

# Vietnam Tungsten Wire Export Guide 2023-2026

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## Abstracts

To help global carbide and cutting tool manufacturers, traders, Wire metallurgy and structural materials companies, electronic materials and new energy materials companies accurately grasp market opportunities in Vietnam, CRI releases the 'Vietnam Tungsten Wire Export Guide 2023-2026.' The guide provides an overview of the Vietnamese tungsten wire industry, export market and export company information for the period.

The types of exporting companies are diverse, including optoelectronics and lighting manufacturers, traders, electronics and semiconductor companies and high-temperature material application companies. This guide features the top 10 exporting companies, including company profiles, contact information, and key information such as export volume, value, price, export origin, and major suppliers for 2023-2026 (including Excel data source).

The publication of the 'Vietnam Tungsten Wire Export Guide 2023-2026' aims provide global purchasers and traders with authoritative and systematic information on Vietnam tungsten wire exports, helping them quickly find reliable supply channels in Vietnam and shorten the market research and matching cycle. It also provides valuable decision-making references for international trading companies and investment institutions.

## Industry Overview

Vietnam's tungsten wire industry is currently situated in the nascent stages of the mid-to-downstream segment of the value chain. Its development foundation relies primarily on domestic primary tungsten metallurgy capabilities and the transfer of foreign-invested metal processing operations. However, indigenous technological capabilities within the high-end tungsten wire sector remain relatively limited.

Vietnam's tungsten wire production is primarily concentrated in the precision metal processing segment, driven largely by foreign-invested or joint-venture enterprises. Leveraging Vietnam's lower manufacturing costs and export-oriented policies, some of these companies have established local operations for tungsten powder processing and wire drawing.

Domestic consumption of tungsten wire in Vietnam is primarily concentrated in the sectors of basic industrial lighting, low-end electronic components, and industrial heating equipment. This includes applications in traditional filament manufacturing, simple vacuum electronic components, and ancillary materials for certain heat treatment equipment.

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The electronics and semiconductor supply chains have not yet achieved a high degree of concentration. Local demand for high-end tungsten filaments in semiconductor equipment, medical imaging (X-ray tubes), and high-end vacuum systems remains relatively small, with most high-end applications relying on imported products.

Overall, Vietnam's tungsten wire industry remains in the early stages of transitioning from 'basic metal processing capabilities' to 'precision material manufacturing capabilities.' Its primary development bottlenecks lie in factors such as the stability of high-purity tungsten powder supply and an insufficient accumulation of precision wire-drawing expertise.

## **Export Market Overview**

Vietnam's exports market of tungsten wire expanded rapidly in 2025

According to CRI analysis, against the backdrop of tightening global tungsten supply, rising prices, and stricter export controls in China, Vietnam, as an important alternative supply node outside of China, has seen a significant increase in its exports of tungsten wire and related refined products.

According to CRI statistics, in 2025, Vietnam had about 5 suppliers that exported

tungsten wire, totaling US\$ 406.7 thousand, an increase of 839.0% year-on-year.

China is the largest export destination for Vietnam's tungsten wire

According to CRI analysis, China is the largest export destination for Vietnamese tungsten wire, accounting for approximately 68.1% of total exports in 2025.

Over the next 3–5 years, Vietnam's tungsten wire industry is expected to maintain robust growth, particularly within the mid-to-low-end segment. In the short to medium term, Vietnam's exports of mid-to-low-end industrial tungsten wire will continue to expand, benefiting from the shifting of global supply chains.

## **Overview of Foreign Investment in Vietnam's Tungsten Wire Industry**

**Investment Background** Foreign investment opportunities within Vietnam's tungsten wire industry primarily center on three key areas: establishing low-cost manufacturing bases, regionally reconfiguring supply chains, and expanding into ancillary markets.

Foreign-funded enterprises can leverage Vietnam's relatively low labor costs and well-developed industrial park infrastructure to establish low-to-mid-range tungsten wire production capabilities, thereby accommodating the transfer of labor-intensive and standardized manufacturing processes.

Furthermore, with the development of Vietnam's electronics manufacturing and industrial equipment industries, the local demand for basic tungsten filament products is steadily increasing. These products are mainly used in lighting equipment, electronic components, and industrial heating systems, providing a certain supporting market space for foreign-invested enterprises.

### **Investment Advantages**

1. Political stability and rapid economic development. The Vietnamese government has strong governing capabilities, consistent policies, and a focus on economic development and improving people's livelihoods.
2. Relatively low labor costs.
3. Strategically located in the eastern part of the Indochina Peninsula, with a 3,260-kilometer coastline and numerous ports, transportation is convenient.
4. Relatively relaxed policies and regulations provide foreign investors with comprehensive legal protections and generous preferential policies.
5. Vietnam has a high level of openness to the outside world, with 19 free trade

agreements signed or in progress. Investors can use platforms such as RCEP and the China-ASEAN Free Trade Area to explore a broader international market.

## **Investment Regulations**

According to Vietnam's current investment regulatory framework, the manufacturing of tungsten wire itself is not classified as a restricted industry. However, its upstream involves strategic tungsten mineral resources, so it is still indirectly constrained in terms of raw material sources, environmental emissions, and export compliance. Foreign Direct Investment (FDI) enterprises are required by law to establish a legal entity in Vietnam and to complete the requisite investment registration and project approval procedures.

## **Guide Highlights:**

### Comprehensive Coverage:

This directory includes major exporters in Vietnam, including optoelectronics and lighting manufacturers, traders, electronics and semiconductor companies and high-temperature material application companies.

### Detailed Information:

Including basic information of the TOP10 exporters, such as: contact information, export quantity, export value, price, export destinations and main buyers.

### Product Focus:

With data-driven and market-oriented approach, we focus on key industries and conduct in-depth analysis of Vietnam's export policies, market supply and major destinations of exports. Whether you are a foreign trade company, an investment institution or a practitioner upstream or downstream of the industrial chain, you can quickly find reliable information and practical strategies here.

### Efficient Connectivity:

The guide has a clear format and includes Excel data, which facilitates quick screening, group management and batch contact, helping global buyers to efficiently connect with the Vietnamese market.

## Market Value:

The guide includes an overview of Vietnam's tungsten wire industry, an overview of the export market, and a brief analysis of market supply trends, helping global buyers seize the Vietnamese market and opportunities.

## Contents

### **1 INDUSTRY OVERVIEW**

- 1.1 Industry Definition and Classification
- 1.2 Current Status of the Vietnamese Tungsten Wire Industry
  - 1.2.1 Supply Situation of the Vietnamese Tungsten Wire Industry
  - 1.2.2 Downstream Market Demand Situation of the Vietnamese Tungsten Wire Industry
- 1.3 Overview of Foreign Investment in the Vietnamese Tungsten Wire Industry

### **2 EXPORT MARKET OVERVIEW**

- 2.1 Export Scale of Tungsten Wire in Vietnam
- 2.2 Major Export Destinations of Tungsten Wire in Vietnam

### **3 OVERVIEW OF EXPORTERS (2023-2026)**

- 3.1 Exporters Overview of Tungsten Wire in Vietnam (2023)
  - 3.1.1 Total Scale of Exporters
  - 3.1.2 Top 5 Exporters
- 3.2 Exporters Overview of Tungsten Wire in Vietnam (2024)
  - 3.2.1 Total Scale of Exporters
  - 3.2.2 Top 5 Exporters
- 3.3 Exporters Overview of Tungsten Wire in Vietnam (2025)
  - 3.3.1 Total Scale of Exporters
  - 3.3.2 Top 5 Exporters
- 3.4 Exporters Overview of Tungsten Wire in Vietnam (2026)
  - 3.4.1 Total Scale of Exporters
  - 3.4.2 Top 5 Exporters

### **4 LIST OF THE TOP 10 EXPORTERS IN 2026**

- 4.1 Company
  - 4.1.1 Introduction to Company
  - 4.1.2 Export Status of Company 1, 2023-2026
- 4.2 Company
  - 4.2.1 Introduction to Company
  - 4.2.2 Export Status of Company 2, 2023-2026

#### 4.3 Company

##### 4.3.1 Introduction to Company

##### 4.3.2 Export Status of Company 3, 2023-2026

#### 4.4 Company

##### 4.4.1 Introduction to Company

##### 4.4.2 Export Status of Company 4, 2023-2026

#### 4.5 Company

##### 4.5.1 Introduction to Company

##### 4.5.2 Export Status of Company 5, 2023-2026

#### 4.6 Company

##### 4.6.1 Introduction to Company

##### 4.6.2 Export Status of Company 6, 2023-2026

#### 4.7 Company

##### 4.7.1 Introduction to Company

##### 4.7.2 Export Status of Company 7, 2023-2026

#### 4.8 Company

##### 4.8.1 Introduction to Company

##### 4.8.2 Export Status of Company 8, 2023-2026

#### 4.9 Company

##### 4.9.1 Introduction to Company

##### 4.9.2 Export Status of Company 9, 2023-2026

#### 4.10 Company

##### 4.10.1 Introduction to Company

##### 4.10.2 Export Status of Company 10, 2023-2026

## **5 SUGGESTIONS OF INVESTMENT AND COOPERATION**

### 5.1 Investment Suggestions

### 5.2 Cooperation Suggestions

### Disclaimer

## List Of Charts

### LIST OF CHARTS

Chart 2023-2026 Tungsten Wire Export Market Size in Vietnam  
Chart 2023-2026 Major Export Destinations of Vietnam's Tungsten Wire  
Chart 2023 Tungsten Wire Export Companies and Total Export Value  
Chart 2024 Tungsten Wire Export Companies and Total Export Value  
Chart 2025 Tungsten Wire Export Companies and Total Export Value  
Chart 2026 Tungsten Wire Export Companies and Total Export Value  
Chart List of the Top 10 Export Companies in 2026  
Chart Company 1 Profile  
Chart Export Scale of Company 1, 2023-2026  
Chart Major Export Destinations of Company 1, 2023-2026  
Chart Major Buyers of Company 1, 2023-2026  
Chart Company 2 Profile  
Chart Export Scale of Company 2, 2023-2026  
Chart Major Export Destinations of Company 2, 2023-2026  
Chart Major Buyers of Company 2, 2023-2026  
Chart Company 3 Profile  
Chart Export Scale of Company 3, 2023-2026  
Chart Major Export Destinations of Company 3, 2023-2026  
Chart Major Buyers of Company 3, 2023-2026  
Chart Company 4 Profile  
Chart Export Scale of Company 4, 2023-2026  
Chart Main Export Destinations of Company 4, 2023-2026  
Chart Main Buyers of Company 4, 2023-2026  
Chart Company 5 Profile  
Chart Export Scale of Company 5, 2023-2026  
Chart Main Export Destinations of Company 5, 2023-2026  
Chart Main Buyers of Company 5, 2023-2026  
Chart Company 6 Profile  
Chart Export Scale of Company 6, 2023-2026  
Chart Main Export Destinations of Company 6, 2023-2026  
Chart Main Buyers of Company 6, 2023-2026  
Chart Company 7 Profile  
Chart Export Scale of Company 7, 2023-2026  
Chart Main Export Destinations of Company 7, 2023-2026  
Chart Main Buyers of Company 7, 2023-2026

Chart Company 8 Profile

Chart Export Scale of Company 8, 2023-2026

Chart Major Export Destinations of Company 8, 2023-2026

Chart Major Buyers of Company 8, 2023-2026

Chart Company 9 Profile

Chart Export Scale of Company 9, 2023-2026

Chart Major Export Destinations of Company 9, 2023-2026

Chart Major Buyers of Company 9, 2023-2026

Chart Company 10 Profile

Chart Export Scale of Company 10, 2023-2026

Chart Major Export Destinations of Company 10, 2023-2026

Chart Major Buyers of Company 10, 2023-2026

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