

Vietnam Calcium Nitrate Import Guide 2023-2026

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Abstracts

To help global calcium nitrate manufacturers, exporters, fertilizer distributors, traders efficiently expand into the Vietnamese market, CRI releases the 'Vietnam Calcium Nitrate Import Guide 2023-2026.' The guide provides an overview of the Vietnamese calcium nitrate industry, import market, and import company information for the period.

The types of importing companies are diverse, including large agricultural groups, regional distributors, fertilizer traders and key end buyers etc. This guide features the top 10 importing companies, including company profiles, contact information, and important information such as import volume, value, price, import resources, and major suppliers for 2023-2026 (including Excel data source).

The publication of the 'Vietnam Calcium Nitrate Import Guide 2023-2026' aims to provide calcium nitrate exporters with precise customer acquisition channels, helping them expand into the Vietnamese market more efficiently. It also provides valuable decision-making insights for international trading companies and investment institutions, helping them optimize their regional supply chain strategies. This guide will help suppliers stay abreast of market trends in Vietnam, mitigate potential risks and enhance their international competitiveness.

Industry Overview

Calcium nitrate is a water-soluble calcium-nitrogen compound fertilizer containing both nitrogen and calcium. It provides crops with easily absorbed nitrate nitrogen and calcium, promoting root development, cell wall strength, and fruit quality.

Calcium nitrate is widely used in modern agriculture, especially in drip irrigation, fertigation, and foliar fertilization systems, effectively reducing physiological calcium deficiency diseases (such as losses during fruit and vegetable storage and

transportation) and improving crop yield and quality.

Vietnamese agriculture is transitioning from a traditional high-input model to a more refined and high-value-added production model, particularly in greenhouse vegetables, fruit trees, and cash crops, where the demand for efficient and controllable nutrient supply is significantly increasing. Calcium nitrate, by providing both nitrogen and calcium fertilizer, offers specific advantages in orchards, vegetable cultivation, rice, and other grain and oil crops, playing a role in reducing physiological diseases and improving yield and quality.

Furthermore, with the upgrading of agricultural technologies, such as the promotion of drip irrigation and integrated irrigation and fertilization technologies, water-soluble fertilizers (such as calcium nitrate) are more suitable for modern agricultural systems, which has further stimulated the expansion of market demand.

Currently, Vietnam's domestic calcium nitrate production capacity is very limited. Major light industrial and chemical enterprises have not yet achieved large-scale industrial production capacity to meet market demand, thus the market supply relies heavily on imports.

Overall, Vietnam's calcium nitrate industry is characterized by 'import-driven growth, increasing demand, and diversified applications.' Looking ahead, with the advancement of modern agriculture and rising demands for fertilizer quality, the Vietnamese calcium nitrate market is expected to have even greater growth potential.

Import Market Overview

The import market for calcium nitrate is steady growing in Vietnam.

According to CRI analysis, as a water-soluble fertilizer that functions as both a nitrogen and calcium fertilizer, the demand for calcium nitrate in Vietnam is steadily increasing. However, due to limited local industrial production capacity, a large-scale and stable supply system has not yet been established, making Vietnam highly dependent on imports for calcium nitrate.

According to CRI statistics, approximately 60 buyers in Vietnam imported Calcium Nitrate in 2024, totaling US\$ 12.90 million, an increase of 12.0% year-on-year. In 2025, Vietnam's total Calcium Nitrate imports reached US\$13.12 million, a 1.7% increase compared to the same period in 2024.

China is Vietnam's largest source of calcium nitrate imports.

According to CRI analysis, China and Norway are the top two sources of Vietnam's calcium nitrate imports, accounting for approximately 49.5% and 43.3% of total imports respectively in 2025.

CRI predicts that, influenced by factors such as the rapid development of Vietnam's agriculture and insufficient domestic supply, Vietnam's calcium nitrate imports will continue to rise steadily in the future.

Overview of Foreign Investment in Vietnam's Calcium Nitrate Industry

Investment Background Vietnamese agriculture is moving towards higher efficiency, intensification, and modernization, driving increased market demand for modern fertilizers, especially high-efficiency water-soluble fertilizers such as calcium nitrate. Calcium nitrate, as a fertilizer providing both nitrogen and calcium, has advantages in improving crop yields and fruit and vegetable quality, and reducing physiological calcium deficiency diseases. It is particularly suitable for modern irrigation systems, making it a focus of attention and experiencing significant demand growth in Vietnamese horticulture and high-value crop cultivation.

Although Vietnam's domestic calcium nitrate production capacity is currently limited and the market mainly relies on imports, the industry's interest in localized supply chain construction and foreign participation is expected to gradually increase as agricultural industries upgrade and international supply chains deepen.

Investment Advantages

1. Political stability and rapid economic development. The Vietnamese government has strong governing capabilities, consistent policies, and a focus on economic development and improving people's livelihoods.
2. Relatively low labor costs.
3. Strategically located in the eastern part of the Indochina Peninsula, with a 3,260-kilometer coastline and numerous ports, transportation is convenient.
4. Relatively relaxed policies and regulations provide foreign investors with comprehensive legal protections and generous preferential policies.
5. Vietnam has a high level of openness to the outside world, with 19 free trade agreements signed or in progress. Investors can use platforms such as RCEP and the

China-ASEAN Free Trade Area to explore a broader international market.

Investment Regulations

According to Vietnam's Investment Law and other regulations, fertilizer production is a conditional investment sector in Vietnam, but there are no absolute restrictions on foreign investment. Foreign investors can establish wholly foreign-owned enterprises or joint ventures with local companies in accordance with the Investment Law and the Enterprise Law. Calcium nitrate production enterprises must comply with the Fertilizer Management Regulations and relevant technical standards, obtain a production license, and meet environmental approval (Environmental Impact Assessment Report, EIA) requirements.

Guide Highlights:

Comprehensive Coverage:

This directory includes major importers in Vietnam, including large agricultural groups, regional distributors, fertilizer traders and key end buyers etc.

Detailed Information:

Including basic information of the TOP10 importers, contact information, import quantity, import value, price, import source and main suppliers.

Product Focus:

With data-driven and market-oriented approach, we focus on key industries and conduct in-depth analysis of Vietnam's import policies, market demand and major sources of imports. Whether you are a foreign trade company, an investment institution, or a practitioner upstream or downstream of the industrial chain, you can quickly find reliable information and practical strategies here.

Efficient Connectivity:

The guide has a clear format and includes Excel data, which facilitates quick screening, group management and batch contact, helping global suppliers to efficiently connect with the Vietnamese market.

Market Value:

The guide includes an overview of Vietnam's calcium nitrate industry, an overview of the import market, and a brief analysis of market demand trends, helping global suppliers seize the Vietnamese market and opportunities.

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