

Vietnam Diammonium Hydrogen Phosphate (DAP) Import Guide 2023-2026

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Abstracts

To help global diammonium hydrogen phosphate (DAP) manufacturers, exporters, fertilizer distributors and related chemical companies efficiently expand into the Vietnamese market, CRI releases the 'Vietnam Diammonium Hydrogen Phosphate (DAP) Import Guide 2023-2026.' The guide provides an overview of the Vietnamese diammonium hydrogen phosphate (DAP) industry, import market, and import company information for the period.

The types of importing companies are diverse, including compound fertilizer manufacturers, large agricultural groups, regional distributors, fertilizer traders, and key end buyers etc. This guide features the top 10 importing companies, including company profiles, contact information, and important information such as import volume, value, price, import resources, and major suppliers for 2023-2026 (including Excel data source).

The publication of the 'Vietnam Diammonium Hydrogen Phosphate (DAP) Import Guide 2023-2026' aims to provide diammonium hydrogen phosphate (DAP) exporters with precise customer acquisition channels, helping them expand into the Vietnamese market more efficiently. It also provides valuable decision-making insights for international trading companies and investment institutions, helping them optimize their regional supply chain strategies. This guide will help suppliers stay abreast of market trends in Vietnam, mitigate potential risks and enhance their international competitiveness.

Industry Overview

The Vietnamese diammonium phosphate (DAP) industry is characterized by a structural

dependence on imports and significant price fluctuations due to international market influences. It is one of the core products in Vietnam's phosphate fertilizer system.

Vietnam is a major agricultural country with extensive rice, coffee, rubber, pepper, and fruit cultivation, resulting in a long-term stable demand for phosphate fertilizers. As agriculture shifts towards high-value-added cash crops and export-oriented cultivation, Vietnam's demand for high-concentration, stable-quality compound fertilizers has increased.

DAP contains both nitrogen and phosphorus, making it an important basic phosphate fertilizer. It is also widely used in NPK compound fertilizer production, thus its demand comes from both the direct fertilization market and downstream compound fertilizer companies.

Vietnam possesses a certain DAP production capacity, primarily concentrated in the northern region, leveraging local phosphate rock resources (such as the Lao Cai phosphate mine) and its state-owned chemical industry. However, due to limited raw material supply, domestic production capacity cannot fully meet market demand.

In the long term, DAP demand will keep pace with the growth of agricultural output and the development of the compound fertilizer industry, but the industry's profitability will still be highly dependent on international price cycles and the ability to control raw material costs.

Import Market Overview

The import market for diammonium hydrogen phosphate (DAP) is growing rapidly in Vietnam.

According to CRI analysis, Vietnam is a major agricultural country with a consistently high demand for fertilizers, especially diammonium phosphate (DAP). Due to limited domestic DAP production capacity, Vietnam needs to import large quantities of DAP each year to meet its agricultural production needs.

According to CRI statistics, approximately 60 buyers in Vietnam imported diammonium hydrogen phosphate (DAP) in 2024, totaling US\$ 465 million, an increase of 69.7% year-on-year. In 2025, Vietnam's total diammonium hydrogen phosphate (DAP) imports reached US\$576 million, a 23.9% increase compared to the same period in 2024.

China is Vietnam's largest source of diammonium hydrogen phosphate (DAP) imports.

According to CRI analysis, China, Russia and Saudi Arabia are the top three sources of Vietnam's diammonium hydrogen phosphate (DAP) imports, accounting for approximately 53.2%, 31.4%, and 6.5% of total imports respectively in 2025.

CRI predicts that, in the medium to long term, with stable growth in agricultural output and the continued development of the compound fertilizer industry, import demand is expected to maintain sustained growth.

Overview of Foreign Investment in Vietnam's Diammonium Hydrogen Phosphate (DAP) Industry

Investment Background Vietnam is a major agricultural country with a long-term and stable demand for phosphate fertilizers from rice, coffee, rubber, and fruit production. DAP is widely used not only as a direct fertilizer but also as an important source of phosphorus and nitrogen in NPK compound fertilizer production. Therefore, whether as a finished fertilizer or a raw material, DAP plays a crucial role in Vietnam's agricultural supply chain.

Some domestic DAP production capacity relies on local mineral resources, but due to limitations in raw material supply and technological level, there is still a gap compared to demand. This provides opportunities for foreign capital to participate in the market through trade, investment cooperation, or technological upgrades.

Investment Advantages

1. Political stability and rapid economic development. The Vietnamese government has strong governing capabilities, consistent policies, and a focus on economic development and improving people's livelihoods.
2. Relatively low labor costs.
3. Strategically located in the eastern part of the Indochina Peninsula, with a 3,260-kilometer coastline and numerous ports, transportation is convenient.
4. Relatively relaxed policies and regulations provide foreign investors with comprehensive legal protections and generous preferential policies.
5. Vietnam has a high level of openness to the outside world, with 19 free trade agreements signed or in progress. Investors can use platforms such as RCEP and the China-ASEAN Free Trade Area to explore a broader international market

Investment Regulations

According to Vietnam's Investment Law and other regulations, fertilizer production is a conditional investment sector in Vietnam, but there are no absolute restrictions on foreign investment. Foreign investors can establish wholly foreign-owned enterprises or joint ventures with local companies in accordance with the Investment Law and the Enterprise Law. Diammonium hydrogen phosphate (DAP) production enterprises must comply with the Fertilizer Management Regulations and relevant technical standards, obtain a production license, and meet environmental approval (Environmental Impact Assessment Report, EIA) requirements.

Guide Highlights:

Comprehensive Coverage:

This directory includes major importers in Vietnam, including large compound fertilizer manufacturers, large agricultural groups, regional distributors, fertilizer traders and key end buyers etc.

Detailed Information:

Including basic information of the TOP10 importers, contact information, import quantity, import value, price, import source and main suppliers.

Product Focus:

With data-driven and market-oriented approach, we focus on key industries and conduct in-depth analysis of Vietnam's import policies, market demand and major sources of imports. Whether you are a foreign trade company, an investment institution, or a practitioner upstream or downstream of the industrial chain, you can quickly find reliable information and practical strategies here.

Efficient Connectivity:

The guide has a clear format and includes Excel data, which facilitates quick screening, group management and batch contact, helping global suppliers to efficiently connect with the Vietnamese market.

Market Value:

The guide includes an overview of Vietnam's diammonium hydrogen phosphate (DAP) industry, an overview of the import market, and a brief analysis of market demand trends, helping global suppliers seize the Vietnamese market and opportunities.

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