

# China Top Tier Company A Polysilicon, Ingot / Wafer Cost Analysis Report

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## Abstracts

The polysilicon price which exceeded \$90/kg in the beginning of last year has currently fallen to a price level of \$30/kg. In this circumstance, where sweetness and bitterness between competitive cost companies and non-competitive cost companies is clearly shown, reducing the production cost has become an essential issue for survival.

One of the Chinese Top Tier firm, Company 'A' has achieved cost competitiveness by vertically integrating the polysilicon-ingot-wafer business and through economic scale expansion it is continuously lowering the production cost.

The polysilicon production cost for Company 'A' in Q4 of 2009 was 41% of Q1 of the same year. The production cost was reduced by 34% owing to material cost including TCS gas cost and above 20% of production cost was reduced due to selling expense and administration expense which corresponds to depreciation cost and electricity cost.

This report contains Chinese Top Tier Company 'A's quarterly cost analysis from business starting year to 2011 Q4 and production cost forecast from 2012 to 2015. In addition strategies and depreciation cost for production cost reduction, operating income and quarterly information of CapEx, Opex are included.

Raw material Cost Analysis (2009~2015F)

Process Cost and Average Selling Price (2009~2015F)

CapEx & OpEx (2009~2015F)

Profit Margin & Net Profit Margin (2009~2015F)

R&D Topics (2011~2015F)

Capacity & Production by quarter (2009~2015F)

## Contents

### 1. TOP TIER 'A' POLYSILICON

- 1.1. Polysilicon Manufacturing Process Overview
- 1.2. Polysilicon Capacity & Production by Plant, by Quarter (2009~2015F)
- 1.3. Polysilicon Cost Analysis by Quarter (2009~2015F)
  - 1.3.1. Raw Material Cost and Consumption by Quarter (2009~2015F)
    - 1.3.1.1 Power Consumption (kWh/kg) and Cost (USD/kg) analysis (2009~2015F)
    - 1.3.1.2 Slim Rod Average Selling Price and Cost analysis (2009~2015F)0
  - 1.3.2. Polysilicon Production Cost Structure (2009~2015F)
  - 1.3.3. Polysilicon Profit Margin and Average Selling Price (2009~2015F)0
- 1.4. R&D Topics and Cost Reduction Plan (2011~2015F)
- 1.5. CapEx by Plant (2009~2015F)
- 1.6. OPEX and Net Profit Margin (2009~2015F)
- 1.7. Conclusion

### 2. TOP TIER 'A' INGOT/WAFER (156MULTI, 156 QUASI-MONO)

- 2.1. Mono Ingot/Wafer and Multi Ingot/Wafer Manufacturing Process Overview
- 2.2. Ingot/Wafer Capacity & Production by Plant, by Quarter (2010~2015F)
- 2.3. Ingot and Wafer Cost Analysis (2010~2015F)
  - 2.3.1. Ingot Cost Structure (2010~2015F)
    - 2.3.1.1 Multi Crystalline Ingot Production Cost Structure (2010~2015F)
    - 2.3.1.2 Mono Crystalline Ingot Production Cost Structure (2011~2015F)
    - 2.3.1.3 Raw Material Cost and Consumption of Ingot Process (2010~2015F)
  - 2.3.2. Wafer Cost Analysis (2010~2015F)
    - 2.3.2.1 Multi and Mono Crystalline Wafer Cutting Process Cost Structure (2010~2015F)
    - 2.3.2.2 Raw Material Cost and Consumption of Wafer Process (2010~2015F)
    - 2.3.2.3 Multi Crystalline Wafer Production Cost Structure (2010~2015F)
    - 2.3.2.4 Mono Crystalline Wafer Production Cost Structure (2011~2015F)
    - 2.3.2.5 Multi and Mono Wafer Profit Margin and Average Selling Price (2010~2015F)
- 2.4. New Technology Application and Cost Reduction Plan (2011~2015F)
- 2.5. CapEx by Plant (2010~2015F)
- 2.6. OPEX and Net Profit Margin (2010~2015F)
- 2.7. Conclusion

### 3. INDEX

3.1 Figure

3.2 Table

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