

# **United States Dry Red Wine Market Report 2017**

https://marketpublishers.com/r/U23B787E00BEN.html

Date: January 2017

Pages: 122

Price: US\$ 3,800.00 (Single User License)

ID: U23B787E00BEN

# **Abstracts**

#### Notes:

Sales, means the sales volume of Dry Red Wine

Revenue, means the sales value of Dry Red Wine

This report studies sales (consumption) of Dry Red Wine in United States market, focuses on the top players, with sales, price, revenue and market share for each player, covering

**E&J** Gallo Winery

Constellation

Castel

The Wine Group

Accolade Wines

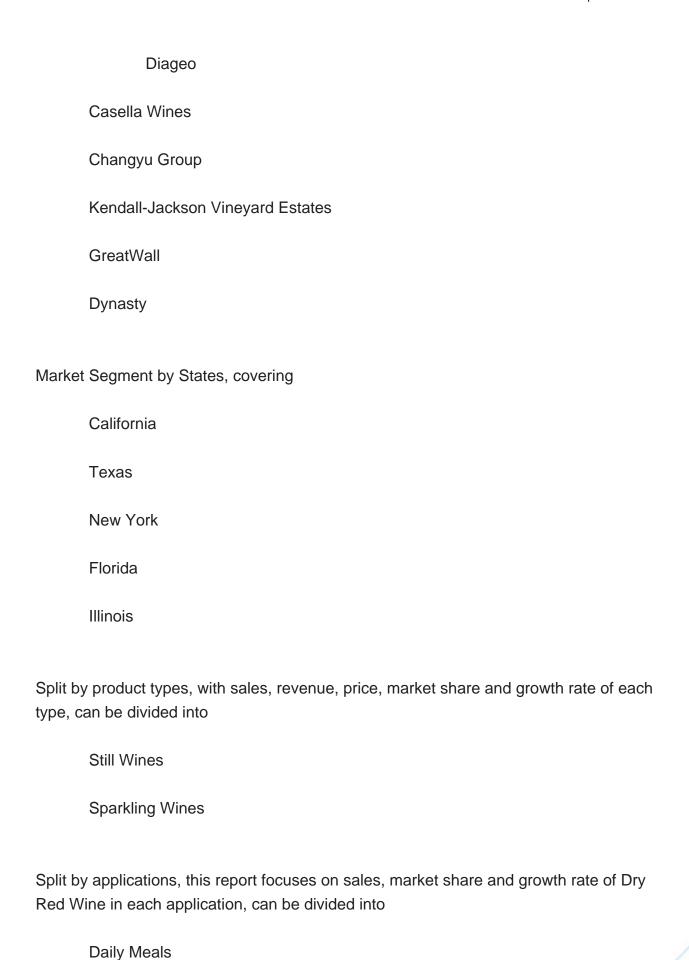
Concha y Toro

Treasury Wine Estates (TWE)

Trinchero Family

Pernod-Ricard







**Social Occasions** 

**Entertainment Venues** 

Other Situations



# **Contents**

United States Dry Red Wine Market Report 2017

#### 1 DRY RED WINE OVERVIEW

- 1.1 Product Overview and Scope of Dry Red Wine
- 1.2 Classification of Dry Red Wine
  - 1.2.1 Still Wines
- 1.2.2 Sparkling Wines
- 1.3 Application of Dry Red Wine
  - 1.3.1 Daily Meals
  - 1.3.2 Social Occasions
- 1.3.3 Entertainment Venues
- 1.3.4 Other Situations
- 1.4 United States Market Size Sales (Volume) and Revenue (Value) of Dry Red Wine (2012-2022)
  - 1.4.1 United States Dry Red Wine Sales and Growth Rate (2012-2022)
  - 1.4.2 United States Dry Red Wine Revenue and Growth Rate (2012-2022)

#### 2 UNITED STATES DRY RED WINE COMPETITION BY MANUFACTURERS

- 2.1 United States Dry Red Wine Sales and Market Share of Key Manufacturers (2015 and 2016)
- 2.2 United States Dry Red Wine Revenue and Share by Manufactures (2015 and 2016)
- 2.3 United States Dry Red Wine Average Price by Manufactures (2015 and 2016)
- 2.4 Dry Red Wine Market Competitive Situation and Trends
  - 2.4.1 Dry Red Wine Market Concentration Rate
  - 2.4.2 Dry Red Wine Market Share of Top 3 and Top 5 Manufacturers
  - 2.4.3 Mergers & Acquisitions, Expansion

# 3 UNITED STATES DRY RED WINE SALES (VOLUME) AND REVENUE (VALUE) BY STATES (2012-2017)

- 3.1 United States Dry Red Wine Sales and Market Share by States (2012-2017)
- 3.2 United States Dry Red Wine Revenue and Market Share by States (2012-2017)
- 3.3 United States Dry Red Wine Price by States (2012-2017)

# 4 UNITED STATES DRY RED WINE SALES (VOLUME) AND REVENUE (VALUE) BY



### TYPE (2012-2017)

- 4.1 United States Dry Red Wine Sales and Market Share by Type (2012-2017)
- 4.2 United States Dry Red Wine Revenue and Market Share by Type (2012-2017)
- 4.3 United States Dry Red Wine Price by Type (2012-2017)
- 4.4 United States Dry Red Wine Sales Growth Rate by Type (2012-2017)

# 5 UNITED STATES DRY RED WINE SALES (VOLUME) BY APPLICATION (2012-2017)

- 5.1 United States Dry Red Wine Sales and Market Share by Application (2012-2017)
- 5.2 United States Dry Red Wine Sales Growth Rate by Application (2012-2017)
- 5.3 Market Drivers and Opportunities

#### 6 UNITED STATES DRY RED WINE MANUFACTURERS PROFILES/ANALYSIS

- 6.1 E&J Gallo Winery
  - 6.1.1 Company Basic Information, Manufacturing Base and Competitors
  - 6.1.2 Dry Red Wine Product Type, Application and Specification
  - 6.1.2.1 Still Wines
  - 6.1.2.2 Sparkling Wines
- 6.1.3 E&J Gallo Winery Dry Red Wine Sales, Revenue, Price and Gross Margin (2012-2017)
  - 6.1.4 Main Business/Business Overview
- 6.2 Constellation
  - 6.2.2 Dry Red Wine Product Type, Application and Specification
    - 6.2.2.1 Still Wines
    - 6.2.2.2 Sparkling Wines
- 6.2.3 Constellation Dry Red Wine Sales, Revenue, Price and Gross Margin (2012-2017)
- 6.2.4 Main Business/Business Overview
- 6.3 Castel
  - 6.3.2 Dry Red Wine Product Type, Application and Specification
    - 6.3.2.1 Still Wines
    - 6.3.2.2 Sparkling Wines
  - 6.3.3 Castel Dry Red Wine Sales, Revenue, Price and Gross Margin (2012-2017)
  - 6.3.4 Main Business/Business Overview
- 6.4 The Wine Group
  - 6.4.2 Dry Red Wine Product Type, Application and Specification



- 6.4.2.1 Still Wines
- 6.4.2.2 Sparkling Wines
- 6.4.3 The Wine Group Dry Red Wine Sales, Revenue, Price and Gross Margin (2012-2017)
- 6.4.4 Main Business/Business Overview
- 6.5 Accolade Wines
  - 6.5.2 Dry Red Wine Product Type, Application and Specification
    - 6.5.2.1 Still Wines
    - 6.5.2.2 Sparkling Wines
- 6.5.3 Accolade Wines Dry Red Wine Sales, Revenue, Price and Gross Margin (2012-2017)
  - 6.5.4 Main Business/Business Overview
- 6.6 Concha y Toro
  - 6.6.2 Dry Red Wine Product Type, Application and Specification
    - 6.6.2.1 Still Wines
  - 6.6.2.2 Sparkling Wines
- 6.6.3 Concha y Toro Dry Red Wine Sales, Revenue, Price and Gross Margin (2012-2017)
  - 6.6.4 Main Business/Business Overview
- 6.7 Treasury Wine Estates (TWE)
  - 6.7.2 Dry Red Wine Product Type, Application and Specification
    - 6.7.2.1 Still Wines
    - 6.7.2.2 Sparkling Wines
- 6.7.3 Treasury Wine Estates (TWE) Dry Red Wine Sales, Revenue, Price and Gross Margin (2012-2017)
  - 6.7.4 Main Business/Business Overview
- 6.8 Trinchero Family
  - 6.8.2 Dry Red Wine Product Type, Application and Specification
    - 6.8.2.1 Still Wines
    - 6.8.2.2 Sparkling Wines
- 6.8.3 Trinchero Family Dry Red Wine Sales, Revenue, Price and Gross Margin (2012-2017)
  - 6.8.4 Main Business/Business Overview
- 6.9 Pernod-Ricard
  - 6.9.2 Dry Red Wine Product Type, Application and Specification
    - 6.9.2.1 Still Wines
    - 6.9.2.2 Sparkling Wines
- 6.9.3 Pernod-Ricard Dry Red Wine Sales, Revenue, Price and Gross Margin (2012-2017)



- 6.9.4 Main Business/Business Overview
- 6.10 Diageo
  - 6.10.2 Dry Red Wine Product Type, Application and Specification
    - 6.10.2.1 Still Wines
    - 6.10.2.2 Sparkling Wines
  - 6.10.3 Diageo Dry Red Wine Sales, Revenue, Price and Gross Margin (2012-2017)
  - 6.10.4 Main Business/Business Overview
- 6.11 Casella Wines
- 6.12 Changyu Group
- 6.13 Kendall-Jackson Vineyard Estates
- 6.14 GreatWall
- 6.15 Dynasty

### 7 DRY RED WINE MANUFACTURING COST ANALYSIS

- 7.1 Dry Red Wine Key Raw Materials Analysis
  - 7.1.1 Key Raw Materials
  - 7.1.2 Price Trend of Key Raw Materials
  - 7.1.3 Key Suppliers of Raw Materials
  - 7.1.4 Market Concentration Rate of Raw Materials
- 7.2 Proportion of Manufacturing Cost Structure
  - 7.2.1 Raw Materials
  - 7.2.2 Labor Cost
  - 7.2.3 Manufacturing Expenses
- 7.3 Manufacturing Process Analysis of Dry Red Wine

# 8 INDUSTRIAL CHAIN, SOURCING STRATEGY AND DOWNSTREAM BUYERS

- 8.1 Dry Red Wine Industrial Chain Analysis
- 8.2 Upstream Raw Materials Sourcing
- 8.3 Raw Materials Sources of Dry Red Wine Major Manufacturers in 2015
- 8.4 Downstream Buyers

# 9 MARKETING STRATEGY ANALYSIS, DISTRIBUTORS/TRADERS

- 9.1 Marketing Channel
  - 9.1.1 Direct Marketing
  - 9.1.2 Indirect Marketing
  - 9.1.3 Marketing Channel Development Trend



- 9.2 Market Positioning
  - 9.2.1 Pricing Strategy
  - 9.2.2 Brand Strategy
  - 9.2.3 Target Client
- 9.3 Distributors/Traders List

#### 10 MARKET EFFECT FACTORS ANALYSIS

- 10.1 Technology Progress/Risk
  - 10.1.1 Substitutes Threat
  - 10.1.2 Technology Progress in Related Industry
- 10.2 Consumer Needs/Customer Preference Change
- 10.3 Economic/Political Environmental Change

# 11 UNITED STATES DRY RED WINE MARKET FORECAST (2017-2022)

- 11.1 United States Dry Red Wine Sales, Revenue Forecast (2017-2022)
- 11.2 United States Dry Red Wine Sales Forecast by Type (2017-2022)
- 11.3 United States Dry Red Wine Sales Forecast by Application (2017-2022)
- 11.4 Dry Red Wine Price Forecast (2017-2022)

#### 12 RESEARCH FINDINGS AND CONCLUSION

#### 13 APPENDIX

Methodology
Analyst Introduction
Data Source

The report requires updating with new data and is sent in 2-3 business days after order is placed.



# **List Of Tables**

#### LIST OF TABLES AND FIGURES

Figure Picture of Dry Red Wine

Table Classification of Dry Red Wine

Figure United States Sales Market Share of Dry Red Wine by Type in 2015

Figure Still Wines Picture

Figure Sparkling Wines Picture

Table Application of Dry Red Wine

Figure United States Sales Market Share of Dry Red Wine by Application in 2015

Figure Daily Meals Examples

Figure Social Occasions Examples

Figure Entertainment Venues Examples

Figure Other Situations Examples

Figure United States Dry Red Wine Sales and Growth Rate (2012-2022)

Figure United States Dry Red Wine Revenue and Growth Rate (2012-2022)

Table United States Dry Red Wine Sales of Key Manufacturers (2015 and 2016)

Table United States Dry Red Wine Sales Share by Manufacturers (2015 and 2016)

Figure 2015 Dry Red Wine Sales Share by Manufacturers

Figure 2016 Dry Red Wine Sales Share by Manufacturers

Table United States Dry Red Wine Revenue by Manufacturers (2015 and 2016)

Table United States Dry Red Wine Revenue Share by Manufacturers (2015 and 2016)

Table 2015 United States Dry Red Wine Revenue Share by Manufacturers

Table 2016 United States Dry Red Wine Revenue Share by Manufacturers

Table United States Market Dry Red Wine Average Price of Key Manufacturers (2015 and 2016)

Figure United States Market Dry Red Wine Average Price of Key Manufacturers in 2015

Figure Dry Red Wine Market Share of Top 3 Manufacturers

Figure Dry Red Wine Market Share of Top 5 Manufacturers

Table United States Dry Red Wine Sales by States (2012-2017)

Table United States Dry Red Wine Sales Share by States (2012-2017)

Figure United States Dry Red Wine Sales Market Share by States in 2015

Table United States Dry Red Wine Revenue and Market Share by States (2012-2017)

Table United States Dry Red Wine Revenue Share by States (2012-2017)

Figure Revenue Market Share of Dry Red Wine by States (2012-2017)

Table United States Dry Red Wine Price by States (2012-2017)

Table United States Dry Red Wine Sales by Type (2012-2017)

Table United States Dry Red Wine Sales Share by Type (2012-2017)



Figure United States Dry Red Wine Sales Market Share by Type in 2015

Table United States Dry Red Wine Revenue and Market Share by Type (2012-2017)

Table United States Dry Red Wine Revenue Share by Type (2012-2017)

Figure Revenue Market Share of Dry Red Wine by Type (2012-2017)

Table United States Dry Red Wine Price by Type (2012-2017)

Figure United States Dry Red Wine Sales Growth Rate by Type (2012-2017)

Table United States Dry Red Wine Sales by Application (2012-2017)

Table United States Dry Red Wine Sales Market Share by Application (2012-2017)

Figure United States Dry Red Wine Sales Market Share by Application in 2015

Table United States Dry Red Wine Sales Growth Rate by Application (2012-2017)

Figure United States Dry Red Wine Sales Growth Rate by Application (2012-2017)

Table E&J Gallo Winery Basic Information List

Table E&J Gallo Winery Dry Red Wine Sales, Revenue, Price and Gross Margin (2012-2017)

Figure E&J Gallo Winery Dry Red Wine Sales Market Share (2012-2017)

Table Constellation Basic Information List

Table Constellation Dry Red Wine Sales, Revenue, Price and Gross Margin (2012-2017)

Table Constellation Dry Red Wine Sales Market Share (2012-2017)

**Table Castel Basic Information List** 

Table Castel Dry Red Wine Sales, Revenue, Price and Gross Margin (2012-2017)

Table Castel Dry Red Wine Sales Market Share (2012-2017)

Table The Wine Group Basic Information List

Table The Wine Group Dry Red Wine Sales, Revenue, Price and Gross Margin (2012-2017)

Table The Wine Group Dry Red Wine Sales Market Share (2012-2017)

Table Accolade Wines Basic Information List

Table Accolade Wines Dry Red Wine Sales, Revenue, Price and Gross Margin (2012-2017)

Table Accolade Wines Dry Red Wine Sales Market Share (2012-2017)

Table Concha y Toro Basic Information List

Table Concha y Toro Dry Red Wine Sales, Revenue, Price and Gross Margin (2012-2017)

Table Concha y Toro Dry Red Wine Sales Market Share (2012-2017)

Table Treasury Wine Estates (TWE) Basic Information List

Table Treasury Wine Estates (TWE) Dry Red Wine Sales, Revenue, Price and Gross Margin (2012-2017)

Table Treasury Wine Estates (TWE) Dry Red Wine Sales Market Share (2012-2017)

Table Trinchero Family Basic Information List



Table Trinchero Family Dry Red Wine Sales, Revenue, Price and Gross Margin (2012-2017)

Table Trinchero Family Dry Red Wine Sales Market Share (2012-2017)

Table Pernod-Ricard Basic Information List

Table Pernod-Ricard Dry Red Wine Sales, Revenue, Price and Gross Margin (2012-2017)

Table Pernod-Ricard Dry Red Wine Sales Market Share (2012-2017)

Table Diageo Basic Information List

Table Diageo Dry Red Wine Sales, Revenue, Price and Gross Margin (2012-2017)

Table Diageo Dry Red Wine Sales Market Share (2012-2017)

Table Casella Wines Basic Information List

Table Changyu Group Basic Information List

Table Kendall-Jackson Vineyard Estates Basic Information List

Table GreatWall Basic Information List

Table Dynasty Basic Information List

Table Production Base and Market Concentration Rate of Raw Material

Figure Price Trend of Key Raw Materials

Table Key Suppliers of Raw Materials

Figure Manufacturing Cost Structure of Dry Red Wine

Figure Manufacturing Process Analysis of Dry Red Wine

Figure Dry Red Wine Industrial Chain Analysis

Table Raw Materials Sources of Dry Red Wine Major Manufacturers in 2015

Table Major Buyers of Dry Red Wine

Table Distributors/Traders List

Figure United States Dry Red Wine Production and Growth Rate Forecast (2017-2022)

Figure United States Dry Red Wine Revenue and Growth Rate Forecast (2017-2022)

Table United States Dry Red Wine Production Forecast by Type (2017-2022)

Table United States Dry Red Wine Consumption Forecast by Application (2017-2022)

Table United States Dry Red Wine Sales Forecast by States (2017-2022)

Table United States Dry Red Wine Sales Share Forecast by States (2017-2022)



#### I would like to order

Product name: United States Dry Red Wine Market Report 2017

Product link: https://marketpublishers.com/r/U23B787E00BEN.html

Price: US\$ 3,800.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

# **Payment**

First name:

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/U23B787E00BEN.html">https://marketpublishers.com/r/U23B787E00BEN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

| Last name:    |                           |
|---------------|---------------------------|
| Email:        |                           |
| Company:      |                           |
| Address:      |                           |
| City:         |                           |
| Zip code:     |                           |
| Country:      |                           |
| Tel:          |                           |
| Fax:          |                           |
| Your message: |                           |
|               |                           |
|               |                           |
|               |                           |
|               | **All fields are required |
|               | Custumer signature        |
|               |                           |

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970