

# **The Wireless Network Infrastructure Bible: 2014 – 2020 - Macrocell RAN, Small Cells, RRH, DAS, Cloud RAN, Carrier WiFi, Mobile Core & Backhaul**

<https://marketpublishers.com/r/W4F5FC73847EN.html>

Date: December 2013

Pages: 391

Price: US\$ 2,500.00 (Single User License)

ID: W4F5FC73847EN

## **Abstracts**

The term “Wireless Network Infrastructure” has conventionally been associated with macrocell Radio Access Network (RAN) and mobile core network infrastructure, which SNS Research estimates to account for nearly \$52 Billion in spending by the end of 2014.

However, the scope of the term is expanding as wireless carriers increase their investments in Heterogeneous Network or HetNet infrastructure encompassing WiFi, small cells, Distributed Antenna Systems (DAS), Remote Radio Heads (RRH) and the emerging Cloud RAN concept. Driven by the promise of added capacity and coverage with minimum investment in additional spectrum, HetNet infrastructure is expected to account for nearly \$17 Billion in spending by the end of 2014.

While macrocell RAN spending is forecast to decline at a CAGR of 3% over the next 6 years, SNS Research estimates that the overall wireless network infrastructure market encompassing macrocell RAN, HetNet, mobile core and backhaul infrastructure will witness tremendous growth over the coming years. Growing at a CAGR of over 5%, the market will account for over \$104 Billion in annual spending by the end of 2020.

Complimenting this growth would be over \$1 Billion worth of annual R&D investments on 5G mobile technology by wireless carriers, vendors and vertical market players alike, in a bid to further enhance the capacity, speed and performance of future mobile networks.

The “Wireless Network Infrastructure Bible: 2014 – 2020 - Macrocell RAN, Small Cells, RRH, DAS, Cloud RAN, Carrier WiFi, Mobile Core & Backhaul” report presents an in-

depth assessment of 9 individual submarkets of the wireless network infrastructure opportunity. Besides analyzing the key market drivers, challenges, operator revenue potential, regional CapEx commitments, expert interviews and vendor strategies, the report also presents revenue and unit shipment forecasts for the market from 2014 to 2020 at a regional as well as a global scale. Historical figures are also provided for 2010, 2011 and 2013.

The report comes with an associated Excel datasheet suite covering quantitative data from over 400 numeric forecasts presented in the report.

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(Thousands of Units)

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## **LIST OF COMPANIES MENTIONED**

“R” (Spain)

21 VIANET GROUP

2K TELECOM

3 AUSTRIA

3 DENMARK

3 HK

3 IRELAND

3 ITALIA

3 SWEDEN

365 MEDIA

3ROAM

4IPNET

6WIND

A1 Telekom

Aalborg University

Aalto-University

Ablaze

Accedian

Accelleran

Actelis

Actix

Adams NetWorks

ADLINK

ADTRAN

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Aeronet  
Aircel  
Aircell  
Aircom International  
AirHop Communications  
Airspan  
Airtel Nigeria  
Airvana  
AIS/DPC Thailand  
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Alaska Communications  
Albis Technologies  
Alcatel-Lucent  
Alfa  
Algar Telecom (CTBC)  
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Alpha Networks  
Altel  
Altera  
Alvarion  
Andorra Telecom  
Andrew/CommScope  
Anite  
Antares Group  
Antel  
Anvaya Networks  
Aptilo  
Aqiva Wireless  
Aquaфон  
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Armentel  
Aruba  
Aruba Networks  
Asiaspace  
Askey  
ASOCS  
Astellia

AT&T Mobility  
Athena Wireless Communications  
Atrica  
Avanti  
Avea  
Aviat Networks  
Axerra Networks  
Axis Teknologies  
Azercell  
Azerfon  
b-lite  
Babilon Mobile  
Bakcell  
Bakrie Telecom  
Batelco  
Bayan Telecommunications  
BayRICS  
Beeline  
Beeline Lao  
BelAir  
BelCel  
Belgacom / Proximus  
Bell Mobility  
BendBroadband  
BeST (Life)  
BH Telecom  
Bharti Airtel  
Bhutan Telecom  
Big Switch Networks  
BigAir  
BLiNQ Networks  
Bluegrass Cellular  
Blueline  
BluWan  
BMW  
Bollere Telecom  
Bouygues Telecom  
Brazil Army  
Brazil Sao Paulo Military Police

BridgeWave Communications  
Broadcom  
Brocade  
Browan  
BSNL  
BT  
BTC  
BTI Systems  
BTI Wireless  
BTL  
BUCD  
Bulgaria Vivacom  
C Spire Wireless  
C&S  
Cable and Wireless  
Cambium Networks  
Cambridge Broadband Networks (CBNL)  
Canoga Perkins  
Carolina West Wireless  
Carrier Access Corporation  
Cavium  
CBL Bahamas  
CCS  
Ceclcom Axiata  
CeedTec  
Celcite  
Cell C  
Cellcom  
CellO (Optiway and Cellvine)  
Celtro  
CenturyLink  
Ceragon  
Ceragon  
Chalmers University of Technology  
Chariton Valley Comms  
Charles Industries  
Chat Mobility  
China Mobile  
China Mobile Hong Kong

China Telecom  
China Unicom  
CHT  
Cielo  
Ciena  
Cisco  
City of Charlotte Council  
Claro  
Clear Mobitel  
CNT  
Cobham/Axell Wireless  
Coherent Logix  
Colorado Valley  
Comba  
Comba Telecom  
Commnet Wireless  
Communication Components Inc. (CCI)  
Contela  
ConteXtream  
Convergence Technologies  
Copper Valley Telecom  
Corning/MobileAccess  
Cosmote  
COTA Murcia4G  
Cross Telephone  
Crown Castle  
CSI  
CSL Limited  
Custer Telephone  
Cyan  
Datame  
Datang Mobile  
DBD  
Dedicado  
DeltaNode  
Deutsche Telekom  
Dhiraagu  
Dialog Axiata LTE TDD later FDD  
Dialogic

DiGi  
Digicel  
Digicel Fiji  
Digitel  
Digitel Jamaica  
Dish Network  
D-Link  
DNA  
DOCOMO Euro-Labs  
DoCoMo Pacific  
DragonWave  
DTAC – TriNet  
Du  
E Plus  
eAccess  
Eastlink  
E-Band Communications  
ECI Telecom  
Econet Wireless  
Eden Rock Communications  
Edgewater  
EE  
EION  
Elisa  
EMT  
Entel  
EnergyAustralia Ausgrid  
EnGenius  
Entel Movil  
Entel PCS  
Entel Peru  
Enterasys  
ERA/T-Mobile Poland  
Ericsson  
ETC  
Etex Telephone Co-op  
EtherReach  
Ethertronics  
Ethio Telecom

Ethos  
Etisalat  
Etisalat Misr  
Evolve Broadband  
Exalt  
ExteNet Systems  
Extreme Networks  
FarEasTone  
FastBack Networks  
Fastlink (Regional Telecom)  
Femtel  
FibroLAN  
Firetide  
Fitel  
Fjarlskipi (Vodafone Iceland)  
Fortinet  
FPT Telecom  
Fraunhofer-Gesellschaft  
Freescale Semiconductor  
Fujitsu  
Gemtek  
Genband  
Georgia Magticom  
Glo Mobile  
Globacom  
Global Mobile  
Global Wireless Technologies (GWT)  
Globe  
GoNet Systems  
Goodman Networks  
Gore  
GrenTech  
Guineanet  
Handlink  
Hatteras  
Hitachi  
HP  
Huahuan  
Huawei

Hutchison  
IBW International  
ICE  
iConnect  
IDC Moldova  
iDirect  
IM2  
Imagine Group  
Infovista (Mentum)  
InnerWireless (Acquired by Black Box)  
Institut Mines-Télécom  
Intel  
InterDigital  
Intracom  
Intucell Systems (Acquired by Cisco)  
Inwi  
Iowa Statewide Interoperable Communications Board (ISICSB)  
ip.access  
IPITEK  
Islandcom  
IT&E Guam  
JDSU (Arieso)  
Juni  
Juniper  
Juniper Networks  
Kcell  
KDDI  
Kentrox  
Kordia  
KPN  
KPN Base  
KPU (Alaska)  
KT  
KT Corp Rwanda  
KTH - Royal Institute of Technology  
Lanka Bell  
Lantiq  
Lattelecom  
Leap Wireless/Cricket



LG U+  
LightPoint Communications  
Lightsquared  
LIME  
Linkem  
LMT  
LSI  
LTC  
M1  
Manx Telecom  
Mascom Wireless  
Massnet  
MAX Telecom  
Maxim Integrated  
Maxis  
MaxyTel  
Megafon  
Menatelecom  
Meru Networks  
Mesaplexx  
Meteor  
Microwave Networks  
Mid-Rivers Communications  
Milmex  
mimoOn  
Mindspeed Technologies  
Ministry of Industry, Development and Reform Commission - China  
Ministry of Science - China  
Ministry of Science, ICT and Future Planning (MSIP) - Korea  
MiSpot  
Mobile Norway/Tele2  
Mobily  
Mobinil  
Mobistar  
Mobitel  
Moldcell  
Monaco Telecom  
Mongolia Telecom  
Mosaic Telecom

Motorola Solutions  
Movitel  
Movilmax  
Movilnet  
Movistar  
MRV Communications  
MTA  
MTC  
MTC Touch  
M-Tel  
MTN  
MTN Uganda  
MTNL  
MTPCS  
MTS  
MTS Allstream  
MTS Belarus  
MTS Ukraine  
Myanmar P & T  
National and Kapodistrian University of Athens  
Nawras  
NBN Co.  
Ncell  
NEC  
Neo-Sky  
Neotel  
Nepal Telecom  
NetGear  
Netronome  
NewNet  
Nexius  
NITA  
Node-H  
NOKIA  
Nomadix  
Nomor Research  
NorthwestCell  
Nova  
NSN

nTelos  
nTelos Wireless  
NTT DoCoMo  
Nuage Networks (Alcatel-Lucent)  
O2 Secure Wireless  
Octasic  
Oi  
Omantel  
Omnitel  
On Telecomunicacoes  
ONE  
Ooredoo  
Open Mobile  
Optimus  
Optiway  
Optus  
Orange Armenia  
Orange Austria  
Orange Dominicana  
Orange France  
Orange Liechtenstein  
Orange Luxembourg  
Orange Mauritius  
Orange Moldova  
Orange Romania  
Orange Slovak Republic  
Orange Spain  
Orange Switzerland  
Orange Uganda  
Orckit Corrigent  
Osnova Telecom  
Overture  
P&T  
P1 Networks  
P4 (Play)  
Pandetel  
Panhandle Telephone Co-op  
PCCW  
Peoples Telephone Co-op

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Pioneer Cellular  
Plexxi  
Polkomtel Plus  
Positron-Aktino  
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Proxim  
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Public Wireless  
PureWave Networks  
PVT  
Qualcomm  
QuCell  
Quortus  
RAD Data Systems  
Radisys  
RADWIN  
Rakon  
RCS & RDS  
Redline Communications  
REDtone  
Reliance  
Reverb Networks  
RF Window  
RFNet  
RFS (Radio Frequency Systems)  
Rogers Wireless  
Rostelecom  
Ro-Timak Technology  
Ruckus Wireless  
RusViet Telecom  
RWTH Aachen  
S and R Communications  
S&T Telephone Cooperative  
Safaricom  
Sagebrush Cellular (Nemont)  
Sagem

Sagemcom  
SAI  
SAI Technology  
Saima Telecom  
Samsung  
Sasktel  
Sazz  
Sercom  
SerComm  
SFR  
SGRITA  
Shentel  
Shyam  
Shyam Networks  
Si.mobil  
SIAE Microelectronics  
Siemens  
Siklu  
Siminn  
SingTel  
SK Telecom  
SK Telesys  
Sky Brazil  
Smart Communications  
Smartone  
SMARTS  
Smile  
Smoltelecom  
Softbank  
Softbank Mobile  
SOLiD Technologies  
Spectranet  
SpeedConnect  
SpiderCloud Wireless  
Sprint  
Sprint Nextel  
Sprocket Wireless  
SRT Communications  
SSTL

Star Microwave  
Starcomms  
StarHub  
STC  
Stoke  
Strata Networks  
Strix Systems  
Sub10 Systems  
Sunrise Communications  
Surflin Communications  
SWIFT Networks  
Swisscom  
Sycamore  
Syringa Wireless  
T Mobile  
Tango  
Tango Networks  
Taqua  
Tarana Wireless  
Tata Elxsi  
TDC  
TE Connectivity (Tyco Electronics Connectivity)  
Tecom  
TEKTELIC  
Telcel  
Telco Systems  
Tele2  
Tele2 Kazakhstan  
Tele2 Sweden  
Telecom Italia Mobile (TIM)  
Telecom Malaysia  
Telecom New Zealand  
Telefonica Movistar  
Telefonica O2  
Telefonica O2 Ireland  
Telefonica O2 UK  
Telefonica Peru  
Telefonica Spain  
Telekom Srpske

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Telenor Montenegro  
Telenor Norway  
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Telesis  
TeliaSonera  
TeliaSonera Norway  
TeliaSonera Sweden  
Telkom Mobile (8ta)  
Telkomsel Indonesia  
Tellabs  
Telrad  
Telstra  
Telus  
Texas Energy Network  
Texas Instruments  
TFL  
Thomson  
T-Hrvatski Telekom  
Thumb Cellular  
Tigo  
Tikona  
TIM Brasil  
TMC  
TMN (Portugal Telecom)  
T-Mobile Czech Republic  
T-Mobile Hungary  
T-Mobile Macedonia  
T-Mobile Netherlands  
T-Mobile Puerto Rico  
T-Mobile Slovensko  
T-Mobile USA  
TN Mobile  
TOT Thailand  
TPG Internet  
TP-Link  
TRaC Global



Trango Systems  
Transmode  
Tranzeo  
Triatel  
Tricom  
Tropos  
True Move  
TSKL  
TTK  
Tunisiana  
Turkcell  
U Mobile  
UbeeAirWalk  
Ubidyne GmBH  
Ubiquisys  
Ubiquiti Networks  
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Ulusnet  
Umniah  
Une-EPM  
United Nations  
United Wireless  
Unitel  
Universitaet Bremen  
Universitat Politècnica de València  
University of Kaiserslautern  
University of Oulu  
US Cellular  
UTStarcom (Star Solutions)  
Vainakh Telecom  
VDC (VNPT)  
Velatel  
Velatel-Aerostrong  
Verizon Wireless  
Videocon  
Videotron  
Viettel

Vimpelcom  
VIP mobile  
VIPNet  
Visafone Communications  
Viva  
Vivacell-MTS  
Vivato  
Vivo  
VMWare  
Vodacom  
Vodacom Tanzania  
Vodafone  
Vodafone Australia  
Vodafone Czech Republic  
Vodafone Egypt  
Vodafone Fiji  
Vodafone Greece  
Vodafone Ireland  
Vodafone Italy  
Vodafone New Zealand  
Vodafone Portugal  
Vodafone Qatar  
Vodafone Romania  
Vodafone Spain  
Vodafone UK  
Vox  
VTel Wireless  
Vubiq  
Wataniya  
Wataniya Telecom  
WBS (iBurst)  
West Central Wireless  
Wi-Ex  
Wi-Fi Alliance  
Wilson Electronics  
Wind  
Wind Mobile  
Wireless Broadband Alliance  
Wistron NeWeb Corp (WNC)

Woosh  
Xilinx  
XL Axiata  
Xplornet  
Yoigo  
Yota  
YTL Communications Yes  
Zain  
Zain Jordan  
Zain Saudi  
Zamtel  
Zhone  
Ziggo  
Zinwave  
Zoda Fones  
ZTE

## About

### **What is the Wireless Network Infrastructure Market?**

Wireless network infrastructure represents the backbone of all cellular communication networks worldwide. Traditionally restricted to define the macrocell RAN and core network equipment markets, the term “Wireless Network Infrastructure” now entails a multitude of technologies that are utilized to bring a wireless carrier network into operation.

### **HetNet RAN Market for 2G/3G/4G**

In addition to macrocell infrastructure, there are also other options to add additional coverage and capacity to a mobile network. The most common alternatives include strategically deployed small cells and WiFi access points, which have so far been deployed by more than 150 operators worldwide.

Often marketed under the “HetNet” RAN infrastructure banner, other options include alternative deployment models such as Distributed Antenna Systems (DAS) and the emerging Cloud RAN architecture which concentrates the processing of the RAN segment of a mobile network in one or more, centralized data centers.

### **Interest from Vertical Markets**

Unlike traditional voice centric technologies, both WiMAX and LTE have witnessed considerable interest from vertical sectors such as public safety, healthcare, energy, transportation and defense, driven by their interest in mobile broadband applications. We, thus expect that vertical markets to play a role in ongoing LTE investments. In fact, the public safety sector has already witnessed a number of private LTE deployments to serve public safety agencies. We expect public safety LTE infrastructure spending to surpass \$5 Billion by the end of 2020.

### **Global Mobile Network CapEx**

Global mobile network CapEx is expected to increase from nearly \$170 Billion in 2014 to \$203 Billion in 2020, growing at a CAGR of 3%. As macrocell RAN infrastructure spending will decline overtime, operators will invest significant proportions of their CapEx towards HetNet infrastructure and emerging technologies such as NFV & SDN

software and the required infrastructure to run these.

### **Initial LTE FDD Rollouts: 2010 - 2011**

This period saw significant investments in macrocell FDD LTE infrastructure, with several nationwide rollouts of the technology by tier 1 operators in the US, South Korea and Japan. A lower TCO and a move towards a more widely recognized 3GPP ecosystem was a major motive for many of the early LTE adopters (most were primarily CDMA operators).

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