

Vietnam Nitro Phosphate Fertilizer Import Guide 2023-2026

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Abstracts

To help global nitro phosphate fertilizer manufacturers, exporters, fertilizer distributors, traders efficiently expand into the Vietnamese market, CRI releases the 'Vietnam Nitro Phosphate Fertilizer Import Guide 2023-2026.' The guide provides an overview of the Vietnamese nitro phosphate fertilizer industry, import market, and import company information for the period.

The types of importing companies are diverse, including large agricultural groups, regional distributors, fertilizer traders and key end buyers etc. This guide features the top 10 importing companies, including company profiles, contact information, and important information such as import volume, value, price, import resources, and major suppliers for 2023-2026 (including Excel data source).

The publication of the 'Vietnam Nitro Phosphate Fertilizer Import Guide 2023-2026' aims to provide nitro phosphate fertilizer exporters with precise customer acquisition channels, helping them expand into the Vietnamese market more efficiently. It also provides valuable decision-making insights for international trading companies and investment institutions, helping them optimize their regional supply chain strategies. This guide will help suppliers stay abreast of market trends in Vietnam, mitigate potential risks and enhance their international competitiveness.

Industry Overview

Nitro phosphate fertilizer is a type of binary compound fertilizer, primarily providing both nitrogen (N) and phosphorus (P), two essential nutrients for crops. It is an important fertilizer variety used in agricultural production to improve soil fertility and increase crop yields. In Vietnam's compound fertilizer market, it is typically classified as a compound

fertilizer or chemical fertilizer.

Vietnam is a major agricultural country with a vast and continuously expanding area dedicated to the cultivation of food and cash crops, driving demand growth in the overall fertilizer market. Nitro phosphate fertilizer plays a crucial role in increasing crop yields and enhancing nutrient balance, thus holding an important position in Vietnam's fertilizer structure.

Although Vietnam has a relatively large-scale fertilizer production system, its domestic production capacity for nitro phosphate fertilizer is relatively limited. Vietnam relies heavily on imports to meet its demand for nitrate-phosphate compound fertilizer.

In the coming years, Vietnam's compound fertilizer market demand will continue to grow, primarily driven by factors such as agricultural modernization, increased yield requirements, and farmers' changing preferences for more efficient fertilizer products.

CRI predicts that the import volume of compound fertilizer will continue to maintain or steadily increase. Meanwhile, upgrades in local production technology and increased industry concentration will also be potential drivers for the market to shift from import dependence to partial self-sufficiency.

Import Market Overview

The import market for nitro phosphate fertilizer is growing rapidly in Vietnam.

According to CRI analysis, while Vietnam's nitrate phosphate compound fertilizer import market is not the largest fertilizer category, it maintains a rapid growth trend. However, due to the lack of large-scale local production facilities, Vietnam relies almost entirely on the international market for nitrate phosphate compound fertilizer.

According to CRI statistics, approximately 5 buyers in Vietnam imported nitro phosphate fertilizer in 2024, totaling US\$ 6.6 million, an increase of 13.5% year-on-year. In 2025, Vietnam's total Nitro Phosphate Fertilizer imports reached US\$17.88 million, a 170.9% increase compared to the same period in 2024.

China is Vietnam's largest source of nitro phosphate fertilizer imports.

According to CRI analysis, China is the largest source of Vietnam's nitro phosphate fertilizer imports, accounting for approximately 94.3% of total imports in 2025.

CRI predicts that, influenced by factors such as the rapid development of Vietnam's agriculture and insufficient domestic supply, Vietnam's nitro phosphate fertilizer imports will continue to rise steadily in the future.

Overview of Foreign Investment in Vietnam's Nitro Phosphate Fertilizer Industry

Investment Background Agriculture is a vital pillar of Vietnam's national economy, with large-scale cultivation of food and cash crops, creating a sustained and growing demand for high-efficiency fertilizers. Against the backdrop of stable growth in overall demand for compound fertilizers, the market space for various compound products in Vietnam is gradually expanding.

Although NPK companies in Vietnam already produce compound fertilizers, there is still a demand for imports or technology upgrades for compound fertilizers with specific formulations and high-end applications. This provides foreign companies with a business opportunity to enter the agricultural fertilizer manufacturing and supply chain.

Investment Advantages

1. Political stability and rapid economic development. The Vietnamese government has strong governing capabilities, consistent policies, and a focus on economic development and improving people's livelihoods.
2. Relatively low labor costs.
3. Strategically located in the eastern part of the Indochina Peninsula, with a 3,260-kilometer coastline and numerous ports, transportation is convenient.
4. Relatively relaxed policies and regulations provide foreign investors with comprehensive legal protections and generous preferential policies.
5. Vietnam has a high level of openness to the outside world, with 19 free trade agreements signed or in progress. Investors can use platforms such as RCEP and the China-ASEAN Free Trade Area to explore a broader international market.

Investment Regulations

According to Vietnam's Investment Law and other regulations, fertilizer production is a conditional investment sector in Vietnam, but there are no absolute restrictions on foreign investment. Foreign investors can establish wholly foreign-owned enterprises or joint ventures with local companies in accordance with the Investment Law and the Enterprise Law. Nitro phosphate fertilizer production enterprises must comply with the

Fertilizer Management Regulations and relevant technical standards, obtain a production license, and meet environmental approval (Environmental Impact Assessment Report, EIA) requirements.

Guide Highlights:

Comprehensive Coverage:

This directory includes major importers in Vietnam, including large agricultural groups, regional distributors, fertilizer traders and key end buyers etc.

Detailed Information:

Including basic information of the TOP10 importers, contact information, import quantity, import value, price, import source and main suppliers.

Product Focus:

With data-driven and market-oriented approach, we focus on key industries and conduct in-depth analysis of Vietnam's import policies, market demand and major sources of imports. Whether you are a foreign trade company, an investment institution, or a practitioner upstream or downstream of the industrial chain, you can quickly find reliable information and practical strategies here.

Efficient Connectivity:

The guide has a clear format and includes Excel data, which facilitates quick screening, group management and batch contact, helping global suppliers to efficiently connect with the Vietnamese market.

Market Value:

The guide includes an overview of Vietnam's nitro phosphate fertilizer industry, an overview of the import market, and a brief analysis of market demand trends, helping

global suppliers seize the Vietnamese market and opportunities.

Contents

1 INDUSTRY OVERVIEW

- 1.1 Industry Definition and Classification
- 1.2 Current Status of the Vietnamese Nitro Phosphate Fertilizer Industry
 - 1.2.1 Supply Situation of the Vietnamese Nitro Phosphate Fertilizer Industry
 - 1.2.2 Downstream Market Demand Situation of the Vietnamese Nitro Phosphate Fertilizer Industry
- 1.3 Overview of Foreign Investment in the Vietnamese Nitro Phosphate Fertilizer Industry

2 IMPORT MARKET OVERVIEW

- 2.1 Import Scale of Nitro Phosphate Fertilizer in Vietnam
- 2.2 Major Import Sources of Nitro Phosphate Fertilizer in Vietnam

3 OVERVIEW OF IMPORTERS (2023-2026)

- 3.1 Importers Overview of Nitro Phosphate Fertilizer in Vietnam (2023)
 - 3.1.1 Total Scale of Importers
 - 3.1.2 Top 5 Importers
- 3.2 Importers Overview of Nitro Phosphate Fertilizer in Vietnam (2024)
 - 3.2.1 Total Scale of Importers
 - 3.2.2 Top 5 Importers
- 3.3 Importers Overview of Nitro Phosphate Fertilizer in Vietnam (2025)
 - 3.3.1 Total Scale of Importers
 - 3.3.2 Top 5 Importers
- 3.4 Importers Overview of Nitro Phosphate Fertilizer in Vietnam (2026)
 - 3.4.1 Total Scale of Importers
 - 3.4.2 Top 5 Importers

4 LIST OF THE TOP 10 IMPORTERS IN 2026

- 4.1 Company
 - 4.1.1 Introduction to Company
 - 4.1.2 Import Status of Company 1, 2023-2026
- 4.2 Company
 - 4.2.1 Introduction to Company

- 4.2.2 Import Status of Company 2, 2023-2026
- 4.3 Company
 - 4.3.1 Introduction to Company
 - 4.3.2 Import Status of Company 3, 2023-2026
- 4.4 Company
 - 4.4.1 Introduction to Company
 - 4.4.2 Import Status of Company 4, 2023-2026
- 4.5 Company
 - 4.5.1 Introduction to Company
 - 4.5.2 Import Status of Company 5, 2023-2026
- 4.6 Company
 - 4.6.1 Introduction to Company
 - 4.6.2 Import Status of Company 6, 2023-2026
- 4.7 Company
 - 4.7.1 Introduction to Company
 - 4.7.2 Import Status of Company 7, 2023-2026
- 4.8 Company
 - 4.8.1 Introduction to Company
 - 4.8.2 Import Status of Company 8, 2023-2026
- 4.9 Company
 - 4.9.1 Introduction to Company
 - 4.9.2 Import Status of Company 9, 2023-2026
- 4.10 Company
 - 4.10.1 Introduction to Company
 - 4.10.2 Import Status of Company 10, 2023-2026

5 SUGGESTIONS OF INVESTMENT AND COOPERATION

- 5.1 Investment Suggestions
 - 5.2 Cooperation Suggestions
- Disclaimer

List Of Figures

LIST OF FIGURES

Chart 2023-2026 Nitro Phosphate Fertilizer Market Size in Vietnam
Chart 2023-2026 Nitro Phosphate Fertilizer Import Market Size in Vietnam
Chart 2023-2026 Major Import Sources of Vietnam's Nitro Phosphate Fertilizer
Chart 2023 Nitro Phosphate Fertilizer Import Companies and Total Import Value
Chart 2024 Nitro Phosphate Fertilizer Import Companies and Total Import Value
Chart 2025 Nitro Phosphate Fertilizer Import Companies and Total Import Value
Chart 2026 Nitro Phosphate Fertilizer Import Companies and Total Import Value
Chart List of the Top 10 Importing Companies in 2026
Chart Company 1 Profile
Chart Import Scale of Company 1, 2023-2026
Chart Major Import Sources of Company 1, 2023-2026
Chart Major Suppliers of Company 1, 2023-2026
Chart Company 2 Profile
Chart Import Scale of Company 2, 2023-2026
Chart Major Import Sources of Company 2, 2023-2026
Chart Major Suppliers of Company 2, 2023-2026
Chart Company 3 Profile
Chart Import Scale of Company 3, 2023-2026
Chart Major Import Sources of Company 3, 2023-2026
Chart Major Suppliers of Company 3, 2023-2026
Chart Company 4 Profile
Chart Import Scale of Company 4, 2023-2026
Chart Main Import Sources of Company 4, 2023-2026
Chart Main Suppliers of Company 4, 2023-2026
Chart Company 5 Profile
Chart Import Scale of Company 5, 2023-2026
Chart Main Import Sources of Company 5, 2023-2026
Chart Main Suppliers of Company 5, 2023-2026
Chart Company 6 Profile
Chart Import Scale of Company 6, 2023-2026
Chart Main Import Sources of Company 6, 2023-2026
Chart Main Suppliers of Company 6, 2023-2026
Chart Company 7 Profile
Chart Import Scale of Company 7, 2023-2026
Chart Main Import Sources of Company 7, 2023-2026

Chart Main Suppliers of Company 7, 2023-2026
Chart Company 8 Profile
Chart Import Scale of Company 8, 2023-2026
Chart Major Import Sources of Company 8, 2023-2026
Chart Major Suppliers of Company 8, 2023-2026
Chart Company 9 Profile
Chart Import Scale of Company 9, 2023-2026
Chart Major Import Sources of Company 9, 2023-2026
Chart Major Suppliers of Company 9, 2023-2026
Chart Company 10 Profile
Chart Import Scale of Company 10, 2023-2026
Chart Major Import Sources of Company 10, 2023-2026
Chart Major Suppliers of Company 10, 2023-2026

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