

Vietnam Automotive Safety Glass Import Guide 2023-2026

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Abstracts

Introduction

To help global automotive safety glass manufacturers, exporters, and related suppliers efficiently expand into the Vietnamese market, CRI releases the 'Vietnam Automotive Safety Glass Import Guide 2023-2026.' The guide provides an overview of the Vietnamese automotive safety glass industry, import market, and import company information for the period.

The types of importing companies are diverse, including OEM importers, parts trading companies, auto parts distributors, and parts repair shops etc. This guide features the top 10 importing companies, including company profiles, contact information, and important information such as import volume, value, price, import resources, and major suppliers for 2023-2026 (including Excel data source).

The publication of the 'Vietnam Automotive Safety Glass Import Guide 2023-2026' aims to provide automotive safety glass exporters with precise customer acquisition channels, helping them expand into the Vietnamese market more efficiently. It also provides valuable decision-making insights for international trading companies and investment institutions, helping them optimize their regional supply chain strategies. This guide will help suppliers stay abreast of Vietnamese market trends, mitigate potential risks, and enhance their international competitiveness.

Industry Overview

Safety glass primarily includes windshields, side windows, and rear windows, mainly laminated and tempered glass, and is widely used in vehicle manufacturing, automotive

repair, and aftermarket applications.

Vietnam's automotive safety glass industry has developed rapidly in recent years along with the rapid growth of the automotive market. With the increase in domestic car ownership and the expansion of new car sales, especially in the passenger and commercial vehicle markets, the demand for automotive safety glass has shown a steady growth trend.

Vietnam's domestic glass production capacity is relatively limited, especially in the areas of high-end laminated glass and functional safety glass, where both technology and production capacity rely heavily on imports.

Several multinational glass companies and local processing enterprises have established processing plants in Vietnam. They import raw glass sheets for cutting, tempering, or film application to meet the needs of different car models and markets.

The Vietnamese automotive safety glass market exhibits a multi-tiered and multi-type supply structure. On the one hand, the demand from OEMs for high-quality glass has driven the growth of high-end imported products; on the other hand, the demand for mid-to-low-end products continues to expand in the repair and used car markets.

In the future, with the continued development and upgrading of Vietnam's automotive industry, the demand for high-performance and safety glass will further increase. At the same time, the improvement of local processing capabilities may gradually reduce the dependence on imports of mid-range products.

Overall, Vietnam's automotive safety glass industry is experiencing rapid growth and has enormous market potential. The coexistence of imports and local processing will likely continue for a long time.

Import Market Overview

The demand for automotive safety glass is growing in Vietnam, but local production capacity is limited, and the country is highly dependent on imports.

According to CRI analysis, Vietnam's automotive safety glass import market has shown a steady growth trend in recent years, mainly driven by increased domestic automobile production and the expansion of the used car and repair markets. Due to the limited production capacity of local glass companies in high-end laminated glass, tempered

glass, and functional safety glass, imported products have become an important source of supply for the market. Imported glass is not only used in new car production but also widely applied in the aftermarket repair and replacement sectors to meet the safety and functional needs of different types of vehicles.

Vietnam's imports of automotive safety glass continue to grow rapidly.

According to CRI statistics, approximately 790 importers in Vietnam imported automotive safety glass in 2024, totaling US\$62.53 million, an increase of 31.2% year-on-year. According to CRI analysis, Vietnam's total imports of automotive safety glass reached US\$54.98 million from January to October 2025, an increase of 7.6% compared to the same period in 2024. China, South Korea and Thailand are Vietnam's top 3 sources of imports, accounting for approximately 65.0%, 11.1% and 8.0% of total imports respectively from January to October 2025.

Overview of Foreign Investment in Vietnam's Automotive Safety Glass Industry

Investment Background

With the expansion of the passenger car, commercial vehicle, and new energy vehicle markets, domestic demand for products such as windshields, side windows, rear windows, high-performance laminated glass, and tempered glass has increased significantly. However, local companies still face certain shortcomings in technology, production capacity, and the supply of high-end products. This supply-demand gap is attracting foreign companies to accelerate their investment in Vietnam's vehicle supply chain and repair market.

Investment Advantages

1. Political stability and rapid economic development. The Vietnamese government has strong governing capabilities, consistent policies, and a focus on economic development and improving people's livelihoods.
2. Relatively low labor costs.
3. Strategically located in the eastern part of the Indochina Peninsula, with a 3,260-kilometer coastline and numerous ports, transportation is convenient.
4. Relatively relaxed policies and regulations provide foreign investors with

comprehensive legal protections and generous preferential policies.

5. Vietnam has a high level of openness to the outside world, with 19 free trade agreements signed or in progress. Investors can use platforms such as RCEP and the China-ASEAN Free Trade Area to explore a broader international market.

Investment Regulations

The Vietnamese government provides clear policies and legal support to attract foreign investment in manufacturing, including the automotive glass sector. Foreign investors can establish factories through wholly foreign-owned enterprises or joint ventures with local companies, and enjoy the registration, operation, and intellectual property protection guarantees stipulated in the Investment Law and the Enterprise Law.

Guide Highlights:

Comprehensive Coverage:

This directory includes major importers in Vietnam, including OEM importers, parts trading companies, auto parts distributors, and parts repair shops etc.

Detailed Information:

Including basic information of the TOP10 importers, contact information, import quantity, import value, price, import source and main suppliers.

Product Focus:

With data-driven and market-oriented approach, we focus on key industries and conduct in-depth analysis of Vietnam's import policies, market demand and major sources of supply. Whether you are a foreign trade company, an investment institution, or a practitioner upstream or downstream of the industrial chain, you can quickly find reliable information and practical strategies here.

Efficient Connectivity:

The guide has a clear format and includes Excel data, which facilitates quick screening, group management and batch contact, helping global suppliers to efficiently connect with the Vietnamese market.

Market Value:

The guide includes an overview of Vietnam's automotive safety glass industry, an overview of the import market, and a brief analysis of market demand trends, helping global suppliers seize the Vietnamese market and opportunities.

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