

United States L2 Self-driving Vehicle Market Report 2018

<https://marketpublishers.com/r/U5058F2AA80QEN.html>

Date: March 2018

Pages: 96

Price: US\$ 3,800.00 (Single User License)

ID: U5058F2AA80QEN

Abstracts

In this report, the United States L2 Self-driving Vehicle market is valued at USD XX million in 2017 and is expected to reach USD XX million by the end of 2025, growing at a CAGR of XX% between 2017 and 2025.

Geographically, this report splits the United States market into seven regions:

The West

Southwest

The Middle Atlantic

New England

The South

The Midwest

with sales (volume), revenue (value), market share and growth rate of L2 Self-driving Vehicle in these regions, from 2013 to 2025 (forecast).

United States L2 Self-driving Vehicle market competition by top manufacturers/players, with L2 Self-driving Vehicle sales volume, price, revenue (Million USD) and market share for each manufacturer/player; the top players including

Toyota

BMW

Volvo

Mercedes-Benz

Audi

Honda

SAIC

Nissan

BAIC

Lifan

On the basis of product, this report displays the production, revenue, price, market share and growth rate of each type, primarily split into

Passenger Vehicle

Commercial Vehicle

On the basis on the end users/applications, this report focuses on the status and outlook for major applications/end users, sales volume, market share and growth rate for each application, including

Home Use

Commercial Use

If you have any special requirements, please let us know and we will offer you the report

as you want.

Contents

United States L2 Self-driving Vehicle Market Report 2018

1 L2 SELF-DRIVING VEHICLE OVERVIEW

1.1 Product Overview and Scope of L2 Self-driving Vehicle

1.2 Classification of L2 Self-driving Vehicle by Product Category

1.2.1 United States L2 Self-driving Vehicle Market Size (Sales Volume) Comparison by Type (2013-2025)

1.2.2 United States L2 Self-driving Vehicle Market Size (Sales Volume) Market Share by Type (Product Category) in 2017

1.2.3 Passenger Vehicle

1.2.4 Commercial Vehicle

1.3 United States L2 Self-driving Vehicle Market by Application/End Users

1.3.1 United States L2 Self-driving Vehicle Market Size (Consumption) and Market Share Comparison by Application (2013-2025)

1.3.2 Home Use

1.3.3 Commercial Use

1.4 United States L2 Self-driving Vehicle Market by Region

1.4.1 United States L2 Self-driving Vehicle Market Size (Value) Comparison by Region (2013-2025)

1.4.2 The West L2 Self-driving Vehicle Status and Prospect (2013-2025)

1.4.3 Southwest L2 Self-driving Vehicle Status and Prospect (2013-2025)

1.4.4 The Middle Atlantic L2 Self-driving Vehicle Status and Prospect (2013-2025)

1.4.5 New England L2 Self-driving Vehicle Status and Prospect (2013-2025)

1.4.6 The South L2 Self-driving Vehicle Status and Prospect (2013-2025)

1.4.7 The Midwest L2 Self-driving Vehicle Status and Prospect (2013-2025)

1.5 United States Market Size (Value and Volume) of L2 Self-driving Vehicle (2013-2025)

1.5.1 United States L2 Self-driving Vehicle Sales and Growth Rate (2013-2025)

1.5.2 United States L2 Self-driving Vehicle Revenue and Growth Rate (2013-2025)

2 UNITED STATES L2 SELF-DRIVING VEHICLE MARKET COMPETITION BY PLAYERS/SUPPLIERS

2.1 United States L2 Self-driving Vehicle Sales and Market Share of Key Players/Suppliers (2013-2018)

2.2 United States L2 Self-driving Vehicle Revenue and Share by Players/Suppliers

(2013-2018)

2.3 United States L2 Self-driving Vehicle Average Price by Players/Suppliers

(2013-2018)

2.4 United States L2 Self-driving Vehicle Market Competitive Situation and Trends

2.4.1 United States L2 Self-driving Vehicle Market Concentration Rate

2.4.2 United States L2 Self-driving Vehicle Market Share of Top 3 and Top 5
Players/Suppliers

2.4.3 Mergers & Acquisitions, Expansion in United States Market

2.5 United States Players/Suppliers L2 Self-driving Vehicle Manufacturing Base
Distribution, Sales Area, Product Type

3 UNITED STATES L2 SELF-DRIVING VEHICLE SALES (VOLUME) AND REVENUE (VALUE) BY REGION (2013-2018)

3.1 United States L2 Self-driving Vehicle Sales and Market Share by Region
(2013-2018)

3.2 United States L2 Self-driving Vehicle Revenue and Market Share by Region
(2013-2018)

3.3 United States L2 Self-driving Vehicle Price by Region (2013-2018)

4 UNITED STATES L2 SELF-DRIVING VEHICLE SALES (VOLUME) AND REVENUE (VALUE) BY TYPE (PRODUCT CATEGORY) (2013-2018)

4.1 United States L2 Self-driving Vehicle Sales and Market Share by Type (Product
Category) (2013-2018)

4.2 United States L2 Self-driving Vehicle Revenue and Market Share by Type
(2013-2018)

4.3 United States L2 Self-driving Vehicle Price by Type (2013-2018)

4.4 United States L2 Self-driving Vehicle Sales Growth Rate by Type (2013-2018)

5 UNITED STATES L2 SELF-DRIVING VEHICLE SALES (VOLUME) BY APPLICATION (2013-2018)

5.1 United States L2 Self-driving Vehicle Sales and Market Share by Application
(2013-2018)

5.2 United States L2 Self-driving Vehicle Sales Growth Rate by Application (2013-2018)

5.3 Market Drivers and Opportunities

6 UNITED STATES L2 SELF-DRIVING VEHICLE PLAYERS/SUPPLIERS PROFILES

AND SALES DATA

6.1 Toyota

6.1.1 Company Basic Information, Manufacturing Base and Competitors

6.1.2 L2 Self-driving Vehicle Product Category, Application and Specification

6.1.2.1 Product A

6.1.2.2 Product B

6.1.3 Toyota L2 Self-driving Vehicle Sales, Revenue, Price and Gross Margin (2013-2018)

6.1.4 Main Business/Business Overview

6.2 BMW

6.2.2 L2 Self-driving Vehicle Product Category, Application and Specification

6.2.2.1 Product A

6.2.2.2 Product B

6.2.3 BMW L2 Self-driving Vehicle Sales, Revenue, Price and Gross Margin (2013-2018)

6.2.4 Main Business/Business Overview

6.3 Volvo

6.3.2 L2 Self-driving Vehicle Product Category, Application and Specification

6.3.2.1 Product A

6.3.2.2 Product B

6.3.3 Volvo L2 Self-driving Vehicle Sales, Revenue, Price and Gross Margin (2013-2018)

6.3.4 Main Business/Business Overview

6.4 Mercedes-Benz

6.4.2 L2 Self-driving Vehicle Product Category, Application and Specification

6.4.2.1 Product A

6.4.2.2 Product B

6.4.3 Mercedes-Benz L2 Self-driving Vehicle Sales, Revenue, Price and Gross Margin (2013-2018)

6.4.4 Main Business/Business Overview

6.5 Audi

6.5.2 L2 Self-driving Vehicle Product Category, Application and Specification

6.5.2.1 Product A

6.5.2.2 Product B

6.5.3 Audi L2 Self-driving Vehicle Sales, Revenue, Price and Gross Margin (2013-2018)

6.5.4 Main Business/Business Overview

6.6 Honda

- 6.6.2 L2 Self-driving Vehicle Product Category, Application and Specification
 - 6.6.2.1 Product A
 - 6.6.2.2 Product B
- 6.6.3 Honda L2 Self-driving Vehicle Sales, Revenue, Price and Gross Margin (2013-2018)
- 6.6.4 Main Business/Business Overview

6.7 SAIC

- 6.7.2 L2 Self-driving Vehicle Product Category, Application and Specification
 - 6.7.2.1 Product A
 - 6.7.2.2 Product B
- 6.7.3 SAIC L2 Self-driving Vehicle Sales, Revenue, Price and Gross Margin (2013-2018)
- 6.7.4 Main Business/Business Overview

6.8 Nissan

- 6.8.2 L2 Self-driving Vehicle Product Category, Application and Specification
 - 6.8.2.1 Product A
 - 6.8.2.2 Product B
- 6.8.3 Nissan L2 Self-driving Vehicle Sales, Revenue, Price and Gross Margin (2013-2018)
- 6.8.4 Main Business/Business Overview

6.9 BAIC

- 6.9.2 L2 Self-driving Vehicle Product Category, Application and Specification
 - 6.9.2.1 Product A
 - 6.9.2.2 Product B
- 6.9.3 BAIC L2 Self-driving Vehicle Sales, Revenue, Price and Gross Margin (2013-2018)
- 6.9.4 Main Business/Business Overview

6.10 Lifan

- 6.10.2 L2 Self-driving Vehicle Product Category, Application and Specification
 - 6.10.2.1 Product A
 - 6.10.2.2 Product B
- 6.10.3 Lifan L2 Self-driving Vehicle Sales, Revenue, Price and Gross Margin (2013-2018)
- 6.10.4 Main Business/Business Overview

7 L2 SELF-DRIVING VEHICLE MANUFACTURING COST ANALYSIS

- 7.1 L2 Self-driving Vehicle Key Raw Materials Analysis
 - 7.1.1 Key Raw Materials

- 7.1.2 Price Trend of Key Raw Materials
- 7.1.3 Key Suppliers of Raw Materials
- 7.1.4 Market Concentration Rate of Raw Materials
- 7.2 Proportion of Manufacturing Cost Structure
 - 7.2.1 Raw Materials
 - 7.2.2 Labor Cost
 - 7.2.3 Manufacturing Expenses
- 7.3 Manufacturing Process Analysis of L2 Self-driving Vehicle

8 INDUSTRIAL CHAIN, SOURCING STRATEGY AND DOWNSTREAM BUYERS

- 8.1 L2 Self-driving Vehicle Industrial Chain Analysis
- 8.2 Upstream Raw Materials Sourcing
- 8.3 Raw Materials Sources of L2 Self-driving Vehicle Major Manufacturers in 2017
- 8.4 Downstream Buyers

9 MARKETING STRATEGY ANALYSIS, DISTRIBUTORS/TRADERS

- 9.1 Marketing Channel
 - 9.1.1 Direct Marketing
 - 9.1.2 Indirect Marketing
 - 9.1.3 Marketing Channel Development Trend
- 9.2 Market Positioning
 - 9.2.1 Pricing Strategy
 - 9.2.2 Brand Strategy
 - 9.2.3 Target Client
- 9.3 Distributors/Traders List

10 MARKET EFFECT FACTORS ANALYSIS

- 10.1 Technology Progress/Risk
 - 10.1.1 Substitutes Threat
 - 10.1.2 Technology Progress in Related Industry
- 10.2 Consumer Needs/Customer Preference Change
- 10.3 Economic/Political Environmental Change

11 UNITED STATES L2 SELF-DRIVING VEHICLE MARKET SIZE (VALUE AND VOLUME) FORECAST (2018-2025)

11.1 United States L2 Self-driving Vehicle Sales Volume, Revenue Forecast
(2018-2025)

11.2 United States L2 Self-driving Vehicle Sales Volume Forecast by Type (2018-2025)

11.3 United States L2 Self-driving Vehicle Sales Volume Forecast by Application
(2018-2025)

11.4 United States L2 Self-driving Vehicle Sales Volume Forecast by Region
(2018-2025)

12 RESEARCH FINDINGS AND CONCLUSION

13 APPENDIX

13.1 Methodology/Research Approach

13.1.1 Research Programs/Design

13.1.2 Market Size Estimation

13.1.3 Market Breakdown and Data Triangulation

13.2 Data Source

13.2.1 Secondary Sources

13.2.2 Primary Sources

13.3 Disclaimer

The report requires updating with new data and is sent in 2-3 business days after order is placed.

List Of Tables

LIST OF TABLES AND FIGURES

Figure Product Picture of L2 Self-driving Vehicle

Figure United States L2 Self-driving Vehicle Market Size (K Units) by Type (2013-2025)

Figure United States L2 Self-driving Vehicle Sales Volume Market Share by Type (Product Category) in 2017

Figure Passenger Vehicle Product Picture

Figure Commercial Vehicle Product Picture

Figure United States L2 Self-driving Vehicle Market Size (K Units) by Application (2013-2025)

Figure United States Sales Market Share of L2 Self-driving Vehicle by Application in 2017

Figure Home Use Examples

Table Key Downstream Customer in Home Use

Figure Commercial Use Examples

Table Key Downstream Customer in Commercial Use

Figure United States L2 Self-driving Vehicle Market Size (Million USD) by Region (2013-2025)

Figure The West L2 Self-driving Vehicle Revenue (Million USD) and Growth Rate (2013-2025)

Figure Southwest L2 Self-driving Vehicle Revenue (Million USD) and Growth Rate (2013-2025)

Figure The Middle Atlantic L2 Self-driving Vehicle Revenue (Million USD) and Growth Rate (2013-2025)

Figure New England L2 Self-driving Vehicle Revenue (Million USD) and Growth Rate (2013-2025)

Figure The South of US L2 Self-driving Vehicle Revenue (Million USD) and Growth Rate (2013-2025)

Figure The Midwest L2 Self-driving Vehicle Revenue (Million USD) and Growth Rate (2013-2025)

Figure United States L2 Self-driving Vehicle Sales (K Units) and Growth Rate (2013-2025)

Figure United States L2 Self-driving Vehicle Revenue (Million USD) and Growth Rate (2013-2025)

Figure United States L2 Self-driving Vehicle Market Major Players Product Sales Volume (K Units) (2013-2018)

Table United States L2 Self-driving Vehicle Sales (K Units) of Key Players/Suppliers

(2013-2018)

Table United States L2 Self-driving Vehicle Sales Share by Players/Suppliers

(2013-2018)

Figure 2017 United States L2 Self-driving Vehicle Sales Share by Players/Suppliers

Figure 2017 United States L2 Self-driving Vehicle Sales Share by Players/Suppliers

Figure United States L2 Self-driving Vehicle Market Major Players Product Revenue

(Million USD) (2013-2018)

Table United States L2 Self-driving Vehicle Revenue (Million USD) by Players/Suppliers

(2013-2018)

Table United States L2 Self-driving Vehicle Revenue Share by Players/Suppliers

(2013-2018)

Figure 2017 United States L2 Self-driving Vehicle Revenue Share by Players/Suppliers

Figure 2017 United States L2 Self-driving Vehicle Revenue Share by Players/Suppliers

Table United States Market L2 Self-driving Vehicle Average Price (USD/Unit) of Key

Players/Suppliers (2013-2018)

Figure United States Market L2 Self-driving Vehicle Average Price (USD/Unit) of Key

Players/Suppliers in 2017

Figure United States L2 Self-driving Vehicle Market Share of Top 3 Players/Suppliers

Figure United States L2 Self-driving Vehicle Market Share of Top 5 Players/Suppliers

Table United States Players/Suppliers L2 Self-driving Vehicle Manufacturing Base
Distribution and Sales Area

Table United States Players/Suppliers L2 Self-driving Vehicle Product Category

Table United States L2 Self-driving Vehicle Sales (K Units) by Region (2013-2018)

Table United States L2 Self-driving Vehicle Sales Share by Region (2013-2018)

Figure United States L2 Self-driving Vehicle Sales Share by Region (2013-2018)

Figure United States L2 Self-driving Vehicle Sales Market Share by Region in 2017

Table United States L2 Self-driving Vehicle Revenue (Million USD) and Market Share
by Region (2013-2018)

Table United States L2 Self-driving Vehicle Revenue Share by Region (2013-2018)

Figure United States L2 Self-driving Vehicle Revenue Market Share by Region

(2013-2018)

Figure United States L2 Self-driving Vehicle Revenue Market Share by Region in 2017

Table United States L2 Self-driving Vehicle Price (USD/Unit) by Region (2013-2018)

Table United States L2 Self-driving Vehicle Sales (K Units) by Type (2013-2018)

Table United States L2 Self-driving Vehicle Sales Share by Type (2013-2018)

Figure United States L2 Self-driving Vehicle Sales Share by Type (2013-2018)

Figure United States L2 Self-driving Vehicle Sales Market Share by Type in 2017

Table United States L2 Self-driving Vehicle Revenue (Million USD) and Market Share
by Type (2013-2018)

Table United States L2 Self-driving Vehicle Revenue Share by Type (2013-2018)

Figure Revenue Market Share of L2 Self-driving Vehicle by Type (2013-2018)

Figure Revenue Market Share of L2 Self-driving Vehicle by Type in 2017

Table United States L2 Self-driving Vehicle Price (USD/Unit) by Types (2013-2018)

Figure United States L2 Self-driving Vehicle Sales Growth Rate by Type (2013-2018)

Table United States L2 Self-driving Vehicle Sales (K Units) by Application (2013-2018)

Table United States L2 Self-driving Vehicle Sales Market Share by Application (2013-2018)

Figure United States L2 Self-driving Vehicle Sales Market Share by Application (2013-2018)

Figure United States L2 Self-driving Vehicle Sales Market Share by Application in 2017

Table United States L2 Self-driving Vehicle Sales Growth Rate by Application (2013-2018)

Figure United States L2 Self-driving Vehicle Sales Growth Rate by Application (2013-2018)

Table Toyota Basic Information List

Table Toyota L2 Self-driving Vehicle Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure Toyota L2 Self-driving Vehicle Sales Growth Rate (2013-2018)

Figure Toyota L2 Self-driving Vehicle Sales Market Share in United States (2013-2018)

Figure Toyota L2 Self-driving Vehicle Revenue Market Share in United States (2013-2018)

Table BMW Basic Information List

Table BMW L2 Self-driving Vehicle Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure BMW L2 Self-driving Vehicle Sales Growth Rate (2013-2018)

Figure BMW L2 Self-driving Vehicle Sales Market Share in United States (2013-2018)

Figure BMW L2 Self-driving Vehicle Revenue Market Share in United States (2013-2018)

Table Volvo Basic Information List

Table Volvo L2 Self-driving Vehicle Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure Volvo L2 Self-driving Vehicle Sales Growth Rate (2013-2018)

Figure Volvo L2 Self-driving Vehicle Sales Market Share in United States (2013-2018)

Figure Volvo L2 Self-driving Vehicle Revenue Market Share in United States (2013-2018)

Table Mercedes-Benz Basic Information List

Table Mercedes-Benz L2 Self-driving Vehicle Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure Mercedes-Benz L2 Self-driving Vehicle Sales Growth Rate (2013-2018)

Figure Mercedes-Benz L2 Self-driving Vehicle Sales Market Share in United States (2013-2018)

Figure Mercedes-Benz L2 Self-driving Vehicle Revenue Market Share in United States (2013-2018)

Table Audi Basic Information List

Table Audi L2 Self-driving Vehicle Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure Audi L2 Self-driving Vehicle Sales Growth Rate (2013-2018)

Figure Audi L2 Self-driving Vehicle Sales Market Share in United States (2013-2018)

Figure Audi L2 Self-driving Vehicle Revenue Market Share in United States (2013-2018)

Table Honda Basic Information List

Table Honda L2 Self-driving Vehicle Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure Honda L2 Self-driving Vehicle Sales Growth Rate (2013-2018)

Figure Honda L2 Self-driving Vehicle Sales Market Share in United States (2013-2018)

Figure Honda L2 Self-driving Vehicle Revenue Market Share in United States (2013-2018)

Table SAIC Basic Information List

Table SAIC L2 Self-driving Vehicle Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure SAIC L2 Self-driving Vehicle Sales Growth Rate (2013-2018)

Figure SAIC L2 Self-driving Vehicle Sales Market Share in United States (2013-2018)

Figure SAIC L2 Self-driving Vehicle Revenue Market Share in United States (2013-2018)

Table Nissan Basic Information List

Table Nissan L2 Self-driving Vehicle Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure Nissan L2 Self-driving Vehicle Sales Growth Rate (2013-2018)

Figure Nissan L2 Self-driving Vehicle Sales Market Share in United States (2013-2018)

Figure Nissan L2 Self-driving Vehicle Revenue Market Share in United States (2013-2018)

Table BAIC Basic Information List

Table BAIC L2 Self-driving Vehicle Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure BAIC L2 Self-driving Vehicle Sales Growth Rate (2013-2018)

Figure BAIC L2 Self-driving Vehicle Sales Market Share in United States (2013-2018)

Figure BAIC L2 Self-driving Vehicle Revenue Market Share in United States (2013-2018)

Table Lifan Basic Information List

Table Lifan L2 Self-driving Vehicle Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure Lifan L2 Self-driving Vehicle Sales Growth Rate (2013-2018)

Figure Lifan L2 Self-driving Vehicle Sales Market Share in United States (2013-2018)

Figure Lifan L2 Self-driving Vehicle Revenue Market Share in United States (2013-2018)

Table Production Base and Market Concentration Rate of Raw Material

Figure Price Trend of Key Raw Materials

Table Key Suppliers of Raw Materials

Figure Manufacturing Cost Structure of L2 Self-driving Vehicle

Figure Manufacturing Process Analysis of L2 Self-driving Vehicle

Figure L2 Self-driving Vehicle Industrial Chain Analysis

Table Raw Materials Sources of L2 Self-driving Vehicle Major Players/Suppliers in 2017

Table Major Buyers of L2 Self-driving Vehicle

Table Distributors/Traders List

Figure United States L2 Self-driving Vehicle Sales Volume (K Units) and Growth Rate Forecast (2018-2025)

Figure United States L2 Self-driving Vehicle Revenue (Million USD) and Growth Rate Forecast (2018-2025)

Figure United States L2 Self-driving Vehicle Price (USD/Unit) Trend Forecast (2018-2025)

Table United States L2 Self-driving Vehicle Sales Volume (K Units) Forecast by Type (2018-2025)

Figure United States L2 Self-driving Vehicle Sales Volume (K Units) Forecast by Type (2018-2025)

Figure United States L2 Self-driving Vehicle Sales Volume (K Units) Forecast by Type in 2025

Table United States L2 Self-driving Vehicle Sales Volume (K Units) Forecast by Application (2018-2025)

Figure United States L2 Self-driving Vehicle Sales Volume (K Units) Forecast by Application (2018-2025)

Figure United States L2 Self-driving Vehicle Sales Volume (K Units) Forecast by Application in 2025

Table United States L2 Self-driving Vehicle Sales Volume (K Units) Forecast by Region (2018-2025)

Table United States L2 Self-driving Vehicle Sales Volume Share Forecast by Region (2018-2025)

Figure United States L2 Self-driving Vehicle Sales Volume Share Forecast by Region

(2018-2025)

Figure United States L2 Self-driving Vehicle Sales Volume Share Forecast by Region in 2025

Table Research Programs/Design for This Report

Figure Bottom-up and Top-down Approaches for This Report

Figure Data Triangulation

Table Key Data Information from Secondary Sources

Table Key Data Information from Primary Sources

I would like to order

Product name: United States L2 Self-driving Vehicle Market Report 2018

Product link: <https://marketpublishers.com/r/U5058F2AA80QEN.html>

Price: US\$ 3,800.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/U5058F2AA80QEN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:
Last name:
Email:
Company:
Address:
City:
Zip code:
Country:
Tel:
Fax:
Your message:

****All fields are required**

Customer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970