

# Perfume Market in Kenya 2021

https://marketpublishers.com/r/P3C5591CD045EN.html Date: January 2022 Pages: 15 Price: US\$ 550.00 (Single User License) ID: P3C5591CD045EN

## **Abstracts**

Perfumes are basically aromatic compounds dissolved in a solvent e.g. ethanol or a mix of water and ethanol. Perfume is used to give a pleasant and desirable scent to a person's body, typically with the aim of increasing self-appeal and self-confidence. According to a report by StrategyHelix, the perfume market in Kenya is expected to increase at a CAGR of 5.8% till 2027. Rising consumer disposable income and improving standards of living, increasing consciousness among male consumers about personal wellness and appearance, increasing product availability and retail outlet are expected to boost the market growth in the coming years.

The report provides up-to-date market size data for period 2017-2020 and forecast to 2027 covering key market aspects like sales value for perfume. The Kenya perfume market is segmented on the basis of price range, consumer group, and distribution channel. On the basis of price range, the perfume market in Kenya has been segmented into prestige product, mass product. Among these, the mass product segment was accounted for the highest revenue generator in 2020. By consumer group, the perfume market in Kenya has been segmented into men, women, unisex. The women segment is estimated to account for the largest share of the perfume market in Kenya. Based on distribution channel, the perfume market in Kenya is categorized into supermarkets & hypermarkets, specialty stores, online retailing, others.

The prominent players operating in the Kenya perfume market include Rasasi Perfumes Industry LLC, Sapil Perfumes Co. LLC., Swiss Arabian Perfumes Co. L.L.C, Winner Manufacturing (Aris Cosmetics), Chris Adams Perfumes, Groupe Arthes.

#### Report Scope

Price range: prestige product, mass product Consumer group: men, women, unisex Distribution channel: supermarkets & hypermarkets, specialty stores, online retailing,



#### others

Years considered: this report covers the period 2017 to 2027

Key Benefits for Stakeholders

Get a comprehensive picture of the Kenya perfume market

Identify regional strategies and strategic priorities on the basis of local data

Pinpoint growth sectors and trends for investment



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Rasasi Perfumes Industry LLC Sapil Perfumes Co. LLC. Swiss Arabian Perfumes Co. L.L.C Winner Manufacturing (Aris Cosmetics) Chris Adams Perfumes Groupe Arthes About StrategyHelix Disclaimer

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