and venture capital funding

Investor enthusiasm and venture capital investments are major forces propelling mobility-tech startups. The sector's high growth potential, disruptive technologies and innovative business models attract investors worldwide. Startups in electric vehicles, autonomous systems, and smart transport solutions secure substantial funding to scale operations and enter new markets. Collaborations with established tech and mobility companies strengthen investor trust. Funding from venture capital, private equity, and corporate investors accelerates product innovation, marketing, and market rollout. This financial support is essential for fostering new technologies, expanding market reach, and sustaining long-term growth, making the mobility-tech ecosystem increasingly dynamic and attractive for investment.

Restraint:

High initial capital requirements

A major challenge for mobility-tech startups is the enormous initial investment required. Creating electric vehicles, autonomous systems, or smart transportation solutions demands significant spending on research, infrastructure, and specialized equipment. Such high costs limit market entry for smaller companies and raise financial risks for investors. This financial burden can slow innovation and restrict the growth potential of early-stage ventures. Even with external funding, the need for large upfront capital often discourages entrepreneurs from pursuing mobility-tech projects. Therefore, the capital-intensive nature of the sector continues to act as a substantial barrier, hindering rapid development and scalability.

Opportunity:

Development of autonomous mobility solutions

Autonomous vehicle advancements provide significant opportunities for mobility-tech startups. Self-driving cars, autonomous shuttles, and AI-powered fleet systems are transforming city transport. Startups developing navigation algorithms, sensors, and AI solutions can secure early advantages. Investors are increasingly funding autonomous technologies that enhance safety, efficiency, and reduce operational costs. Growing

demand for smart urban transport and evolving ride-sharing models amplify this potential. Startups can leverage these developments to innovate, partner with established automotive and technology firms, and access a long-term, scalable market. Autonomous mobility solutions offer transformative possibilities, positioning startups at the forefront of the next-generation urban transportation ecosystem.

Threat:

Competition from established players

Startups in the mobility-tech market are threatened by competition from established automakers, tech corporations, and global mobility providers. These incumbents have extensive financial resources, strong brand loyalty, and large customer bases, creating significant barriers for new entrants. They can rapidly imitate innovative products, heightening market pressure. Emerging startups often face difficulties in acquiring customers, setting competitive pricing, and scaling operations amid dominant rivals. Investors may view such competition as high risk. Therefore, the presence of powerful, well-funded competitors represents a serious threat, challenging mobility-tech startups' ability to grow, sustain profitability, and establish a lasting market presence.

Covid-19 Impact:

COVID-19 created both challenges and opportunities for mobility-tech startups and investors. Initial lockdowns and movement restrictions disrupted operations, supply chains, and shared mobility services, leading to slower revenue generation. At the same time, the pandemic boosted interest in contactless, digital, and flexible transport options, such as electric vehicles, app-based rides, and last-mile delivery solutions. Start-ups responded by adjusting business models, strengthening hygiene measures, and improving digital interfaces. Investors increasingly focused on resilient, tech-enabled mobility solutions suitable for post-pandemic urban life, driving renewed funding, encouraging innovation, and promoting safer, sustainable, and more adaptable transportation systems in response to evolving commuter needs.

The consumer mobility services (B2C) segment is expected to be the largest during the forecast period

The consumer mobility services (B2C) segment is expected to account for the largest market share during the forecast period. Factors such as urban population growth, widespread smartphone usage, and evolving commuter habits boost demand for ride-

hailing, car-sharing, and micro-mobility offerings. Startups in this space prioritize delivering convenient, sustainable, and flexible transport solutions directly to consumers. Investors are drawn to the segment's rapid adoption, growth potential, and recurring revenue streams. With a focus on improving commuter experience, enabling last-mile mobility, and easing urban congestion, B2C mobility services remain the leading segment, attracting significant funding and maintaining a strong presence in the mobility-tech ecosystem.

The urban air mobility (UAM) segment is expected to have the highest CAGR during the forecast period

Over the forecast period, the urban air mobility (UAM) segment is predicted to witness the highest growth rate. Its rapid growth is fueled by technological innovations, increasing urban traffic, and demand for quick, sustainable, and flexible transportation alternatives. Startups are focusing on eVTOL aircraft, air taxis, and integrated aerial traffic systems. Investors are drawn to UAM due to its high growth potential, scalability, and futuristic promise. As regulations evolve and cities explore airborne transport solutions, UAM offers substantial opportunities for innovation and investment, establishing it as the segment with the highest CAGR in the mobility-tech ecosystem.

Region with largest share:

During the forecast period, the North America region is expected to hold the largest market share. The region's advanced tech infrastructure, vibrant startup ecosystem, and high adoption of innovative transport solutions provide a strong foundation for growth. Tech hubs like Silicon Valley encourage developments in electric vehicles, autonomous technologies, and shared mobility services. Abundant venture capital, supportive regulations, and strategic collaborations further accelerate market expansion. Strong consumer demand for convenient, digital, and sustainable mobility solutions also drives startup growth.

Region with highest CAGR:

Over the forecast period, the Asia Pacific region is anticipated to exhibit the highest CAGR. Factors such as rapid urban population growth, rising consumer spending, and increasing acceptance of electric and shared transportation solutions fuel this expansion. Key markets including China, India, and Japan are investing in smart transit infrastructure, EV technologies, and digital mobility platforms. Start-ups leverage growing urban mobility demand and technological progress to offer innovative services.

Strong investor interest, driven by the region's large population, expanding middle class and favourable government policies, positions Asia Pacific as the leading area for rapid growth in mobility-tech investments.

Key players in the market

Some of the key players in Mobility?Tech Startup and Investment Market include Uber, Ola Electric, Pony.ai, Aurora, Waymo, Proterra, Rivian, Momenta, Applied Intuition, BlaBlaCar, Bolt, Flixbus, Via, Gett, Leapmotor, Metropolis, REGENT and Moove.

Key Developments:

In February 2026, Uber Technologies Inc announced it has reached an agreement to acquire the delivery business of Turkish rapid grocery delivery company Getir, strengthening its position in the Turkish market. The acquisition will significantly expand Uber's delivery footprint in T?rkiye, where Getir first pioneered the ultrafast grocery delivery model before expanding internationally.

In September 2025, Waymo is teaming up with Lyft to launch robotaxis in Nashville by 2026. Under the plan, passengers will initially book rides through Waymo's app, with Lyft's app integration to follow. Lyft will manage the fleet through its Flexdrive unit. This includes handling depots, maintenance, and charging. The partnership is designed to start with a smaller fleet and then grow to hundreds of vehicles as the service scales.

In January 2025, BlaBlaCar has completed the acquisition of Obilet, a leading Turkish bus transportation service. The company's press office shared the news with AIN. The acquisition of Obilet is part of BlaBlaCar's strategy to create the world's leading platform for sustainable ground transportation. The company already combines car and bus ridesharing, and is also collaborating with rail companies Renfe and Iryo to integrate rail transportation.

Business Models Covered:

Consumer Mobility Services (B2C)

Enterprise Fleet Solutions (B2B)

Alternative Ownership Models

Investment Stages Covered:

Seed & Early-Stage Startups

Growth-Stage Ventures

Late-Stage & Pre-IPO Companies

Technologies Covered:

Electric Vehicles (EVs)

Autonomous Vehicles (AVs)

Connected Mobility Infrastructure

Shared Mobility Platforms

Urban Air Mobility (UAM)

Regions Covered:

North America

United States

Canada

Mexico

Europe

United Kingdom

Germany

France

Italy

Spain

Netherlands

Belgium

Sweden

Switzerland

Poland

Rest of Europe

Asia Pacific

China

Japan

India

South Korea

Australia

Indonesia

Thailand

Malaysia

Singapore

Vietnam

Rest of Asia Pacific

South America

Brazil

Argentina

Colombia

Chile

Peru

Rest of South America

Rest of the World (RoW)

Middle East

Saudi Arabia

United Arab Emirates

Qatar

Israel

Rest of Middle East

Africa

South Africa

Egypt

Morocco

Rest of Africa

What our report offers:

Market share assessments for the regional and country-level segments

Strategic recommendations for the new entrants

Covers Market data for the years 2023, 2024, 2025, 2026, 2027, 2028, 2030, 2032 and 2034

Market Trends (Drivers, Constraints, Opportunities, Threats, Challenges, Investment Opportunities, and recommendations)

Strategic recommendations in key business segments based on the market estimations

Competitive landscaping mapping the key common trends

Company profiling with detailed strategies, financials, and recent developments

Supply chain trends mapping the latest technological advancements

Free Customization Offerings:

All the customers of this report will be entitled to receive one of the following free customization options:

Company Profiling

Comprehensive profiling of additional market players (up to 3)

SWOT Analysis of key players (up to 3)

Regional Segmentation

Market estimations, Forecasts and CAGR of any prominent country as per the client's interest (Note: Depends on feasibility check)

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