

Vietnam Fishmeal Import Guide 2023-2026

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Abstracts

To help global fishmeal producers, bulk agricultural commodity suppliers, exporters, distributors, and international traders efficiently expand into the Vietnamese market, CRI releases the 'Vietnam Fishmeal Import Guide 2023-2026.' The guide provides an overview of the Vietnamese Fishmeal industry, import market, and import company information for the period.

The types of importing companies are diverse, including feed manufacturers, feed ingredient traders, large-scale livestock farming enterprises. This guide features the top 10 importing companies, including company profiles, contact information, and important information such as import volume, value, price, import resources, and major suppliers for 2023-2026 (including Excel data source).

The publication of the 'Vietnam Fishmeal Import Guide 2023-2026' aims to provide global feed ingredients exporters with precise customer acquisition channels, helping them expand into the Vietnamese market more efficiently. It also provides valuable decision-making insights for international trading companies and investment institutions, helping them optimize their regional supply chain strategies. This guide will help suppliers stay abreast of market trends in Vietnam, mitigate potential risks and enhance their international competitiveness.

Industry Overview

Vietnam's fish meal industry constitutes a vital link within the aquaculture and livestock feed supply chains. Its development is inextricably linked to fishery resources, the scale of aquaculture operations, and the demand from the feed manufacturing sector.

Fish meal is primarily produced by processing wild-caught marine fish or by-products from the seafood processing industry. It is a high-protein, highly digestible animal-

derived feed ingredient widely utilized in aquaculture feeds, swine feeds, poultry feeds, and pet food.

As Vietnam's aquaculture and livestock sectors continue to expand—particularly with the ever-growing scale of shrimp and Basa catfish farming—the demand for fish meal, a premium protein ingredient, remains steady within feed formulations.

Domestic fish meal production in Vietnam relies primarily on coastal fishery resources and by-products from aquaculture processing; consequently, production enterprises are predominantly concentrated in the central and southern coastal regions. These companies produce fish meal and fish oil by processing small marine fish or utilizing fish processing residues.

However, due to constraints on marine fishery resources and increasingly stringent environmental regulations, domestic fishmeal production remains generally limited and is unable to fully satisfy the demands of the feed industry.

The aquaculture feed industry constitutes the largest sector for fish meal consumption, followed by livestock and poultry feed. As farming models transition from traditional methods to large-scale, intensive operations, the demand for high-protein, high-quality feed continues to rise, further driving fish meal consumption.

Import Market Overview

In recent years, Vietnam's fishmeal imports continue to expand rapidly.

According to CRI analysis, In recent years, Vietnam's aquaculture industry has experienced rapid growth, driving a rapid expansion in the demand for fish meal. However, domestic fish meal production in Vietnam remains generally limited. Therefore, some high-quality fishmeal still needs to be supplemented by imports.

According to CRI statistics, approximately 56 buyers in Vietnam imported fishmeal in 2024, totaling US\$ 105 million. In 2025, Vietnam's total fishmeal imports reached US\$ 192 million, an increased of 81.9% year-on-year.

India, Oman and Thailand are Vietnam's top three sources for fishmeal imports.

According to CRI analysis, India, Oman and Thailand were the top three sources of Vietnam's fishmeal imports, accounting for approximately 38.5% , 14.6% and 10.3% of

total imports respectively in 2025.

CRI predicts Vietnam's aquaculture industry is undergoing large-scale development, and the production of industrial feed continues to rise. As fishmeal serves as a relatively low-cost source of animal protein, import demand for it is expected to maintain steady growth.

Overview of Foreign Investment in Vietnam's Fishmeal Industry

Investment Background In recent years, Vietnam's aquaculture industry has continued to expand, especially the scale of shrimp and fish farming, which has led to a rapid increase in the production of industrialized feed.

At the same time, Vietnam's overall dependence on imports for feed ingredients is relatively high, and some animal protein ingredients, including fishmeal, still rely heavily on international market supplies.

Against this backdrop, foreign-invested enterprises possessing fishing resources, fishmeal processing technology, or international trade channels can enter the Vietnamese market by investing in fishmeal processing, trading, or supply chain operations.

Investment Advantages

1. Political stability and rapid economic development. The Vietnamese government has strong governing capabilities, consistent policies, and a focus on economic development and improving people's livelihoods.
2. Relatively low labor costs.
3. Strategically located in the eastern part of the Indochina Peninsula, with a 3,260-kilometer coastline and numerous ports, transportation is convenient.
4. Relatively relaxed policies and regulations provide foreign investors with comprehensive legal protections and generous preferential policies.
5. Vietnam has a high level of openness to the outside world, with 19 free trade agreements signed or in progress. Investors can use platforms such as RCEP and the China-ASEAN Free Trade Area to explore a broader international market.

Investment Regulations

According to Vietnam's Investment Law and other regulations, feed production and processing in Vietnam do not fall under sectors restricted or prohibited to foreign

investment. Foreign investors can establish wholly foreign-owned enterprises or joint ventures with local companies in accordance with the Investment Law and the Enterprise Law. However, companies must also obtain a feed production license issued by the agricultural authorities.

Guide Highlights:

Comprehensive Coverage:

This directory includes major importers in Vietnam, including feed manufacturers, feed ingredient traders, large-scale livestock farming enterprises.

Detailed Information:

Including basic information of the TOP10 importers, contact information, import quantity, import value, price, import source and main suppliers.

Product Focus:

With data-driven and market-oriented approach, we focus on key industries and conduct in-depth analysis of Vietnam's import policies, market demand and major sources of imports. Whether you are a foreign trade company, an investment institution, or a practitioner upstream or downstream of the industrial chain, you can quickly find reliable information and practical strategies here.

Efficient Connectivity:

The guide has a clear format and includes Excel data, which facilitates quick screening, group management and batch contact, helping global suppliers to efficiently connect with the Vietnamese market.

Market Value:

The guide includes an overview of Vietnam's fishmeal industry, an overview of the

import market, and a brief analysis of market demand trends, helping global suppliers seize the Vietnamese market and opportunities.

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