

Europe Dry Snuff Market Research Report Forecast 2017-2021

https://marketpublishers.com/r/E4B0D8A0E14EN.html

Date: March 2017 Pages: 115 Price: US\$ 3,040.00 (Single User License) ID: E4B0D8A0E14EN

Abstracts

The Europe Dry Snuff Market Research Report Forecast 2017-2021 is a valuable source of insightful data for business strategists. It provides the Dry Snuff industry overview with growth analysis and historical & futuristic cost, revenue, demand and supply data (as applicable). The research analysts provide an elaborate description of the value chain and its distributor analysis. This Dry Snuff market study provides comprehensive data which enhances the understanding, scope and application of this report.

This report provides comprehensive analysis of

Key market segments and sub-segments

Evolving market trends and dynamics

Changing supply and demand scenarios

Quantifying market opportunities through market sizing and market forecasting

Tracking current trends/opportunities/challenges

Competitive insights

Opportunity mapping in terms of technological breakthroughs

Europe Dry Snuff Market Analysis by Countries:



Germany France UK Russia Italy Spain Benelux

The Major players reported in the market include:

Altria Group British American Tobacco PLC Dharampal Satyapal Group Imperial Tobacco Group Japan Tobacco JMJ Group Manikchand Group Reynolds American Swedish Match

Europe Dry Snuff Market Analysis by Product:

Type 1 Type 2

Туре 3

Europe Dry Snuff Market Analysis by Application:

Application 1



Application 2

Application 3

Reasons for Buying this Report

This report provides pin-point analysis for changing competitive dynamics

It provides a forward looking perspective on different factors driving or restraining market growth

It provides a six-year forecast assessed on the basis of how the market is predicted to grow

It helps in understanding the key product segments and their future

It provides pin point analysis of changing competition dynamics and keeps you ahead of competitors

It helps in making informed business decisions by having complete insights of market and by making in-depth analysis of market segments



Contents

1 DRY SNUFF MARKET OVERVIEW

- 1.1 Product Overview and Scope of Dry Snuff
- 1.2 Classification of Dry Snuff
- 1.2.1 Type
- 1.2.2 Type
- 1.2.3 Type
- 1.3 Application of Dry Snuff
 - 1.3.2 Application
 - 1.3.3 Application
 - 1.3.4 Application

1.4 Dry Snuff Market States Status and Prospect (2012-2021) by Countries

- 1.4.1 Germany
- 1.4.2 France
- 1.4.3 UK
- 1.4.4 Russia
- 1.4.5 Italy
- 1.4.6 Spain
- 1.4.7 Benelux
- 1.5 Europe Market Size (Value and Volume) of Dry Snuff (2012-2021)
- 1.5.1 Europe Dry Snuff Sales and Growth Rate (2012-2021)
- 1.5.2 Europe Dry Snuff Revenue and Growth Rate (2012-2021)

2 EUROPE ECONOMIC IMPACT ON DRY SNUFF INDUSTRY

- 2.1 Europe Macroeconomic Analysis
- 2.2 Europe Macroeconomic Environment Development Trend

3 DRY SNUFF MANUFACTURING COST ANALYSIS

- 3.1 Dry Snuff Key Raw Materials Analysis
 - 3.1.1 Key Raw Materials
 - 3.1.2 Price Trend of Key Raw Materials
 - 3.1.3 Key Suppliers of Raw Materials
- 3.1.4 Market Concentration Rate of Raw Materials
- 3.2 Proportion of Manufacturing Cost Structure
 - 3.2.1 Raw Materials



3.2.2 Labor Cost

3.2.3 Manufacturing Process Analysis of Dry Snuff

4 INDUSTRIAL CHAIN, SOURCING STRATEGY AND DOWNSTREAM BUYERS

- 4.1 Dry Snuff Industrial Chain Analysis
- 4.2 Upstream Raw Materials Sourcing
- 4.3 Raw Materials Sources of Dry Snuff Major Manufacturers in 2015
- 4.4 Downstream Buyers

5 EUROPE DRY SNUFF MARKET ANALYSIS BY MANUFACTURERS, TYPE AND APPLICATION

5.1 Europe Dry Snuff Market Competition by Manufacturers

5.1.1 Europe Dry Snuff Sales and Market Share of Key Manufacturers (2015 and 2016)

5.1.2 Europe Dry Snuff Revenue and Share by Manufacturers (2015 and 2016)5.2 Europe Dry Snuff (Volume and Value) by Type

5.2.1 Europe Dry Snuff Sales and Market Share by Type (2012-2017)

5.2.2 Europe Dry Snuff Revenue and Market Share by Type (2012-2017)

5.3 Europe Dry Snuff (Volume and Value) by Countries

5.3.1 Europe Dry Snuff Sales and Market Share by Countries (2012-2017)

5.3.2 Europe Dry Snuff Revenue and Market Share by Countries (2012-2017)

5.4 Europe Dry Snuff (Volume) by Application

6 GERMANY DRY SNUFF (VOLUME, VALUE AND SALES PRICE)

6.1 Germany Dry Snuff Sales and Value (2012-2017)

- 6.1.1 Germany Dry Snuff Sales and Growth Rate (2012-2017)
- 6.1.2 Germany Dry Snuff Revenue and Growth Rate (2012-2017)
- 6.1.3 Germany Dry Snuff Sales Price Trend (2012-2017)
- 6.2 Germany Dry Snuff Sales and Market Share by Manufacturers
- 6.3 Germany Dry Snuff Sales and Market Share by Type
- 6.4 Germany Dry Snuff Sales and Market Share by Application

7 FRANCE DRY SNUFF (VOLUME, VALUE AND SALES PRICE)

- 7.1 France Dry Snuff Sales and Value (2012-2017)
- 7.1.1 France Dry Snuff Sales and Growth Rate (2012-2017)



7.1.2 France Dry Snuff Revenue and Growth Rate (2012-2017)
7.1.3 France Dry Snuff Sales Price Trend (2012-2017)
7.2 France Dry Snuff Sales and Market Share by Manufacturers
7.3 France Dry Snuff Sales and Market Share by Type
7.4 France Dry Snuff Sales and Market Share by Application

8 UK DRY SNUFF (VOLUME, VALUE AND SALES PRICE)

8.1 UK Dry Snuff Sales and Value (2012-2017)
8.1.1 UK Dry Snuff Sales and Growth Rate (2012-2017)
8.1.2 UK Dry Snuff Revenue and Growth Rate (2012-2017)
8.1.3 UK Dry Snuff Sales Price Trend (2012-2017)
8.2 UK Dry Snuff Sales and Market Share by Manufacturers
8.3 UK Dry Snuff Sales and Market Share by Type
8.4 UK Dry Snuff Sales and Market Share by Application

9 RUSSIA DRY SNUFF (VOLUME, VALUE AND SALES PRICE)

9.1 Russia Dry Snuff Sales and Value (2012-2017)

- 9.1.1 Russia Dry Snuff Sales and Growth Rate (2012-2017)
- 9.1.2 Russia Dry Snuff Revenue and Growth Rate (2012-2017)
- 9.1.3 Russia Dry Snuff Sales Price Trend (2012-2017)
- 9.2 Russia Dry Snuff Sales and Market Share by Manufacturers
- 9.3 Russia Dry Snuff Sales and Market Share by Type
- 9.4 Russia Dry Snuff Sales and Market Share by Application

10 ITALY DRY SNUFF (VOLUME, VALUE AND SALES PRICE)

10.1 Italy Dry Snuff Sales and Value (2012-2017)
10.1.1 Italy Dry Snuff Sales and Growth Rate (2012-2017)
10.1.2 Italy Dry Snuff Revenue and Growth Rate (2012-2017)
10.1.3 Italy Dry Snuff Sales Price Trend (2012-2017)
10.2 Italy Dry Snuff Sales and Market Share by Manufacturers
10.3 Italy Dry Snuff Sales and Market Share by Type

10.4 Italy Dry Snuff Sales and Market Share by Application

11 SPAIN DRY SNUFF (VOLUME, VALUE AND SALES PRICE)

11.1 Spain Dry Snuff Sales and Value (2012-2017)



- 11.1.1 Spain Dry Snuff Sales and Growth Rate (2012-2017)
- 11.1.2 Spain Dry Snuff Revenue and Growth Rate (2012-2017)
- 11.1.3 Spain Dry Snuff Sales Price Trend (2012-2017)
- 11.2 Spain Dry Snuff Sales and Market Share by Manufacturers
- 11.3 Spain Dry Snuff Sales and Market Share by Type
- 11.4 Spain Dry Snuff Sales and Market Share by Application

12 BENELUX DRY SNUFF (VOLUME, VALUE AND SALES PRICE)

- 12.1 Benelux Dry Snuff Sales and Value (2012-2017)
- 12.1.1 Benelux Dry Snuff Sales and Growth Rate (2012-2017)
- 12.1.2 Benelux Dry Snuff Revenue and Growth Rate (2012-2017)
- 12.1.3 Benelux Dry Snuff Sales Price Trend (2012-2017)
- 12.2 Benelux Dry Snuff Sales and Market Share by Manufacturers
- 12.3 Benelux Dry Snuff Sales and Market Share by Type
- 12.4 Benelux Dry Snuff Sales and Market Share by Application

13 EUROPE DRY SNUFF MANUFACTURERS ANALYSIS

- 13.1 Altria Group
 - 13.1.1 Company Basic Information, Manufacturing Base and Competitors
 - 13.1.2 Product Type, Application and Specification
 - 13.1.3 Production, Revenue, Price and Gross Margin (2012-2017)
 - 13.1.4 Business Overview
- 13.2 British American Tobacco PLC
 - 13.2.1 Company Basic Information, Manufacturing Base and Competitors
- 13.2.2 Product Type, Application and Specification
- 13.2.3 Production, Revenue, Price and Gross Margin (2012-2017)
- 13.2.4 Business Overview
- 13.3 Dharampal Satyapal Group
- 13.3.1 Company Basic Information, Manufacturing Base and Competitors
- 13.3.2 Product Type, Application and Specification
- 13.3.3 Production, Revenue, Price and Gross Margin (2012-2017)
- 13.3.4 Business Overview
- 13.4 Imperial Tobacco Group
 - 13.4.1 Company Basic Information, Manufacturing Base and Competitors
 - 13.4.2 Product Type, Application and Specification
 - 13.4.3 Production, Revenue, Price and Gross Margin (2012-2017)
 - 13.4.4 Business Overview



- 13.5 Japan Tobacco
- 13.5.1 Company Basic Information, Manufacturing Base and Competitors
- 13.5.2 Product Type, Application and Specification
- 13.5.3 Production, Revenue, Price and Gross Margin (2012-2017)
- 13.5.4 Business Overview
- 13.6 JMJ Group
 - 13.6.1 Company Basic Information, Manufacturing Base and Competitors
- 13.6.2 Product Type, Application and Specification
- 13.6.3 Production, Revenue, Price and Gross Margin (2012-2017)
- 13.6.4 Business Overview
- 13.7 Manikchand Group
 - 13.7.1 Company Basic Information, Manufacturing Base and Competitors
 - 13.7.2 Product Type, Application and Specification
- 13.7.3 Production, Revenue, Price and Gross Margin (2012-2017)
- 13.7.4 Business Overview
- 13.8 Reynolds American
 - 13.8.1 Company Basic Information, Manufacturing Base and Competitors
- 13.8.2 Product Type, Application and Specification
- 13.8.3 Production, Revenue, Price and Gross Margin (2012-2017)
- 13.8.4 Business Overview
- 13.9 Swedish Match
 - 13.9.1 Company Basic Information, Manufacturing Base and Competitors
 - 13.9.2 Product Type, Application and Specification
 - 13.9.3 Production, Revenue, Price and Gross Margin (2012-2017)
 - 13.9.4 Business Overview

13 MARKETING STRATEGY ANALYSIS, DISTRIBUTORS/TRADERS

- 13.1 Marketing Channel
 - 13.1.1 Direct Marketing
 - 13.1.2 Indirect Marketing
 - 13.1.3 Marketing Channel Development Trend
- 13.2 Market Positioning
- 13.2.1 Pricing Strategy
- 13.2.2 Brand Strategy
- 13.2.3 Target Client
- 13.3 Distributors/Traders List

14 MARKET EFFECT FACTORS ANALYSIS



- 14.1 Technology Progress/Risk
- 14.1.1 Substitutes Threat
- 14.1.2 Technology Progress in Related Industry
- 14.2 Consumer Needs/Customer Preference Change
- 14.3 Economic/Political Environmental Change

15 EUROPE DRY SNUFF MARKET FORECAST (2017-2021)

- 15.1 Germany Market Forecast (2017-2021)
- 15.2 France Market Forecast (2017-2021)
- 15.3 UK Market Forecast (2017-2021)
- 15.4 Russia Market Forecast (2017-2021)
- 15.5 Italy Market Forecast (2017-2021)
- 15.6 Spain Market Forecast (2017-2021)
- 15.7 Benelux Market Forecast (2017-2021)
- 15.8 Europe Dry Snuff Market Forecast by Type (2017-2021)
- 15.9 Europe Dry Snuff Market Forecast by Application (2017-2021)

16 APPENDIX



List Of Tables

LIST OF TABLES AND FIGURES

Figure Picture of Dry Snuff Table Classification of Dry Snuff Figure Europe Sales Market Share of Dry Snuff by Type in 2015 Table Application of Dry Snuff Figure Europe Sales Market Share of Dry Snuff by Application in 2015 Figure Germany Dry Snuff Revenue and Growth Rate (2012-2021) Figure France Dry Snuff Revenue and Growth Rate (2012-2021) Figure UK Dry Snuff Revenue and Growth Rate (2012-2021) Figure Russia Dry Snuff Revenue and Growth Rate (2012-2021) Figure Italy Dry Snuff Revenue and Growth Rate (2012-2021) Figure Spain Dry Snuff Revenue and Growth Rate (2012-2021) Figure Benelux Dry Snuff Revenue and Growth Rate (2012-2021) Figure Europe Dry Snuff Sales and Growth Rate (2012-2021) Figure Europe Dry Snuff Revenue and Growth Rate (2012-2021) Table Europe Dry Snuff Sales of Key Manufacturers (2015 and 2016) Table Europe Dry Snuff Sales Share by Manufacturers (2015 and 2016) Figure 2015 Dry Snuff Sales Share by Manufacturers Figure 2016 Dry Snuff Sales Share by Manufacturers Table Europe Dry Snuff Revenue by Manufacturers (2015 and 2016) Table Europe Dry Snuff Revenue Share by Manufacturers (2015 and 2016) Table 2015 Europe Dry Snuff Revenue Share by Manufacturers Table 2016 Europe Dry Snuff Revenue Share by Manufacturers Table Europe Dry Snuff Sales and Market Share by Type (2012-2017) Table Europe Dry Snuff Sales Share by Type (2012-2017) Figure Sales Market Share of Dry Snuff by Type (2012-2017) Figure Europe Dry Snuff Sales Growth Rate by Type (2012-2017) Table Europe Dry Snuff Revenue and Market Share by Type (2012-2017) Table Europe Dry Snuff Revenue Share by Type (2012-2017) Figure Revenue Market Share of Dry Snuff by Type (2012-2017) Figure Europe Dry Snuff Revenue Growth Rate by Type (2012-2017) Table Europe Dry Snuff Sales and Market Share by Countries (2012-2017) Table Europe Dry Snuff Sales Share by Countries (2012-2017) Figure Sales Market Share of Dry Snuff by Countries (2012-2017) Table Europe Dry Snuff Revenue and Market Share by Countries (2012-2017) Table Europe Dry Snuff Revenue Share by Countries (2012-2017) Figure Revenue Market Share of Dry Snuff by Countries (2012-2017)



Table Europe Dry Snuff Sales and Market Share by Application (2012-2017) Table Europe Dry Snuff Sales Share by Application (2012-2017) Figure Sales Market Share of Dry Snuff by Application (2012-2017) Figure Germany Dry Snuff Sales and Growth Rate (2012-2017) Figure Germany Dry Snuff Revenue and Growth Rate (2012-2017) Figure Germany Dry Snuff Sales Price Trend (2012-2017) Table Germany Dry Snuff Sales by Manufacturers (2015 and 2016) Table Germany Dry Snuff Market Share by Manufacturers (2015 and 2016) Table Germany Dry Snuff Sales by Type (2015 and 2016) Table Germany Dry Snuff Market Share by Type (2015 and 2016) Table Germany Dry Snuff Sales by Application (2015 and 2016) Table Germany Dry Snuff Market Share by Application (2015 and 2016) Figure France Dry Snuff Sales and Growth Rate (2012-2017) Figure France Dry Snuff Revenue and Growth Rate (2012-2017) Figure France Dry Snuff Sales Price Trend (2012-2017) Table France Dry Snuff Sales by Manufacturers (2015 and 2016) Table France Dry Snuff Market Share by Manufacturers (2015 and 2016) Table France Dry Snuff Sales by Type (2015 and 2016) Table France Dry Snuff Market Share by Type (2015 and 2016) Table France Dry Snuff Sales by Application (2015 and 2016) Table France Dry Snuff Market Share by Application (2015 and 2016) Figure UK Dry Snuff Sales and Growth Rate (2012-2017) Figure UK Dry Snuff Revenue and Growth Rate (2012-2017) Figure UK Dry Snuff Sales Price Trend (2012-2017) Table UK Dry Snuff Sales by Manufacturers (2015 and 2016) Table UK Dry Snuff Market Share by Manufacturers (2015 and 2016) Table UK Dry Snuff Sales by Type (2015 and 2016) Table UK Dry Snuff Market Share by Type (2015 and 2016) Table UK Dry Snuff Sales by Application (2015 and 2016) Table UK Dry Snuff Market Share by Application (2015 and 2016) Figure Russia Dry Snuff Sales and Growth Rate (2012-2017) Figure Russia Dry Snuff Revenue and Growth Rate (2012-2017) Figure Russia Dry Snuff Sales Price Trend (2012-2017) Table Russia Dry Snuff Sales by Manufacturers (2015 and 2016) Table Russia Dry Snuff Market Share by Manufacturers (2015 and 2016) Table Russia Dry Snuff Sales by Type (2015 and 2016) Table Russia Dry Snuff Market Share by Type (2015 and 2016) Table Russia Dry Snuff Sales by Application (2015 and 2016) Table Russia Dry Snuff Market Share by Application (2015 and 2016)



Figure Italy Dry Snuff Sales and Growth Rate (2012-2017) Figure Italy Dry Snuff Revenue and Growth Rate (2012-2017) Figure Italy Dry Snuff Sales Price Trend (2012-2017) Table Italy Dry Snuff Sales by Manufacturers (2015 and 2016) Table Italy Dry Snuff Market Share by Manufacturers (2015 and 2016) Table Italy Dry Snuff Sales by Type (2015 and 2016) Table Italy Dry Snuff Market Share by Type (2015 and 2016) Table Italy Dry Snuff Sales by Application (2015 and 2016) Table Italy Dry Snuff Market Share by Application (2015 and 2016) Figure Spain Dry Snuff Sales and Growth Rate (2012-2017) Figure Spain Dry Snuff Revenue and Growth Rate (2012-2017) Figure Spain Dry Snuff Sales Price Trend (2012-2017) Table Spain Dry Snuff Sales by Manufacturers (2015 and 2016) Table Spain Dry Snuff Market Share by Manufacturers (2015 and 2016) Table Spain Dry Snuff Sales by Type (2015 and 2016) Table Spain Dry Snuff Market Share by Type (2015 and 2016) Table Spain Dry Snuff Sales by Application (2015 and 2016) Table Spain Dry Snuff Market Share by Application (2015 and 2016) Figure Benelux Dry Snuff Sales and Growth Rate (2012-2017) Figure Benelux Dry Snuff Revenue and Growth Rate (2012-2017) Figure Benelux Dry Snuff Sales Price Trend (2012-2017) Table Benelux Dry Snuff Sales by Manufacturers (2015 and 2016) Table Benelux Dry Snuff Market Share by Manufacturers (2015 and 2016) Table Benelux Dry Snuff Sales by Type (2015 and 2016) Table Benelux Dry Snuff Market Share by Type (2015 and 2016) Table Benelux Dry Snuff Sales by Application (2015 and 2016) Table Benelux Dry Snuff Market Share by Application (2015 and 2016) Table Altria Group Basic Information List Table Altria Group Dry Snuff Sales, Revenue, Price and Gross Margin (2012-2017) Figure Altria Group Dry Snuff Sales Market Share (2012-2017) Table British American Tobacco PLC Basic Information List Table British American Tobacco PLC Dry Snuff Sales, Revenue, Price and Gross Margin (2012-2017) Table British American Tobacco PLC Dry Snuff Sales Market Share (2012-2017) Table Dharampal Satyapal Group Basic Information List Table Dharampal Satyapal Group Dry Snuff Sales, Revenue, Price and Gross Margin (2012 - 2017)Figure Dharampal Satyapal Group Dry Snuff Sales Market Share (2012-2017)

Table Imperial Tobacco Group Basic Information List



Table Imperial Tobacco Group Dry Snuff Sales, Revenue, Price and Gross Margin (2012 - 2017)Table Imperial Tobacco Group Dry Snuff Sales Market Share (2012-2017) Table Japan Tobacco Basic Information List Table Japan Tobacco Dry Snuff Sales, Revenue, Price and Gross Margin (2012-2017) Figure Japan Tobacco Dry Snuff Sales Market Share (2012-2017) Table JMJ Group Basic Information List Table JMJ Group Dry Snuff Sales, Revenue, Price and Gross Margin (2012-2017) Table JMJ Group Dry Snuff Sales Market Share (2012-2017) Table Manikchand Group Basic Information List Table Manikchand Group Dry Snuff Sales, Revenue, Price and Gross Margin (2012 - 2017)Figure Manikchand Group Dry Snuff Sales Market Share (2012-2017) Table Reynolds American Basic Information List Table Reynolds American Dry Snuff Sales, Revenue, Price and Gross Margin (2012 - 2017)Table Reynolds American Dry Snuff Sales Market Share (2012-2017) Table Swedish Match Basic Information List Table Swedish Match Dry Snuff Sales, Revenue, Price and Gross Margin (2012-2017) Figure Swedish Match Dry Snuff Sales Market Share (2012-2017). Table Production Base and Market Concentration Rate of Raw Material Figure Price Trend of Key Raw Materials Table Key Suppliers of Raw Materials Figure Manufacturing Cost Structure of Dry Snuff Figure Manufacturing Process Analysis of Dry Snuff Figure Dry Snuff Industrial Chain Analysis Table Raw Materials Sources of Dry Snuff Major Manufacturers in 2015 Table Major Buyers of Dry Snuff Table Distributors/Traders List Figure Germany Dry Snuff Sales and Growth Rate Forecast (2017-2021) Figure Germany Dry Snuff Revenue and Growth Rate Forecast (2017-2021) Figure France Dry Snuff Sales and Growth Rate Forecast (2017-2021) Figure France Dry Snuff Revenue and Growth Rate Forecast (2017-2021) Figure UK Dry Snuff Sales and Growth Rate Forecast (2017-2021) Figure UK Dry Snuff Revenue and Growth Rate Forecast (2017-2021) Figure Russia Dry Snuff Sales and Growth Rate Forecast (2017-2021) Figure Russia Dry Snuff Revenue and Growth Rate Forecast (2017-2021) Figure Italy Dry Snuff Sales and Growth Rate Forecast (2017-2021) Figure Italy Dry Snuff Revenue and Growth Rate Forecast (2017-2021)



Figure Spain Dry Snuff Sales and Growth Rate Forecast (2017-2021) Figure Spain Dry Snuff Revenue and Growth Rate Forecast (2017-2021) Figure Benelux Dry Snuff Sales and Growth Rate Forecast (2017-2021) Figure Benelux Dry Snuff Revenue and Growth Rate Forecast (2017-2021) Table Europe Dry Snuff Sales Forecast by Type (2017-2021) Table Europe Dry Snuff Sales Forecast by Application (2017-2021)



I would like to order

Product name: Europe Dry Snuff Market Research Report Forecast 2017-2021 Product link: <u>https://marketpublishers.com/r/E4B0D8A0E14EN.html</u>

Price: US\$ 3,040.00 (Single User License / Electronic Delivery) If you want to order Corporate License or Hard Copy, please, contact our Customer Service: <u>info@marketpublishers.com</u>

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/E4B0D8A0E14EN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

**All fields are required

Custumer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970