

Vietnam Coaxial Cable Import Guide 2023-2025

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Abstracts

Introduction

To help global coaxial cable manufacturers, exporters, and related suppliers efficiently expand into the Vietnamese market, CRI releases the 'Vietnam Coaxial Cable Import Guide 2023-2025.' The guide provides an overview of the Vietnamese coaxial cable industry, import market, and import company information for the period.

The types of importing companies are diverse, including telecommunications equipment manufacturers and telecom operators, electronics and home appliance manufacturers, cable and electrical equipment distributors and traders etc. This guide features the top 10 importing companies, including company profiles, contact information, and important information such as import volume, value, price, import resources, and major suppliers for 2023-2025 (including Excel data source).

The publication of the 'Vietnam Coaxial Cable Import Guide 2023-2025' aims to provide coaxial cable exporters with precise customer acquisition channels, helping them expand into the Vietnamese market more efficiently. It also provides valuable decision-making insights into international trading companies and investment institutions, helping them optimize their regional supply chain strategies. This guide will help suppliers stay abreast of Vietnamese market trends, mitigate potential risks, and enhance their international competitiveness.

Coaxial cable is a significant sub-segment of Vietnam's wire and cable industry, primarily serving sectors such as telecommunications, broadcasting, security monitoring, electronics manufacturing, and industrial automation.

With the upgrading of Vietnam's information and communication technology (ICT) infrastructure, accelerated 5G network deployment, advancement of smart city

construction, and continued expansion of the electronics manufacturing industry, the demand for coaxial cables in Vietnam continues to grow, and the industry is showing a stable development trend.

Vietnam has a limited number of local coaxial cable manufacturers, resulting in low industry concentration. Domestic companies primarily produce low- to mid-range products for television signal transmission, building wiring, and general monitoring systems, such as CADIVI and Goldcup Cable.

High-end RF coaxial cables, high-frequency communication cables, and low-loss products are mainly imported from manufacturers in Japan, South Korea, mainland China, and Europe.

Telecommunications operators (Viettel, VNPT, MobiFone) and electronics manufacturers (Samsung, LG, Panasonic) are the main end users of coaxial cables. With the construction of data centers, the deployment of 5G base stations, and the popularization of the Industrial Internet of Things (IIoT), demand is shifting from traditional television and surveillance transmission to high-speed data communication and industrial signal control.

In the future, with the government's continued investment in communication infrastructure and the upgrading of manufacturing technology, Vietnam's coaxial cable industry is expected to achieve stable growth and gradually develop into a regional production center.

Import Market Overview

The demand for coaxial cable is growing in Vietnam, but local production capacity is limited, and the country is highly dependent on imports.

According to CRI analysis, Vietnam's coaxial cable import market has seen steady growth in recent years, primarily driven by increased investment in communication infrastructure construction, the expansion of the electronics manufacturing industry, and smart city and surveillance systems. With the deployment of 5G networks, increased household broadband penetration, and rising demand for industrial automation in Vietnam, the application of imported coaxial cables in high-frequency signal transmission, video surveillance, and data communication continues to expand. However, due to limited local manufacturing capabilities, Vietnam still relies on imports for mid-to-high-end coaxial cables.

Vietnam's imports of coaxial cable continue to increase. China is the largest source of imports.

According to CRI statistics, approximately 1570 importers in Vietnam imported coaxial cable in 2024, totaling US\$149 million, a 18.5% year-on-year increase. According to CRI analysis, Vietnam's total imports of coaxial cable reached US\$123 million from January to September 2025, an increase of approximately 14.1% compared to the same period in 2024. China was Vietnam's the largest import source of Coaxial Cable, accounting for approximately 42.6% of total imports from January to September 2025.

Overview of Foreign Investment in Vietnam's Coaxial Cable Industry

Investment Background

Vietnam is one of the fastest-growing markets for telecommunications and electronics manufacturing in Southeast Asia. With the construction of 5G network infrastructure and the rise of fiber optic communications and smart home industries, the demand for high-frequency, low-loss coaxial cables continues to grow. In recent years, the Vietnamese government has promoted the 'National Strategy for Digital Transformation (2021–2030),' strengthening investment in information and communication infrastructure, which has further enhanced the attractiveness of foreign investment in telecommunications cables and signal transmission systems.

Investment Advantages

1. Political stability and rapid economic development. The Vietnamese government has strong governing capabilities, consistent policies, and a focus on economic development and improving people's livelihoods.
2. Relatively low labor costs.
3. Strategically located in the eastern part of the Indochina Peninsula, with a 3,260-kilometer coastline and numerous ports, transportation is convenient.
4. Relatively relaxed policies and regulations provide foreign investors with comprehensive legal protection and generous preferential policies.
5. Vietnam has a high level of openness to the outside world, with 19 free trade

agreements signed or in progress. Investors can use platforms such as RCEP and the China-ASEAN Free Trade Area to explore a broader international market.

Investment Regulations

Vietnamese government maintains an open attitude towards the manufacturing of communication cables and electronic components. According to the Investment Law and the High-Tech Industry Development Plan, cable production is listed as an encouraged industry, allowing for 100% foreign ownership without equity restrictions. Investors can enjoy tax breaks on imported equipment and raw materials, corporate income tax incentives, and preferential land leases for setting up factories in industrial zones or high-tech zones.

Guide Highlights:

Comprehensive Coverage:

This directory includes major importers in Vietnam, including telecommunications equipment manufacturers and telecom operators, electronics and home appliance manufacturers, cable and electrical equipment distributors and traders etc.

Detailed Information:

Including basic information about the TOP10 importers, contact information, import quantity, import value, price, import source and main suppliers.

Product Focus:

With data-driven and market-oriented approach, we focus on key industries and conduct in-depth analysis of Vietnam's import policies, market demand and major sources of supply. Whether you are a foreign trade company, an investment institution, or a practitioner upstream or downstream of the industrial chain, you can quickly find reliable information and practical strategies here.

Efficient Connectivity:

The guide has a clear format and includes Excel data, which facilitates quick screening, group management and batch contact, helping global suppliers to efficiently connect with the Vietnamese market.

Market Value:

The guide includes an overview of Vietnam's coaxial cable industry, an overview of the import market, and a brief analysis of market demand trends, helping global suppliers seize the Vietnamese market and opportunities.

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