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## **Abstracts**

Business term paper on Kuwaiti Danish Dairy Compnay



### **Contents**

#### Table of Contents

- 1. Select a business in consumer product industry. It can be a current business in Gulf region or it can be a concept of start up. You must choose something which your company does not currently offer?
- 2. Discuss resources and capabilities of company, as well as any barriers to trade, transfer of knowhow or investment relevant to your company resources and capabilities?
- 3. Who are key competitors for the two selected nations?
- 4. Recommend a strategy (Export or FDI) for GCC business to enter in two selected countries and briefly state how strategy will be implemented?
- 5. Discuss marketing mix(Four P's of Marketing) for two selected countries?
- 6. Discuss the differences and similarities in strategies and marketing in two selected nations. What general recommendations you can give for similar business to go into foreign markets?

References



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