

Vietnam Ammonium Sulfate Import Guide 2023-2026

<https://marketpublishers.com/r/V6E14229C865EN.html>

Date: March 2026

Pages: 40

Price: US\$ 3,000.00 (Single User License)

ID: V6E14229C865EN

Abstracts

To help global ammonium sulfate manufacturers, exporters, fertilizer distributors and traders efficiently expand into the Vietnamese market, CRI releases the 'Vietnam Ammonium Sulfate Import Guide 2023-2026.' The guide provides an overview of the Vietnamese ammonium sulfate industry, import market, and import company information for the period.

The types of importing companies are diverse, including large compound fertilizer manufacturers, large agricultural groups, regional distributors, fertilizer traders and key end buyers etc. This guide features the top 10 importing companies, including company profiles, contact information, and important information such as import volume, value, price, import resources, and major suppliers for 2023-2026 (including Excel data source).

The publication of the 'Vietnam Ammonium Sulfate Import Guide 2023-2026' aims to provide ammonium sulfate exporters with precise customer acquisition channels, helping them expand into the Vietnamese market more efficiently. It also provides valuable decision-making insights for international trading companies and investment institutions, helping them optimize their regional supply chain strategies. This guide will help suppliers stay abreast of market trends in Vietnam, mitigate potential risks and enhance their international competitiveness.

Industry Overview

The Vietnamese ammonium sulfate industry is characterized by stable agricultural demand, high import dependence, and prices significantly influenced by the international market. It is an important supplementary variety in Vietnam's nitrogen fertilizer structure.

Ammonium sulfate serves as both a nitrogen and sulfur source, making it suitable for crops such as rice, corn, coffee, rubber, and fruits and vegetables, especially in acidic or sulfur-deficient soils. As Vietnamese agriculture shifts towards high-yield, high-value-added crops, the demand for sulfur-containing fertilizers has increased, leading to a gradual increase in the proportion of ammonium sulfate used in compound fertilizer formulations.

Vietnam's domestic ammonium sulfate production capacity is relatively limited, relying heavily on imports. Global ammonium sulfate supply largely comes from coking byproducts and caprolactam (CPL) byproducts, thus its price is closely linked to the health of the international chemical and steel industries.

Ammonium sulfate can be sold directly as a basic nitrogen fertilizer and is also widely used as a raw material in the production of NPK compound fertilizers. Large compound fertilizer companies and agricultural input traders are the main purchasers.

In recent years, as Vietnam has strengthened its supervision of fertilizer quality, restrictions on low-quality bulk products have been imposed, which has benefited the development of standardized, granular products. At the same time, stricter environmental policies have also driven the agricultural sector to reduce the use of single high-nitrogen fertilizers and increase the rational use of sulfur-containing compound fertilizers.

Overall, the industry has a solid market demand base, but the supply side is highly dependent on external sources, resulting in strong price volatility.

Import Market Overview

Vietnam's ammonium sulfate import market continues to expand rapidly.

According to CRI analysis, Vietnam has limited domestic ammonium sulfate production capacity and lacks a large-scale coking and caprolactam by-product system, thus relying heavily on imports to meet agricultural and NPK compound fertilizer production needs. Ammonium sulfate can be sold directly as a basic nitrogen fertilizer and is also widely used as a raw material for compound fertilizers.

According to CRI statistics, approximately 145 buyers in Vietnam imported ammonium sulfate in 2024, totaling US\$ 199 million, an increase of 12.0% year-on-year. In 2025, Vietnam's total imports of ammonium sulfate reached US\$193 million, almost the same

as in 2024.

China is Vietnam's largest source of ammonium sulfate imports.

According to CRI analysis, China is the largest sources of Vietnam's ammonium sulfate imports, accounting for approximately 80.9% of total imports in 2025.

CRI predicts that Vietnam's demand for ammonium sulfate imports will maintain steady growth as agricultural structures are upgraded and the proportion of sulfur-containing fertilizers used increases.

Overview of Foreign Investment in Vietnam's Ammonium Sulfate Industry

Investment Background Vietnam is a major agricultural country with extensive rice, coffee, rubber, and fruit and vegetable cultivation, creating a long-term demand for sulfur-containing nitrogen fertilizers. Ammonium sulfate can be applied directly and is widely used in the production of NPK compound fertilizers, serving as an important basic nitrogen and sulfur source.

Vietnam's domestic ammonium sulfate production capacity is limited, and it lacks a large-scale coking and caprolactam by-product system, resulting in a high dependence on imports and making the supply side sensitive to international price and logistical fluctuations. This structural gap provides a realistic basis for foreign investment to establish a presence through trade platforms, supply chain integration, or downstream compound fertilizer production.

Investment Advantages

1. Political stability and rapid economic development. The Vietnamese government has strong governing capabilities, consistent policies, and a focus on economic development and improving people's livelihoods.
2. Relatively low labor costs.
3. Strategically located in the eastern part of the Indochina Peninsula, with a 3,260-kilometer coastline and numerous ports, transportation is convenient.
4. Relatively relaxed policies and regulations provide foreign investors with comprehensive legal protections and generous preferential policies.
5. Vietnam has a high level of openness to the outside world, with 19 free trade agreements signed or in progress. Investors can use platforms such as RCEP and the China-ASEAN Free Trade Area to explore a broader international market.

Investment Regulations

According to Vietnam's Investment Law and other regulations, fertilizer production is a conditional investment sector in Vietnam, but there are no absolute restrictions on foreign investment. Foreign investors can establish wholly foreign-owned enterprises or joint ventures with local companies in accordance with the Investment Law and the Enterprise Law. Ammonium sulfate production enterprises must comply with the Fertilizer Management Regulations and relevant technical standards, obtain a production license, and meet environmental approval (Environmental Impact Assessment Report, EIA) requirements.

Guide Highlights:

Comprehensive Coverage:

This directory includes major importers in Vietnam, including large compound fertilizer manufacturers, large agricultural groups, regional distributors, fertilizer traders and key end buyers etc.

Detailed Information:

Including basic information of the TOP10 importers, contact information, import quantity, import value, price, import source and main suppliers.

Product Focus:

With data-driven and market-oriented approach, we focus on key industries and conduct in-depth analysis of Vietnam's import policies, market demand and major sources of imports. Whether you are a foreign trade company, an investment institution, or a practitioner upstream or downstream of the industrial chain, you can quickly find reliable information and practical strategies here.

Efficient Connectivity:

The guide has a clear format and includes Excel data, which facilitates quick screening, group management and batch contact, helping global suppliers to efficiently connect with the Vietnamese market.

Market Value:

The guide includes an overview of Vietnam's ammonium sulfate industry, an overview of the import market, and a brief analysis of market demand trends, helping global suppliers seize the Vietnamese market and opportunities.

Contents

1 INDUSTRY OVERVIEW

- 1.1 Industry Definition and Classification
- 1.2 Current Status of the Vietnamese Ammonium Sulfate Industry
 - 1.2.1 Supply Situation of the Vietnamese Ammonium Sulfate Industry
 - 1.2.2 Downstream Market Demand Situation of the Vietnamese Ammonium Sulfate Industry
- 1.3 Overview of Foreign Investment in the Vietnamese Ammonium Sulfate Industry

2 IMPORT MARKET OVERVIEW

- 2.1 Import Scale of Ammonium Sulfate in Vietnam
- 2.2 Major Import Sources of Ammonium Sulfate in Vietnam

3 OVERVIEW OF IMPORTERS (2023-2026)

- 3.1 Importers Overview of Ammonium Sulfate in Vietnam (2023)
 - 3.1.1 Total Scale of Importers
 - 3.1.2 Top 5 Importers
- 3.2 Importers Overview of Ammonium Sulfate in Vietnam (2024)
 - 3.2.1 Total Scale of Importers
 - 3.2.2 Top 5 Importers
- 3.3 Importers Overview of Ammonium Sulfate in Vietnam (2025)
 - 3.3.1 Total Scale of Importers
 - 3.3.2 Top 5 Importers
- 3.4 Importers Overview of Ammonium Sulfate in Vietnam (2026)
 - 3.4.1 Total Scale of Importers
 - 3.4.2 Top 5 Importers

4 LIST OF THE TOP 10 IMPORTERS IN 2026

- 4.1 Company
 - 4.1.1 Introduction to Company
 - 4.1.2 Import Status of Company 1, 2023-2026
- 4.2 Company
 - 4.2.1 Introduction to Company
 - 4.2.2 Import Status of Company 2, 2023-2026

4.3 Company

4.3.1 Introduction to Company

4.3.2 Import Status of Company 3, 2023-2026

4.4 Company

4.4.1 Introduction to Company

4.4.2 Import Status of Company 4, 2023-2026

4.5 Company

4.5.1 Introduction to Company

4.5.2 Import Status of Company 5, 2023-2026

4.6 Company

4.6.1 Introduction to Company

4.6.2 Import Status of Company 6, 2023-2026

4.7 Company

4.7.1 Introduction to Company

4.7.2 Import Status of Company 7, 2023-2026

4.8 Company

4.8.1 Introduction to Company

4.8.2 Import Status of Company 8, 2023-2026

4.9 Company

4.9.1 Introduction to Company

4.9.2 Import Status of Company 9, 2023-2026

4.10 Company

4.10.1 Introduction to Company

4.10.2 Import Status of Company 10, 2023-2026

5 SUGGESTIONS OF INVESTMENT AND COOPERATION

5.1 Investment Suggestions

5.2 Cooperation Suggestions

Disclaimer

List Of Figures

LIST OF FIGURES

Chart 2023-2026 Ammonium Sulfate Market Size in Vietnam
Chart 2023-2026 Ammonium Sulfate Import Market Size in Vietnam
Chart 2023-2026 Major Import Sources of Vietnam's Ammonium Sulfate
Chart 2023 Ammonium Sulfate Import Companies and Total Import Value
Chart 2024 Ammonium Sulfate Import Companies and Total Import Value
Chart 2025 Ammonium Sulfate Import Companies and Total Import Value
Chart 2026 Ammonium Sulfate Import Companies and Total Import Value
Chart List of the Top 10 Importing Companies in 2026
Chart Company 1 Profile
Chart Import Scale of Company 1, 2023-2026
Chart Major Import Sources of Company 1, 2023-2026
Chart Major Suppliers of Company 1, 2023-2026
Chart Company 2 Profile
Chart Import Scale of Company 2, 2023-2026
Chart Major Import Sources of Company 2, 2023-2026
Chart Major Suppliers of Company 2, 2023-2026
Chart Company 3 Profile
Chart Import Scale of Company 3, 2023-2026
Chart Major Import Sources of Company 3, 2023-2026
Chart Major Suppliers of Company 3, 2023-2026
Chart Company 4 Profile
Chart Import Scale of Company 4, 2023-2026
Chart Main Import Sources of Company 4, 2023-2026
Chart Main Suppliers of Company 4, 2023-2026
Chart Company 5 Profile
Chart Import Scale of Company 5, 2023-2026
Chart Main Import Sources of Company 5, 2023-2026
Chart Main Suppliers of Company 5, 2023-2026
Chart Company 6 Profile
Chart Import Scale of Company 6, 2023-2026
Chart Main Import Sources of Company 6, 2023-2026
Chart Main Suppliers of Company 6, 2023-2026
Chart Company 7 Profile
Chart Import Scale of Company 7, 2023-2026
Chart Main Import Sources of Company 7, 2023-2026

Chart Main Suppliers of Company 7, 2023-2026
Chart Company 8 Profile
Chart Import Scale of Company 8, 2023-2026
Chart Major Import Sources of Company 8, 2023-2026
Chart Major Suppliers of Company 8, 2023-2026
Chart Company 9 Profile
Chart Import Scale of Company 9, 2023-2026
Chart Major Import Sources of Company 9, 2023-2026
Chart Major Suppliers of Company 9, 2023-2026
Chart Company 10 Profile
Chart Import Scale of Company 10, 2023-2026
Chart Major Import Sources of Company 10, 2023-2026
Chart Major Suppliers of Company 10, 2023-2026

I would like to order

Product name: Vietnam Ammonium Sulfate Import Guide 2023-2026

Product link: <https://marketpublishers.com/r/V6E14229C865EN.html>

Price: US\$ 3,000.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/V6E14229C865EN.html>