

# United States Hand and Body Lotion Market Report 2018

https://marketpublishers.com/r/UFBEB8F11F3QEN.html

Date: March 2018 Pages: 110 Price: US\$ 3,800.00 (Single User License) ID: UFBEB8F11F3QEN

# Abstracts

In this report, the United States Hand and Body Lotion market is valued at USD XX million in 2017 and is expected to reach USD XX million by the end of 2025, growing at a CAGR of XX% between 2017 and 2025.

Geographically, this report splits the United States market into seven regions:

The West Southwest

The Middle Atlantic

New England

The South

The Midwest

with sales (volume), revenue (value), market share and growth rate of Hand and Body Lotion in these regions, from 2013 to 2025 (forecast).

United States Hand and Body Lotion market competition by top manufacturers/players, with Hand and Body Lotion sales volume, price, revenue (Million USD) and market share for each manufacturer/player; the top players including



Olay

Alba Botanica

Avalon Organics

Aveeno

Cetaphil

Clarins

Crabtree & Evelyn

Dermae

Hempz

Murad

Cavinkare

On the basis of product, this report displays the production, revenue, price, market share and growth rate of each type, primarily split into

Dry Skin

Oily Skin

Mix Skin

On the basis on the end users/applications, this report focuses on the status and outlook for major applications/end users, sales volume, market share and growth rate for each application, including

Men Use



Women Use

Baby Use

If you have any special requirements, please let us know and we will offer you the report as you want.



# Contents

United States Hand and Body Lotion Market Report 2018

#### 1 HAND AND BODY LOTION OVERVIEW

1.1 Product Overview and Scope of Hand and Body Lotion

1.2 Classification of Hand and Body Lotion by Product Category

1.2.1 United States Hand and Body Lotion Market Size (Sales Volume) Comparison by Type (2013-2025)

1.2.2 United States Hand and Body Lotion Market Size (Sales Volume) Market Share by Type (Product Category) in 2017

- 1.2.3 Dry Skin
- 1.2.4 Oily Skin
- 1.2.5 Mix Skin
- 1.3 United States Hand and Body Lotion Market by Application/End Users

1.3.1 United States Hand and Body Lotion Market Size (Consumption) and Market Share Comparison by Application (2013-2025)

1.3.2 Men Use

1.3.3 Women Use

1.3.4 Baby Use

1.4 United States Hand and Body Lotion Market by Region

1.4.1 United States Hand and Body Lotion Market Size (Value) Comparison by Region (2013-2025)

- 1.4.2 The West Hand and Body Lotion Status and Prospect (2013-2025)
- 1.4.3 Southwest Hand and Body Lotion Status and Prospect (2013-2025)
- 1.4.4 The Middle Atlantic Hand and Body Lotion Status and Prospect (2013-2025)
- 1.4.5 New England Hand and Body Lotion Status and Prospect (2013-2025)
- 1.4.6 The South Hand and Body Lotion Status and Prospect (2013-2025)
- 1.4.7 The Midwest Hand and Body Lotion Status and Prospect (2013-2025)

1.5 United States Market Size (Value and Volume) of Hand and Body Lotion (2013-2025)

- 1.5.1 United States Hand and Body Lotion Sales and Growth Rate (2013-2025)
- 1.5.2 United States Hand and Body Lotion Revenue and Growth Rate (2013-2025)

#### 2 UNITED STATES HAND AND BODY LOTION MARKET COMPETITION BY PLAYERS/SUPPLIERS

2.1 United States Hand and Body Lotion Sales and Market Share of Key



Players/Suppliers (2013-2018)

2.2 United States Hand and Body Lotion Revenue and Share by Players/Suppliers (2013-2018)

2.3 United States Hand and Body Lotion Average Price by Players/Suppliers (2013-2018)

2.4 United States Hand and Body Lotion Market Competitive Situation and Trends

2.4.1 United States Hand and Body Lotion Market Concentration Rate

2.4.2 United States Hand and Body Lotion Market Share of Top 3 and Top 5 Players/Suppliers

2.4.3 Mergers & Acquisitions, Expansion in United States Market

2.5 United States Players/Suppliers Hand and Body Lotion Manufacturing Base Distribution, Sales Area, Product Type

# 3 UNITED STATES HAND AND BODY LOTION SALES (VOLUME) AND REVENUE (VALUE) BY REGION (2013-2018)

3.1 United States Hand and Body Lotion Sales and Market Share by Region (2013-2018)

3.2 United States Hand and Body Lotion Revenue and Market Share by Region (2013-2018)

3.3 United States Hand and Body Lotion Price by Region (2013-2018)

### 4 UNITED STATES HAND AND BODY LOTION SALES (VOLUME) AND REVENUE (VALUE) BY TYPE (PRODUCT CATEGORY) (2013-2018)

4.1 United States Hand and Body Lotion Sales and Market Share by Type (Product Category) (2013-2018)

4.2 United States Hand and Body Lotion Revenue and Market Share by Type (2013-2018)

4.3 United States Hand and Body Lotion Price by Type (2013-2018)

4.4 United States Hand and Body Lotion Sales Growth Rate by Type (2013-2018)

# 5 UNITED STATES HAND AND BODY LOTION SALES (VOLUME) BY APPLICATION (2013-2018)

5.1 United States Hand and Body Lotion Sales and Market Share by Application (2013-2018)

5.2 United States Hand and Body Lotion Sales Growth Rate by Application (2013-2018)5.3 Market Drivers and Opportunities



#### 6 UNITED STATES HAND AND BODY LOTION PLAYERS/SUPPLIERS PROFILES AND SALES DATA

6.1 Olay

6.1.1 Company Basic Information, Manufacturing Base and Competitors

6.1.2 Hand and Body Lotion Product Category, Application and Specification

6.1.2.1 Product A

6.1.2.2 Product B

6.1.3 Olay Hand and Body Lotion Sales, Revenue, Price and Gross Margin (2013-2018)

6.1.4 Main Business/Business Overview

6.2 Alba Botanica

6.2.2 Hand and Body Lotion Product Category, Application and Specification

6.2.2.1 Product A

6.2.2.2 Product B

6.2.3 Alba Botanica Hand and Body Lotion Sales, Revenue, Price and Gross Margin (2013-2018)

6.2.4 Main Business/Business Overview

6.3 Avalon Organics

6.3.2 Hand and Body Lotion Product Category, Application and Specification

6.3.2.1 Product A

6.3.2.2 Product B

6.3.3 Avalon Organics Hand and Body Lotion Sales, Revenue, Price and Gross Margin (2013-2018)

6.3.4 Main Business/Business Overview

6.4 Aveeno

6.4.2 Hand and Body Lotion Product Category, Application and Specification

6.4.2.1 Product A

6.4.2.2 Product B

6.4.3 Aveeno Hand and Body Lotion Sales, Revenue, Price and Gross Margin (2013-2018)

6.4.4 Main Business/Business Overview

6.5 Cetaphil

6.5.2 Hand and Body Lotion Product Category, Application and Specification

6.5.2.1 Product A

6.5.2.2 Product B

6.5.3 Cetaphil Hand and Body Lotion Sales, Revenue, Price and Gross Margin (2013-2018)



6.5.4 Main Business/Business Overview

6.6 Clarins

6.6.2 Hand and Body Lotion Product Category, Application and Specification

6.6.2.1 Product A

6.6.2.2 Product B

6.6.3 Clarins Hand and Body Lotion Sales, Revenue, Price and Gross Margin (2013-2018)

6.6.4 Main Business/Business Overview

6.7 Crabtree & Evelyn

6.7.2 Hand and Body Lotion Product Category, Application and Specification

6.7.2.1 Product A

6.7.2.2 Product B

6.7.3 Crabtree & Evelyn Hand and Body Lotion Sales, Revenue, Price and Gross Margin (2013-2018)

6.7.4 Main Business/Business Overview

6.8 Dermae

6.8.2 Hand and Body Lotion Product Category, Application and Specification

6.8.2.1 Product A

6.8.2.2 Product B

6.8.3 Dermae Hand and Body Lotion Sales, Revenue, Price and Gross Margin (2013-2018)

6.8.4 Main Business/Business Overview

6.9 Hempz

6.9.2 Hand and Body Lotion Product Category, Application and Specification

6.9.2.1 Product A

6.9.2.2 Product B

6.9.3 Hempz Hand and Body Lotion Sales, Revenue, Price and Gross Margin (2013-2018)

6.9.4 Main Business/Business Overview

6.10 Murad

6.10.2 Hand and Body Lotion Product Category, Application and Specification

6.10.2.1 Product A

6.10.2.2 Product B

6.10.3 Murad Hand and Body Lotion Sales, Revenue, Price and Gross Margin (2013-2018)

6.10.4 Main Business/Business Overview

6.11 Cavinkare

#### 7 HAND AND BODY LOTION MANUFACTURING COST ANALYSIS



- 7.1 Hand and Body Lotion Key Raw Materials Analysis
  - 7.1.1 Key Raw Materials
  - 7.1.2 Price Trend of Key Raw Materials
  - 7.1.3 Key Suppliers of Raw Materials
  - 7.1.4 Market Concentration Rate of Raw Materials
- 7.2 Proportion of Manufacturing Cost Structure
- 7.2.1 Raw Materials
- 7.2.2 Labor Cost
- 7.2.3 Manufacturing Expenses
- 7.3 Manufacturing Process Analysis of Hand and Body Lotion

#### **8 INDUSTRIAL CHAIN, SOURCING STRATEGY AND DOWNSTREAM BUYERS**

- 8.1 Hand and Body Lotion Industrial Chain Analysis
- 8.2 Upstream Raw Materials Sourcing
- 8.3 Raw Materials Sources of Hand and Body Lotion Major Manufacturers in 2017
- 8.4 Downstream Buyers

#### 9 MARKETING STRATEGY ANALYSIS, DISTRIBUTORS/TRADERS

- 9.1 Marketing Channel
  - 9.1.1 Direct Marketing
  - 9.1.2 Indirect Marketing
  - 9.1.3 Marketing Channel Development Trend
- 9.2 Market Positioning
  - 9.2.1 Pricing Strategy
  - 9.2.2 Brand Strategy
  - 9.2.3 Target Client
- 9.3 Distributors/Traders List

#### **10 MARKET EFFECT FACTORS ANALYSIS**

- 10.1 Technology Progress/Risk
  - 10.1.1 Substitutes Threat
  - 10.1.2 Technology Progress in Related Industry
- 10.2 Consumer Needs/Customer Preference Change
- 10.3 Economic/Political Environmental Change



# 11 UNITED STATES HAND AND BODY LOTION MARKET SIZE (VALUE AND VOLUME) FORECAST (2018-2025)

11.1 United States Hand and Body Lotion Sales Volume, Revenue Forecast (2018-2025)

11.2 United States Hand and Body Lotion Sales Volume Forecast by Type (2018-2025)

11.3 United States Hand and Body Lotion Sales Volume Forecast by Application (2018-2025)

11.4 United States Hand and Body Lotion Sales Volume Forecast by Region (2018-2025)

#### **12 RESEARCH FINDINGS AND CONCLUSION**

#### **13 APPENDIX**

- 13.1 Methodology/Research Approach
  - 13.1.1 Research Programs/Design
  - 13.1.2 Market Size Estimation
  - 13.1.3 Market Breakdown and Data Triangulation
- 13.2 Data Source
  - 13.2.1 Secondary Sources
- 13.2.2 Primary Sources
- 13.3 Disclaimer

The report requires updating with new data and is sent in 2-3 business days after order is placed.



# List Of Tables

#### LIST OF TABLES AND FIGURES

Figure Product Picture of Hand and Body Lotion Figure United States Hand and Body Lotion Market Size (K Units) by Type (2013-2025) Figure United States Hand and Body Lotion Sales Volume Market Share by Type (Product Category) in 2017 Figure Dry Skin Product Picture Figure Oily Skin Product Picture Figure Mix Skin Product Picture Figure United States Hand and Body Lotion Market Size (K Units) by Application (2013 - 2025)Figure United States Sales Market Share of Hand and Body Lotion by Application in 2017 Figure Men Use Examples Table Key Downstream Customer in Men Use Figure Women Use Examples Table Key Downstream Customer in Women Use Figure Baby Use Examples Table Key Downstream Customer in Baby Use Figure United States Hand and Body Lotion Market Size (Million USD) by Region (2013 - 2025)Figure The West Hand and Body Lotion Revenue (Million USD) and Growth Rate (2013 - 2025)Figure Southwest Hand and Body Lotion Revenue (Million USD) and Growth Rate (2013 - 2025)Figure The Middle Atlantic Hand and Body Lotion Revenue (Million USD) and Growth Rate (2013-2025) Figure New England Hand and Body Lotion Revenue (Million USD) and Growth Rate (2013 - 2025)Figure The South of US Hand and Body Lotion Revenue (Million USD) and Growth Rate (2013 - 2025)Figure The Midwest Hand and Body Lotion Revenue (Million USD) and Growth Rate (2013 - 2025)Figure United States Hand and Body Lotion Sales (K Units) and Growth Rate (2013 - 2025)Figure United States Hand and Body Lotion Revenue (Million USD) and Growth Rate (2013 - 2025)



Figure United States Hand and Body Lotion Market Major Players Product Sales Volume (K Units) (2013-2018)

Table United States Hand and Body Lotion Sales (K Units) of Key Players/Suppliers (2013-2018)

Table United States Hand and Body Lotion Sales Share by Players/Suppliers (2013-2018)

Figure 2017 United States Hand and Body Lotion Sales Share by Players/Suppliers Figure 2017 United States Hand and Body Lotion Sales Share by Players/Suppliers Figure United States Hand and Body Lotion Market Major Players Product Revenue (Million USD) (2013-2018)

Table United States Hand and Body Lotion Revenue (Million USD) by Players/Suppliers (2013-2018)

Table United States Hand and Body Lotion Revenue Share by Players/Suppliers (2013-2018)

Figure 2017 United States Hand and Body Lotion Revenue Share by Players/Suppliers Figure 2017 United States Hand and Body Lotion Revenue Share by Players/Suppliers Table United States Market Hand and Body Lotion Average Price (USD/Unit) of Key Players/Suppliers (2013-2018)

Figure United States Market Hand and Body Lotion Average Price (USD/Unit) of Key Players/Suppliers in 2017

Figure United States Hand and Body Lotion Market Share of Top 3 Players/Suppliers Figure United States Hand and Body Lotion Market Share of Top 5 Players/Suppliers Table United States Players/Suppliers Hand and Body Lotion Manufacturing Base Distribution and Sales Area

Table United States Players/Suppliers Hand and Body Lotion Product Category Table United States Hand and Body Lotion Sales (K Units) by Region (2013-2018) Table United States Hand and Body Lotion Sales Share by Region (2013-2018) Figure United States Hand and Body Lotion Sales Share by Region (2013-2018) Figure United States Hand and Body Lotion Sales Market Share by Region in 2017 Table United States Hand and Body Lotion Revenue (Million USD) and Market Share by Region (2013-2018)

Table United States Hand and Body Lotion Revenue Share by Region (2013-2018) Figure United States Hand and Body Lotion Revenue Market Share by Region (2013-2018)

Figure United States Hand and Body Lotion Revenue Market Share by Region in 2017 Table United States Hand and Body Lotion Price (USD/Unit) by Region (2013-2018) Table United States Hand and Body Lotion Sales (K Units) by Type (2013-2018) Table United States Hand and Body Lotion Sales Share by Type (2013-2018) Figure United States Hand and Body Lotion Sales Share by Type (2013-2018)



Figure United States Hand and Body Lotion Sales Market Share by Type in 2017 Table United States Hand and Body Lotion Revenue (Million USD) and Market Share by Type (2013-2018)

Table United States Hand and Body Lotion Revenue Share by Type (2013-2018) Figure Revenue Market Share of Hand and Body Lotion by Type (2013-2018) Figure Revenue Market Share of Hand and Body Lotion by Type in 2017 Table United States Hand and Body Lotion Price (USD/Unit) by Types (2013-2018) Figure United States Hand and Body Lotion Sales Growth Rate by Type (2013-2018) Table United States Hand and Body Lotion Sales (K Units) by Application (2013-2018) Table United States Hand and Body Lotion Sales Market Share by Application (2013-2018)

Figure United States Hand and Body Lotion Sales Market Share by Application (2013-2018)

Figure United States Hand and Body Lotion Sales Market Share by Application in 2017 Table United States Hand and Body Lotion Sales Growth Rate by Application (2013-2018)

Figure United States Hand and Body Lotion Sales Growth Rate by Application (2013-2018)

Table Olay Basic Information List

Table Olay Hand and Body Lotion Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure Olay Hand and Body Lotion Sales Growth Rate (2013-2018)

Figure Olay Hand and Body Lotion Sales Market Share in United States (2013-2018) Figure Olay Hand and Body Lotion Revenue Market Share in United States (2013-2018)

Table Alba Botanica Basic Information List

Table Alba Botanica Hand and Body Lotion Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure Alba Botanica Hand and Body Lotion Sales Growth Rate (2013-2018)

Figure Alba Botanica Hand and Body Lotion Sales Market Share in United States (2013-2018)

Figure Alba Botanica Hand and Body Lotion Revenue Market Share in United States (2013-2018)

Table Avalon Organics Basic Information List

Table Avalon Organics Hand and Body Lotion Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure Avalon Organics Hand and Body Lotion Sales Growth Rate (2013-2018)

Figure Avalon Organics Hand and Body Lotion Sales Market Share in United States (2013-2018)

Figure Avalon Organics Hand and Body Lotion Revenue Market Share in United States



(2013-2018)

Table Aveeno Basic Information List

Table Aveeno Hand and Body Lotion Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure Aveeno Hand and Body Lotion Sales Growth Rate (2013-2018)

Figure Aveeno Hand and Body Lotion Sales Market Share in United States (2013-2018) Figure Aveeno Hand and Body Lotion Revenue Market Share in United States (2013-2018)

Table Cetaphil Basic Information List

Table Cetaphil Hand and Body Lotion Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure Cetaphil Hand and Body Lotion Sales Growth Rate (2013-2018)

Figure Cetaphil Hand and Body Lotion Sales Market Share in United States (2013-2018)

Figure Cetaphil Hand and Body Lotion Revenue Market Share in United States (2013-2018)

Table Clarins Basic Information List

Table Clarins Hand and Body Lotion Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure Clarins Hand and Body Lotion Sales Growth Rate (2013-2018)

Figure Clarins Hand and Body Lotion Sales Market Share in United States (2013-2018)

Figure Clarins Hand and Body Lotion Revenue Market Share in United States (2013-2018)

Table Crabtree & Evelyn Basic Information List

Table Crabtree & Evelyn Hand and Body Lotion Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure Crabtree & Evelyn Hand and Body Lotion Sales Growth Rate (2013-2018) Figure Crabtree & Evelyn Hand and Body Lotion Sales Market Share in United States (2013-2018)

Figure Crabtree & Evelyn Hand and Body Lotion Revenue Market Share in United States (2013-2018)

Table Dermae Basic Information List

Table Dermae Hand and Body Lotion Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure Dermae Hand and Body Lotion Sales Growth Rate (2013-2018)

Figure Dermae Hand and Body Lotion Sales Market Share in United States (2013-2018) Figure Dermae Hand and Body Lotion Revenue Market Share in United States (2013-2018)

Table Hempz Basic Information List



Table Hempz Hand and Body Lotion Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure Hempz Hand and Body Lotion Sales Growth Rate (2013-2018)

Figure Hempz Hand and Body Lotion Sales Market Share in United States (2013-2018)

Figure Hempz Hand and Body Lotion Revenue Market Share in United States (2013-2018)

Table Murad Basic Information List

Table Murad Hand and Body Lotion Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure Murad Hand and Body Lotion Sales Growth Rate (2013-2018)

Figure Murad Hand and Body Lotion Sales Market Share in United States (2013-2018)

Figure Murad Hand and Body Lotion Revenue Market Share in United States (2013-2018)

Table Cavinkare Basic Information List

Table Production Base and Market Concentration Rate of Raw Material

Figure Price Trend of Key Raw Materials

Table Key Suppliers of Raw Materials

Figure Manufacturing Cost Structure of Hand and Body Lotion

Figure Manufacturing Process Analysis of Hand and Body Lotion

Figure Hand and Body Lotion Industrial Chain Analysis

Table Raw Materials Sources of Hand and Body Lotion Major Players/Suppliers in 2017

Table Major Buyers of Hand and Body Lotion

Table Distributors/Traders List

Figure United States Hand and Body Lotion Sales Volume (K Units) and Growth Rate Forecast (2018-2025)

Figure United States Hand and Body Lotion Revenue (Million USD) and Growth Rate Forecast (2018-2025)

Figure United States Hand and Body Lotion Price (USD/Unit) Trend Forecast (2018-2025)

Table United States Hand and Body Lotion Sales Volume (K Units) Forecast by Type (2018-2025)

Figure United States Hand and Body Lotion Sales Volume (K Units) Forecast by Type (2018-2025)

Figure United States Hand and Body Lotion Sales Volume (K Units) Forecast by Type in 2025

Table United States Hand and Body Lotion Sales Volume (K Units) Forecast by Application (2018-2025)

Figure United States Hand and Body Lotion Sales Volume (K Units) Forecast by Application (2018-2025)



Figure United States Hand and Body Lotion Sales Volume (K Units) Forecast by Application in 2025

Table United States Hand and Body Lotion Sales Volume (K Units) Forecast by Region (2018-2025)

Table United States Hand and Body Lotion Sales Volume Share Forecast by Region (2018-2025)

Figure United States Hand and Body Lotion Sales Volume Share Forecast by Region (2018-2025)

Figure United States Hand and Body Lotion Sales Volume Share Forecast by Region in 2025

Table Research Programs/Design for This Report

Figure Bottom-up and Top-down Approaches for This Report

Figure Data Triangulation

Table Key Data Information from Secondary Sources

Table Key Data Information from Primary Sources



#### I would like to order

Product name: United States Hand and Body Lotion Market Report 2018 Product link: https://marketpublishers.com/r/UFBEB8F11F3QEN.html Price: US\$ 3,800.00 (Single User License / Electronic Delivery) If you want to order Corporate License or Hard Copy, please, contact our Customer Service: info@merketpublishers.com

info@marketpublishers.com

#### Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/UFBEB8F11F3QEN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

\*\*All fields are required

Custumer signature \_\_\_\_\_

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970