

## **United States Sodium Chloride Market Report 2017**

https://marketpublishers.com/r/U58A378C5DAEN.html

Date: January 2017

Pages: 118

Price: US\$ 3,800.00 (Single User License)

ID: U58A378C5DAEN

## **Abstracts**

#### Notes:

Sales, means the sales volume of Sodium Chloride

Revenue, means the sales value of Sodium Chloride

This report studies sales (consumption) of Sodium Chloride in United States market, focuses on the top players, with sales, price, revenue and market share for each player, covering

Cargill Incorporated

Akzo Nobel

K+S AKTIENGESELLSCHAFT

Tata Chemicals Ltd

**Dampier Salts** 

**Compass Minerals International** 

Wacker Chemie AG

Sudwestdeutsche Salzwerke AG

China National Salt Industry Corporation



# **INEOS Salts** Swiss Salt Works AG Cheetham Salt Jiangsu Salt Group 9D Group Market Segment by States, covering California **Texas** New York Florida Illinois Split by product types, with sales, revenue, price, market share and growth rate of each type, can be divided into Edible Sodium Chloride Pharmaceutical Salt Industrial Grade Sodium Chloride Split by applications, this report focuses on sales, market share and growth rate of

Animal Feed Additive

Sodium Chloride in each application, can be divided into



Chemical	Intermediate
----------	--------------

Water Treatment

Deicing

Flavoring Agent & Food Preservative

Others (Pharmaceuticals, etc.)



## **Contents**

United States Sodium Chloride Market Report 2017

#### 1 SODIUM CHLORIDE OVERVIEW

- 1.1 Product Overview and Scope of Sodium Chloride
- 1.2 Classification of Sodium Chloride
  - 1.2.1 Edible Sodium Chloride
  - 1.2.2 Pharmaceutical Salt
- 1.2.3 Industrial Grade Sodium Chloride
- 1.3 Application of Sodium Chloride
  - 1.3.1 Animal Feed Additive
- 1.3.2 Chemical Intermediate
- 1.3.3 Water Treatment
- 1.3.4 Deicing
- 1.3.5 Flavoring Agent & Food Preservative
- 1.3.6 Others (Pharmaceuticals, etc.)
- 1.4 United States Market Size Sales (Volume) and Revenue (Value) of Sodium Chloride (2011-2021)
  - 1.4.1 United States Sodium Chloride Sales and Growth Rate (2011-2021)
  - 1.4.2 United States Sodium Chloride Revenue and Growth Rate (2011-2021)

### 2 UNITED STATES SODIUM CHLORIDE COMPETITION BY MANUFACTURERS

- 2.1 United States Sodium Chloride Sales and Market Share of Key Manufacturers (2015 and 2016)
- 2.2 United States Sodium Chloride Revenue and Share by Manufactures (2015 and 2016)
- 2.3 United States Sodium Chloride Average Price by Manufactures (2015 and 2016)
- 2.4 Sodium Chloride Market Competitive Situation and Trends
  - 2.4.1 Sodium Chloride Market Concentration Rate
  - 2.4.2 Sodium Chloride Market Share of Top 3 and Top 5 Manufacturers
  - 2.4.3 Mergers & Acquisitions, Expansion

## 3 UNITED STATES SODIUM CHLORIDE SALES (VOLUME) AND REVENUE (VALUE) BY STATES (2011-2016)

3.1 United States Sodium Chloride Sales and Market Share by States (2011-2016)



- 3.2 United States Sodium Chloride Revenue and Market Share by States (2011-2016)
- 3.3 United States Sodium Chloride Price by States (2011-2016)

## 4 UNITED STATES SODIUM CHLORIDE SALES (VOLUME) AND REVENUE (VALUE) BY TYPE (2011-2016)

- 4.1 United States Sodium Chloride Sales and Market Share by Type (2011-2016)
- 4.2 United States Sodium Chloride Revenue and Market Share by Type (2011-2016)
- 4.3 United States Sodium Chloride Price by Type (2011-2016)
- 4.4 United States Sodium Chloride Sales Growth Rate by Type (2011-2016)

## 5 UNITED STATES SODIUM CHLORIDE SALES (VOLUME) BY APPLICATION (2011-2016)

- 5.1 United States Sodium Chloride Sales and Market Share by Application (2011-2016)
- 5.2 United States Sodium Chloride Sales Growth Rate by Application (2011-2016)
- 5.3 Market Drivers and Opportunities

#### 6 UNITED STATES SODIUM CHLORIDE MANUFACTURERS PROFILES/ANALYSIS

- 6.1 Cargill Incorporated
  - 6.1.1 Company Basic Information, Manufacturing Base and Competitors
  - 6.1.2 Sodium Chloride Product Type, Application and Specification
    - 6.1.2.1 Edible Sodium Chloride
    - 6.1.2.2 Pharmaceutical Salt
- 6.1.3 Cargill Incorporated Sodium Chloride Sales, Revenue, Price and Gross Margin (2011-2016)
  - 6.1.4 Main Business/Business Overview
- 6.2 Akzo Nobel
  - 6.2.2 Sodium Chloride Product Type, Application and Specification
    - 6.2.2.1 Edible Sodium Chloride
    - 6.2.2.2 Pharmaceutical Salt
- 6.2.3 Akzo Nobel Sodium Chloride Sales, Revenue, Price and Gross Margin (2011-2016)
  - 6.2.4 Main Business/Business Overview
- 6.3 K+S AKTIENGESELLSCHAFT
  - 6.3.2 Sodium Chloride Product Type, Application and Specification
    - 6.3.2.1 Edible Sodium Chloride
    - 6.3.2.2 Pharmaceutical Salt



- 6.3.3 K+S AKTIENGESELLSCHAFT Sodium Chloride Sales, Revenue, Price and Gross Margin (2011-2016)
- 6.3.4 Main Business/Business Overview
- 6.4 Tata Chemicals Ltd
  - 6.4.2 Sodium Chloride Product Type, Application and Specification
    - 6.4.2.1 Edible Sodium Chloride
    - 6.4.2.2 Pharmaceutical Salt
- 6.4.3 Tata Chemicals Ltd Sodium Chloride Sales, Revenue, Price and Gross Margin (2011-2016)
- 6.4.4 Main Business/Business Overview
- 6.5 Dampier Salts
  - 6.5.2 Sodium Chloride Product Type, Application and Specification
    - 6.5.2.1 Edible Sodium Chloride
    - 6.5.2.2 Pharmaceutical Salt
- 6.5.3 Dampier Salts Sodium Chloride Sales, Revenue, Price and Gross Margin (2011-2016)
  - 6.5.4 Main Business/Business Overview
- 6.6 Compass Minerals International
  - 6.6.2 Sodium Chloride Product Type, Application and Specification
    - 6.6.2.1 Edible Sodium Chloride
    - 6.6.2.2 Pharmaceutical Salt
- 6.6.3 Compass Minerals International Sodium Chloride Sales, Revenue, Price and Gross Margin (2011-2016)
  - 6.6.4 Main Business/Business Overview
- 6.7 Wacker Chemie AG
  - 6.7.2 Sodium Chloride Product Type, Application and Specification
    - 6.7.2.1 Edible Sodium Chloride
    - 6.7.2.2 Pharmaceutical Salt
- 6.7.3 Wacker Chemie AG Sodium Chloride Sales, Revenue, Price and Gross Margin (2011-2016)
  - 6.7.4 Main Business/Business Overview
- 6.8 Sudwestdeutsche Salzwerke AG
  - 6.8.2 Sodium Chloride Product Type, Application and Specification
    - 6.8.2.1 Edible Sodium Chloride
    - 6.8.2.2 Pharmaceutical Salt
- 6.8.3 Sudwestdeutsche Salzwerke AG Sodium Chloride Sales, Revenue, Price and Gross Margin (2011-2016)
  - 6.8.4 Main Business/Business Overview
- 6.9 China National Salt Industry Corporation



- 6.9.2 Sodium Chloride Product Type, Application and Specification
  - 6.9.2.1 Edible Sodium Chloride
  - 6.9.2.2 Pharmaceutical Salt
- 6.9.3 China National Salt Industry Corporation Sodium Chloride Sales, Revenue, Price and Gross Margin (2011-2016)
  - 6.9.4 Main Business/Business Overview
- 6.10 INEOS Salts
  - 6.10.2 Sodium Chloride Product Type, Application and Specification
    - 6.10.2.1 Edible Sodium Chloride
    - 6.10.2.2 Pharmaceutical Salt
- 6.10.3 INEOS Salts Sodium Chloride Sales, Revenue, Price and Gross Margin (2011-2016)
  - 6.10.4 Main Business/Business Overview
- 6.11 Swiss Salt Works AG
- 6.12 Cheetham Salt
- 6.13 Jiangsu Salt Group
- 6.14 9D Group

### 7 SODIUM CHLORIDE MANUFACTURING COST ANALYSIS

- 7.1 Sodium Chloride Key Raw Materials Analysis
  - 7.1.1 Key Raw Materials
  - 7.1.2 Price Trend of Key Raw Materials
  - 7.1.3 Key Suppliers of Raw Materials
  - 7.1.4 Market Concentration Rate of Raw Materials
- 7.2 Proportion of Manufacturing Cost Structure
  - 7.2.1 Raw Materials
  - 7.2.2 Labor Cost
  - 7.2.3 Manufacturing Expenses
- 7.3 Manufacturing Process Analysis of Sodium Chloride

## 8 INDUSTRIAL CHAIN, SOURCING STRATEGY AND DOWNSTREAM BUYERS

- 8.1 Sodium Chloride Industrial Chain Analysis
- 8.2 Upstream Raw Materials Sourcing
- 8.3 Raw Materials Sources of Sodium Chloride Major Manufacturers in 2015
- 8.4 Downstream Buyers

## 9 MARKETING STRATEGY ANALYSIS, DISTRIBUTORS/TRADERS



- 9.1 Marketing Channel
  - 9.1.1 Direct Marketing
  - 9.1.2 Indirect Marketing
  - 9.1.3 Marketing Channel Development Trend
- 9.2 Market Positioning
  - 9.2.1 Pricing Strategy
  - 9.2.2 Brand Strategy
  - 9.2.3 Target Client
- 9.3 Distributors/Traders List

#### 10 MARKET EFFECT FACTORS ANALYSIS

- 10.1 Technology Progress/Risk
  - 10.1.1 Substitutes Threat
- 10.1.2 Technology Progress in Related Industry
- 10.2 Consumer Needs/Customer Preference Change
- 10.3 Economic/Political Environmental Change

## 11 UNITED STATES SODIUM CHLORIDE MARKET FORECAST (2016-2021)

- 11.1 United States Sodium Chloride Sales, Revenue Forecast (2016-2021)
- 11.2 United States Sodium Chloride Sales Forecast by Type (2016-2021)
- 11.3 United States Sodium Chloride Sales Forecast by Application (2016-2021)
- 11.4 Sodium Chloride Price Forecast (2016-2021)

### 12 RESEARCH FINDINGS AND CONCLUSION

### 13 APPENDIX

Methodology Analyst Introduction Data Source

The report requires updating with new data and is sent in 2-3 business days after order is placed.



## **List Of Tables**

#### LIST OF TABLES AND FIGURES

Figure Picture of Sodium Chloride

Table Classification of Sodium Chloride

Figure United States Sales Market Share of Sodium Chloride by Type in 2015

Figure Edible Sodium Chloride Picture

Figure Pharmaceutical Salt Picture

Figure Industrial Grade Sodium Chloride Picture

Table Application of Sodium Chloride

Figure United States Sales Market Share of Sodium Chloride by Application in 2015

Figure Animal Feed Additive Examples

Figure Chemical Intermediate Examples

Figure Water Treatment Examples

Figure Deicing Examples

Figure Flavoring Agent & Food Preservative Examples

Figure Others (Pharmaceuticals, etc.) Examples

Figure United States Sodium Chloride Sales and Growth Rate (2011-2021)

Figure United States Sodium Chloride Revenue and Growth Rate (2011-2021)

Table United States Sodium Chloride Sales of Key Manufacturers (2015 and 2016)

Table United States Sodium Chloride Sales Share by Manufacturers (2015 and 2016)

Figure 2015 Sodium Chloride Sales Share by Manufacturers

Figure 2016 Sodium Chloride Sales Share by Manufacturers

Table United States Sodium Chloride Revenue by Manufacturers (2015 and 2016)

Table United States Sodium Chloride Revenue Share by Manufacturers (2015 and 2016)

Table 2015 United States Sodium Chloride Revenue Share by Manufacturers

Table 2016 United States Sodium Chloride Revenue Share by Manufacturers

Table United States Market Sodium Chloride Average Price of Key Manufacturers (2015 and 2016)

Figure United States Market Sodium Chloride Average Price of Key Manufacturers in 2015

Figure Sodium Chloride Market Share of Top 3 Manufacturers

Figure Sodium Chloride Market Share of Top 5 Manufacturers

Table United States Sodium Chloride Sales by States (2011-2016)

Table United States Sodium Chloride Sales Share by States (2011-2016)

Figure United States Sodium Chloride Sales Market Share by States in 2015

Table United States Sodium Chloride Revenue and Market Share by States



(2011-2016)

Table United States Sodium Chloride Revenue Share by States (2011-2016)

Figure Revenue Market Share of Sodium Chloride by States (2011-2016)

Table United States Sodium Chloride Price by States (2011-2016)

Table United States Sodium Chloride Sales by Type (2011-2016)

Table United States Sodium Chloride Sales Share by Type (2011-2016)

Figure United States Sodium Chloride Sales Market Share by Type in 2015

Table United States Sodium Chloride Revenue and Market Share by Type (2011-2016)

Table United States Sodium Chloride Revenue Share by Type (2011-2016)

Figure Revenue Market Share of Sodium Chloride by Type (2011-2016)

Table United States Sodium Chloride Price by Type (2011-2016)

Figure United States Sodium Chloride Sales Growth Rate by Type (2011-2016)

Table United States Sodium Chloride Sales by Application (2011-2016)

Table United States Sodium Chloride Sales Market Share by Application (2011-2016)

Figure United States Sodium Chloride Sales Market Share by Application in 2015

Table United States Sodium Chloride Sales Growth Rate by Application (2011-2016)

Figure United States Sodium Chloride Sales Growth Rate by Application (2011-2016)

Table Cargill Incorporated Basic Information List

Table Cargill Incorporated Sodium Chloride Sales, Revenue, Price and Gross Margin (2011-2016)

Figure Cargill Incorporated Sodium Chloride Sales Market Share (2011-2016)

Table Akzo Nobel Basic Information List

Table Akzo Nobel Sodium Chloride Sales, Revenue, Price and Gross Margin (2011-2016)

Table Akzo Nobel Sodium Chloride Sales Market Share (2011-2016)

Table K+S AKTIENGESELLSCHAFT Basic Information List

Table K+S AKTIENGESELLSCHAFT Sodium Chloride Sales, Revenue, Price and Gross Margin (2011-2016)

Table K+S AKTIENGESELLSCHAFT Sodium Chloride Sales Market Share (2011-2016)

Table Tata Chemicals Ltd Basic Information List

Table Tata Chemicals Ltd Sodium Chloride Sales, Revenue, Price and Gross Margin (2011-2016)

Table Tata Chemicals Ltd Sodium Chloride Sales Market Share (2011-2016)

Table Dampier Salts Basic Information List

Table Dampier Salts Sodium Chloride Sales, Revenue, Price and Gross Margin (2011-2016)

Table Dampier Salts Sodium Chloride Sales Market Share (2011-2016)

Table Compass Minerals International Basic Information List

Table Compass Minerals International Sodium Chloride Sales, Revenue, Price and



Gross Margin (2011-2016)

Table Compass Minerals International Sodium Chloride Sales Market Share (2011-2016)

Table Wacker Chemie AG Basic Information List

Table Wacker Chemie AG Sodium Chloride Sales, Revenue, Price and Gross Margin (2011-2016)

Table Wacker Chemie AG Sodium Chloride Sales Market Share (2011-2016)

Table Sudwestdeutsche Salzwerke AG Basic Information List

Table Sudwestdeutsche Salzwerke AG Sodium Chloride Sales, Revenue, Price and Gross Margin (2011-2016)

Table Sudwestdeutsche Salzwerke AG Sodium Chloride Sales Market Share (2011-2016)

Table China National Salt Industry Corporation Basic Information List

Table China National Salt Industry Corporation Sodium Chloride Sales, Revenue, Price and Gross Margin (2011-2016)

Table China National Salt Industry Corporation Sodium Chloride Sales Market Share (2011-2016)

Table INEOS Salts Basic Information List

Table INEOS Salts Sodium Chloride Sales, Revenue, Price and Gross Margin (2011-2016)

Table INEOS Salts Sodium Chloride Sales Market Share (2011-2016)

Table Swiss Salt Works AG Basic Information List

Table Cheetham Salt Basic Information List

Table Jiangsu Salt Group Basic Information List

Table 9D Group Basic Information List

Table Production Base and Market Concentration Rate of Raw Material

Figure Price Trend of Key Raw Materials

Table Key Suppliers of Raw Materials

Figure Manufacturing Cost Structure of Sodium Chloride

Figure Manufacturing Process Analysis of Sodium Chloride

Figure Sodium Chloride Industrial Chain Analysis

Table Raw Materials Sources of Sodium Chloride Major Manufacturers in 2015

Table Major Buyers of Sodium Chloride

Table Distributors/Traders List

Figure United States Sodium Chloride Production and Growth Rate Forecast (2016-2021)

Figure United States Sodium Chloride Revenue and Growth Rate Forecast (2016-2021)

Table United States Sodium Chloride Production Forecast by Type (2016-2021)

Table United States Sodium Chloride Consumption Forecast by Application



(2016-2021)

Table United States Sodium Chloride Sales Forecast by States (2016-2021)

Table United States Sodium Chloride Sales Share Forecast by States (2016-2021)



## I would like to order

Product name: United States Sodium Chloride Market Report 2017

Product link: <a href="https://marketpublishers.com/r/U58A378C5DAEN.html">https://marketpublishers.com/r/U58A378C5DAEN.html</a>

Price: US\$ 3,800.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

## **Payment**

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/U58A378C5DAEN.html">https://marketpublishers.com/r/U58A378C5DAEN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:	
Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970