

A-share Listed Rail Transport and Logistics Companies - Profiles and Financial Data

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Abstracts

In China, rail freight transport can be classified into truckload shipping, less than truckload shipping and containerized shipping by the conditions of the railway and current railway freight categories.

In 2016, fixed asset investment in the railway industry was CNY 801.5 billion. A total of 3,281 km of new lines were put into operation; construction started in 46 projects; investment increased by CNY 550 billion. By the end of 2016, total length of railway in operation was 124,000 km, including 22,000 km high-speed railway. In 2016, national railway undertook 2.65 billion tons of cargo. The freight volume of containers, commodity automobiles and bulks all broke record highs, increasing YOY by 40%, 53% and 25%, respectively.

In 2016, the total value of logistics goods was CNY 229.7 trillion, increasing by 6.1% YOY. The growth rate was up by 0.3 percentage point over 2015. The total value of logistics goods kept stable while rising a bit. The total value of industrial logistics goods was CNY 214.0 trillion. Calculating by comparable price, it increased by 6.0% versus 2015 and the growth rate fell by 0.1 percentage points. The total revenue of the logistics industry was CNY 7.9 trillion, increasing by 4.6% over 2015. The total expenses of logistics goods was CNY 11.1 trillion, increasing by 2.9% YOY. The growth rate was up by 0.1 percentage points over 2015 but it was significantly lower than that of the value of logistics goods and GDP.

In this report, CRI analyzes 34 rail transport and logistics enterprises listed in A-share market in China.

The report is composed of two parts: the first part is enterprise profiles and the second



part is the operation status of these enterprises in the recent decade (presently 2006 to 2016, we will update it to the latest as time goes by).

The operation status is demonstrated from the following perspectives: (1)financial indexes, such as earnings per share, book value per share (BPS), sales per share, net cash flow per share, return on net worth and debt to asset ratio; (2) indexes on the income statement, such as revenue, operating profit, net profit and EBIT; (3) indexes on the income statement, such as revenue, operating profit, net profit and EBIT; (4) indexes on the balance sheet, such as liquid asset, fixed asset, current liability, non-current liability, capital reserve and shareholders' equity.

(1) Financial Indexes

Earnings per Share Book Value per Share (BPS) Sales per Share (SPS) Net Cash Flow per Share from Operations Net Cash Flow per Share (CNY) Return on Net Worth Net Profit Margin on Total Assets Return on Invested Capital (ROIC) (%) Gross Profit Margin on Sales (%) Net Profit Margin on Sales (%) EBIT Margin (%) EBITDA Margin (%)

Debt to Asset Ratio (%)



Total Asset Turnover (times)

Cash/Operating Income Received from Sales of Goods or Services

YOY Growth Rate of Operating Revenue (%)

YOY Growth Rate of Operating Profit (%)

YOY Growth Rate of Net Profit Attributable to Shareholders of Parent Company (%)

(2) Summary of Income Statement

Gross Revenue (CNY, million)

Total Operating Costs (CNY, million)

Revenue (CNY, million)

Operating Profit (CNY, million)

Total Profit (CNY, million)

Net Profit (CNY, million)

Net Profit Attributable to Shareholders of Parent Company (CNY, million)

Non-recurring Items (CNY, million)

Net Profit Deducting Non-recurring Items (CNY, million)

R&D Costs (CNY, million)

Earnings Before Interest and Tax (EBIT) (CNY, million)

Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) (CNY, million)



(3) Summary of Balance Sheet

Liquid Asset (CNY, million)

Fixed Asset (CNY, million)

Long-term Equity Investment

Total Assets (CNY, million)

Liquid Liability (CNY, million)

Non-current Liability (CNY, million)

Total Liability (CNY, million)

Capital Reserve (CNY, million)

Surplus Reserve (CNY, million)

Undistributed Profit (CNY, million)

Shareholders' Equity (CNY, million)

Equity Attributable to Shareholders of Parent Company (CNY, million)

(4) Summary of Cash Flow Statement

Cash Received from Sales of Goods and Services (CNY, million)

Cash Flow from Operations (CNY, million)

Cash Paid to Purchase Fixed Assets, Intangible Assets and Other Long-term Assets (CNY, million)

Cash Paid for Investments (CNY, million)

Cash Flow from Investments (CNY, million)



Cash Received from Investors (CNY, million)

Cash Received from Borrowings (CNY, million)

Cash Flow from Financing (CNY, million)

Net Increase of Cash and Cash Equivalents (CNY, million)

Cash and Cash Equivalents, End of Period (CNY, million)

Depreciation and Amortization (CNY, million)



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