

United States Corticosteroid Nasal Spray Market Report 2017

<https://marketpublishers.com/r/U00178B7C05WEN.html>

Date: November 2017

Pages: 99

Price: US\$ 3,800.00 (Single User License)

ID: U00178B7C05WEN

Abstracts

In this report, the United States Corticosteroid Nasal Spray market is valued at USD XX million in 2016 and is expected to reach USD XX million by the end of 2022, growing at a CAGR of XX% between 2016 and 2022.

Geographically, this report splits the United States market into seven regions:

The West

Southwest

The Middle Atlantic

New England

The South

The Midwest

with sales (volume), revenue (value), market share and growth rate of Corticosteroid Nasal Spray in these regions, from 2012 to 2022 (forecast).

United States Corticosteroid Nasal Spray market competition by top manufacturers/players, with Corticosteroid Nasal Spray sales volume, price, revenue (Million USD) and market share for each manufacturer/player; the top players including

Pfizer, Inc

Aegis Therapeutics

GlaxoSmithKline

Kurve Technology

Marina Biotech

Merck & Co., Inc.

OptiNose AS

Sanofi S.A.

On the basis of product, this report displays the production, revenue, price, market share and growth rate of each type, primarily split into

Azelastine and Fluticasone Propionate

Diprprionate (Dry nasal spray)

Budesonide

Others

On the basis on the end users/applications, this report focuses on the status and outlook for major applications/end users, sales volume, market share and growth rate of Corticosteroid Nasal Spray for each application, including

Hospital

Drug Store

Clinics

Others

If you have any special requirements, please let us know and we will offer you the report as you want.

Contents

United States Corticosteroid Nasal Spray Market Report 2017

1 CORTICOSTEROID NASAL SPRAY OVERVIEW

1.1 Product Overview and Scope of Corticosteroid Nasal Spray

1.2 Classification of Corticosteroid Nasal Spray by Product Category

1.2.1 United States Corticosteroid Nasal Spray Market Size (Sales Volume)

Comparison by Type (2012-2022)

1.2.2 United States Corticosteroid Nasal Spray Market Size (Sales Volume) Market Share by Type (Product Category) in 2016

1.2.3 Azelastine and Fluticasone Propionate

1.2.4 Dipropionate (Dry nasal spray)

1.2.5 Budesonide

1.2.6 Others

1.3 United States Corticosteroid Nasal Spray Market by Application/End Users

1.3.1 United States Corticosteroid Nasal Spray Market Size (Consumption) and Market Share Comparison by Application (2012-2022)

1.3.2 Hospital

1.3.3 Drug Store

1.3.4 Clinics

1.3.5 Others

1.4 United States Corticosteroid Nasal Spray Market by Region

1.4.1 United States Corticosteroid Nasal Spray Market Size (Value) Comparison by Region (2012-2022)

1.4.2 The West Corticosteroid Nasal Spray Status and Prospect (2012-2022)

1.4.3 Southwest Corticosteroid Nasal Spray Status and Prospect (2012-2022)

1.4.4 The Middle Atlantic Corticosteroid Nasal Spray Status and Prospect (2012-2022)

1.4.5 New England Corticosteroid Nasal Spray Status and Prospect (2012-2022)

1.4.6 The South Corticosteroid Nasal Spray Status and Prospect (2012-2022)

1.4.7 The Midwest Corticosteroid Nasal Spray Status and Prospect (2012-2022)

1.5 United States Market Size (Value and Volume) of Corticosteroid Nasal Spray (2012-2022)

1.5.1 United States Corticosteroid Nasal Spray Sales and Growth Rate (2012-2022)

1.5.2 United States Corticosteroid Nasal Spray Revenue and Growth Rate (2012-2022)

2 UNITED STATES CORTICOSTEROID NASAL SPRAY MARKET COMPETITION

BY PLAYERS/SUPPLIERS

2.1 United States Corticosteroid Nasal Spray Sales and Market Share of Key Players/Suppliers (2012-2017)

2.2 United States Corticosteroid Nasal Spray Revenue and Share by Players/Suppliers (2012-2017)

2.3 United States Corticosteroid Nasal Spray Average Price by Players/Suppliers (2012-2017)

2.4 United States Corticosteroid Nasal Spray Market Competitive Situation and Trends

2.4.1 United States Corticosteroid Nasal Spray Market Concentration Rate

2.4.2 United States Corticosteroid Nasal Spray Market Share of Top 3 and Top 5 Players/Suppliers

2.4.3 Mergers & Acquisitions, Expansion in United States Market

2.5 United States Players/Suppliers Corticosteroid Nasal Spray Manufacturing Base Distribution, Sales Area, Product Type

3 UNITED STATES CORTICOSTEROID NASAL SPRAY SALES (VOLUME) AND REVENUE (VALUE) BY REGION (2012-2017)

3.1 United States Corticosteroid Nasal Spray Sales and Market Share by Region (2012-2017)

3.2 United States Corticosteroid Nasal Spray Revenue and Market Share by Region (2012-2017)

3.3 United States Corticosteroid Nasal Spray Price by Region (2012-2017)

4 UNITED STATES CORTICOSTEROID NASAL SPRAY SALES (VOLUME) AND REVENUE (VALUE) BY TYPE (PRODUCT CATEGORY) (2012-2017)

4.1 United States Corticosteroid Nasal Spray Sales and Market Share by Type (Product Category) (2012-2017)

4.2 United States Corticosteroid Nasal Spray Revenue and Market Share by Type (2012-2017)

4.3 United States Corticosteroid Nasal Spray Price by Type (2012-2017)

4.4 United States Corticosteroid Nasal Spray Sales Growth Rate by Type (2012-2017)

5 UNITED STATES CORTICOSTEROID NASAL SPRAY SALES (VOLUME) BY APPLICATION (2012-2017)

5.1 United States Corticosteroid Nasal Spray Sales and Market Share by Application

(2012-2017)

5.2 United States Corticosteroid Nasal Spray Sales Growth Rate by Application

(2012-2017)

5.3 Market Drivers and Opportunities

6 UNITED STATES CORTICOSTEROID NASAL SPRAY PLAYERS/SUPPLIERS PROFILES AND SALES DATA

6.1 Pfizer, Inc

6.1.1 Company Basic Information, Manufacturing Base and Competitors

6.1.2 Corticosteroid Nasal Spray Product Category, Application and Specification

6.1.2.1 Product A

6.1.2.2 Product B

6.1.3 Pfizer, Inc Corticosteroid Nasal Spray Sales, Revenue, Price and Gross Margin (2012-2017)

6.1.4 Main Business/Business Overview

6.2 Aegis Therapeutics

6.2.2 Corticosteroid Nasal Spray Product Category, Application and Specification

6.2.2.1 Product A

6.2.2.2 Product B

6.2.3 Aegis Therapeutics Corticosteroid Nasal Spray Sales, Revenue, Price and Gross Margin (2012-2017)

6.2.4 Main Business/Business Overview

6.3 GlaxoSmithKline

6.3.2 Corticosteroid Nasal Spray Product Category, Application and Specification

6.3.2.1 Product A

6.3.2.2 Product B

6.3.3 GlaxoSmithKline Corticosteroid Nasal Spray Sales, Revenue, Price and Gross Margin (2012-2017)

6.3.4 Main Business/Business Overview

6.4 Kurve Technology

6.4.2 Corticosteroid Nasal Spray Product Category, Application and Specification

6.4.2.1 Product A

6.4.2.2 Product B

6.4.3 Kurve Technology Corticosteroid Nasal Spray Sales, Revenue, Price and Gross Margin (2012-2017)

6.4.4 Main Business/Business Overview

6.5 Marina Biotech

6.5.2 Corticosteroid Nasal Spray Product Category, Application and Specification

- 6.5.2.1 Product A
- 6.5.2.2 Product B
- 6.5.3 Marina Biotech Corticosteroid Nasal Spray Sales, Revenue, Price and Gross Margin (2012-2017)
- 6.5.4 Main Business/Business Overview
- 6.6 Merck & Co., Inc.
 - 6.6.2 Corticosteroid Nasal Spray Product Category, Application and Specification
 - 6.6.2.1 Product A
 - 6.6.2.2 Product B
 - 6.6.3 Merck & Co., Inc. Corticosteroid Nasal Spray Sales, Revenue, Price and Gross Margin (2012-2017)
 - 6.6.4 Main Business/Business Overview
- 6.7 OptiNose AS
 - 6.7.2 Corticosteroid Nasal Spray Product Category, Application and Specification
 - 6.7.2.1 Product A
 - 6.7.2.2 Product B
 - 6.7.3 OptiNose AS Corticosteroid Nasal Spray Sales, Revenue, Price and Gross Margin (2012-2017)
 - 6.7.4 Main Business/Business Overview
- 6.8 Sanofi S.A.
 - 6.8.2 Corticosteroid Nasal Spray Product Category, Application and Specification
 - 6.8.2.1 Product A
 - 6.8.2.2 Product B
 - 6.8.3 Sanofi S.A. Corticosteroid Nasal Spray Sales, Revenue, Price and Gross Margin (2012-2017)
 - 6.8.4 Main Business/Business Overview

7 CORTICOSTEROID NASAL SPRAY MANUFACTURING COST ANALYSIS

- 7.1 Corticosteroid Nasal Spray Key Raw Materials Analysis
 - 7.1.1 Key Raw Materials
 - 7.1.2 Price Trend of Key Raw Materials
 - 7.1.3 Key Suppliers of Raw Materials
 - 7.1.4 Market Concentration Rate of Raw Materials
- 7.2 Proportion of Manufacturing Cost Structure
 - 7.2.1 Raw Materials
 - 7.2.2 Labor Cost
 - 7.2.3 Manufacturing Expenses
- 7.3 Manufacturing Process Analysis of Corticosteroid Nasal Spray

8 INDUSTRIAL CHAIN, SOURCING STRATEGY AND DOWNSTREAM BUYERS

- 8.1 Corticosteroid Nasal Spray Industrial Chain Analysis
- 8.2 Upstream Raw Materials Sourcing
- 8.3 Raw Materials Sources of Corticosteroid Nasal Spray Major Manufacturers in 2016
- 8.4 Downstream Buyers

9 MARKETING STRATEGY ANALYSIS, DISTRIBUTORS/TRADERS

- 9.1 Marketing Channel
 - 9.1.1 Direct Marketing
 - 9.1.2 Indirect Marketing
 - 9.1.3 Marketing Channel Development Trend
- 9.2 Market Positioning
 - 9.2.1 Pricing Strategy
 - 9.2.2 Brand Strategy
 - 9.2.3 Target Client
- 9.3 Distributors/Traders List

10 MARKET EFFECT FACTORS ANALYSIS

- 10.1 Technology Progress/Risk
 - 10.1.1 Substitutes Threat
 - 10.1.2 Technology Progress in Related Industry
- 10.2 Consumer Needs/Customer Preference Change
- 10.3 Economic/Political Environmental Change

11 UNITED STATES CORTICOSTEROID NASAL SPRAY MARKET SIZE (VALUE AND VOLUME) FORECAST (2017-2022)

- 11.1 United States Corticosteroid Nasal Spray Sales Volume, Revenue Forecast (2017-2022)
- 11.2 United States Corticosteroid Nasal Spray Sales Volume Forecast by Type (2017-2022)
- 11.3 United States Corticosteroid Nasal Spray Sales Volume Forecast by Application (2017-2022)
- 11.4 United States Corticosteroid Nasal Spray Sales Volume Forecast by Region (2017-2022)

12 RESEARCH FINDINGS AND CONCLUSION

13 APPENDIX

13.1 Methodology/Research Approach

13.1.1 Research Programs/Design

13.1.2 Market Size Estimation

13.1.3 Market Breakdown and Data Triangulation

13.2 Data Source

13.2.1 Secondary Sources

13.2.2 Primary Sources

13.3 Disclaimer

The report requires updating with new data and is sent in 2-3 business days after order is placed.

List Of Tables

LIST OF TABLES AND FIGURES

Figure Product Picture of Corticosteroid Nasal Spray

Figure United States Corticosteroid Nasal Spray Market Size (K Units) by Type (2012-2022)

Figure United States Corticosteroid Nasal Spray Sales Volume Market Share by Type (Product Category) in 2016

Figure Azelastine and Fluticasone Propionate Product Picture

Figure Dipropionate (Dry nasal spray) Product Picture

Figure Budesonide Product Picture

Figure Others Product Picture

Figure United States Corticosteroid Nasal Spray Market Size (K Units) by Application (2012-2022)

Figure United States Sales Market Share of Corticosteroid Nasal Spray by Application in 2016

Figure Hospital Examples

Table Key Downstream Customer in Hospital

Figure Drug Store Examples

Table Key Downstream Customer in Drug Store

Figure Clinics Examples

Table Key Downstream Customer in Clinics

Figure Others Examples

Table Key Downstream Customer in Others

Figure United States Corticosteroid Nasal Spray Market Size (Million USD) by Region (2012-2022)

Figure The West Corticosteroid Nasal Spray Revenue (Million USD) and Growth Rate (2012-2022)

Figure Southwest Corticosteroid Nasal Spray Revenue (Million USD) and Growth Rate (2012-2022)

Figure The Middle Atlantic Corticosteroid Nasal Spray Revenue (Million USD) and Growth Rate (2012-2022)

Figure New England Corticosteroid Nasal Spray Revenue (Million USD) and Growth Rate (2012-2022)

Figure The South of US Corticosteroid Nasal Spray Revenue (Million USD) and Growth Rate (2012-2022)

Figure The Midwest Corticosteroid Nasal Spray Revenue (Million USD) and Growth Rate (2012-2022)

Figure United States Corticosteroid Nasal Spray Sales (K Units) and Growth Rate (2012-2022)

Figure United States Corticosteroid Nasal Spray Revenue (Million USD) and Growth Rate (2012-2022)

Figure United States Corticosteroid Nasal Spray Market Major Players Product Sales Volume (K Units) (2012-2017)

Table United States Corticosteroid Nasal Spray Sales (K Units) of Key Players/Suppliers (2012-2017)

Table United States Corticosteroid Nasal Spray Sales Share by Players/Suppliers (2012-2017)

Figure 2016 United States Corticosteroid Nasal Spray Sales Share by Players/Suppliers

Figure 2017 United States Corticosteroid Nasal Spray Sales Share by Players/Suppliers

Figure United States Corticosteroid Nasal Spray Market Major Players Product Revenue (Million USD) (2012-2017)

Table United States Corticosteroid Nasal Spray Revenue (Million USD) by Players/Suppliers (2012-2017)

Table United States Corticosteroid Nasal Spray Revenue Share by Players/Suppliers (2012-2017)

Figure 2016 United States Corticosteroid Nasal Spray Revenue Share by Players/Suppliers

Figure 2017 United States Corticosteroid Nasal Spray Revenue Share by Players/Suppliers

Table United States Market Corticosteroid Nasal Spray Average Price (USD/Unit) of Key Players/Suppliers (2012-2017)

Figure United States Market Corticosteroid Nasal Spray Average Price (USD/Unit) of Key Players/Suppliers in 2016

Figure United States Corticosteroid Nasal Spray Market Share of Top 3 Players/Suppliers

Figure United States Corticosteroid Nasal Spray Market Share of Top 5 Players/Suppliers

Table United States Players/Suppliers Corticosteroid Nasal Spray Manufacturing Base Distribution and Sales Area

Table United States Players/Suppliers Corticosteroid Nasal Spray Product Category

Table United States Corticosteroid Nasal Spray Sales (K Units) by Region (2012-2017)

Table United States Corticosteroid Nasal Spray Sales Share by Region (2012-2017)

Figure United States Corticosteroid Nasal Spray Sales Share by Region (2012-2017)

Figure United States Corticosteroid Nasal Spray Sales Market Share by Region in 2016

Table United States Corticosteroid Nasal Spray Revenue (Million USD) and Market Share by Region (2012-2017)

Table United States Corticosteroid Nasal Spray Revenue Share by Region (2012-2017)
Figure United States Corticosteroid Nasal Spray Revenue Market Share by Region (2012-2017)

Figure United States Corticosteroid Nasal Spray Revenue Market Share by Region in 2016

Table United States Corticosteroid Nasal Spray Price (USD/Unit) by Region (2012-2017)

Table United States Corticosteroid Nasal Spray Sales (K Units) by Type (2012-2017)

Table United States Corticosteroid Nasal Spray Sales Share by Type (2012-2017)

Figure United States Corticosteroid Nasal Spray Sales Share by Type (2012-2017)

Figure United States Corticosteroid Nasal Spray Sales Market Share by Type in 2016

Table United States Corticosteroid Nasal Spray Revenue (Million USD) and Market Share by Type (2012-2017)

Table United States Corticosteroid Nasal Spray Revenue Share by Type (2012-2017)

Figure Revenue Market Share of Corticosteroid Nasal Spray by Type (2012-2017)

Figure Revenue Market Share of Corticosteroid Nasal Spray by Type in 2016

Table United States Corticosteroid Nasal Spray Price (USD/Unit) by Types (2012-2017)

Figure United States Corticosteroid Nasal Spray Sales Growth Rate by Type (2012-2017)

Table United States Corticosteroid Nasal Spray Sales (K Units) by Application (2012-2017)

Table United States Corticosteroid Nasal Spray Sales Market Share by Application (2012-2017)

Figure United States Corticosteroid Nasal Spray Sales Market Share by Application (2012-2017)

Figure United States Corticosteroid Nasal Spray Sales Market Share by Application in 2016

Table United States Corticosteroid Nasal Spray Sales Growth Rate by Application (2012-2017)

Figure United States Corticosteroid Nasal Spray Sales Growth Rate by Application (2012-2017)

Table Pfizer, Inc Basic Information List

Table Pfizer, Inc Corticosteroid Nasal Spray Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)

Figure Pfizer, Inc Corticosteroid Nasal Spray Sales Growth Rate (2012-2017)

Figure Pfizer, Inc Corticosteroid Nasal Spray Sales Market Share in United States (2012-2017)

Figure Pfizer, Inc Corticosteroid Nasal Spray Revenue Market Share in United States (2012-2017)

Table Aegis Therapeutics Basic Information List

Table Aegis Therapeutics Corticosteroid Nasal Spray Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)

Figure Aegis Therapeutics Corticosteroid Nasal Spray Sales Growth Rate (2012-2017)

Figure Aegis Therapeutics Corticosteroid Nasal Spray Sales Market Share in United States (2012-2017)

Figure Aegis Therapeutics Corticosteroid Nasal Spray Revenue Market Share in United States (2012-2017)

Table GlaxoSmithKline Basic Information List

Table GlaxoSmithKline Corticosteroid Nasal Spray Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)

Figure GlaxoSmithKline Corticosteroid Nasal Spray Sales Growth Rate (2012-2017)

Figure GlaxoSmithKline Corticosteroid Nasal Spray Sales Market Share in United States (2012-2017)

Figure GlaxoSmithKline Corticosteroid Nasal Spray Revenue Market Share in United States (2012-2017)

Table Kurve Technology Basic Information List

Table Kurve Technology Corticosteroid Nasal Spray Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)

Figure Kurve Technology Corticosteroid Nasal Spray Sales Growth Rate (2012-2017)

Figure Kurve Technology Corticosteroid Nasal Spray Sales Market Share in United States (2012-2017)

Figure Kurve Technology Corticosteroid Nasal Spray Revenue Market Share in United States (2012-2017)

Table Marina Biotech Basic Information List

Table Marina Biotech Corticosteroid Nasal Spray Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)

Figure Marina Biotech Corticosteroid Nasal Spray Sales Growth Rate (2012-2017)

Figure Marina Biotech Corticosteroid Nasal Spray Sales Market Share in United States (2012-2017)

Figure Marina Biotech Corticosteroid Nasal Spray Revenue Market Share in United States (2012-2017)

Table Merck & Co., Inc. Basic Information List

Table Merck & Co., Inc. Corticosteroid Nasal Spray Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)

Figure Merck & Co., Inc. Corticosteroid Nasal Spray Sales Growth Rate (2012-2017)

Figure Merck & Co., Inc. Corticosteroid Nasal Spray Sales Market Share in United States (2012-2017)

Figure Merck & Co., Inc. Corticosteroid Nasal Spray Revenue Market Share in United States (2012-2017)

States (2012-2017)

Table OptiNose AS Basic Information List

Table OptiNose AS Corticosteroid Nasal Spray Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)

Figure OptiNose AS Corticosteroid Nasal Spray Sales Growth Rate (2012-2017)

Figure OptiNose AS Corticosteroid Nasal Spray Sales Market Share in United States (2012-2017)

Figure OptiNose AS Corticosteroid Nasal Spray Revenue Market Share in United States (2012-2017)

Table Sanofi S.A. Basic Information List

Table Sanofi S.A. Corticosteroid Nasal Spray Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)

Figure Sanofi S.A. Corticosteroid Nasal Spray Sales Growth Rate (2012-2017)

Figure Sanofi S.A. Corticosteroid Nasal Spray Sales Market Share in United States (2012-2017)

Figure Sanofi S.A. Corticosteroid Nasal Spray Revenue Market Share in United States (2012-2017)

Table Production Base and Market Concentration Rate of Raw Material

Figure Price Trend of Key Raw Materials

Table Key Suppliers of Raw Materials

Figure Manufacturing Cost Structure of Corticosteroid Nasal Spray

Figure Manufacturing Process Analysis of Corticosteroid Nasal Spray

Figure Corticosteroid Nasal Spray Industrial Chain Analysis

Table Raw Materials Sources of Corticosteroid Nasal Spray Major Players/Suppliers in 2016

Table Major Buyers of Corticosteroid Nasal Spray

Table Distributors/Traders List

Figure United States Corticosteroid Nasal Spray Sales Volume (K Units) and Growth Rate Forecast (2017-2022)

Figure United States Corticosteroid Nasal Spray Revenue (Million USD) and Growth Rate Forecast (2017-2022)

Figure United States Corticosteroid Nasal Spray Price (USD/Unit) Trend Forecast (2017-2022)

Table United States Corticosteroid Nasal Spray Sales Volume (K Units) Forecast by Type (2017-2022)

Figure United States Corticosteroid Nasal Spray Sales Volume (K Units) Forecast by Type (2017-2022)

Figure United States Corticosteroid Nasal Spray Sales Volume (K Units) Forecast by Type in 2022

Table United States Corticosteroid Nasal Spray Sales Volume (K Units) Forecast by Application (2017-2022)

Figure United States Corticosteroid Nasal Spray Sales Volume (K Units) Forecast by Application (2017-2022)

Figure United States Corticosteroid Nasal Spray Sales Volume (K Units) Forecast by Application in 2022

Table United States Corticosteroid Nasal Spray Sales Volume (K Units) Forecast by Region (2017-2022)

Table United States Corticosteroid Nasal Spray Sales Volume Share Forecast by Region (2017-2022)

Figure United States Corticosteroid Nasal Spray Sales Volume Share Forecast by Region (2017-2022)

Figure United States Corticosteroid Nasal Spray Sales Volume Share Forecast by Region in 2022

Table Research Programs/Design for This Report

Figure Bottom-up and Top-down Approaches for This Report

Figure Data Triangulation

Table Key Data Information from Secondary Sources

Table Key Data Information from Primary Sources

I would like to order

Product name: United States Corticosteroid Nasal Spray Market Report 2017

Product link: <https://marketpublishers.com/r/U00178B7C05WEN.html>

Price: US\$ 3,800.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/U00178B7C05WEN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:
Last name:
Email:
Company:
Address:
City:
Zip code:
Country:
Tel:
Fax:
Your message:

****All fields are required**

Customer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970