

# A-share Listed Lead and Zinc Companies - Profiles and Financial Data

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### **Abstracts**

China's lead-zinc mines are concentrated in Yunnan, Inner Mongolia, Gansu, Guangdong, Hunan and Guangxi. In 2016, the production volume of lead increased by 5.7% YOY to 4.67 million tons and that of zinc increased by 2.0% YOY to 6.27 million tons. From 2009 to 2016, over 3.7 million tons of outdated capacity of lead and zinc production was eliminated, equivalent to one third of China's total smelting capacity. The techniques and equipment of the industry were improved. Currently, there are 22 listed lead companies and 19 listed zinc companies, the registered production volume of which account for 50% and 59% of total production volume in China, respectively. Over 85% of lead is used in lead-acid battery and about 60% of zinc is applied to the coating of steel.

China is rich in lead-zinc ores. The demand for lead-zinc ores is also considerable to facilitate urbanization. Therefore, the development of China's lead and zinc market is quite stable and will be further promoted with the support of government policies and plans, the recovery of the economy, increases in downstream demand and higher concentration rate brought about by industry integration. The long-term trend of the industry will be industry integration, such as accelerating industrial restructuring and eliminating outdated capacity. In terms of the prospect of the industry, energy saving, emission reduction and environmental protection will be more important. International operation will also be the new trend.

In this report, CRI analyzes 15 lead-zinc mining and smelting enterprises listed in A-share market in China.

The report is composed of two parts: the first part is enterprise profiles and the second part is the operation status of these enterprises in the recent decade (presently 2006 to



2016, we will update it to the latest as time goes by).

The operation status is demonstrated from the following perspectives: (1) financial indexes, such as earnings per share, book value per share (BPS), sales per share, net cash flow per share, return on net worth and debt to asset ratio; (2) indexes on the income statement, such as revenue, operating profit, net profit and EBIT; (3) indexes on the income statement, such as revenue, operating profit, net profit and EBIT; (4) indexes on the balance sheet, such as liquid asset, fixed asset, current liability, non-current liability, capital reserve and shareholders' equity.

#### (1) Financial Indexes

Earnings per Share

Book Value per Share (BPS)

Sales per Share (SPS)

Net Cash Flow per Share from Operations

Net Cash Flow per Share (CNY)

Return on Net Worth

Net Profit Margin on Total Assets

Return on Invested Capital (ROIC) (%)

Gross Profit Margin on Sales (%)

Net Profit Margin on Sales (%)

EBIT Margin (%)

EBITDA Margin (%)

Debt to Asset Ratio (%)

Total Asset Turnover (times)



Cash/Operating Income Received from Sales of Goods or Services

YOY Growth Rate of Operating Revenue (%)

YOY Growth Rate of Operating Profit (%)

YOY Growth Rate of Net Profit Attributable to Shareholders of Parent Company (%)

## (2) Summary of Income Statement

Gross Revenue (CNY, million)

Total Operating Costs (CNY, million)

Revenue (CNY, million)

Operating Profit (CNY, million)

Total Profit (CNY, million)

Net Profit (CNY, million)

Net Profit Attributable to Shareholders of Parent Company (CNY, million)

Non-recurring Items (CNY, million)

Net Profit Deducting Non-recurring Items (CNY, million)

R&D Costs (CNY, million)

Earnings Before Interest and Tax (EBIT) (Based on iFind) (CNY, million)

Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) (Based on iFind) (CNY, million)



#### (3) Summary of Balance Sheet

Liquid Asset (CNY, million)

Fixed Asset (CNY, million)

Long-term Equity Investment

Total Assets (CNY, million)

Liquid Liability (CNY, million)

Non-current Liability (CNY, million)

Total Liability (CNY, million)

Capital Reserve (CNY, million)

Surplus Reserve (CNY, million)

Undistributed Profit (CNY, million)

Shareholders' Equity (CNY, million)

Equity Attributable to Shareholders of Parent Company (CNY, million)

#### (4) Summary of Cash Flow Statement

Cash Received from Sales of Goods and Services (CNY, million)

Cash Flow from Operations (CNY, million)

Cash Paid to Purchase Fixed Assets, Intangible Assets and Other Long-term Assets (CNY, million)

Cash Paid for Investments (CNY, million)

Cash Flow from Investments (CNY, million)



Cash Received from Investors (CNY, million)

Cash Received from Borrowings (CNY, million)

Cash Flow from Financing (CNY, million)

Net Increase of Cash and Cash Equivalents (CNY, million)

Cash and Cash Equivalents, End of Period (CNY, million)

Depreciation and Amortization (CNY, million)



#### **Contents**

#### **COMPANIES IN THE REPORT:**

- 1 Sichuan Hongda Co., Ltd. (600331.SH)
- 2 Tibet Summit Resources Co., Ltd. (600338.SH)
- 3 Yunnan Chihong Zinc&Germanium Co., Ltd. (600497.SH)
- 4 Henan Yuguang Gold & Lead Co., Ltd. (600531.SH)
- 5 Zhuzhou Smelter Group Co., Ltd. (600961.SH)
- 6 Tibet Huayu Mining Co., Ltd. (601020.SH)
- 7 Shenzhen Zhongjin Lingnan Nonfemet Co., Ltd. (000060.SZ)
- 8 Inner Mongolia Xingye Mining Co., Ltd. (000426.SZ)
- 9 Shengda Mining Co., Ltd. (000603.SZ)
- 10 Jianxin Mining Co., Ltd. (000688.SZ)
- 11 Huludao Zinc Industry Co., Ltd. (000751.SZ)
- 12 China Nonferrous Metal Industry's Foreign Engineering and Construction Co., Ltd. (000758.SZ)
- 13 Yintai Resources Co., Ltd. (000975.SZ)
- 14 Yunnan luoping Zinc & Electricity Co., Ltd. (002114.SZ)
- 15 Chenzhou City Jingui Silver Industry Co., Ltd. (002716.SZ)



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