

# A-Share Listed Telecommunications Equipment Companies - Profiles and Financial Data

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### **Abstracts**

Telecommunications equipment is an important infrastructure of the information telecommunications industry. As one of the fastest growing industries in the recent decade in China, the industry is going through transformations in product structure, manufacturing mode and industry ecology.

In 2016, the production of the industry grew fast. The production volume of mobile phones was 2.1 billion, increasing by 13.6%. This included 1.5 billion smart phones, increasing by 9.9% and accounting for 74.7% of the total production. A total of 340.84 million channels of mobile communication base station equipment were produced, increasing by 11.1% YOY. The export delivery value increased by 3.4% YOY.

In terms of market segments of telecommunications equipment, in 2016, the size of optical telecommunications equipment was estimated at CNY 89.5 billion, increasing by 5.6% YOY and accounting for 33.4%. The market size of mobile communication equipment was CNY 138.27 billion, accounting for 51.6% and that of Internet telecommunications equipment was CNY 40.2 billion, accounting for 15.0%.

According to CRI, the telecommunications equipment industry will grow slowly in the years to come. With the saturation of Chinese 4G users, the growth of telecommunications terminal equipment has slowed down and so has the demand for telecommunications systems. Although China's telecommunications equipment industry is faced with complex competitions, its international competitiveness will still be enhanced and therefore the export will grow steadily.

In this report, CRI analyzes 50 telecommunications equipment manufacturing enterprises listed in A-share market in China.



The report is composed of two parts: the first part is enterprise profiles and the second part is the operation status of these enterprises in the recent decade (presently 2006 to 2016, we will update it to the latest as time goes by).

The operation status is demonstrated from the following perspectives: (1) financial indexes, such as earnings per share, book value per share (BPS), sales per share, net cash flow per share, return on net worth and debt to asset ratio; (2) indexes on the income statement, such as revenue, operating profit, net profit and EBIT; (3) indexes on the income statement, such as revenue, operating profit, net profit and EBIT; (4) indexes on the balance sheet, such as liquid asset, fixed asset, current liability, non-current liability, capital reserve and shareholders' equity.

#### (1) Financial Indexes

Earnings per Share

Book Value per Share (BPS)

Sales per Share (SPS)

Net Cash Flow per Share from Operations

Net Cash Flow per Share (CNY)

Return on Net Worth

Net Profit Margin on Total Assets

Return on Invested Capital (ROIC) (%)

Gross Profit Margin on Sales (%)

Net Profit Margin on Sales (%)

EBIT Margin (%)

EBITDA Margin (%)



Debt to Asset Ratio (%)

Total Asset Turnover (times)

Cash/Operating Income Received from Sales of Goods or Services

YOY Growth Rate of Operating Revenue (%)

YOY Growth Rate of Operating Profit (%)

YOY Growth Rate of Net Profit Attributable to Shareholders of Parent Company (%)

### (2) Summary of Income Statement

Gross Revenue (CNY, million)

Total Operating Costs (CNY, million)

Revenue (CNY, million)

Operating Profit (CNY, million)

Total Profit (CNY, million)

Net Profit (CNY, million)

Net Profit Attributable to Shareholders of Parent Company (CNY, million)

Non-recurring Items (CNY, million)

Net Profit Deducting Non-recurring Items (CNY, million)

R&D Costs (CNY, million)

Earnings Before Interest and Tax (EBIT) (CNY, million)

Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) (CNY,



million)

#### (3) Summary of Balance Sheet

Liquid Asset (CNY, million)

Fixed Asset (CNY, million)

Long-term Equity Investment

Total Assets (CNY, million)

Liquid Liability (CNY, million)

Non-current Liability (CNY, million)

Total Liability (CNY, million)

Capital Reserve (CNY, million)

Surplus Reserve (CNY, million)

Undistributed Profit (CNY, million)

Shareholders' Equity (CNY, million)

Equity Attributable to Shareholders of Parent Company (CNY, million)

#### (4) Summary of Cash Flow Statement

Cash Received from Sales of Goods and Services (CNY, million)

Cash Flow from Operations (CNY, million)

Cash Paid to Purchase Fixed Assets, Intangible Assets and Other Long-term Assets (CNY, million)



Cash Paid for Investments (CNY, million)

Cash Flow from Investments (CNY, million)

Cash Received from Investors (CNY, million)

Cash Received from Borrowings (CNY, million)

Cash Flow from Financing (CNY, million)

Net Increase of Cash and Cash Equivalents (CNY, million)

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