

Customer Relationship Management (CRM) - IT & Telecom Outlook (2016-20)

<https://marketpublishers.com/r/C8805AE0958EN.html>

Date: June 2016

Pages: 40

Price: US\$ 2,500.00 (Single User License)

ID: C8805AE0958EN

Abstracts

Customer relationship management has played a vital role in building a strong relationship between business organisations and customers. The increase in customer attrition and the need for an effective customer engagement has made adoption of CRM software essential in business organisations in order to gain customer loyalty.

Customer satisfaction play an important role in businesses to avoid churning of customers. Hence, the need for adoption of CRM software is essential for a systematic approach by businesses towards maintenance of customer interaction and to understand the requirements of customers and serve them efficiently.

The report titled 'CRM software' showcases an in-depth analysis of the overall CRM software market in terms of market size, end-users, deployment model and verticals served. This report also forecasts the growth numbers till 2019(on a YoY basis) and hence suggests the compound annual growth for the estimated period. The report brings about a detailed description about developed and emerging CRM markets globally.

Contents

1. INTRODUCTION

- 1.1. Report Description
- 1.2. Objective
- 1.3. Scope of the Research
- 1.4. Regions Covered
- 1.5. Key Takeaways
- 1.6. Key Stakeholders
- 1.7. Key Terminologies
- 1.8. List of Abbreviations

2. EXECUTIVE SUMMARY

- 2.1. Executive Overview

3. RESEARCH AND FORECASTING

- 3.1. Research Methodology
- 3.2. Forecasting Methodology

4. INDUSTRY LANDSCAPE

- 4.1. Market Size and Growth
- 4.2. Competitive Landscape
- 4.3. Market Share
- 4.4. Company Classification
- 4.5. Region Outlook
- 4.6. Market Metrics
- 4.7. Porter's Five Forces Model
- 4.8. Key Drivers Analysis
- 4.9. Key Constraints Analysis
- 4.10. Key Opportunities Identified
- 4.11. Key Challenges Identified

5. MARKET SEGMENTATION

- 5.1

5.1.1 IT & Telecom

5.1.1.1. Market Size and Forecasting

5.1.1.2. Key Drivers Analysis

5.1.1.3. Key Constraints Analysis

5.1.1.4. Key Opportunities Identified

5.1.1.5. Key Challenges Identified

5.1.1.6. Sub Segments

5.1.1.6.1 Europe

5.1.1.6.2 APAC

5.1.1.6.3 South America

5.1.1.3 ROW

I would like to order

Product name: Customer Relationship Management (CRM) - IT & Telecom Outlook (2016-20)

Product link: <https://marketpublishers.com/r/C8805AE0958EN.html>

Price: US\$ 2,500.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/C8805AE0958EN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:
Last name:
Email:
Company:
Address:
City:
Zip code:
Country:
Tel:
Fax:
Your message:

****All fields are required**

Customer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970