

# Global Vacuum Suction Cups Industry Market Analysis & Forecast 2018-2023

https://marketpublishers.com/r/GD0404ADD52EN.html

Date: March 2019

Pages: 94

Price: US\$ 2,240.00 (Single User License)

ID: GD0404ADD52EN

### **Abstracts**

In the Global Vacuum Suction Cups Industry Market Analysis & Forecast 2018-2023, the revenue is valued at USD XX million in 2017 and is expected to reach USD XX million by the end of 2023, growing at a CAGR of XX% between 2018 and 2023. The production is estimated at XX million in 2017 and is forecasted to reach XX million by the end of 2023, growing at a CAGR of XX% between 2018 and 2023.

It covers Regional Segment Analysis, Type, Appliction, Major Manufactures, Industry Chain Analysis, Competitive Insights and Macroeconomic Analysis.

Global Vacuum Suction Cups Market: Regional Segment Analysis

North America

Europe

China

Japan

Southeast Asia

India

The Major players reported in the market include:

**SMC** Corporation

Schmalz

**Aventics** 

PISCO

Piab

Festo

**DESTACO** (Dover)

Myotoku



### **VMECA**

Global Vacuum Suction Cups Market: Product Segment Analysis

Silicone

Nitrile

Others

Global Vacuum Suction Cups Market: Application Segment Analysis

Metal

Paper

Others

### **Reasons for Buying this Report**

This report provides pin-point analysis for changing competitive dynamics It provides a forward looking perspective on different factors driving or restraining market growth

It provides a six-year forecast assessed on the basis of how the market is predicted to grow

It helps in understanding the key product segments and their future

It provides pin point analysis of changing competition dynamics and keeps you ahead of competitors

It helps in making informed business decisions by having complete insights of market and by making in-depth analysis of market segments



### **Contents**

Global Vacuum Suction Cups Industry Market Analysis & Forecast 2018-2023

#### CHAPTER 1 VACUUM SUCTION CUPS MARKET OVERVIEW

- 1.1 Product Overview and Scope of Vacuum Suction Cups
- 1.2 Vacuum Suction Cups Market Segmentation by Type in 2016
- 1.2.1 Global Production Market Share of Vacuum Suction Cups by Type in 2016
- 1.2.1 Silicone
- 1.2.2 Nitrile
- 1.2.3 Others
- 1.3 Vacuum Suction Cups Market Segmentation by Application in 2016
- 1.3.1 Vacuum Suction Cups Consumption Market Share by Application in 2016
- 1.3.2 Metal
- 1.3.3 Paper
- 1.3.4 Others
- 1.4 Vacuum Suction Cups Market Segmentation by Regions
  - 1.4.1 North America
  - 1.4.2 China
  - 1.4.3 Europe
- 1.4.4 Southeast Asia
- 1.4.5 Japan
- 1.4.6 India
- 1.5 Global Market Size (Value) of Vacuum Suction Cups (2013-2023)
  - 1.5.1 Global Product Sales and Growth Rate (2013-2023)
  - 1.5.2 Global Product Revenue and Growth Rate (2013-2023)

# CHAPTER 2 GLOBAL ECONOMIC IMPACT ON VACUUM SUCTION CUPS INDUSTRY

- 2.1 Global Macroeconomic Environment Analysis
  - 2.1.1 Global Macroeconomic Analysis
  - 2.1.2 Global Macroeconomic Environment Development Trend
- 2.2 Global Macroeconomic Environment Analysis by Regions

# CHAPTER 3 GLOBAL VACUUM SUCTION CUPS MARKET COMPETITION BY MANUFACTURERS



- 3.1 Global Vacuum Suction Cups Production and Share by Manufacturers (2016 and 2017)
- 3.2 Global Vacuum Suction Cups Revenue and Share by Manufacturers (2016 and 2017)
- 3.3 Global Vacuum Suction Cups Average Price by Manufacturers (2016 and 2017)
- 3.4 Manufacturers Vacuum Suction Cups Manufacturing Base Distribution, Production Area and Product Type
- 3.5 Vacuum Suction Cups Market Competitive Situation and Trends
  - 3.5.1 Vacuum Suction Cups Market Concentration Rate
  - 3.5.2 Vacuum Suction Cups Market Share of Top 3 and Top 5 Manufacturers
  - 3.5.3 Mergers & Acquisitions, Expansion

# CHAPTER 4 GLOBAL VACUUM SUCTION CUPS PRODUCTION, REVENUE (VALUE) BY REGION (2013-2018)

- 4.1 Global Vacuum Suction Cups Production by Region (2013-2018)
- 4.2 Global Vacuum Suction Cups Production Market Share by Region (2013-2018)
- 4.3 Global Vacuum Suction Cups Revenue (Value) and Market Share by Region (2013-2018)
- 4.4 Global Vacuum Suction Cups Production, Revenue, Price and Gross Margin (2013-2018)
- 4.5 North America Vacuum Suction Cups Production, Revenue, Price and Gross Margin (2013-2018)
- 4.5.1 North America Vacuum Suction Cups Production and Market Share by Manufacturers
  - 4.5.2 North America Vacuum Suction Cups Production and Market Share by Type
- 4.5.3 North America Vacuum Suction Cups Production and Market Share by Application
- 4.6 Europe Vacuum Suction Cups Production, Revenue, Price and Gross Margin (2013-2018)
- 4.6.1 EuropeVacuum Suction CupsProduction and Market Share by Manufacturers
- 4.6.2 Europe Vacuum Suction Cups Production and Market Share by Type
- 4.6.3 Europe Vacuum Suction Cups Production and Market Share by Application
- 4.7 China Vacuum Suction Cups Production, Revenue, Price and Gross Margin (2013-2018)
- 4.7.1 ChinaVacuum Suction CupsProduction and Market Share by Manufacturers
- 4.7.2 China Vacuum Suction Cups Production and Market Share by Type
- 4.7.3 China Vacuum Suction Cups Production and Market Share by Application
- 4.8 Japan Vacuum Suction Cups Production, Revenue, Price and Gross Margin (2013-2018)



- 4.8.1 Japan Vacuum Suction Cups Production and Market Share by Manufacturers
- 4.8.2 Japan Vacuum Suction Cups Production and Market Share by Type
- 4.8.3 Japan Vacuum Suction Cups Production and Market Share by Application
- 4.9 Southeast Asia Vacuum Suction Cups Production, Revenue, Price and Gross Margin (2013-2018)
- 4.9.1 Southeast Asia Vacuum Suction Cups Production and Market Share by Manufacturers
- 4.9.2 Southeast Asia Vacuum Suction Cups Production and Market Share by Type
- 4.9.3 Southeast Asia Vacuum Suction Cups Production and Market Share by Application
- 4.10 India Vacuum Suction Cups Production, Revenue, Price and Gross Margin (2013-2018)
  - 4.10.1 India Vacuum Suction Cups Production and Market Share by Manufacturers
- 4.10.2 India Vacuum Suction Cups Production and Market Share by Type
- 4.10.3 India Vacuum Suction Cups Production and Market Share by Application

# CHAPTER 5 GLOBAL VACUUM SUCTION CUPS SUPPLY (PRODUCTION), CONSUMPTION, EXPORT, IMPORT BY REGIONS (2013-2018)

- 5.1 Global Vacuum Suction Cups Consumption by Regions (2013-2018)
- 5.2 North America Vacuum Suction Cups Production, Consumption, Export, Import by Regions (2013-2018)
- 5.3 Europe Vacuum Suction Cups Production, Consumption, Export, Import by Regions (2013-2018)
- 5.4 China Vacuum Suction Cups Production, Consumption, Export, Import by Regions (2013-2018)
- 5.5 Japan Vacuum Suction Cups Production, Consumption, Export, Import by Regions (2013-2018)
- 5.6 Southeast Asia Vacuum Suction Cups Production, Consumption, Export, Import by Regions (2013-2018)
- 5.7 India Vacuum Suction Cups Production, Consumption, Export, Import by Regions (2013-2018)

# CHAPTER 6 GLOBAL VACUUM SUCTION CUPS PRODUCTION, REVENUE (VALUE), PRICE TREND BY TYPE

- 6.1 Global Vacuum Suction Cups Production and Market Share by Type (2013-2018)
- 6.2 Global Vacuum Suction Cups Revenue and Market Share by Type (2013-2018)
- 6.3 Global Vacuum Suction Cups Price by Type (2013-2018)



6.4 Global Vacuum Suction Cups Production Growth by Type (2013-2018)

# CHAPTER 7 GLOBAL VACUUM SUCTION CUPS MARKET ANALYSIS BY APPLICATION

- 7.1 Global Vacuum Suction Cups Consumption and Market Share by Application (2013-2018)
- 7.2 Global Vacuum Suction Cups Revenue and Market Share by Type (2013-2018)
- 7.3 Global Vacuum Suction Cups Consumption Growth Rate by Application (2013-2018)
- 7.4 Market Drivers and Opportunities
  - 7.4.1 Potential Applications
  - 7.4.2 Emerging Markets/Countries

#### CHAPTER 8 GLOBAL VACUUM SUCTION CUPS MANUFACTURERS ANALYSIS

- 8.1 SMC Corporation
  - 8.1.1 Company Basic Information, Manufacturing Base and Competitors
  - 8.1.2 Product Type, Application and Specification
  - 8.1.3 Production, Revenue, Price and Gross Margin (2013-2018)
  - 8.1.4 Business Overview
- 8.2 Schmalz
  - 8.2.1 Company Basic Information, Manufacturing Base and Competitors
  - 8.2.2 Product Type, Application and Specification
  - 8.2.3 Production, Revenue, Price and Gross Margin (2013-2018)
  - 8.2.4 Business Overview
- 8.3 Aventics
- 8.3.1 Company Basic Information, Manufacturing Base and Competitors
- 8.3.2 Product Type, Application and Specification
- 8.3.3 Production, Revenue, Price and Gross Margin (2013-2018)
- 8.3.4 Business Overview
- 8.4 PISCO
- 8.4.1 Company Basic Information, Manufacturing Base and Competitors
- 8.4.2 Product Type, Application and Specification
- 8.4.3 Production, Revenue, Price and Gross Margin (2013-2018)
- 8.4.4 Business Overview
- 8.5 Piab
- 8.5.1 Company Basic Information, Manufacturing Base and Competitors
- 8.5.2 Product Type, Application and Specification



- 8.5.3 Production, Revenue, Price and Gross Margin (2013-2018)
- 8.5.4 Business Overview
- 8.6 Festo
  - 8.6.1 Company Basic Information, Manufacturing Base and Competitors
  - 8.6.2 Product Type, Application and Specification
  - 8.6.3 Production, Revenue, Price and Gross Margin (2013-2018)
  - 8.6.4 Business Overview
- 8.7 DESTACO (Dover)
  - 8.7.1 Company Basic Information, Manufacturing Base and Competitors
  - 8.7.2 Product Type, Application and Specification
  - 8.7.3 Production, Revenue, Price and Gross Margin (2013-2018)
  - 8.7.4 Business Overview
- 8.8 Myotoku
  - 8.8.1 Company Basic Information, Manufacturing Base and Competitors
  - 8.8.2 Product Type, Application and Specification
  - 8.8.3 Production, Revenue, Price and Gross Margin (2013-2018)
  - 8.8.4 Business Overview
- 8.9 VMECA
  - 8.9.1 Company Basic Information, Manufacturing Base and Competitors
  - 8.9.2 Product Type, Application and Specification
  - 8.9.3 Production, Revenue, Price and Gross Margin (2013-2018)
  - 8.9.4 Business Overview

#### **CHAPTER 9 VACUUM SUCTION CUPS MANUFACTURING COST ANALYSIS**

- 9.1 Vacuum Suction Cups Key Raw Materials Analysis
  - 9.1.1 Key Raw Materials
  - 9.1.2 Price Trend of Key Raw Materials
  - 9.1.3 Key Suppliers of Raw Materials
  - 9.1.4 Market Concentration Rate of Raw Materials
- 9.2 Proportion of Manufacturing Cost Structure
  - 9.2.1 Raw Materials
  - 9.2.2 Labor Cost
  - 9.2.3 Manufacturing Expenses
- 9.3 Manufacturing Process Analysis of Vacuum Suction Cups

# CHAPTER 10 INDUSTRIAL CHAIN, SOURCING STRATEGY AND DOWNSTREAM BUYERS



- 10.1 Vacuum Suction Cups Industrial Chain Analysis
- 10.2 Upstream Raw Materials Sourcing
- 10.3 Raw Materials Sources of Vacuum Suction Cups Major Manufacturers in 2016
- 10.4 Downstream Buyers

### CHAPTER 11 MARKETING STRATEGY ANALYSIS, DISTRIBUTORS/TRADERS

- 11.1 Marketing Channel
  - 11.1.1 Direct Marketing
  - 11.1.2 Indirect Marketing
  - 11.1.3 Marketing Channel Development Trend
- 11.2 Market Positioning
  - 11.2.1 Pricing Strategy
  - 11.2.2 Brand Strategy
  - 11.2.3 Target Client
- 11.3 Distributors/Traders List

#### **CHAPTER 12 MARKET EFFECT FACTORS ANALYSIS**

- 12.1 Technology Progress/Risk
  - 12.1.1 Substitutes Threat
- 12.1.2 Technology Progress in Related Industry
- 12.2 Consumer Needs/Customer Preference Change
- 12.3 Economic/Political Environmental Change

# CHAPTER 13 GLOBAL VACUUM SUCTION CUPS MARKET FORECAST (2018-2023)

- 13.1 Global Vacuum Suction Cups Production, Revenue Forecast (2018-2023)
- 13.2 Global Vacuum Suction Cups Production, Consumption Forecast by Regions (2018-2023)
- 13.3 Global Vacuum Suction Cups Production Forecast by Type (2018-2023)
- 13.4 Global Vacuum Suction Cups Consumption Forecast by Application (2018-2023)
- 13.5 Vacuum Suction Cups Price Forecast (2018-2023)

### **CHAPTER 14 APPENDIX**



### **List Of Tables**

#### LIST OF TABLES AND FIGURES

Figure Picture of Vacuum Suction Cups

Figure Global Production Market Share of Vacuum Suction Cups by Nitrile016

Figure Product Picture of Type I

Table Major Manufacturers of Type I

Figure Product Picture of Type II

Table Major Manufacturers of Type II

Figure Product Picture of Type III

Table Major Manufacturers of Type III

Table Vacuum Suction Cups Consumption Market Share by Application in 2016

Figure Metal Examples

Figure Paper Examples

Figure Others Examples

2017)

Figure North America Vacuum Suction Cups Revenue (Million USD) and Growth Rate (2013-2023)

Figure Europe Vacuum Suction Cups Revenue (Million USD) and Growth Rate (2013-2023)

Figure China Vacuum Suction Cups Revenue (Million USD) and Growth Rate (2013-2023)

Figure Japan Vacuum Suction Cups Revenue (Million USD) and Growth Rate (2013-2023)

Figure Southeast Asia Vacuum Suction Cups Revenue (Million USD) and Growth Rate (2013-2023)

Figure India Vacuum Suction Cups Revenue (Million USD) and Growth Rate (2013-2023)

Figure Global Vacuum Suction Cups Revenue (Million UDS) and Growth Rate (2013-2023)

Table Global Vacuum Suction Cups Capacity of Key Manufacturers (2016 and 2017) Table Global Vacuum Suction Cups Capacity Market Share by Manufacturers (2016 and 2017)

Figure Global Vacuum Suction Cups Capacity of Key Manufacturers in 2016
Figure Global Vacuum Suction Cups Capacity of Key Manufacturers in 2017
Table Global Vacuum Suction Cups Production of Key Manufacturers (2016 and 2017)
Table Global Vacuum Suction Cups Production Share by Manufacturers (2016 and

Figure 2015 Vacuum Suction Cups Production Share by Manufacturers



Figure 2016 Vacuum Suction Cups Production Share by Manufacturers
Table Global Vacuum Suction Cups Revenue (Million USD) by Manufacturers (2016 and 2017)

Table Global Vacuum Suction Cups Revenue Share by Manufacturers (2016 and 2017)

Table 2015 Global Vacuum Suction Cups Revenue Share by Manufacturers

Table 2016 Global Vacuum Suction Cups Revenue Share by Manufacturers

Table Global Market Vacuum Suction Cups Average Price of Key Manufacturers (2016 and 2017)

Figure Global Market Vacuum Suction Cups Average Price of Key Manufacturers in 2016

Table Manufacturers Vacuum Suction Cups Manufacturing Base Distribution and Sales Area

Table Manufacturers Vacuum Suction Cups Product Type

Figure Vacuum Suction Cups Market Share of Top 3 Manufacturers

Figure Vacuum Suction Cups Market Share of Top 5 Manufacturers

Table Global Vacuum Suction Cups Capacity by Regions (2013-2018)

Figure Global Vacuum Suction Cups Capacity Market Share by Regions (2013-2018)

Figure Global Vacuum Suction Cups Capacity Market Share by Regions (2013-2018)

Figure 2015 Global Vacuum Suction Cups Capacity Market Share by Regions

Table Global Vacuum Suction Cups Production by Regions (2013-2018)

Figure Global Vacuum Suction Cups Production and Market Share by Regions (2013-2018)

Figure Global Vacuum Suction Cups Production Market Share by Regions (2013-2018)

Figure 2015 Global Vacuum Suction Cups Production Market Share by Regions

Table Global Vacuum Suction Cups Revenue by Regions (2013-2018)

Table Global Vacuum Suction Cups Revenue Market Share by Regions (2013-2018)

Table 2015 Global Vacuum Suction Cups Revenue Market Share by Regions

Table Global Vacuum Suction Cups Production, Revenue, Price and Gross Margin (2013-2018)

Table North America Vacuum Suction Cups Production, Revenue, Price and Gross Margin (2013-2018)

Table Europe Vacuum Suction Cups Production, Revenue, Price and Gross Margin (2013-2018)

Table China Vacuum Suction Cups Production, Revenue, Price and Gross Margin (2013-2018)

Table Japan Vacuum Suction Cups Production, Revenue, Price and Gross Margin (2013-2018)

Table Southeast Asia Vacuum Suction Cups Production, Revenue, Price and Gross Margin (2013-2018)



Table India Vacuum Suction Cups Production, Revenue, Price and Gross Margin (2013-2018)

Table Global Vacuum Suction Cups Consumption Market by Regions (2013-2018)

Table Global Vacuum Suction Cups Consumption Market Share by Regions (2013-2018)

Figure Global Vacuum Suction Cups Consumption Market Share by Regions (2013-2018)

Figure 2015 Global Vacuum Suction Cups Consumption Market Share by Regions Table North America Vacuum Suction Cups Production, Consumption, Import & Export (2013-2018)

Table Europe Vacuum Suction Cups Production, Consumption, Import & Export (2013-2018)

Table China Vacuum Suction Cups Production, Consumption, Import & Export (2013-2018)

Table Japan Vacuum Suction Cups Production, Consumption, Import & Export (2013-2018)

Table Southeast Asia Vacuum Suction Cups Production, Consumption, Import & Export (2013-2018)

Table India Vacuum Suction Cups Production, Consumption, Import & Export (2013-2018)

Table Global Vacuum Suction Cups Production by Type (2013-2018)

Table Global Vacuum Suction Cups Production Share by Type (2013-2018)

Figure Production Market Share of Vacuum Suction Cups by Type (2013-2018)

Figure 2015 Production Market Share of Vacuum Suction Cups by Type

Table Global Vacuum Suction Cups Revenue by Type (2013-2018)

Table Global Vacuum Suction Cups Revenue Share by Type (2013-2018)

Figure Production Revenue Share of Vacuum Suction Cups by Type (2013-2018)

Figure 2015 Revenue Market Share of Vacuum Suction Cups by Type

Table Global Vacuum Suction Cups Price by Type (2013-2018)

Figure Global Vacuum Suction Cups Production Growth by Type (2013-2018)

Table Global Vacuum Suction Cups Consumption by Application (2013-2018)

Table Global Vacuum Suction Cups Consumption Market Share by Application (2013-2018)

Figure Global Vacuum Suction Cups Consumption Market Share by Application in 2016 Table Global Vacuum Suction Cups Consumption Growth Rate by Application (2013-2018)

Figure Global Vacuum Suction Cups Consumption Growth Rate by Application (2013-2018)

Table SMC Corporation Basic Information, Manufacturing Base, Production Area and Its



### Competitors

Table SMC Corporation Vacuum Suction Cups Production, Revenue, Price and Gross Margin (2013-2018)

Table SMC Corporation Vacuum Suction Cups Market Share (2013-2018)

Table Schmalz Basic Information, Manufacturing Base, Production Area and Its Competitors

Table Schmalz Vacuum Suction Cups Production, Revenue, Price and Gross Margin (2013-2018)

Table Schmalz Vacuum Suction Cups Market Share (2013-2018)

Table Aventics Basic Information, Manufacturing Base, Production Area and Its Competitors

Table Aventics Vacuum Suction Cups Production, Revenue, Price and Gross Margin (2013-2018)

Table Aventics Vacuum Suction Cups Market Share (2013-2018)

Table PISCO Basic Information, Manufacturing Base, Production Area and Its Competitors

Table PISCO Vacuum Suction Cups Production, Revenue, Price and Gross Margin (2013-2018)

Table PISCO Vacuum Suction Cups Market Share (2013-2018)

Table Piab Basic Information, Manufacturing Base, Production Area and Its Competitors Table Piab Vacuum Suction Cups Production, Revenue, Price and Gross Margin (2013-2018)

Table Piab Vacuum Suction Cups Market Share (2013-2018)

Table Festo Basic Information, Manufacturing Base, Production Area and Its Competitors

Table Festo Vacuum Suction Cups Production, Revenue, Price and Gross Margin (2013-2018)

Table Festo Vacuum Suction Cups Market Share (2013-2018)

Table DESTACO (Dover) Basic Information, Manufacturing Base, Production Area and Its Competitors

Table DESTACO (Dover) Vacuum Suction Cups Production, Revenue, Price and Gross Margin (2013-2018)

Table DESTACO (Dover) Vacuum Suction Cups Market Share (2013-2018)

Table Myotoku Basic Information, Manufacturing Base, Production Area and Its Competitors

Table Myotoku Vacuum Suction Cups Production, Revenue, Price and Gross Margin (2013-2018)

Table Myotoku Vacuum Suction Cups Market Share (2013-2018)

Table VMECA Basic Information, Manufacturing Base, Production Area and Its



### Competitors

Table VMECA Vacuum Suction Cups Production, Revenue, Price and Gross Margin (2013-2018)

Table VMECA Vacuum Suction Cups Market Share (2013-2018)

Table Production Base and Market Concentration Rate of Raw Material

Figure Price Trend of Key Raw Materials

Table Key Suppliers of Raw Materials

Figure Manufacturing Cost Structure of Vacuum Suction Cups

Figure Manufacturing Process Analysis of Vacuum Suction Cups

Figure Vacuum Suction Cups Industrial Chain Analysis

Table Raw Materials Sources of Vacuum Suction Cups Major Manufacturers in 2016

Table Major Buyers of Vacuum Suction Cups

Table Distributors/Traders List

Figure Global Vacuum Suction Cups Production and Growth Rate Forecast (2018-2023)

Figure Global Vacuum Suction Cups Revenue and Growth Rate Forecast (2018-2023)

Table Global Vacuum Suction Cups Production Forecast by Regions (2018-2023)

Table Global Vacuum Suction Cups Consumption Forecast by Regions (2018-2023)

Table Global Vacuum Suction Cups Production Forecast by Type (2018-2023)

Table Global Vacuum Suction Cups Consumption Forecast by Application (2018-2023)

#### **COMPANIES MENTIONED**

SMC Corporation; Schmalz; Aventics; PISCO; Piab; Festo; DESTACO (Dover);

Myotoku; VMECA



### I would like to order

Product name: Global Vacuum Suction Cups Industry Market Analysis & Forecast 2018-2023

Product link: https://marketpublishers.com/r/GD0404ADD52EN.html

Price: US\$ 2,240.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

## **Payment**

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/GD0404ADD52EN.html">https://marketpublishers.com/r/GD0404ADD52EN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:	
Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970