

Research Report on Chinese Medical Equipment Financial Leasing Industry 2009-2010

<https://marketpublishers.com/r/R99AB8BDF58EN.html>

Date: July 2009

Pages: 50

Price: US\$ 1,621.50 (Single User License)

ID: R99AB8BDF58EN

Abstracts

The medical equipment financial leasing means that leasing companies purchase equipment for the purpose of renting them to hospitals, according to the medical equipment and manufactures chosen by hospitals. By signing finance leasing contracts, leasing companies rent equipment to hospitals and gain rents from these companies. It is a financing service.

In logistics, leasing companies purchase equipment from suppliers and rent them to hospitals. In the movement of funds, leasing companies pay money to equipment manufacturers or vendors, and hospitals pay rents to leasing companies. The three parties ensure and guarantee each other's duty and right by signing finance leasing contracts, equipment purchase contracts and maintenance agreements.

Besides the expenditure on the estate, the expenditure on medical devices is the biggest for a hospital. In recent years, owing to Chinese government' strict control on the drug promotion to doctors and launch of separate accounting and management for medical and pharmaceutical income, the movement of funds in a hospital is seriously affected. Therefore, many hospitals are not able to buy new equipment. Under such circumstances, financial leasing, the mature and advanced mode of financing and purchase in advanced countries, becomes an effective way to solve the problem. The competition in the medical market is more and more violent, so more and more hospitals realize the importance of financial leasing.

By 2009, China's expenditure on medical equipment will have reached tens of billions USD; however, the market scale of the medical equipment leasing only costs over 100 million USD. The penetration rate of Chinese medical equipment leasing is less than 2%, so the potential of the market development is great. For Chinese domestic market,

the risk of medical equipment leasing business is low and there are many chances for equipment resale. Many famous international medical equipment companies like Siemens, GE and Hitachi have carried out the leasing business in China. So does some Chinese local enterprises.

One obvious feature of medical equipment financial leasing is that a leaser owns both a creditor's rights and real right, which is a trading form separating ownership and use rights. When the lessee violets the contract, the leaser can reduce losses and risks by withdrawing and dealing with the subject matter of the lease.

By reading the report, readers can gain more information:

- Current Situation of the Development of Chinese Medical Equipment Financial Leasing Industry
- Influence Factors of Chinese Medical Equipment Financial Leasing Industry
- Main Foreign-funded Companies of Chinese Medical Equipment Financial Leasing Industry and Their Operational Status
- Main Local Companies of Chinese Medical Equipment Financial Leasing Industry and Their Operational Status
- Influence of the International Financial Crisis on Chinese Medical Equipment Financial Leasing Industry
- Investment Opportunities in Chinese Medical Equipment Financial Leasing Industry
- Development Tendency of Chinese Medical Equipment Financial Leasing Industry

Following persons are suggested to buy the report:

- Medical Equipment Manufacturers
- Medical Equipment Traders
- Medical Institutions
- Medical Equipment Financial Leasing Companies
- Investors Concerning China's Medical Facilities Lease Financing
- Research Institutes Concerning China's Medical Facilities Lease Financing
- Other Persons Concerning China's Medical Facilities Lease Financing

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