

Vietnam Potassium Chloride Import Research Report 2024-2033

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Abstracts

Potassium chloride is an important potassium fertilizer that provides essential potassium nutrients necessary for plant growth and development, significantly enhancing crop yield and quality. Potassium chloride is highly soluble in water, can be absorbed by plant roots, and has stable chemical properties, meaning it does not easily react with other substances in the soil. Its aqueous solution is neutral and does not alter the soil's pH balance. With high purity and no harmful impurities, it is non-toxic to plants and soil.

According to CRI's analysis, the main global sources of potassium chloride include Canada, Russia, and Israel. The production of potassium chloride relies on the natural resources of potash, and therefore, major exporters in the international market are often companies from these resource-rich countries or large distributors. The import market of potassium chloride in Vietnam is heavily reliant on imports.

Vietnam, being a significant agricultural country in the world, has agriculture playing a crucial role in its national economy. In 2023, agriculture contributed 12% to Vietnam's GDP growth, with over 50% of the population in rural and 60% of the total land area consisting of arable and forest land. According to CRI's analysis, due to limited local fertilizer production capacity, Vietnam needs to import 3-4 million tons of fertilizer annually. As one of the largest users of chemical fertilizers globally, Vietnam heavily depends on imports, including potassium chloride fertilizer.

CRI's analysis shows that over the past five years, the fertilizer market in Vietnam has been on an upward trend, with an annual apparent consumption of over 6 million tons and a market scale exceeding USD 2 billion annually. In 2023, Potassium fertilizers are among the most imported fertilizers in Vietnam, accounting for about 20% of total fertilizer imports and approximately USD 300 million in import value, also representing



over 20% of the total import value. Potassium chloride is the most widely used and imported potassium fertilizer in Vietnam. From January to May 2024, Vietnam has already imported approximately USD 200 million worth of potassium chloride, indicating a continued growth trend in market demand.

According to CRI's analysis, the main sources of potassium chloride imports for Vietnam from 2021 to 2024 include Laos, Uzbekistan, Canada, etc. Major companies exporting this product to Vietnam include Pacific Rim International Fertilizer Limited, Dead Sea Works, and Hainan Goody International Trading CO., LTD.

In Vietnam, the main importers of potassium chloride include local fertilizer distributors and logistics companies as well as foreign-invested enterprises such as Thoresen, PVCFC, and PVFCCO.

Overall, with the population growth and ongoing agricultural development in Vietnam, the demand for potassium chloride is expected to continue rising. According to CRI's forecast, the import of potassium chloride in Vietnam will maintain a growth trend in the coming years, playing a crucial role in stabilizing and boosting agricultural production in the country.

Topics covered:

The Import and Export of Potassium Chloride in Vietnam (2021-2024)

Total Import Volume of Potassium Chloride in Vietnam (2021-2024)

Total Import Value and Growth Rate of Potassium Chloride in Vietnam (2021-2024)

Total Import Value and Growth Rate of Potassium Chloride in Vietnam (January-May 2024)

Average Import Price of Potassium Chloride in Vietnam (2021-2024)

Top 10 Sources of Potassium Chloride Imports in Vietnam and Their Supply Volume

Top 10 Suppliers in the Import Market of Potassium Chloride in Vietnam and Their Supply Volume



Top 10 Importers of Potassium Chloride in Vietnam and Their Import Volume

How to Find Distributors and End Users of Potassium Chloride in Vietnam

How Foreign Enterprises Enter the Fertilizer Market of Vietnam

Forecast for the Import of Potassium Chloride in Vietnam (2024-2033)



Contents

1 OVERVIEW OF VIETNAM

- 1.1 Geography of Vietnam
- 1.2 Economic Condition of Vietnam
- 1.3 Demographics of Vietnam
- 1.4 Domestic Market of Vietnam
- 1.5 Recommendations for Foreign Enterprises Entering the Vietnam Fertilizer Market

2 ANALYSIS OF POTASSIUM CHLORIDE IMPORTS IN VIETNAM (2021-2024)

- 2.1 Import Scale of Potassium Chloride in Vietnam
 - 2.1.1 Import Value and Volume of Potassium Chloride in Vietnam
 - 2.1.2 Import Prices of Potassium Chloride in Vietnam
 - 2.1.3 Apparent Consumption of Potassium Chloride in Vietnam
 - 2.1.4 Import Dependency of Potassium Chloride in Vietnam
- 2.2 Major Sources of Potassium Chloride Imports in Vietnam

3 ANALYSIS OF MAJOR SOURCES OF POTASSIUM CHLORIDE IMPORTS IN VIETNAM (2021-2024)

- 3.1 Laos
 - 3.1.1 Analysis of Import Value and Volume
 - 3.1.2 Analysis of Average Import Price
- 3.2 Uzbekistan
 - 3.2.1 Analysis of Import Value and Volume
 - 3.2.2 Analysis of Average Import Price
- 3.3 Israel
 - 3.3.1 Analysis of Import Value and Volume
 - 3.3.2 Analysis of Average Import Price
- 3.4 Canada
- 3.5 Russia
- 3.6 Belarus

4 ANALYSIS OF MAJOR SUPPLIERS IN THE IMPORT MARKET OF POTASSIUM CHLORIDE IN VIETNAM (2021-2024)

4.1 Pacific Rim International Fertilizer Limited



- 4.1.1 Company Introduction
- 4.1.2 Analysis of Potassium Chloride Exports to Vietnam
- 4.2 Dead Sea Works
 - 4.2.1 Company Introduction
 - 4.2.2 Analysis of Potassium Chloride Exports to Vietnam
- 4.3 Hainan Goody International Trading CO., LTD.
 - 4.3.1 Company Introduction
 - 4.3.2 Analysis of Potassium Chloride Exports to Vietnam
- 4.4 Exporter
 - 4.4.1 Company Introduction
 - 4.4.2 Analysis of Potassium Chloride Exports to Vietnam
- 4.5 Exporter
 - 4.5.1 Company Introduction
- 4.5.2 Analysis of Potassium Chloride Exports to Vietnam
- 4.6 Exporter
 - 4.6.1 Company Introduction
 - 4.6.2 Analysis of Potassium Chloride Exports to Vietnam
- 4.7 Exporter
 - 4.7.1 Company Introduction
 - 4.7.2 Analysis of Potassium Chloride Exports to Vietnam
- 4.8 Exporter
 - 4.8.1 Company Introduction
 - 4.8.2 Analysis of Potassium Chloride Exports to Vietnam
- 4.9 Exporter
 - 4.9.1 Company Introduction
 - 4.9.2 Analysis of Potassium Chloride Exports to Vietnam
- 4.10 Exporter
 - 4.10.1 Company Introduction
 - 4.10.2 Analysis of Potassium Chloride Exports to Vietnam

5 ANALYSIS OF MAJOR IMPORTERS IN THE IMPORT MARKET OF POTASSIUM CHLORIDE IN VIETNAM (2021-2024)

- 5.1 Thoresen
 - 5.1.1 Company Introduction
 - 5.1.2 Analysis of Potassium Chloride Imports
- 5.2 PVCFC
 - 5.2.1 Company Introduction
 - 5.2.2 Analysis of Potassium Chloride Imports



5.3 PVFCCO

- 5.3.1 Company Introduction
- 5.3.2 Analysis of Potassium Chloride Imports
- 5.4 Importer
 - 5.4.1 Company Introduction
 - 5.4.2 Analysis of Potassium Chloride Imports
- 5.5 Importer
 - 5.5.1 Company Introduction
 - 5.5.2 Analysis of Potassium Chloride Imports
- 5.6 Importer
 - 5.6.1 Company Introduction
 - 5.6.2 Analysis of Potassium Chloride Imports
- 5.7 Importer
 - 5.7.1 Company Introduction
 - 5.7.2 Analysis of Potassium Chloride Imports
- 5.8 Importer
 - 5.8.1 Company Introduction
 - 5.8.2 Analysis of Potassium Chloride Imports
- 5.9 Importer
 - 5.9.1 Company Introduction
 - 5.9.2 Analysis of Potassium Chloride Imports
- 5.10 Importer
 - 5.10.1 Company Introduction
 - 5.10.2 Analysis of Potassium Chloride Imports

6. MONTHLY ANALYSIS OF POTASSIUM CHLORIDE IMPORTS IN VIETNAM FROM 2021 TO 2024

- 6.1 Analysis of Monthly Import Value and Volume
- 6.2 Forecast of Monthly Average Import Prices

7. KEY FACTORS AFFECTING POTASSIUM CHLORIDE IMPORTS IN VIETNAM

- 7.1 Policy
 - 7.1.1 Current Import Policies
 - 7.1.2 Trend Predictions for Import Policies
- 7.2 Economic
 - 7.2.1 Market Prices
 - 7.2.2 Growth Trends of Potassium Chloride Production Capacity in Vietnam



7.3 Technology

8. FORECAST FOR THE IMPORT OF POTASSIUM CHLORIDE IN VIETNAM, 2024-2033

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List Of Charts

LIST OF CHARTS

Chart 2021-2024 Import Value and Volume of Potassium Chloride in Vietnam

Chart 2021-2024 Average Import Price of Potassium Chloride in Vietnam

Chart 2021-2024 Import Dependency of Potassium Chloride in Vietnam

Chart Top 10 Import Sources of Potassium Chloride in Vietnam (2021-2024)

Chart Top 10 Import Sources of Potassium Chloride in Vietnam (2022)

Chart Top 10 Import Sources of Potassium Chloride in Vietnam (2023)

Chart Top 10 Import Sources of Potassium Chloride in Vietnam (2024)

Chart Top 10 Suppliers of Potassium Chloride in Vietnam (2021-2024)

Chart Top 10 Suppliers of Potassium Chloride in Vietnam (2022)

Chart Top 10 Suppliers of Potassium Chloride in Vietnam (2023)

Chart Top 10 Suppliers of Potassium Chloride in Vietnam (2024)

Chart Quantity of Potassium Chloride Imported from Laos to Vietnam (2021-2024)

Chart Quantity of Potassium Chloride Imported from Uzbekistan to Vietnam (2021-2024)

Chart Quantity of Potassium Chloride Imported from Russia to Vietnam (2021-2024)

Chart Quantity of Potassium Chloride Imported from Israel to Vietnam (2021-2024)

Chart Top 10 Importers of Potassium Chloride in Vietnam (2021-2024)

Chart Top 10 Importers of Potassium Chloride in Vietnam (2022)

Chart Top 10 Importers of Potassium Chloride in Vietnam (2023)

Chart Top 10 Importers of Potassium Chloride in Vietnam (2024)

Chart Forecast for the Import of Potassium Chloride in Vietnam (2024-2033)



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