

The Wireless Network Infrastructure Bible: 2014 – 2020 - Macrocell RAN, Small Cells, RRH, DAS, Cloud RAN, Carrier WiFi, Mobile Core & Backhaul

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Abstracts

The term "Wireless Network Infrastructure" has conventionally been associated with macrocell Radio Access Network (RAN) and mobile core network infrastructure, which SNS Research estimates to account for nearly \$52 Billion in spending by the end of 2014.

However, the scope of the term is expanding as wireless carriers increase their investments in Heterogeneous Network or HetNet infrastructure encompassing WiFi, small cells, Distributed Antenna Systems (DAS), Remote Radio Heads (RRH) and the emerging Cloud RAN concept. Driven by the promise of added capacity and coverage with minimum investment in additional spectrum, HetNet infrastructure is expected to account for nearly \$17 Billion in spending by the end of 2014.

While macrocell RAN spending is forecast to decline at a CAGR of 3% over the next 6 years, SNS Research estimates that the overall wireless network infrastructure market encompassing macrocell RAN, HetNet, mobile core and backhaul infrastructure will witness tremendous growth over the coming years. Growing at a CAGR of over 5%, the market will account for over \$104 Billion in annual spending by the end of 2020.

Complimenting this growth would be over \$1 Billion worth of annual R&D investments on 5G mobile technology by wireless carriers, vendors and vertical market players alike, in a bid to further enhance the capacity, speed and performance of future mobile networks.

The "Wireless Network Infrastructure Bible: 2014 – 2020 - Macrocell RAN, Small Cells, RRH, DAS, Cloud RAN, Carrier WiFi, Mobile Core & Backhaul" report presents an in-



depth assessment of 9 individual submarkets of the wireless network infrastructure opportunity. Besides analyzing the key market drivers, challenges, operator revenue potential, regional CapEx commitments, expert interviews and vendor strategies, the report also presents revenue and unit shipment forecasts for the market from 2014 to 2020 at a regional as well as a global scale. Historical figures are also provided for 2010, 2011 and 2013.

The report comes with an associated Excel datasheet suite covering quantitative data from over 400 numeric forecasts presented in the report.



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(Thousands of Units)

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LIST OF COMPANIES MENTIONED

"R" (Spain)

21 VIANET GROUP

2K TELECOM

3 AUSTRIA

3 DENMARK

3 HK

3 IRELAND

3 ITALIA

3 SWEDEN

365 MEDIA

3ROAM

4IPNET

6WIND

A1 Telekom

Aalborg University

Aalto-University

Ablaze

Accedian

Accelleran

Actelis

Actix

Adams NetWorks

ADLINK

ADTRAN

ADVA

Advantech

Aero2

Market Publishers
Aerohive
Aeronet
Aircel
Aircell
Aircom International
AirHop Communications

Airspan

Airtel Nigeria

Airvana

AIS/DPC Thailand

Al Madar

Alaska Communications

Albis Technologies

Alcatel-Lucent

Alfa

Algar Telecom (CTBC)

Algerie Telecom

Alpha Networks

Altel

Altera

Alvarion

Andorra Telecom

Andrew/CommScope

Anite

Antares Group

Antel

Anvaya Networks

Aptilo

Aqiva Wireless

Aquafon

Argela

Aricent

Armentel

Aruba

Aruba Networks

Asiaspace

Askey

ASOCS

Astellia



AT&T Mobility

Athena Wireless Communications

Atrica

Avanti

Avea

Aviat Networks

Axerra Networks

Axis Teknologies

Azercell

Azerfon

b-lite

Babilon Mobile

Bakcell

Bakrie Telecom

Batelco

Bayan Telecommunications

BayRICS

Beeline

Beeline Lao

BelAir

BelCel

Belgacom / Proximus

Bell Mobility

BendBroadband

BeST (Life)

BH Telecom

Bharti Airtel

Bhutan Telecom

Big Switch Networks

BigAir

BLiNQ Networks

Bluegrass Cellular

Blueline

BluWan

BMW

Bollore Telecom

Bouygues Telecom

Brazil Army

Brazil Sao Paulo Military Police



BridgeWave Communications
Broadcom
Brocade
Browan
BSNL
BT
BTC
BTI Systems
BTI Wireless
BTL
BUCD
Bulgaria Vivacom
C Spire Wireless
C&S
Cable and Wireless
Cambium Networks
Cambridge Broadband Networks (CBNL)
Canoga Perkins
Carolina West Wireless
Carrier Access Corporation
Cavium
CBL Bahamas
CCS
Ceclcom Axiata
CeedTec
Celcite
Cell C
Cellcom
CellO (Optiway and Cellvine)
Celtro
CenturyLink
Ceragon
Ceragon
Chalmers University of Technology
Chariton Valley Comms
Charles Industries
Chat Mobility
China Mobile



China Telecom	
China Unicom	
CHT	
Cielo	
Ciena	
Cisco	
City of Charlotte Council	
Claro	
Clear Mobitel	
CNT	
Cobham/Axell Wireless	
Coherent Logix	
Colorado Valley	
Comba	
Comba Telecom	
Commnet Wireless	
Communication Components Inc. (CCI)	
Contela	
ConteXtream	
Convergence Technologies	
Copper Valley Telecom	
Corning/MobileAccess	
Cosmote	
COTA Murcia4G	
Cross Telephone	
Crown Castle	
CSI	
CSL Limited	
Custer Telephone	
Cyan	
Datame	
Datang Mobile	
DBD	
Dedicado	
DeltaNode	
Deutsche Telekom	

Dhiraagu

Dialog Axiata LTE TDD later FDD



DiGi
Digicel
Digicel Fiji
Digitel
Digitel Jamaica
Dish Network
D-Link
DNA
DOCOMO Euro-Labs
DoCoMo Pacific
DragonWave
DTAC – TriNet
Du Du
E Plus
eAccess
Eastlink
E-Band Communications
ECI Telecom
Econet Wireless
Eden Rock Communications
Edgewater
EE
EION
Elisa
EMT
Emtel
EnergyAustralia Ausgrid
EnGenius
Entel Movil
Entel PCS
Entel Peru
Enterasys
ERA/T-Mobile Poland
Ericsson
ETC
Etex Telephone Co-op
EtherReach
Ethertronics
Luieruonics

Ethio Telecom



Ethos
Etisalat
Etisalat Misr
Evolve Broadband
Exalt
ExteNet Systems
Extreme Networks
FarEasTone
FastBack Networks
Fastlink (Regional Telecom)
Femtel
FibroLAN
Firetide
Fitel
Fjarskipti (Vodafone Iceland)
Fortinet
FPT Telecom
Fraunhofer-Gesellschaft
Freescale Semiconductor
Fujitsu
Gemtek
Genband
Georgia Magticom
Glo Mobile
Globacom
Global Mobile
Global Wireless Technologies (GWT)
Globe
GoNet Systems
Goodman Networks
Gore
GrenTech
Guineanet
Handlink
Hatteras
Hitachi
HP
Huahuan
Huawei



Hutchison
IBW International
ICE
iConnect
IDC Moldova
iDirect
IM2
Imagine Group
Infovista (Mentum)
InnerWireless (Acquired by Black Box)
Institut Mines-Télécom
Intel
InterDigital
Intracom
Intucell Systems (Acquired by Cisco)
Inwi
Iowa Statewide Interoperable Communications Board (ISICSB)
ip.access
IPITEK
Islandcom
IT&E Guam
JDSU (Arieso)
Juni
Juniper
Juniper Networks
Kcell
KDDI
Kentrox
Kordia
KPN
KPN Base
KPU (Alaska)
KT
KT Corp Rwanda
KTH - Royal Institute of Technology
Lanka Bell
Lantiq

Lattelecom



LG U+

LightPoint Communications

Lightsquared

LIME

Linkem

LMT

LSI

LTC

M1

Manx Telecom

Mascom Wireless

Massnet

MAX Telecom

Maxim Integrated

Maxis

MaxyTel

Megafon

Menatelecom

Meru Networks

Mesaplexx

Meteor

Microwave Networks

Mid-Rivers Communications

Milmex

mimoOn

Mindspeed Technologies

Ministry of Industry, Development and Reform Commission - China

Ministry of Science - China

Ministry of Science, ICT and Future Planning (MSIP) - Korea

MiSpot

Mobile Norway/Tele2

Mobily

Mobinil

Mobistar

Mobitel

Moldcell

Monaco Telecom

Mongolia Telecom

Mosaic Telecom



Motorola Solutions	
Movicel	
Movilmax	
Movilnet	
Movistar	
MRV Communications	
MTA	
MTC	
MTC Touch	
M-Tel	
MTN	
MTN Uganda	
MTNL	
MTPCS	
MTS	
MTS Allstream	
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NOKIA	
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Nomor Research	
NorthwestCell	
Nova	
NSN	



nTelos

nTelos Wireless

NTT DoCoMo

Nuage Networks (Alcatel-Lucent)

O2 Secure Wireless

Octasic

Oi

Omantel

Omnitel

On Telecomunicacoes

ONE

Ooredoo

Open Mobile

Optimus

Optiway

Optus

Orange Armenia

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Orange Dominicana

Orange France

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Orange Mauritius

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Orange Romania

Orange Slovak Republic

Orange Spain

Orange Switzerland

Orange Uganda

Orckit Corrigent

Osnova Telecom

Overture

P&T

P1 Networks

P4 (Play)

Pandetel

Panhandle Telephone Co-op

PCCW

Peoples Telephone Co-op



Personal

Pioneer Cellular

Plexxi

Polkomtel Plus

Positron-Aktino

Powerwave Technologies

Poznan University of Technology

Proxim

PTK Centertel (Orange)

Public Service Wireless

Public Wireless

PureWave Networks

PVT

Qualcomm

QuCell

Quortus

RAD Data Systems

Radisys

RADWIN

Rakon

RCS & RDS

Redline Communications

REDtone

Reliance

Reverb Networks

RF Window

RFNet

RFS (Radio Frequency Systems)

Rogers Wireless

Rostelecom

Ro-Timak Technology

Ruckus Wireless

RusViet Telecom

RWTH Aachen

S and R Communications

S&T Telephone Cooperative

Safaricom

Sagebrush Cellular (Nemont)

Sagem



Sagemcom

SAI

SAI Technology

Saima Telecom

Samsung

Sasktel

Sazz

Sercom

SerComm

SFR

SGRITA

Shentel

Shyam

Shyam Networks

Si.mobil

SIAE Microelectronics

Siemens

Siklu

Siminn

SingTel

SK Telecom

SK Telesys

Sky Brazil

Smart Communications

Smartone

SMARTS

Smile

Smoltelecom

Softbank

Softbank Mobile

SOLiD Technologies

Spectranet

SpeedConnect

SpiderCloud Wireless

Sprint

Sprint Nextel

Sprocket Wireless

SRT Communications

SSTL



Star Microwave

Starcomms

StarHub

STC

Stoke

Strata Networks

Strix Systems

Sub10 Systems

Sunrise Communications

Surfline Communications

SWIFT Networks

Swisscom

Sycamore

Syringa Wireless

T Mobile

Tango

Tango Networks

Taqua

Tarana Wireless

Tata Elxsi

TDC

TE Connectivity (Tyco Electronics Connectivity)

Tecom

TEKTELIC

Telcel

Telco Systems

Tele2

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Tele2 Sweden

Telecom Italia Mobile (TIM)

Telecom Malaysia

Telecom New Zealand

Telefonica Movistar

Telefonica O2

Telefonica O2 Ireland

Telefonica O2 UK

Telefonica Peru

Telefonica Spain

Telekom Srpske



Telenet Belgium

Telenor Denmark

Telenor Hungary

Telenor Montenegro

Telenor Norway

Telenor Sweden

Telesis

TeliaSonera

TeliaSonera Norway

TeliaSonera Sweden

Telkom Mobile (8ta)

Telkomsel Indonesia

Tellabs

Telrad

Telstra

Telus

Texas Energy Network

Texas Instruments

TFL

Thomson

T-Hrvatski Telekom

Thumb Cellular

Tigo

Tikona

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Vivo

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Vodafone Czech Republic

Vodafone Egypt

Vodafone Fiji

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Vodafone Ireland

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Vodafone Portugal

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Vodafone UK

Vox

VTel Wireless

Vubiq

Wataniya

Wataniya Telecom

WBS (iBurst)

West Central Wireless

Wi-Ex

Wi-Fi Alliance

Wilson Electronics

Wind

Wind Mobile

Wireless Broadband Alliance

Wistron NeWeb Corp (WNC)



Woosh	W	00	sh
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Xilinx

XL Axiata

Xplornet

Yoigo

Yota

YTL Communications Yes

Zain

Zain Jordan

Zain Saudi

Zamtel

Zhone

Ziggo

Zinwave

Zoda Fones

ZTE



About

What is the Wireless Network Infrastructure Market?

Wireless network infrastructure represents the backbone of all cellular communication networks worldwide. Traditionally restricted to define the macrocell RAN and core network equipment markets, the term "Wireless Network Infrastructure" now entails a multitude of technologies that are utilized to bring a wireless carrier network into operation.

HetNet RAN Market for 2G/3G/4G

In additional to macrocell infrastructure, there are also other options to add additional coverage and capacity to a mobile network. The most common alternatives include strategically deployed small cells and WiFi access points, which have so far been deployed by more than 150 operators worldwide.

Often marketed under the "HetNet" RAN infrastructure banner, other options include alternative deployment models such as Distributed Antenna Systems (DAS) and the emerging Cloud RAN architecture which concentrates the processing of the RAN segment of a mobile network in one or more, centralized data centers.

Interest from Vertical Markets

Unlike traditional voice centric technologies, both WiMAX and LTE have witnessed considerable interest from vertical sectors such as public safety, healthcare, energy, transportation and defense, driven by their interest in mobile broadband applications. We, thus expect that vertical markets to play a role in ongoing LTE investments. In fact, the public safety sector has already witnessed a number of private LTE deployments to serve public safety agencies. We expect public safety LTE infrastructure spending to surpass \$5 Billion by the end of 2020.

Global Mobile Network CapEx

Global mobile network CapEx is expected to increase from nearly \$170 Billion in 2014 to \$203 Billion in 2020, growing at a CAGR of 3%. As macrocell RAN infrastructure spending will decline overtime, operators will invest significant proportions of their CapEx towards HetNet infrastructure and emerging technologies such as NFV & SDN



software and the required infrastructure to run these.

Initial LTE FDD Rollouts: 2010 - 2011

This period saw significant investments in macrocell FDD LTE infrastructure, with several nationwide rollouts of the technology by tier 1 operators in the US, South Korea and Japan. A lower TCO and a move towards a more widely recognized 3GPP ecosystem was a major motive for many of the early LTE adopters (most were primarily CDMA operators).



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