

# United States Computerized Embroidery Machine Market Report 2018

https://marketpublishers.com/r/U08B76959B2QEN.html

Date: January 2018 Pages: 110 Price: US\$ 3,800.00 (Single User License) ID: U08B76959B2QEN

## Abstracts

In this report, the United States Computerized Embroidery Machine market is valued at USD XX million in 2016 and is expected to reach USD XX million by the end of 2022, growing at a CAGR of XX% between 2016 and 2022.

Geographically, this report splits the United States market into seven regions:

The West

Southwest

The Middle Atlantic

New England

The South

The Midwest

with sales (volume), revenue (value), market share and growth rate of Computerized Embroidery Machine in these regions, from 2012 to 2022 (forecast).

United States Computerized Embroidery Machine market competition by top manufacturers/players, with Computerized Embroidery Machine sales volume, price, revenue (Million USD) and market share for each manufacturer/player; the top players



including **Brother** Singer Bernina Barudan Melco Tacony Janome Sunstar Tajima ZSK Butterfly Ricoma Yonthin Richpeace Feiya

Yuelong Sewing

On the basis of product, this report displays the production, revenue, price, market share and growth rate of each type, primarily split into

Single-Head Embroidery Machine



#### Multi-Head Embroidery Machine

On the basis on the end users/applications, this report focuses on the status and outlook for major applications/end users, sales volume, market share and growth rate for each application, including

Household Application

Industrial Application

If you have any special requirements, please let us know and we will offer you the report as you want.



## Contents

United States Computerized Embroidery Machine Market Report 2017

#### **1 COMPUTERIZED EMBROIDERY MACHINE OVERVIEW**

1.1 Product Overview and Scope of Computerized Embroidery Machine

1.2 Classification of Computerized Embroidery Machine by Product Category

1.2.1 United States Computerized Embroidery Machine Market Size (Sales Volume) Comparison by Type (2012-2022)

1.2.2 United States Computerized Embroidery Machine Market Size (Sales Volume) Market Share by Type (Product Category) in 2016

1.2.3 Single-Head Embroidery Machine

1.2.4 Multi-Head Embroidery Machine

1.3 United States Computerized Embroidery Machine Market by Application/End Users 1.3.1 United States Computerized Embroidery Machine Market Size (Consumption) and Market Share Comparison by Application (2012-2022)

1.3.2 Household Application

1.3.3 Industrial Application

1.4 United States Computerized Embroidery Machine Market by Region

1.4.1 United States Computerized Embroidery Machine Market Size (Value) Comparison by Region (2012-2022)

1.4.2 The West Computerized Embroidery Machine Status and Prospect (2012-2022)

1.4.3 Southwest Computerized Embroidery Machine Status and Prospect (2012-2022)

1.4.4 The Middle Atlantic Computerized Embroidery Machine Status and Prospect (2012-2022)

1.4.5 New England Computerized Embroidery Machine Status and Prospect (2012-2022)

1.4.6 The South Computerized Embroidery Machine Status and Prospect (2012-2022)

1.4.7 The Midwest Computerized Embroidery Machine Status and Prospect (2012-2022)

1.5 United States Market Size (Value and Volume) of Computerized Embroidery Machine (2012-2022)

1.5.1 United States Computerized Embroidery Machine Sales and Growth Rate (2012-2022)

1.5.2 United States Computerized Embroidery Machine Revenue and Growth Rate (2012-2022)

### 2 UNITED STATES COMPUTERIZED EMBROIDERY MACHINE MARKET



#### **COMPETITION BY PLAYERS/SUPPLIERS**

2.1 United States Computerized Embroidery Machine Sales and Market Share of Key Players/Suppliers (2012-2017)

2.2 United States Computerized Embroidery Machine Revenue and Share by Players/Suppliers (2012-2017)

2.3 United States Computerized Embroidery Machine Average Price by Players/Suppliers (2012-2017)

2.4 United States Computerized Embroidery Machine Market Competitive Situation and Trends

2.4.1 United States Computerized Embroidery Machine Market Concentration Rate

2.4.2 United States Computerized Embroidery Machine Market Share of Top 3 and Top 5 Players/Suppliers

2.4.3 Mergers & Acquisitions, Expansion in United States Market2.5 United States Players/Suppliers Computerized Embroidery Machine Manufacturing

Base Distribution, Sales Area, Product Type

## 3 UNITED STATES COMPUTERIZED EMBROIDERY MACHINE SALES (VOLUME) AND REVENUE (VALUE) BY REGION (2012-2017)

3.1 United States Computerized Embroidery Machine Sales and Market Share by Region (2012-2017)

3.2 United States Computerized Embroidery Machine Revenue and Market Share by Region (2012-2017)

3.3 United States Computerized Embroidery Machine Price by Region (2012-2017)

## 4 UNITED STATES COMPUTERIZED EMBROIDERY MACHINE SALES (VOLUME) AND REVENUE (VALUE) BY TYPE (PRODUCT CATEGORY) (2012-2017)

4.1 United States Computerized Embroidery Machine Sales and Market Share by Type (Product Category) (2012-2017)

4.2 United States Computerized Embroidery Machine Revenue and Market Share by Type (2012-2017)

4.3 United States Computerized Embroidery Machine Price by Type (2012-2017)4.4 United States Computerized Embroidery Machine Sales Growth Rate by Type (2012-2017)

## 5 UNITED STATES COMPUTERIZED EMBROIDERY MACHINE SALES (VOLUME) BY APPLICATION (2012-2017)



5.1 United States Computerized Embroidery Machine Sales and Market Share by Application (2012-2017)

5.2 United States Computerized Embroidery Machine Sales Growth Rate by Application (2012-2017)

5.3 Market Drivers and Opportunities

## 6 UNITED STATES COMPUTERIZED EMBROIDERY MACHINE PLAYERS/SUPPLIERS PROFILES AND SALES DATA

6.1 Brother

6.1.1 Company Basic Information, Manufacturing Base and Competitors

6.1.2 Computerized Embroidery Machine Product Category, Application and Specification

6.1.2.1 Product A

6.1.2.2 Product B

6.1.3 Brother Computerized Embroidery Machine Sales, Revenue, Price and Gross Margin (2012-2017)

6.1.4 Main Business/Business Overview

6.2 Singer

6.2.2 Computerized Embroidery Machine Product Category, Application and Specification

6.2.2.1 Product A

6.2.2.2 Product B

6.2.3 Singer Computerized Embroidery Machine Sales, Revenue, Price and Gross Margin (2012-2017)

6.2.4 Main Business/Business Overview

6.3 Bernina

6.3.2 Computerized Embroidery Machine Product Category, Application and

Specification

6.3.2.1 Product A

6.3.2.2 Product B

6.3.3 Bernina Computerized Embroidery Machine Sales, Revenue, Price and Gross Margin (2012-2017)

6.3.4 Main Business/Business Overview

6.4 Barudan

6.4.2 Computerized Embroidery Machine Product Category, Application and Specification

6.4.2.1 Product A



6.4.2.2 Product B

6.4.3 Barudan Computerized Embroidery Machine Sales, Revenue, Price and Gross Margin (2012-2017)

6.4.4 Main Business/Business Overview

6.5 Melco

6.5.2 Computerized Embroidery Machine Product Category, Application and Specification

6.5.2.1 Product A

6.5.2.2 Product B

6.5.3 Melco Computerized Embroidery Machine Sales, Revenue, Price and Gross Margin (2012-2017)

6.5.4 Main Business/Business Overview

6.6 Tacony

6.6.2 Computerized Embroidery Machine Product Category, Application and Specification

6.6.2.1 Product A

6.6.2.2 Product B

6.6.3 Tacony Computerized Embroidery Machine Sales, Revenue, Price and Gross Margin (2012-2017)

6.6.4 Main Business/Business Overview

6.7 Janome

6.7.2 Computerized Embroidery Machine Product Category, Application and

Specification

6.7.2.1 Product A

6.7.2.2 Product B

6.7.3 Janome Computerized Embroidery Machine Sales, Revenue, Price and Gross Margin (2012-2017)

6.7.4 Main Business/Business Overview

6.8 Sunstar

6.8.2 Computerized Embroidery Machine Product Category, Application and

Specification

6.8.2.1 Product A

6.8.2.2 Product B

6.8.3 Sunstar Computerized Embroidery Machine Sales, Revenue, Price and Gross Margin (2012-2017)

6.8.4 Main Business/Business Overview

6.9 Tajima

6.9.2 Computerized Embroidery Machine Product Category, Application and Specification



6.9.2.1 Product A

6.9.2.2 Product B

6.9.3 Tajima Computerized Embroidery Machine Sales, Revenue, Price and Gross Margin (2012-2017)

6.9.4 Main Business/Business Overview

6.10 ZSK

6.10.2 Computerized Embroidery Machine Product Category, Application and Specification

- 6.10.2.1 Product A
- 6.10.2.2 Product B

6.10.3 ZSK Computerized Embroidery Machine Sales, Revenue, Price and Gross Margin (2012-2017)

- 6.10.4 Main Business/Business Overview
- 6.11 Butterfly
- 6.12 Ricoma
- 6.13 Yonthin
- 6.14 Richpeace
- 6.15 Feiya
- 6.16 Yuelong Sewing

#### 7 COMPUTERIZED EMBROIDERY MACHINE MANUFACTURING COST ANALYSIS

- 7.1 Computerized Embroidery Machine Key Raw Materials Analysis
  - 7.1.1 Key Raw Materials
  - 7.1.2 Price Trend of Key Raw Materials
  - 7.1.3 Key Suppliers of Raw Materials
- 7.1.4 Market Concentration Rate of Raw Materials
- 7.2 Proportion of Manufacturing Cost Structure
  - 7.2.1 Raw Materials
  - 7.2.2 Labor Cost
  - 7.2.3 Manufacturing Expenses
- 7.3 Manufacturing Process Analysis of Computerized Embroidery Machine

### 8 INDUSTRIAL CHAIN, SOURCING STRATEGY AND DOWNSTREAM BUYERS

- 8.1 Computerized Embroidery Machine Industrial Chain Analysis
- 8.2 Upstream Raw Materials Sourcing
- 8.3 Raw Materials Sources of Computerized Embroidery Machine Major Manufacturers in 2016



#### 8.4 Downstream Buyers

#### 9 MARKETING STRATEGY ANALYSIS, DISTRIBUTORS/TRADERS

- 9.1 Marketing Channel
  - 9.1.1 Direct Marketing
  - 9.1.2 Indirect Marketing
  - 9.1.3 Marketing Channel Development Trend
- 9.2 Market Positioning
  - 9.2.1 Pricing Strategy
  - 9.2.2 Brand Strategy
  - 9.2.3 Target Client
- 9.3 Distributors/Traders List

#### **10 MARKET EFFECT FACTORS ANALYSIS**

- 10.1 Technology Progress/Risk
- 10.1.1 Substitutes Threat
- 10.1.2 Technology Progress in Related Industry
- 10.2 Consumer Needs/Customer Preference Change
- 10.3 Economic/Political Environmental Change

### 11 UNITED STATES COMPUTERIZED EMBROIDERY MACHINE MARKET SIZE (VALUE AND VOLUME) FORECAST (2017-2022)

11.1 United States Computerized Embroidery Machine Sales Volume, Revenue Forecast (2017-2022)

11.2 United States Computerized Embroidery Machine Sales Volume Forecast by Type (2017-2022)

11.3 United States Computerized Embroidery Machine Sales Volume Forecast by Application (2017-2022)

11.4 United States Computerized Embroidery Machine Sales Volume Forecast by Region (2017-2022)

#### 12 RESEARCH FINDINGS AND CONCLUSION

#### **13 APPENDIX**

13.1 Methodology/Research Approach



- 13.1.1 Research Programs/Design
- 13.1.2 Market Size Estimation
- 13.1.3 Market Breakdown and Data Triangulation
- 13.2 Data Source
- 13.2.1 Secondary Sources
- 13.2.2 Primary Sources
- 13.3 Disclaimer

The report requires updating with new data and is sent in 2-3 business days after order is placed.



## List Of Tables

#### LIST OF TABLES AND FIGURES

Figure Product Picture of Computerized Embroidery Machine

Figure United States Computerized Embroidery Machine Market Size (K Units) by Type (2012-2022)

Figure United States Computerized Embroidery Machine Sales Volume Market Share by Type (Product Category) in 2016

Figure Single-Head Embroidery Machine Product Picture

Figure Multi-Head Embroidery Machine Product Picture

Figure United States Computerized Embroidery Machine Market Size (K Units) by Application (2012-2022)

Figure United States Sales Market Share of Computerized Embroidery Machine by Application in 2016

Figure Household Application Examples

Table Key Downstream Customer in Household Application

Figure Industrial Application Examples

Table Key Downstream Customer in Industrial Application

Figure United States Computerized Embroidery Machine Market Size (Million USD) by Region (2012-2022)

Figure The West Computerized Embroidery Machine Revenue (Million USD) and Growth Rate (2012-2022)

Figure Southwest Computerized Embroidery Machine Revenue (Million USD) and Growth Rate (2012-2022)

Figure The Middle Atlantic Computerized Embroidery Machine Revenue (Million USD) and Growth Rate (2012-2022)

Figure New England Computerized Embroidery Machine Revenue (Million USD) and Growth Rate (2012-2022)

Figure The South of US Computerized Embroidery Machine Revenue (Million USD) and Growth Rate (2012-2022)

Figure The Midwest Computerized Embroidery Machine Revenue (Million USD) and Growth Rate (2012-2022)

Figure United States Computerized Embroidery Machine Sales (K Units) and Growth Rate (2012-2022)

Figure United States Computerized Embroidery Machine Revenue (Million USD) and Growth Rate (2012-2022)

Figure United States Computerized Embroidery Machine Market Major Players Product Sales Volume (K Units) (2012-2017)



Table United States Computerized Embroidery Machine Sales (K Units) of Key Players/Suppliers (2012-2017)

Table United States Computerized Embroidery Machine Sales Share by Players/Suppliers (2012-2017)

Figure 2016 United States Computerized Embroidery Machine Sales Share by Players/Suppliers

Figure 2017 United States Computerized Embroidery Machine Sales Share by Players/Suppliers

Figure United States Computerized Embroidery Machine Market Major Players Product Revenue (Million USD) (2012-2017)

Table United States Computerized Embroidery Machine Revenue (Million USD) by Players/Suppliers (2012-2017)

Table United States Computerized Embroidery Machine Revenue Share by Players/Suppliers (2012-2017)

Figure 2016 United States Computerized Embroidery Machine Revenue Share by Players/Suppliers

Figure 2017 United States Computerized Embroidery Machine Revenue Share by Players/Suppliers

Table United States Market Computerized Embroidery Machine Average Price (USD/Unit) of Key Players/Suppliers (2012-2017)

Figure United States Market Computerized Embroidery Machine Average Price (USD/Unit) of Key Players/Suppliers in 2016

Figure United States Computerized Embroidery Machine Market Share of Top 3 Players/Suppliers

Figure United States Computerized Embroidery Machine Market Share of Top 5 Players/Suppliers

Table United States Players/Suppliers Computerized Embroidery MachineManufacturing Base Distribution and Sales Area

Table United States Players/Suppliers Computerized Embroidery Machine Product Category

Table United States Computerized Embroidery Machine Sales (K Units) by Region (2012-2017)

Table United States Computerized Embroidery Machine Sales Share by Region (2012-2017)

Figure United States Computerized Embroidery Machine Sales Share by Region (2012-2017)

Figure United States Computerized Embroidery Machine Sales Market Share by Region in 2016

Table United States Computerized Embroidery Machine Revenue (Million USD) and



Market Share by Region (2012-2017)

Table United States Computerized Embroidery Machine Revenue Share by Region (2012-2017)

Figure United States Computerized Embroidery Machine Revenue Market Share by Region (2012-2017)

Figure United States Computerized Embroidery Machine Revenue Market Share by Region in 2016

Table United States Computerized Embroidery Machine Price (USD/Unit) by Region (2012-2017)

Table United States Computerized Embroidery Machine Sales (K Units) by Type (2012-2017)

Table United States Computerized Embroidery Machine Sales Share by Type (2012-2017)

Figure United States Computerized Embroidery Machine Sales Share by Type (2012-2017)

Figure United States Computerized Embroidery Machine Sales Market Share by Type in 2016

Table United States Computerized Embroidery Machine Revenue (Million USD) and Market Share by Type (2012-2017)

Table United States Computerized Embroidery Machine Revenue Share by Type (2012-2017)

Figure Revenue Market Share of Computerized Embroidery Machine by Type (2012-2017)

Figure Revenue Market Share of Computerized Embroidery Machine by Type in 2016 Table United States Computerized Embroidery Machine Price (USD/Unit) by Types (2012-2017)

Figure United States Computerized Embroidery Machine Sales Growth Rate by Type (2012-2017)

Table United States Computerized Embroidery Machine Sales (K Units) by Application (2012-2017)

Table United States Computerized Embroidery Machine Sales Market Share by Application (2012-2017)

Figure United States Computerized Embroidery Machine Sales Market Share by Application (2012-2017)

Figure United States Computerized Embroidery Machine Sales Market Share by Application in 2016

Table United States Computerized Embroidery Machine Sales Growth Rate by Application (2012-2017)

Figure United States Computerized Embroidery Machine Sales Growth Rate by



Application (2012-2017)

Table Brother Basic Information List

Table Brother Computerized Embroidery Machine Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)

Figure Brother Computerized Embroidery Machine Sales Growth Rate (2012-2017) Figure Brother Computerized Embroidery Machine Sales Market Share in United States (2012-2017)

Figure Brother Computerized Embroidery Machine Revenue Market Share in United States (2012-2017)

Table Singer Basic Information List

Table Singer Computerized Embroidery Machine Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)

Figure Singer Computerized Embroidery Machine Sales Growth Rate (2012-2017) Figure Singer Computerized Embroidery Machine Sales Market Share in United States (2012-2017)

Figure Singer Computerized Embroidery Machine Revenue Market Share in United States (2012-2017)

Table Bernina Basic Information List

Table Bernina Computerized Embroidery Machine Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)

Figure Bernina Computerized Embroidery Machine Sales Growth Rate (2012-2017) Figure Bernina Computerized Embroidery Machine Sales Market Share in United States (2012-2017)

Figure Bernina Computerized Embroidery Machine Revenue Market Share in United States (2012-2017)

Table Barudan Basic Information List

Table Barudan Computerized Embroidery Machine Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)

Figure Barudan Computerized Embroidery Machine Sales Growth Rate (2012-2017) Figure Barudan Computerized Embroidery Machine Sales Market Share in United States (2012-2017)

Figure Barudan Computerized Embroidery Machine Revenue Market Share in United States (2012-2017)

Table Melco Basic Information List

Table Melco Computerized Embroidery Machine Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)

Figure Melco Computerized Embroidery Machine Sales Growth Rate (2012-2017) Figure Melco Computerized Embroidery Machine Sales Market Share in United States (2012-2017)



Figure Melco Computerized Embroidery Machine Revenue Market Share in United States (2012-2017)

Table Tacony Basic Information List

Table Tacony Computerized Embroidery Machine Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)

Figure Tacony Computerized Embroidery Machine Sales Growth Rate (2012-2017)

Figure Tacony Computerized Embroidery Machine Sales Market Share in United States (2012-2017)

Figure Tacony Computerized Embroidery Machine Revenue Market Share in United States (2012-2017)

Table Janome Basic Information List

Table Janome Computerized Embroidery Machine Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)

Figure Janome Computerized Embroidery Machine Sales Growth Rate (2012-2017) Figure Janome Computerized Embroidery Machine Sales Market Share in United States (2012-2017)

Figure Janome Computerized Embroidery Machine Revenue Market Share in United States (2012-2017)

Table Sunstar Basic Information List

Table Sunstar Computerized Embroidery Machine Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)

Figure Sunstar Computerized Embroidery Machine Sales Growth Rate (2012-2017) Figure Sunstar Computerized Embroidery Machine Sales Market Share in United States (2012-2017)

Figure Sunstar Computerized Embroidery Machine Revenue Market Share in United States (2012-2017)

Table Tajima Basic Information List

Table Tajima Computerized Embroidery Machine Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)

Figure Tajima Computerized Embroidery Machine Sales Growth Rate (2012-2017) Figure Tajima Computerized Embroidery Machine Sales Market Share in United States (2012-2017)

Figure Tajima Computerized Embroidery Machine Revenue Market Share in United States (2012-2017)

Table ZSK Basic Information List

Table ZSK Computerized Embroidery Machine Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)

Figure ZSK Computerized Embroidery Machine Sales Growth Rate (2012-2017) Figure ZSK Computerized Embroidery Machine Sales Market Share in United States



(2012-2017)

Figure ZSK Computerized Embroidery Machine Revenue Market Share in United States (2012-2017)

Table Butterfly Basic Information List

Table Ricoma Basic Information List

Table Yonthin Basic Information List

Table Richpeace Basic Information List

Table Feiya Basic Information List

Table Yuelong Sewing Basic Information List

Table Production Base and Market Concentration Rate of Raw Material

Figure Price Trend of Key Raw Materials

Table Key Suppliers of Raw Materials

Figure Manufacturing Cost Structure of Computerized Embroidery Machine

Figure Manufacturing Process Analysis of Computerized Embroidery Machine

Figure Computerized Embroidery Machine Industrial Chain Analysis

Table Raw Materials Sources of Computerized Embroidery Machine Major Players/Suppliers in 2016

Table Major Buyers of Computerized Embroidery Machine

Table Distributors/Traders List

Figure United States Computerized Embroidery Machine Sales Volume (K Units) and Growth Rate Forecast (2017-2022)

Figure United States Computerized Embroidery Machine Revenue (Million USD) and Growth Rate Forecast (2017-2022)

Figure United States Computerized Embroidery Machine Price (USD/Unit) Trend Forecast (2017-2022)

Table United States Computerized Embroidery Machine Sales Volume (K Units) Forecast by Type (2017-2022)

Figure United States Computerized Embroidery Machine Sales Volume (K Units) Forecast by Type (2017-2022)

Figure United States Computerized Embroidery Machine Sales Volume (K Units) Forecast by Type in 2022

Table United States Computerized Embroidery Machine Sales Volume (K Units) Forecast by Application (2017-2022)

Figure United States Computerized Embroidery Machine Sales Volume (K Units) Forecast by Application (2017-2022)

Figure United States Computerized Embroidery Machine Sales Volume (K Units) Forecast by Application in 2022

Table United States Computerized Embroidery Machine Sales Volume (K Units) Forecast by Region (2017-2022)



Table United States Computerized Embroidery Machine Sales Volume Share Forecast by Region (2017-2022)

Figure United States Computerized Embroidery Machine Sales Volume Share Forecast by Region (2017-2022)

Figure United States Computerized Embroidery Machine Sales Volume Share Forecast by Region in 2022

Table Research Programs/Design for This Report

Figure Bottom-up and Top-down Approaches for This Report

Figure Data Triangulation

Table Key Data Information from Secondary Sources

Table Key Data Information from Primary Sources



#### I would like to order

Product name: United States Computerized Embroidery Machine Market Report 2018 Product link: <u>https://marketpublishers.com/r/U08B76959B2QEN.html</u>

Price: US\$ 3,800.00 (Single User License / Electronic Delivery) If you want to order Corporate License or Hard Copy, please, contact our Customer Service: <u>info@marketpublishers.com</u>

### Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/U08B76959B2QEN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

\*\*All fields are required

Custumer signature \_\_\_\_\_

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970