

# A-Share Listed Insurance and Diversified Finance Companies - Profiles and Financial Data

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## **Abstracts**

Insurance refers to a business centralizing funds through contracts to reimburse the economic loss of insurants. Different from traditional single financial types, diversified finance covers a wide range of investment projects and management services such as trust, leasing and factoring.

In 2016, the primary insurance premium income in China was CNY 3.1 trillion and the compensation expenses were CNY 1.05 trillion. The insurance premium income from life insurance reached CNY 1,744.222 billion, increasing by 31.72% YOY. The insurance premium income from health insurance was CNY 404.25 billion, increasing by 67.71% YOY. The insurance premium income from property insurance was CNY 872.45 billion, increasing by 9.12% YOY. The insurance premium income from automobile insurance was CNY 683.455 billion, increasing by 10.25% YOY.

CRI analysis shows that with economic development and increasing enterprise and individual wealth, the demand for different asset allocations and wealth inheritance is increasing. Given this developing trend, trust businesses take full advantage of their specialty in asset management to develop and design differentiated trust products, meeting various demands of consumers, and providing channels for the maintenance and appreciation of consumers' asset. By the end of 2016, trust enterprises in China had provided services for over 400,000 investors (natural person) and 70,000 institutions with AUM (assets under management) exceeding CNY 19 trillion.

By the end of 2015, there had been 2,514 registered factoring enterprises, increasing by 1,294 and up by 144% YOY. In 2015, the volume of the factoring business in China amounted to over CNY 200 billion, increasing by 150% over 2014. The balance of account receivables in Chinese industry rises year by year and have now reached CNY



11.5 trillion. Meanwhile, the aggregate financing gradually reduces; the bank business remains tight; and the mid-small enterprises have difficulty in raising capital. These factors all increase the demand for factoring business.

CRI estimates that with the constant economic growth, China's insurance and diversified finance industry will develop fast.

In this report, CRI analyzes 23 insurance and diversified finance enterprises listed in A-share market in China.

The report is composed of two parts: the first part is enterprise profiles and the second part is the operation status of these enterprises in the recent decade (presently 2006 to 2016, we will update it to the latest as time goes by).

The operation status is demonstrated from the following perspectives: (1) financial indexes, such as earnings per share, book value per share (BPS), sales per share, net cash flow per share, return on net worth and debt to asset ratio; (2) indexes on the income statement, such as revenue, operating profit, net profit and EBIT; (3) indexes on the income statement, such as revenue, operating profit, net profit and EBIT; (4) indexes on the balance sheet, such as liquid asset, fixed asset, current liability, non-current liability, capital reserve and shareholders' equity.

#### (1) Financial Indexes

Earnings per Share

Book Value per Share (BPS)

Sales per Share (SPS)

Net Cash Flow per Share from Operations

Net Cash Flow per Share (CNY)

Return on Net Worth

Net Profit Margin on Total Assets

Return on Invested Capital (ROIC) (%)



Gross Profit Margin on Sales (%) Net Profit Margin on Sales (%) EBIT Margin (%) EBITDA Margin (%) Debt to Asset Ratio (%) Total Asset Turnover (times) Cash/Operating Income Received from Sales of Goods or Services YOY Growth Rate of Operating Revenue (%) YOY Growth Rate of Operating Profit (%) YOY Growth Rate of Net Profit Attributable to Shareholders of Parent Company (%) (2) Summary of Income Statement Gross Revenue (CNY, million) Total Operating Costs (CNY, million) Revenue (CNY, million) Operating Profit (CNY, million) Total Profit (CNY, million) Net Profit (CNY, million)

Net Profit Attributable to Shareholders of Parent Company (CNY, million)



Non-recurring Items (CNY, million)

Net Profit Deducting Non-recurring Items (CNY, million)

R&D Costs (CNY, million)

Earnings Before Interest and Tax (EBIT) (CNY, million)

Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) (CNY, million)

#### (3) Summary of Balance Sheet

Liquid Asset (CNY, million)

Fixed Asset (CNY, million)

Long-term Equity Investment

Total Assets (CNY, million)

Liquid Liability (CNY, million)

Non-current Liability (CNY, million)

Total Liability (CNY, million)

Capital Reserve (CNY, million)

Surplus Reserve (CNY, million)

Undistributed Profit (CNY, million)

Shareholders' Equity (CNY, million)

Equity Attributable to Shareholders of Parent Company (CNY, million)



## (4) Summary of Cash Flow Statement

Cash Received from Sales of Goods and Services (CNY, million)

Cash Flow from Operations (CNY, million)

Cash Paid to Purchase Fixed Assets, Intangible Assets and Other Long-term Assets (CNY, million)

Cash Paid for Investments (CNY, million)

Cash Flow from Investments (CNY, million)

Cash Received from Investors (CNY, million)

Cash Received from Borrowings (CNY, million)

Cash Flow from Financing (CNY, million)

Net Increase of Cash and Cash Equivalents (CNY, million)

Cash and Cash Equivalents, End of Period (CNY, million)

Depreciation and Amortization (CNY, million)



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