

Global and China Consumer Electronics Casing and Structural Parts Industry Report, 2011-2012

https://marketpublishers.com/r/G251D6609A9EN.html

Date: April 2012

Pages: 204

Price: US\$ 2,800.00 (Single User License)

ID: G251D6609A9EN

Abstracts

The report highlights the following aspects:

the status quo and outlook of consumer electronics market
mobile phone casing and structural parts market and industry pattern
laptop, tablet PC casing and structural parts market and industry pattern
27 mobile phone casing and structural parts manufacturers
9 laptop, tablet PC casing and structural parts manufactures
digital camera and TV casing and structural parts market

In the 3G era, mobile phones are highly homogenized. A mobile phone increasingly functions as a PC. The CPU of mobile phone, particularly of smart phone is monopolized by Qualcomm. There are two competitors, INTEL and AMD, in the PC CPU market. But Qualcomm enjoys monopolistic superiority in mobile phone CPU market in the 4G era. Now it's difficult for mobile phone to be differentiated just with the conventional software and hardware. Therefore, the difference can be shown by display screen and casing.



Mobile phone manufacturers attach high importance to casing. Take Samsung for example, it is scheduled to launch mobile phones with ceramic case. Another case is Apple, which is set to unveil mobile phones with liquid metal case. Although these new technologies have yet been full-blown and there is little chance for commercialization within three to five years, the move indicates that mobile phone manufacturers have shifted their concerns from software and hardware to display screen and casing.

The three new mobile phone casing technologies have attracted attention: the first refers to NCVM (Non Conductive Vacuum Metallization); the second Insert Molding, and the third Unibody. However, a cleaning room and continuous magnetron sputtering equipment are required in the application of NCVM, which cause the high cost, and long term manufacturing engineering to be explored. In this sense, such a super giant like Foxconn would prefer to partner with Ways Technical in NCVM application.

Insert Molding technology stems from Galaxy SII developed by Samsung. The technology combines the virtues of plastic case and metal structure. Plastic case features low cost, while the metal structure can enhance the overall intensity of the mobile phone. Since the smart phone has very big screen (some are even 5 inches), the technology is a compromise that remedies the defeats of plastic case (poor intensity) and metal case (high cost).

Unibody is derived from iPad. At present, only HTC mobile phone is equipped with this technology featuring the highest cost. There are only two manufacturers, Taiwan-based Catcher and Foxconn Tech, can massively supply mobile phone case with Unibody technology. Considering the possible inadequate capacity of mobile phone case with Unibody technology, Apple gave up its plan to employ the design. However, Catcher increased 3,000 units of CNC to improve the capacity in 2012. And it is estimated that the new-generation iPhone will employ the Unibody technology.

In laptop and tablet PC, Apple made a success as a pioneer to apply Unibody technology. Foxconn Tech is the major iPad casing provider for Apple. And the case of Apple MacBook Air is equipped with the laptop case with the highest cost of over USD100, equivalent to 5-7 times of ordinary laptop case. Catcher is the major case provider for MacBook Air. Although Catcher suffered short-term business suspension due to the air pollution incident in Suzhou, the company quickly transferred its capacity from Suzhou to Suqian to avoid loss on business performance.

It is unlikely for Ultrabook to employ expensive case as Apple does. But for light and



thin features, metal case is a must. Thus, Ultrabook employs stamping technology in cover, and the rest part is made of plastics. There are a few manufacturers utilizing glass fiber which can be only used in bottom. The price of ultrabook is much more than the mainstream price of laptop. Consequently, Ultrabook is doomed to be confined within high-end market, with the market share no more than 15%.

Tablet PC faces cut-throat competition in price. All the manufactures except Apple are trying every means to cut down the cost. And most manufacturers adopt traditional plastic case plus glass front cover. But unfortunately, the sales volume is not high.



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