

# A-share Listed Chemical Preparation Companies - Profiles and Financial Data

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## Abstracts

Chemical preparations are pharmaceuticals whose active ingredient is chemically synthesized, in contrast to TCM preparation and biologic preparation. Chemical preparation mainly refers to pharmaceutical preparations, while biologic preparation is mainly vaccines and preparations extracted from animals and plants. The chemical preparation industry is a crucial sub-industry in pharmaceutical manufacturing. It remains at over 25% of the pharmaceutical industry in production value.

The total production value of chemical preparation in China shows a steady growing trend and increased from CNY 150.1 billion in 2006 to CNY 753.5 billion in 2016, with the CAGR of 17.5%. According to CRI, the market demand for chemical preparation in China is strong. Despite the decreasing growth rate in recent years, it still grew by over 10% in 2016.

CRI analysis shows that compared to developed countries, China's pharmaceutical industry overall faces some problems at present, such as a low concentration rate, small production scale, insufficient R&D investment, lack of core competitiveness and low-level repeated construction in some pharmaceutical enterprises. In general, the marketization of China's pharmaceutical industry is at a high level with intense competition. After decades of development, China has formed a group of enterprises with considerable scientific research abilities and advanced management and production experience. With the changing regulatory and market environment, enterprises with strong R&D capabilities and technical strength will gradually reach their full potential. In comparison, enterprises with weak R&D capabilities and poor technical level are likely to be weeded out in the new market environment. Consequently, the market will be focused on advantageous enterprises.

In this report, CRI analyzes 45 chemical preparation enterprises listed in A-share market in China.

The report is composed of two parts: the first part is enterprise profiles and the second part is the operation status of these enterprises in the recent decade (presently 2006 to 2016, we will update it to the latest as time goes by).

The operation status is demonstrated from the following perspectives: (1) financial indexes, such as earnings per share, book value per share (BPS), sales per share, net cash flow per share, return on net worth and debt to asset ratio; (2) indexes on the income statement, such as revenue, operating profit, net profit and EBIT; (3) indexes on the income statement, such as revenue, operating profit, net profit and EBIT; (4) indexes on the balance sheet, such as liquid asset, fixed asset, current liability, non-current liability, capital reserve and shareholders' equity.

#### (1) Financial Indexes

Earnings per Share

Book Value per Share (BPS)

Sales per Share (SPS)

Net Cash Flow per Share from Operations

Net Cash Flow per Share (CNY)

Return on Net Worth

Net Profit Margin on Total Assets

Return on Invested Capital (ROIC) (%)

Gross Profit Margin on Sales (%)

Net Profit Margin on Sales (%)

EBIT Margin (%)

EBITDA Margin (%)

Debt to Asset Ratio (%)

Total Asset Turnover (times)

Cash/Operating Income Received from Sales of Goods or Services

YOY Growth Rate of Operating Revenue (%)

YOY Growth Rate of Operating Profit (%)

YOY Growth Rate of Net Profit Attributable to Shareholders of Parent Company (%)

## (2) Summary of Income Statement

Gross Revenue (CNY, million)

Total Operating Costs (CNY, million)

Revenue (CNY, million)

Operating Profit (CNY, million)

Total Profit (CNY, million)

Net Profit (CNY, million)

Net Profit Attributable to Shareholders of Parent Company (CNY, million)

Non-recurring Items (CNY, million)

Net Profit Deducting Non-recurring Items (CNY, million)

R&D Costs (CNY, million)

Earnings Before Interest and Tax (EBIT) (CNY, million)

Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) (CNY, million)

### (3) Summary of Balance Sheet

Liquid Asset (CNY, million)

Fixed Asset (CNY, million)

Long-term Equity Investment

Total Assets (CNY, million)

Liquid Liability (CNY, million)

Non-current Liability (CNY, million)

Total Liability (CNY, million)

Capital Reserve (CNY, million)

Surplus Reserve (CNY, million)

Undistributed Profit (CNY, million)

Shareholders' Equity (CNY, million)

Equity Attributable to Shareholders of Parent Company (CNY, million)

### (4) Summary of Cash Flow Statement

Cash Received from Sales of Goods and Services (CNY, million)

Cash Flow from Operations (CNY, million)

Cash Paid to Purchase Fixed Assets, Intangible Assets and Other Long-term

Assets (CNY, million)

Cash Paid for Investments (CNY, million)

Cash Flow from Investments (CNY, million)

Cash Received from Investors (CNY, million)

Cash Received from Borrowings (CNY, million)

Cash Flow from Financing (CNY, million)

Net Increase of Cash and Cash Equivalents (CNY, million)

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