

United States Lavender Essential Oil Market Report 2017

https://marketpublishers.com/r/U8CA8283434EN.html

Date: October 2017

Pages: 113

Price: US\$ 3,800.00 (Single User License)

ID: U8CA8283434EN

Abstracts

In this report, the United States Lavender Essential Oil market is valued at USD XX million in 2016 and is expected to reach USD XX million by the end of 2022, growing at a CAGR of XX% between 2016 and 2022.

Geographically, this report splits the United States market into seven regions:

The West

Southwest

The Middle Atlantic

New England

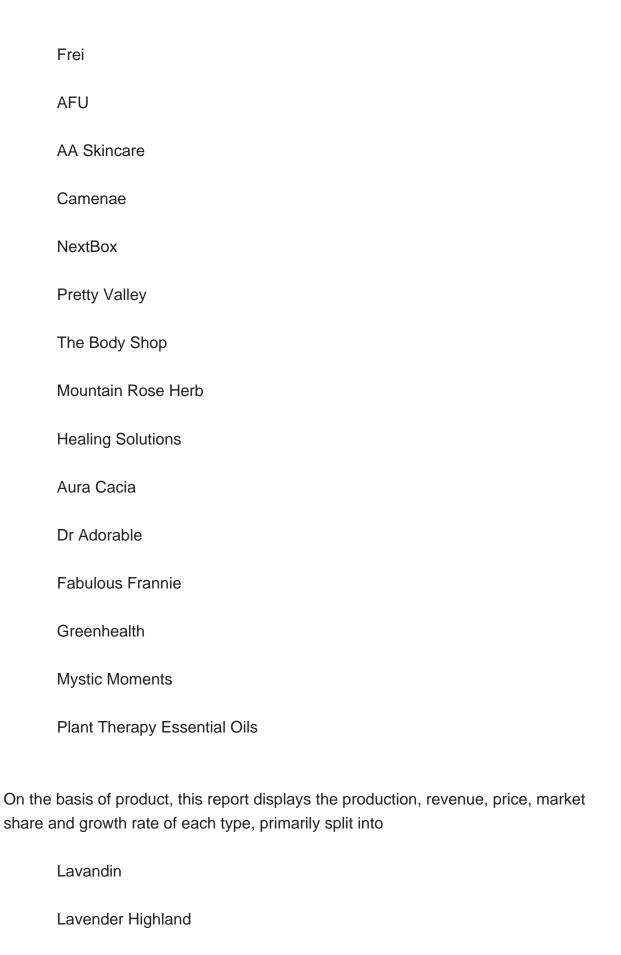
The South

The Midwest

with sales (volume), revenue (value), market share and growth rate of Lavender Essential Oil in these regions, from 2012 to 2022 (forecast).

United States Lavender Essential Oil market competition by top manufacturers/players, with Lavender Essential Oil sales volume, price, revenue (Million USD) and market share for each manufacturer/player; the top players including





Lavender Stoechas



Lavender Spike

as you want.

Other
On the basis on the end users/applications, this report focuses on the status and outlook for major applications/end users, sales volume, market share and growth rate of Lavender Essential Oil for each application, including
Skin Care
Aromatherapy
Pharmaceutical
Other
If you have any special requirements, please let us know and we will offer you the report



Contents

United States Lavender Essential Oil Market Report 2017

1 LAVENDER ESSENTIAL OIL OVERVIEW

- 1.1 Product Overview and Scope of Lavender Essential Oil
- 1.2 Classification of Lavender Essential Oil by Product Category
- 1.2.1 United States Lavender Essential Oil Market Size (Sales Volume) Comparison by Type (2012-2022)
- 1.2.2 United States Lavender Essential Oil Market Size (Sales Volume) Market Share by Type (Product Category) in 2016
 - 1.2.3 Lavandin
 - 1.2.4 Lavender Highland
 - 1.2.5 Lavender Stoechas
 - 1.2.6 Lavender Spike
 - 1.2.7 Other
- 1.3 United States Lavender Essential Oil Market by Application/End Users
- 1.3.1 United States Lavender Essential Oil Market Size (Consumption) and Market Share Comparison by Application (2012-2022)
 - 1.3.2 Skin Care
 - 1.3.3 Aromatherapy
 - 1.3.4 Pharmaceutical
 - 1.3.5 Other
- 1.4 United States Lavender Essential Oil Market by Region
- 1.4.1 United States Lavender Essential Oil Market Size (Value) Comparison by Region (2012-2022)
 - 1.4.2 The West Lavender Essential Oil Status and Prospect (2012-2022)
 - 1.4.3 Southwest Lavender Essential Oil Status and Prospect (2012-2022)
 - 1.4.4 The Middle Atlantic Lavender Essential Oil Status and Prospect (2012-2022)
 - 1.4.5 New England Lavender Essential Oil Status and Prospect (2012-2022)
 - 1.4.6 The South Lavender Essential Oil Status and Prospect (2012-2022)
 - 1.4.7 The Midwest Lavender Essential Oil Status and Prospect (2012-2022)
- 1.5 United States Market Size (Value and Volume) of Lavender Essential Oil (2012-2022)
 - 1.5.1 United States Lavender Essential Oil Sales and Growth Rate (2012-2022)
 - 1.5.2 United States Lavender Essential Oil Revenue and Growth Rate (2012-2022)

2 UNITED STATES LAVENDER ESSENTIAL OIL MARKET COMPETITION BY



PLAYERS/SUPPLIERS

- 2.1 United States Lavender Essential Oil Sales and Market Share of Key Players/Suppliers (2012-2017)
- 2.2 United States Lavender Essential Oil Revenue and Share by Players/Suppliers (2012-2017)
- 2.3 United States Lavender Essential Oil Average Price by Players/Suppliers (2012-2017)
- 2.4 United States Lavender Essential Oil Market Competitive Situation and Trends
- 2.4.1 United States Lavender Essential Oil Market Concentration Rate
- 2.4.2 United States Lavender Essential Oil Market Share of Top 3 and Top 5 Players/Suppliers
- 2.4.3 Mergers & Acquisitions, Expansion in United States Market
- 2.5 United States Players/Suppliers Lavender Essential Oil Manufacturing Base Distribution, Sales Area, Product Type

3 UNITED STATES LAVENDER ESSENTIAL OIL SALES (VOLUME) AND REVENUE (VALUE) BY REGION (2012-2017)

- 3.1 United States Lavender Essential Oil Sales and Market Share by Region (2012-2017)
- 3.2 United States Lavender Essential Oil Revenue and Market Share by Region (2012-2017)
- 3.3 United States Lavender Essential Oil Price by Region (2012-2017)

4 UNITED STATES LAVENDER ESSENTIAL OIL SALES (VOLUME) AND REVENUE (VALUE) BY TYPE (PRODUCT CATEGORY) (2012-2017)

- 4.1 United States Lavender Essential Oil Sales and Market Share by Type (Product Category) (2012-2017)
- 4.2 United States Lavender Essential Oil Revenue and Market Share by Type (2012-2017)
- 4.3 United States Lavender Essential Oil Price by Type (2012-2017)
- 4.4 United States Lavender Essential Oil Sales Growth Rate by Type (2012-2017)

5 UNITED STATES LAVENDER ESSENTIAL OIL SALES (VOLUME) BY APPLICATION (2012-2017)

5.1 United States Lavender Essential Oil Sales and Market Share by Application



(2012-2017)

- 5.2 United States Lavender Essential Oil Sales Growth Rate by Application (2012-2017)
- 5.3 Market Drivers and Opportunities

6 UNITED STATES LAVENDER ESSENTIAL OIL PLAYERS/SUPPLIERS PROFILES AND SALES DATA

- 6.1 Frei
 - 6.1.1 Company Basic Information, Manufacturing Base and Competitors
 - 6.1.2 Lavender Essential Oil Product Category, Application and Specification
 - 6.1.2.1 Product A
 - 6.1.2.2 Product B
- 6.1.3 Frei Lavender Essential Oil Sales, Revenue, Price and Gross Margin (2012-2017)
- 6.1.4 Main Business/Business Overview
- 6.2 AFU
 - 6.2.2 Lavender Essential Oil Product Category, Application and Specification
 - 6.2.2.1 Product A
 - 6.2.2.2 Product B
- 6.2.3 AFU Lavender Essential Oil Sales, Revenue, Price and Gross Margin (2012-2017)
 - 6.2.4 Main Business/Business Overview
- 6.3 AA Skincare
 - 6.3.2 Lavender Essential Oil Product Category, Application and Specification
 - 6.3.2.1 Product A
 - 6.3.2.2 Product B
- 6.3.3 AA Skincare Lavender Essential Oil Sales, Revenue, Price and Gross Margin (2012-2017)
 - 6.3.4 Main Business/Business Overview
- 6.4 Camenae
 - 6.4.2 Lavender Essential Oil Product Category, Application and Specification
 - 6.4.2.1 Product A
 - 6.4.2.2 Product B
- 6.4.3 Camenae Lavender Essential Oil Sales, Revenue, Price and Gross Margin (2012-2017)
 - 6.4.4 Main Business/Business Overview
- 6.5 NextBox
 - 6.5.2 Lavender Essential Oil Product Category, Application and Specification
 - 6.5.2.1 Product A



- 6.5.2.2 Product B
- 6.5.3 NextBox Lavender Essential Oil Sales, Revenue, Price and Gross Margin (2012-2017)
 - 6.5.4 Main Business/Business Overview
- 6.6 Pretty Valley
 - 6.6.2 Lavender Essential Oil Product Category, Application and Specification
 - 6.6.2.1 Product A
 - 6.6.2.2 Product B
- 6.6.3 Pretty Valley Lavender Essential Oil Sales, Revenue, Price and Gross Margin (2012-2017)
 - 6.6.4 Main Business/Business Overview
- 6.7 The Body Shop
 - 6.7.2 Lavender Essential Oil Product Category, Application and Specification
 - 6.7.2.1 Product A
 - 6.7.2.2 Product B
- 6.7.3 The Body Shop Lavender Essential Oil Sales, Revenue, Price and Gross Margin (2012-2017)
 - 6.7.4 Main Business/Business Overview
- 6.8 Mountain Rose Herb
 - 6.8.2 Lavender Essential Oil Product Category, Application and Specification
 - 6.8.2.1 Product A
 - 6.8.2.2 Product B
- 6.8.3 Mountain Rose Herb Lavender Essential Oil Sales, Revenue, Price and Gross Margin (2012-2017)
 - 6.8.4 Main Business/Business Overview
- 6.9 Healing Solutions
 - 6.9.2 Lavender Essential Oil Product Category, Application and Specification
 - 6.9.2.1 Product A
 - 6.9.2.2 Product B
- 6.9.3 Healing Solutions Lavender Essential Oil Sales, Revenue, Price and Gross Margin (2012-2017)
 - 6.9.4 Main Business/Business Overview
- 6.10 Aura Cacia
 - 6.10.2 Lavender Essential Oil Product Category, Application and Specification
 - 6.10.2.1 Product A
 - 6.10.2.2 Product B
- 6.10.3 Aura Cacia Lavender Essential Oil Sales, Revenue, Price and Gross Margin (2012-2017)
 - 6.10.4 Main Business/Business Overview



- 6.11 Dr Adorable
- 6.12 Fabulous Frannie
- 6.13 Greenhealth
- 6.14 Mystic Moments
- 6.15 Plant Therapy Essential Oils

7 LAVENDER ESSENTIAL OIL MANUFACTURING COST ANALYSIS

- 7.1 Lavender Essential Oil Key Raw Materials Analysis
 - 7.1.1 Key Raw Materials
 - 7.1.2 Price Trend of Key Raw Materials
 - 7.1.3 Key Suppliers of Raw Materials
 - 7.1.4 Market Concentration Rate of Raw Materials
- 7.2 Proportion of Manufacturing Cost Structure
 - 7.2.1 Raw Materials
 - 7.2.2 Labor Cost
 - 7.2.3 Manufacturing Expenses
- 7.3 Manufacturing Process Analysis of Lavender Essential Oil

8 INDUSTRIAL CHAIN, SOURCING STRATEGY AND DOWNSTREAM BUYERS

- 8.1 Lavender Essential Oil Industrial Chain Analysis
- 8.2 Upstream Raw Materials Sourcing
- 8.3 Raw Materials Sources of Lavender Essential Oil Major Manufacturers in 2016
- 8.4 Downstream Buyers

9 MARKETING STRATEGY ANALYSIS, DISTRIBUTORS/TRADERS

- 9.1 Marketing Channel
 - 9.1.1 Direct Marketing
 - 9.1.2 Indirect Marketing
 - 9.1.3 Marketing Channel Development Trend
- 9.2 Market Positioning
 - 9.2.1 Pricing Strategy
 - 9.2.2 Brand Strategy
 - 9.2.3 Target Client
- 9.3 Distributors/Traders List

10 MARKET EFFECT FACTORS ANALYSIS



- 10.1 Technology Progress/Risk
 - 10.1.1 Substitutes Threat
 - 10.1.2 Technology Progress in Related Industry
- 10.2 Consumer Needs/Customer Preference Change
- 10.3 Economic/Political Environmental Change

11 UNITED STATES LAVENDER ESSENTIAL OIL MARKET SIZE (VALUE AND VOLUME) FORECAST (2017-2022)

- 11.1 United States Lavender Essential Oil Sales Volume, Revenue Forecast (2017-2022)
- 11.2 United States Lavender Essential Oil Sales Volume Forecast by Type (2017-2022)
- 11.3 United States Lavender Essential Oil Sales Volume Forecast by Application (2017-2022)
- 11.4 United States Lavender Essential Oil Sales Volume Forecast by Region (2017-2022)

12 RESEARCH FINDINGS AND CONCLUSION

13 APPENDIX

- 13.1 Methodology/Research Approach
 - 13.1.1 Research Programs/Design
 - 13.1.2 Market Size Estimation
 - 13.1.3 Market Breakdown and Data Triangulation
- 13.2 Data Source
- 13.2.1 Secondary Sources
- 13.2.2 Primary Sources
- 13.3 Disclaimer

The report requires updating with new data and is sent in 2-3 business days after order is placed.



List Of Tables

LIST OF TABLES AND FIGURES

Figure Product Picture of Lavender Essential Oil

Figure United States Lavender Essential Oil Market Size (K MT) by Type (2012-2022)

Figure United States Lavender Essential Oil Sales Volume Market Share by Type

(Product Category) in 2016

Figure Lavandin Product Picture

Figure Lavender Highland Product Picture

Figure Lavender Stoechas Product Picture

Figure Lavender Spike Product Picture

Figure Other Product Picture

Figure United States Lavender Essential Oil Market Size (K MT) by Application (2012-2022)

Figure United States Sales Market Share of Lavender Essential Oil by Application in 2016

Figure Skin Care Examples

Table Key Downstream Customer in Skin Care

Figure Aromatherapy Examples

Table Key Downstream Customer in Aromatherapy

Figure Pharmaceutical Examples

Table Key Downstream Customer in Pharmaceutical

Figure Other Examples

Table Key Downstream Customer in Other

Figure United States Lavender Essential Oil Market Size (Million USD) by Region (2012-2022)

Figure The West Lavender Essential Oil Revenue (Million USD) and Growth Rate (2012-2022)

Figure Southwest Lavender Essential Oil Revenue (Million USD) and Growth Rate (2012-2022)

Figure The Middle Atlantic Lavender Essential Oil Revenue (Million USD) and Growth Rate (2012-2022)

Figure New England Lavender Essential Oil Revenue (Million USD) and Growth Rate (2012-2022)

Figure The South of US Lavender Essential Oil Revenue (Million USD) and Growth Rate (2012-2022)

Figure The Midwest Lavender Essential Oil Revenue (Million USD) and Growth Rate (2012-2022)



Figure United States Lavender Essential Oil Sales (K MT) and Growth Rate (2012-2022)

Figure United States Lavender Essential Oil Revenue (Million USD) and Growth Rate (2012-2022)

Figure United States Lavender Essential Oil Market Major Players Product Sales Volume (K MT) (2012-2017)

Table United States Lavender Essential Oil Sales (K MT) of Key Players/Suppliers (2012-2017)

Table United States Lavender Essential Oil Sales Share by Players/Suppliers (2012-2017)

Figure 2016 United States Lavender Essential Oil Sales Share by Players/Suppliers Figure 2017 United States Lavender Essential Oil Sales Share by Players/Suppliers Figure United States Lavender Essential Oil Market Major Players Product Revenue (Million USD) (2012-2017)

Table United States Lavender Essential Oil Revenue (Million USD) by Players/Suppliers (2012-2017)

Table United States Lavender Essential Oil Revenue Share by Players/Suppliers (2012-2017)

Figure 2016 United States Lavender Essential Oil Revenue Share by Players/Suppliers Figure 2017 United States Lavender Essential Oil Revenue Share by Players/Suppliers Table United States Market Lavender Essential Oil Average Price (USD/MT) of Key Players/Suppliers (2012-2017)

Figure United States Market Lavender Essential Oil Average Price (USD/MT) of Key Players/Suppliers in 2016

Figure United States Lavender Essential Oil Market Share of Top 3 Players/Suppliers Figure United States Lavender Essential Oil Market Share of Top 5 Players/Suppliers Table United States Players/Suppliers Lavender Essential Oil Manufacturing Base Distribution and Sales Area

Table United States Players/Suppliers Lavender Essential Oil Product Category
Table United States Lavender Essential Oil Sales (K MT) by Region (2012-2017)
Table United States Lavender Essential Oil Sales Share by Region (2012-2017)
Figure United States Lavender Essential Oil Sales Share by Region (2012-2017)
Figure United States Lavender Essential Oil Sales Market Share by Region in 2016
Table United States Lavender Essential Oil Revenue (Million USD) and Market Share by Region (2012-2017)

Table United States Lavender Essential Oil Revenue Share by Region (2012-2017) Figure United States Lavender Essential Oil Revenue Market Share by Region (2012-2017)

Figure United States Lavender Essential Oil Revenue Market Share by Region in 2016



Table United States Lavender Essential Oil Price (USD/MT) by Region (2012-2017)

Table United States Lavender Essential Oil Sales (K MT) by Type (2012-2017)

Table United States Lavender Essential Oil Sales Share by Type (2012-2017)

Figure United States Lavender Essential Oil Sales Share by Type (2012-2017)

Figure United States Lavender Essential Oil Sales Market Share by Type in 2016

Table United States Lavender Essential Oil Revenue (Million USD) and Market Share by Type (2012-2017)

Table United States Lavender Essential Oil Revenue Share by Type (2012-2017)

Figure Revenue Market Share of Lavender Essential Oil by Type (2012-2017)

Figure Revenue Market Share of Lavender Essential Oil by Type in 2016

Table United States Lavender Essential Oil Price (USD/MT) by Types (2012-2017)

Figure United States Lavender Essential Oil Sales Growth Rate by Type (2012-2017)

Table United States Lavender Essential Oil Sales (K MT) by Application (2012-2017)

Table United States Lavender Essential Oil Sales Market Share by Application (2012-2017)

Figure United States Lavender Essential Oil Sales Market Share by Application (2012-2017)

Figure United States Lavender Essential Oil Sales Market Share by Application in 2016 Table United States Lavender Essential Oil Sales Growth Rate by Application (2012-2017)

Figure United States Lavender Essential Oil Sales Growth Rate by Application (2012-2017)

Table Frei Basic Information List

Table Frei Lavender Essential Oil Sales (K MT), Revenue (Million USD), Price (USD/MT) and Gross Margin (2012-2017)

Figure Frei Lavender Essential Oil Sales Growth Rate (2012-2017)

Figure Frei Lavender Essential Oil Sales Market Share in United States (2012-2017)

Figure Frei Lavender Essential Oil Revenue Market Share in United States (2012-2017)
Table AFU Basic Information List

Table AFU Lavender Essential Oil Sales (K MT), Revenue (Million USD), Price (USD/MT) and Gross Margin (2012-2017)

Figure AFU Lavender Essential Oil Sales Growth Rate (2012-2017)

Figure AFU Lavender Essential Oil Sales Market Share in United States (2012-2017)

Figure AFU Lavender Essential Oil Revenue Market Share in United States (2012-2017)

Table AA Skincare Basic Information List

Table AA Skincare Lavender Essential Oil Sales (K MT), Revenue (Million USD), Price (USD/MT) and Gross Margin (2012-2017)

Figure AA Skincare Lavender Essential Oil Sales Growth Rate (2012-2017)



Figure AA Skincare Lavender Essential Oil Sales Market Share in United States (2012-2017)

Figure AA Skincare Lavender Essential Oil Revenue Market Share in United States (2012-2017)

Table Camenae Basic Information List

Table Camenae Lavender Essential Oil Sales (K MT), Revenue (Million USD), Price (USD/MT) and Gross Margin (2012-2017)

Figure Camenae Lavender Essential Oil Sales Growth Rate (2012-2017)

Figure Camenae Lavender Essential Oil Sales Market Share in United States (2012-2017)

Figure Camenae Lavender Essential Oil Revenue Market Share in United States (2012-2017)

Table NextBox Basic Information List

Table NextBox Lavender Essential Oil Sales (K MT), Revenue (Million USD), Price (USD/MT) and Gross Margin (2012-2017)

Figure NextBox Lavender Essential Oil Sales Growth Rate (2012-2017)

Figure NextBox Lavender Essential Oil Sales Market Share in United States (2012-2017)

Figure NextBox Lavender Essential Oil Revenue Market Share in United States (2012-2017)

Table Pretty Valley Basic Information List

Table Pretty Valley Lavender Essential Oil Sales (K MT), Revenue (Million USD), Price (USD/MT) and Gross Margin (2012-2017)

Figure Pretty Valley Lavender Essential Oil Sales Growth Rate (2012-2017)

Figure Pretty Valley Lavender Essential Oil Sales Market Share in United States (2012-2017)

Figure Pretty Valley Lavender Essential Oil Revenue Market Share in United States (2012-2017)

Table The Body Shop Basic Information List

Table The Body Shop Lavender Essential Oil Sales (K MT), Revenue (Million USD), Price (USD/MT) and Gross Margin (2012-2017)

Figure The Body Shop Lavender Essential Oil Sales Growth Rate (2012-2017)

Figure The Body Shop Lavender Essential Oil Sales Market Share in United States (2012-2017)

Figure The Body Shop Lavender Essential Oil Revenue Market Share in United States (2012-2017)

Table Mountain Rose Herb Basic Information List

Table Mountain Rose Herb Lavender Essential Oil Sales (K MT), Revenue (Million USD), Price (USD/MT) and Gross Margin (2012-2017)



Figure Mountain Rose Herb Lavender Essential Oil Sales Growth Rate (2012-2017)

Figure Mountain Rose Herb Lavender Essential Oil Sales Market Share in United States (2012-2017)

Figure Mountain Rose Herb Lavender Essential Oil Revenue Market Share in United States (2012-2017)

Table Healing Solutions Basic Information List

Table Healing Solutions Lavender Essential Oil Sales (K MT), Revenue (Million USD), Price (USD/MT) and Gross Margin (2012-2017)

Figure Healing Solutions Lavender Essential Oil Sales Growth Rate (2012-2017)

Figure Healing Solutions Lavender Essential Oil Sales Market Share in United States (2012-2017)

Figure Healing Solutions Lavender Essential Oil Revenue Market Share in United States (2012-2017)

Table Aura Cacia Basic Information List

Table Aura Cacia Lavender Essential Oil Sales (K MT), Revenue (Million USD), Price (USD/MT) and Gross Margin (2012-2017)

Figure Aura Cacia Lavender Essential Oil Sales Growth Rate (2012-2017)

Figure Aura Cacia Lavender Essential Oil Sales Market Share in United States (2012-2017)

Figure Aura Cacia Lavender Essential Oil Revenue Market Share in United States (2012-2017)

Table Dr Adorable Basic Information List

Table Fabulous Frannie Basic Information List

Table Greenhealth Basic Information List

Table Mystic Moments Basic Information List

Table Plant Therapy Essential Oils Basic Information List

Table Production Base and Market Concentration Rate of Raw Material

Figure Price Trend of Key Raw Materials

Table Key Suppliers of Raw Materials

Figure Manufacturing Cost Structure of Lavender Essential Oil

Figure Manufacturing Process Analysis of Lavender Essential Oil

Figure Lavender Essential Oil Industrial Chain Analysis

Table Raw Materials Sources of Lavender Essential Oil Major Players/Suppliers in 2016 Table Major Buyers of Lavender Essential Oil

Table Distributors/Traders List

Figure United States Lavender Essential Oil Sales Volume (K MT) and Growth Rate Forecast (2017-2022)

Figure United States Lavender Essential Oil Revenue (Million USD) and Growth Rate Forecast (2017-2022)



Figure United States Lavender Essential Oil Price (USD/MT) Trend Forecast (2017-2022)

Table United States Lavender Essential Oil Sales Volume (K MT) Forecast by Type (2017-2022)

Figure United States Lavender Essential Oil Sales Volume (K MT) Forecast by Type (2017-2022)

Figure United States Lavender Essential Oil Sales Volume (K MT) Forecast by Type in 2022

Table United States Lavender Essential Oil Sales Volume (K MT) Forecast by Application (2017-2022)

Figure United States Lavender Essential Oil Sales Volume (K MT) Forecast by Application (2017-2022)

Figure United States Lavender Essential Oil Sales Volume (K MT) Forecast by Application in 2022

Table United States Lavender Essential Oil Sales Volume (K MT) Forecast by Region (2017-2022)

Table United States Lavender Essential Oil Sales Volume Share Forecast by Region (2017-2022)

Figure United States Lavender Essential Oil Sales Volume Share Forecast by Region (2017-2022)

Figure United States Lavender Essential Oil Sales Volume Share Forecast by Region in 2022

Table Research Programs/Design for This Report

Figure Bottom-up and Top-down Approaches for This Report

Figure Data Triangulation

Table Key Data Information from Secondary Sources

Table Key Data Information from Primary Sources



I would like to order

Product name: United States Lavender Essential Oil Market Report 2017

Product link: https://marketpublishers.com/r/U8CA8283434EN.html

Price: US\$ 3,800.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page https://marketpublishers.com/r/U8CA8283434EN.html

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:	
Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at https://marketpublishers.com/docs/terms.html

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970