

# Negotiation Style of Kuwaiti Businesses

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## Abstracts

Kuwait is a financially stable country that is considered important business hub of the Middle Eastern zone. Kuwait is economically strong country because of the presence of the oil resources and involves in export as well as import of goods and other businesses with different countries around the world. At the time of doing business with the Kuwait, it is crucial to act in accordance to the principles of etiquette and negotiation style of the Kuwait to set a perfect impression and establish a long lasting professional association. Cont... (500 words of this report)

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Features of Business Negotiation Style: Focus more on Concern for others.

Strengths of Kuwaiti Business Negotiation Style

Weaknesses of Kuwaiti Business Negotiation Style

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