

# Investigation Report on China Zoledronic Acid Market, 2010-2019

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## Abstracts

### Description

Malignancy with bone metastases is common in patients with advanced tumor like breast cancer, lung cancer, prostate cancer and multiple myeloma. Since patients with breast cancer or prostate cancer have relatively long median survival time, they still face the problem of treating bone metastases. Meanwhile, patients with lung cancer also need to pay attention to bone metastases despite their short median survival due to lung cancer's high incidence. The complications of bone metastases include bony pain, pathological fracture, spinal cord compression and hypercalcemia. The most common drug for bone metastases is diphosphonate. Three generations of diphosphonate, respectively, etidronate and clodronate represented by Bonefos, pamidronate and alendronate sodium represented by Bonin as well as sodium ibandronate and zoledronic acid are now used in the clinic.

Developed by Novartis, zoledronic acid first appeared in the market in Canada in Oct. 2000 and then in May, it entered Britain. In Aug. 2001, it was approved by FDA to be sold under the trade name of Zometa. As the new generation of diphosphonate, zoledronic acid can inhibit the activity of osteoclasts, slow down bone resorption and reduce the incidence of bone metastases in cancer patients. Compared with pamidronate, zoledronic acid is more effective in inhibiting hypercalcemia in patients with multiple myeloma or solid tumor, alleviating pain, delaying bone metastases and other complications.

Each year, the number of new cases of cancer in China reaches more than 3 million, among which about 50% is with bone metastases. Zoledronic acid develops fast after entering China, annual sales value rising from less than CNY 12 million in 2005 to CNY

474 million in 2014 and CAGR during this period reaching 52%. Novartis (Switzerland), Chia Tai Tianqing Pharmaceutical Group Co., Ltd, Jiangsu Hengrui Medicine Co., Ltd, Sichuan Hairong Pharmaceutical Co., Ltd and Jilin Province Xidian Pharmaceutical Sci-Tech Development Co., Ltd occupy the majority of the market share, among which Novartis (Switzerland) has the largest market share of over 70% for sales value in 2014.

Readers can get at least the following information from this report:

market size of zoledronic acid in China

competitive landscape of zoledronic acid in Chinese market

price of zoledronic acid made by different enterprises in China

market outlook of zoledronic acid in China

The author suggests the following groups of people purchase this report:

manufacturers of anti-tumor drugs

investors/ research institutions interested in Chinese medicine market

any interest in the Chinese medicine market, please contact CRI for customized survey service

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