

Research Report on Yacht Industry in China, 2014-2018

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Abstracts

Before the 21st century, yacht is considered as a luxurious product for the rich in China. However, the tourist industry prospers and people's consumption concept changes as Chinese economy develops. Yacht becomes increasingly popular among ordinary consumers in China.

The complete industry chain of yacht economy includes yacht development, design, manufacture, yacht club services, related entertainment, tourism, business activities, training and examination of yacht driving licenses, dock construction, management, yacht maintenance, club construction, operation, management, accessory manufacture, internal environment decoration and professional insurance.

Although global yacht market shrank during the financial crisis in 2008, the yacht market in China kept increasing. Market size of yachts was CNY 9 billion (USD 1.45 billion) in China in 2013, up by 30% YOY. The output value of yacht club, yacht driving training and related tourist industries was far higher than the market size of yachts in China.

As the yacht industry prospers in China in recent years, Chinese people, especially white-collar workers, become increasingly fond of yacht sports. According to CRI, the number of yacht clubs exceeded 100 by the end of 2013 with over 40 of them interviewed by CRI.

Market demand for yachts exhibits upward trend as economy develops and residents' purchasing power increases. On one hand, the import volume of luxurious yachts increases as demand for luxury goods, including luxurious yachts, from the rich grows. In China, the rich population (with the financial assets exceeding USD 1 million) is approximately 5-10 million, including business owners, executives in foreign companies,



officials, employees in monopoly state-owned enterprises, and artists. The group's pursuit for luxury goods shifts from luxurious cars, watches and villas to luxurious yachts and private jets. However, the expenditures on purchase and maintenance of private jets are high, while Chinese government takes strict control over private jets. Luxurious yacht is obviously a more realistic choice. On the other hand, the sales volume of medium and low-end yachts grows rapidly in China. As a few groups can afford luxurious yachts, the middle-class group mainly focuses on medium and low-priced yachts.

It is expected that the annual growth rate of yacht market will remain above 20% in the next few years. Many opportunities exist for manufacturers, trading enterprises and service enterprises in the industry.

Through this report, the readers can acquire the following information:

Yacht Manufacture Industry in China

Yacht Consumption in China

Import and Export in China Yacht Industry

Yacht Market for Official Business

Status of Yacht Clubs in China

Investment Opportunities in China Yacht Market

Development Trend in China Yacht Industry

The following enterprises and people are proposed to purchase this report:

Yacht Manufacturers and Trading Enterprises

Yacht Clubs

Yacht Consumers

Investors and Research Institutes Concerned about China Yacht Industry







Contents

1 RELEVANT CONCEPTS OF YACHT INDUSTRY

- 1.1 Definition and Classification
- 1.1.1 Definition of Yachts
- 1.1.2 Classification of Yachts
- 1.2 Characteristics of Yachts
 - 1.2.1 Design Features of Yachts
 - 1.2.2 Building Features of Yachts
 - 1.2.3 Classification of Auxiliary Facilities for Yachts
- 1.3 Industry Chain of Yachts in China
 - 1.3.1 Overview
 - 1.3.2 Yacht Design
 - 1.3.3 Yacht Manufacture
 - 1.3.4 Yacht Sales
 - 1.3.5 Yacht Club
 - 1.3.6 Yacht Lease
 - 1.3.7 Other Related Industries

2 DEVELOPMENT STATUS OF YACHT INDUSTRY IN CHINA, 2011-2014

- 2.1 Development Environment of Yacht Industry in China
 - 2.1.1 Economic Environment
 - 2.1.2 Government Policies
 - 2.1.3 Social Environment
- 2.2 Development Status of Yacht Industry in China
 - 2.2.1 Development Process
 - 2.2.2 Yacht Design Industry in China
 - 2.2.3 Yacht Manufacture Industry in China
- 2.3 Status of Yacht Consumption in China
 - 2.3.1 Market Size
 - 2.3.2 Market Features
- 2.4 Market of Yachts for Official Business
- 2.5 Market of Civil Yachts

3 KEY REGIONS OF YACHT INDUSTRY IN CHINA, 2011-2014

3.1 Xiamen



- 3.1.1 Natural and Cultural Conditions
- 3.1.2 Traffic Condition
- 3.1.3 Yacht Industry
- 3.2 Zhuhai
- 3.3 Qingdao

4 ANALYSIS OF MARKET COMPETITION IN CHINA YACHT INDUSTRY, 2011-2014

- 4.1 Barriers to Entry
 - 4.1.1 Yacht Design and Manufacture
 - 4.1.2 Yacht Service Industry
- 4.2 Competition between Domestic Yachts and Imported Yachts
- 4.3 Competition Structure of the Industry
 - 4.3.1 Suppliers
 - 4.3.2 Downstream Customers
 - 4.3.3 Inside Competition
 - 4.3.4 Potential Entrants
 - 4.3.5 Substitutes

5 MAJOR YACHT MANUFACTURERS IN CHINA, 2011-2014

- 5.1 Sunbirds Yacht Co, Ltd.
 - 5.1.1 Enterprise Profile
 - 5.1.2 Operation Status
- 5.2 Shanghai Bestway Marine Engineering Design Co., Ltd.
- 5.3 Shanghai Double Happiness Yacht Co., Ltd. (DHS)
- 5.4 Other Enterprises

6 MAJOR YACHT CLUBS IN CHINA, 2011-2014

- 6.1 Lion Marina Club
- 6.2 Nansha Marina
- 6.3 Longcheer Yacht Club
- 6.4 Shenzhen Marina Club
- 6.5 Kingkey Boating Club
- 6.6 Shenzhen Bay Marina Club
- 6.7 Guangdong Ginorich Yacht Club
- 6.8 Shilidian Yacht Club
- 6.9 New Port International Yacht Club



6.10 Yalong Bay Yacht Club

7 IMPORT AND EXPORT OF YACHTS IN CHINA, 2011-2013

- 7.1 Import
 - 7.1.1 Import Overview
 - 7.1.2 Major Sources of Import
- 7.2 Export
 - 7.2.1 Export Overview
 - 7.2.2 Major Export Destinations

8 PROSPECT OF CHINA YACHT INDUSTRY, 2014-2018

- 8.1 Factors Influencing Development
 - 8.1.1 Economic Situation
 - 8.1.2 Policy Environment
- 8.2 Supply Prediction
- 8.3 Demand Prediction
 - 8.3.1 Prediction of Market Size
 - 8.3.2 Prediction of Segment Markets
- 8.4 Prediction of Investment Opportunities in China Yacht Industry
 - 8.4.1 Yacht Manufacture and Design
 - 8.4.2 Yacht Sales
 - 8.4.3 Yacht Lease
 - 8.4.4 Yacht Club
 - 8.4.5 Yacht Driving License Training
- 8.5 Recommendations on Development of Yacht Industry in China



Selected Charts

SELECTED CHARTS

Chart Yacht Classification

Chart Structure of Yacht Industry Chain

Chart GDP Per Capita in China, 2009-2013

Chart Key Policies in China Yacht Industry, 2011-2014

Chart Proportion of Middle-class Population in China, 2011-2020

Chart Market Size of Yachts in China, 2009-2013

Chart Boat Facilities of Major Maritime Law Enforcement Agencies in China

Chart Major Brands of Imported Yachts in China

Chart Major Brands of Domestic Yachts in China

Chart Charging Standard of Shenzhen Bay Marina Club, 2014

Chart Number of Members in Shenzhen Marina Club, 2011-2014

Chart Major Sources of Import for Yacht Products in China, 2013

Chart Prediction of Market Size of Yachts in China, 2014-2018

Chart Prediction of Income of Yacht Clubs in China, 2014-2018



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