

Global and China Micro Electronic-Acoustics Component Industry Report, 2013-2014

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Abstracts

The report highlights the followings:

- 1. Introduction to Micro Electronic-Acoustics System
- 2. Downstream Market of Micro Electronic-Acoustics
- 3. Micro Electronic-Acoustics Industry
- 4. 21 Micro Electronic-Acoustics Enterprises

The micro electronic-acoustics industry began to deteriorate in the second half of 2013, reflecting a broad decline in gross margin and average selling price of products except earphone and headphone. The industry leader–AAC has accidentally suffered downdrafts entering 2014 for several reasons: it is impossible for the mobile phone market including the smartphone market to reproduce high growth, and China's smartphone market shows signs of decline. According to data released by China Academy of Telecommunication Research of MIIT, the domestic mobile phone market accumulated shipments of 293 million units in January-August 2014, down 24% as opposed to 396 million units a year earlier, including 254 million smartphones (down 11.3% yr-on-yr). Besides, the tablet PC market apparently stopped growing e.g. a slowdown in iPad shipments, in contrast to the slightly improved laptop computer market.

On the other hand, the micro electronic-acoustics industry amid intensified competition has created space for generous profits in the transfer process from manual to automatic, and players have now completed the layout of automatic production lines, leading to non-existence of potential for cost reduction. Nowadays, mobile phone competition focuses on thickness, CPU, screen and camera, less concerned about sound performance, whose improvements depend on earphone rather than the phone



itself, thus vendors prefer to adopt cheap electro-acoustic components.

In the field of micro electromechanical system (MEMS) microphone, large MEMS foundries or IDMs provide cheap MEMS dies which causes a drastic drop in MEMS microphone prices. The fierce price war has brought a rare loss for Knowles, not to mention other companies.

Mobile phone audio frequency is developing towards integration, speaker/receiver is firstly integrated into speaker modules, then box, and now equipped with function of LDS antenna. Then there is microphone mounted on FPC which enables flexibility for addition of multiple FPCs to mobile phones, simplifies circuit board design, improves stability and reduces thickness. All audio frequency components in a mobile phone may be integrated into a module in the future to bring the price down.

Micro electro-acoustic vendors have intensified efforts to develop non-electro-acoustic products to compensate for the decline in performance, but the huge initial investment is a burden to the overall gross margin. As the only highlight in electro-acoustics, headphones even those priced above USD100 won the broad market following the popularity of expensive phones such as iPhone, so did China's bluetooth headphone in the wake of booming auto sales. Merry, Cresyn and GoerTek best represent companies prosperous in the headphone business.



Contents

1. INTRODUCTION TO MOBILE ELECTRO-ACOUSTIC COMPONENTS

- 1.1 Mobile Phone Receiver
- 1.2 Mobile Phone Speaker
- 1.3 Micro Microphone
- 1.4 Introduction to MEMS Microphone
- 1.5 Market and Industry of MEMS Microphone
- 1.6 Micro Loudspeaker
- 1.7 Trends of Mobile Phone Electro-Acoustic Components

2. DOWNSTREAM MARKET OF MICRO ELECTRO-ACOUSTIC PRODUCTS

- 2.1 Global Mobile Phone Market
- 2.2 Global Smartphone Market
- 2.3 China Mobile Phone Market
- 2.4 Tablet PC Market
- 2.5 Laptop Computer Market
- 2.6 Desktop PC Market

3. MICRO ELECTRONIC-ACOUSTICS INDUSTRY

- 3.1 Industry Ranking
- 3.2 Market Share by Products
- 3.3 Headphone Market
- 3.4 MEMS Microphone Market
- 3.5 MEMS Microphone Industry
- 3.6 Relationship between Electronic-Acoustic Component Vendors and Mobile Phone Vendors
- 3.7 Laptop Speaker
- 3.8 China Earphone Industry

4. MICRO ELECTRONIC-ACOUSTIC COMPONENT VENDORS

- 4.1 Knowles
- 4.2 Merry
- 4.3 GoerTek
- 4.4 AAC



- 4.5 Hosiden
- 4.6 Foster
- 4.7 BSE
- 4.8 Bujeon
- 4.9 Cresyn
- 4.10 Fortune Grand Technology
- 4.11 Netronix
- 4.12 Panasonic Electronic Devices
- 4.13 Sonion
- 4.14 New Jialian
- 4.15 Star Micronics
- 4.16 Jiangsu Yucheng Electronic
- 4.17 Shandong Gettop Acoustic
- 4.18 Hangzhou Unis Electronic
- 4.19 Right Technology
- 4.20 Bluecom
- 4.21 Plantronics



Selected Charts

SELECTED CHARTS

Smart Phone Audio Frequency System Global ECM Microphone Market Size, 2007-2015E Output of Major Global ECM Microphone Companies, 2008-2010 Purchase Quantity of Global MEMS Microphone Buyers, 2010-2011 Global Micro Speaker / Receiver Market Size, 2007-2015E Output of Major Global Micro Speaker / Receiver Companies, 2008-2010 Global Mobile Phone Shipment, 2007-2015E Worldwide Mobile Phone Sales to End Users by Vendor in 2013 (Thousands of Units) Worldwide Smartphone Sales to End Users by Vendor in 2013 (Thousands of Units) Worldwide Smartphone Sales to End Users by Operating System in 2013 (Thousands of Units) Shipment of Top 13 Global Smartphone Vendors, 2013-2015E China's Monthly Mobile Phone Shipment, Jan.-Aug. 2014 Global Tablet PC Shipment, 2011-2016E Market Share of Main Tablet PC Brands, 2013 Output of Global Tablet PC Vendors, 2012-2013 Laptop Computer Shipment, 2008-2015E Shipment of Major Global Laptop ODMs, 2010-2013 Desktop PC Shipment, 2008-2015E PC Shipment of Top 5 Vendors Worldwide, Q4 2013 PC Shipment of Top 5 Vendor Worldwide, 2013 Ranking of Micro Electronic-Acoustics Component Industry Operating Margin of Major Electronic-Acoustics Component Vendors, 2010-2014 Market Share of Major Global Headphone Companies (by Shipment), 2014 Market Share of Major Global Headphone Companies (by Value), 2014 Market Share of Major OCC Headphone Companies (by Value), 2014 Market Share of Major Mobile Bluetooth Headphone Companies (by Value), 2014 MEMS Microphone Market Size, 2012-2018E ASP of MEMS Microphone, 2010-2019E Ranking of Global MEMS Microphone Companies by Revenue, 2012 Global MEMS Microphone Market Share in Value, 2013 Global MEMS Microphone Die Market Share in Value (Volume), 2013 Top MEMS Suppliers in the Mobile Phone and Tablet Market, 2013 (Revenue Breakdown by Product Type) Supply Breakdown of Micro Speaker Suppliers of Six Major Mobile Phone Vendors,



2014

Supply Breakdown of Handfree Suppliers of Six Major Mobile Phone Vendors, 2014 Supply Breakdown of Microphone Suppliers of Six Major Mobile Phone Vendors, 2014 Major Clients of Knowles Revenue of Knowles by Product, 2013 Revenue and EBITDA of Knowles, 2008-2014 Revenue and Operating Margin of Knowles, 2008-2014 Net Income and Assets of Knowles, 2009-2013 Revenue of Knowles by Business, 2011-2013 Operating Income of Knowles by Business, 2011-2013 Client Distribution of Knowles, 2013 Revenue of Knowles by Region, 2011-2013 Quarterly Revenue and Operating Income of Knowles, Q1 2012-Q2 2014 Organization Chart of Merry Monthly Revenue and Growth Rate of Merry, Aug. 2012-Aug. 2014 Revenue of Merry by Product, 2005-2014 Output of Merry by Product, 2010-2013 Revenue of Merry by Client, 2014 Selected Financial Data of Merry Subsidiaries in Mainland China, 2012 Revenue and Operating Margin of GoerTek, 2006-2014 Top 5 Clients of GoerTek, 2012 Top 5 Clients of GoerTek, 2013 Quarterly Revenue of GoerTek, Q1 2009-Q2 2014 Gross Margin and Net Profit Margin of GoerTek, Q1 2009-Q2 2014 Inventory Turnover Days of GoerTek, Q1 2009-Q2 2014 Organization Chart of AAC Revenue and Gross Margin of AAC, 2007-2014 Revenue and EBIT Margin of AAC, 2003-2014 Consolidated Balance Sheet of AAC, 2012-2016E Major Clients of AAC Revenue of AAC by Product, 2006-2014 Operating Income Breakdown of AAC, 2008-2013 Revenue of AAC by Region, 2006-2013 Revenue and Operating Margin of Hosiden, FY2006-FY2014 Revenue and Operating Margin of Foster, FY2006-FY2015E Revenue of Foster by Region, FY2009-FY2012 Revenue of BSE by Client, 2009-Q3 2011 Shipment of BSE by Client, 2009-Q3 2011 Revenue of BSE by Product, Q3 2011



Financial Data of Cresyn's Key Subsidiaries, 2013 Selected Financial Data of Dongguan Dalang Huihong Electronics Factory, 2008 Selected Financial Data of Suzhou Fu Hong Shun Electronics Co., Ltd., 2008 Monthly Revenue and Growth Rate of Netronix, Aug. 2012-Aug. 2014 Revenue and Gross Margin of Sonion, 2009-2013 Organization Chart of New Jialian Revenue and Operating Margin of New Jialian, 2004-2014 Electro-Acoustic Product Shipment of Star Micronics by Application, FY2008-FY2013 Electro-Acoustic Product Revenue of Star Micronics by Application, FY2008-FY2013 Revenue and Operating Income of Gettop, 2008-2014 Microphone Output and Sales Volume of Gettop, 2008-2010 Micro Speaker/Receiver Output and Sales Volume of Gettop, 2008-2010 Cost Structure of Bluecom, 2012-H1 2014 Capacity of Bluecom by Product Revenue and Profit of Bluecom, 2008-Q3 2010 Revenue and Operating Margin of Plantronics, FY2006-FY2015E Gross Margin of Plantronics, Q2 2013-Q2 2014 Revenue of Plantronics by Region, FY2012-FY2014 **Receiver Manufacturing Process** Comparison between ECM and MEMS Global 3G/4G Mobile Phone Shipment by Region, 2011-2014 Market Share of Global Mobile Phone Mini Speaker Companies (by Value), 2014 Market Share of Global Handfree Companies, 2014 Market Share of Major Laptop Speaker Companies, 2012 Organization and Operation of Merry Revenue and Operating Margin of Merry, 2004-2014 Revenue and Gross Margin of Merry, 2007-2014 Client Distribution of Merry, 2006-2013 Client Distribution of AAC, 2007-2013 Revenue of Hosiden by Product, FY2006-FY2014 Revenue of Foster by Business, FY2010-FY2014 Revenue and Operating Income of BSE, 2007-2014 Revenue of BSE by Product, Q2-Q3 2010 Revenue and Operating Margin of Netronix, 2005-2014 **Organization Structure of Netronix** Revenue of Netronix by Product, 2010-2013 Revenue and Operating Margin of Star Micronics, FY2007-FY2012 Revenue of Star Micronics by Product, FY2007-FY2012 Organization Structure of Hangzhou Unis Electronic



Organization Structure of Right Technology Organization Structure of Bluecom Revenue and Operating Margin of Bluecom, 2007-2014 Revenue of Bluecom by Product, 2006-2014 Revenue of Bluecom by Client, 2006-2012 Revenue of Plantronics by Business, FY2011-FY2014



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