

# United States Body Scrub Market Report 2018

<https://marketpublishers.com/r/U05A6C4C017QEN.html>

Date: March 2018

Pages: 103

Price: US\$ 3,800.00 (Single User License)

ID: U05A6C4C017QEN

## Abstracts

In this report, the United States Body Scrub market is valued at USD XX million in 2017 and is expected to reach USD XX million by the end of 2025, growing at a CAGR of XX% between 2017 and 2025.

Geographically, this report splits the United States market into seven regions:

The West

Southwest

The Middle Atlantic

New England

The South

The Midwest

with sales (volume), revenue (value), market share and growth rate of Body Scrub in these regions, from 2013 to 2025 (forecast).

United States Body Scrub market competition by top manufacturers/players, with Body Scrub sales volume, price, revenue (Million USD) and market share for each manufacturer/player; the top players including

Clarins

L?Oreal

Lange

Spa Wisdom Africa

Clinique

Olay

Bliss

TWASA

J.M.C. International

Boss Biological

On the basis of product, this report displays the production, revenue, price, market share and growth rate of each type, primarily split into

Plant Type

Donkey Milk Type

Flower Oil Type

On the basis on the end users/applications, this report focuses on the status and outlook for major applications/end users, sales volume, market share and growth rate for each application, including

Men

Women

If you have any special requirements, please let us know and we will offer you the report

as you want.

## Contents

### United States Body Scrub Market Report 2018

#### **1 BODY SCRUB OVERVIEW**

##### 1.1 Product Overview and Scope of Body Scrub

##### 1.2 Classification of Body Scrub by Product Category

###### 1.2.1 United States Body Scrub Market Size (Sales Volume) Comparison by Type (2013-2025)

###### 1.2.2 United States Body Scrub Market Size (Sales Volume) Market Share by Type (Product Category) in 2017

###### 1.2.3 Plant Type

###### 1.2.4 Donkey Milk Type

###### 1.2.5 Flower Oil Type

##### 1.3 United States Body Scrub Market by Application/End Users

###### 1.3.1 United States Body Scrub Market Size (Consumption) and Market Share Comparison by Application (2013-2025)

###### 1.3.2 Men

###### 1.3.3 Women

##### 1.4 United States Body Scrub Market by Region

###### 1.4.1 United States Body Scrub Market Size (Value) Comparison by Region (2013-2025)

###### 1.4.2 The West Body Scrub Status and Prospect (2013-2025)

###### 1.4.3 Southwest Body Scrub Status and Prospect (2013-2025)

###### 1.4.4 The Middle Atlantic Body Scrub Status and Prospect (2013-2025)

###### 1.4.5 New England Body Scrub Status and Prospect (2013-2025)

###### 1.4.6 The South Body Scrub Status and Prospect (2013-2025)

###### 1.4.7 The Midwest Body Scrub Status and Prospect (2013-2025)

##### 1.5 United States Market Size (Value and Volume) of Body Scrub (2013-2025)

###### 1.5.1 United States Body Scrub Sales and Growth Rate (2013-2025)

###### 1.5.2 United States Body Scrub Revenue and Growth Rate (2013-2025)

#### **2 UNITED STATES BODY SCRUB MARKET COMPETITION BY PLAYERS/SUPPLIERS**

##### 2.1 United States Body Scrub Sales and Market Share of Key Players/Suppliers (2013-2018)

##### 2.2 United States Body Scrub Revenue and Share by Players/Suppliers (2013-2018)

- 2.3 United States Body Scrub Average Price by Players/Suppliers (2013-2018)
- 2.4 United States Body Scrub Market Competitive Situation and Trends
  - 2.4.1 United States Body Scrub Market Concentration Rate
  - 2.4.2 United States Body Scrub Market Share of Top 3 and Top 5 Players/Suppliers
  - 2.4.3 Mergers & Acquisitions, Expansion in United States Market
- 2.5 United States Players/Suppliers Body Scrub Manufacturing Base Distribution, Sales Area, Product Type

### **3 UNITED STATES BODY SCRUB SALES (VOLUME) AND REVENUE (VALUE) BY REGION (2013-2018)**

- 3.1 United States Body Scrub Sales and Market Share by Region (2013-2018)
- 3.2 United States Body Scrub Revenue and Market Share by Region (2013-2018)
- 3.3 United States Body Scrub Price by Region (2013-2018)

### **4 UNITED STATES BODY SCRUB SALES (VOLUME) AND REVENUE (VALUE) BY TYPE (PRODUCT CATEGORY) (2013-2018)**

- 4.1 United States Body Scrub Sales and Market Share by Type (Product Category) (2013-2018)
- 4.2 United States Body Scrub Revenue and Market Share by Type (2013-2018)
- 4.3 United States Body Scrub Price by Type (2013-2018)
- 4.4 United States Body Scrub Sales Growth Rate by Type (2013-2018)

### **5 UNITED STATES BODY SCRUB SALES (VOLUME) BY APPLICATION (2013-2018)**

- 5.1 United States Body Scrub Sales and Market Share by Application (2013-2018)
- 5.2 United States Body Scrub Sales Growth Rate by Application (2013-2018)
- 5.3 Market Drivers and Opportunities

### **6 UNITED STATES BODY SCRUB PLAYERS/SUPPLIERS PROFILES AND SALES DATA**

- 6.1 Clarins
  - 6.1.1 Company Basic Information, Manufacturing Base and Competitors
  - 6.1.2 Body Scrub Product Category, Application and Specification
    - 6.1.2.1 Product A
    - 6.1.2.2 Product B

- 6.1.3 Clarins Body Scrub Sales, Revenue, Price and Gross Margin (2013-2018)
- 6.1.4 Main Business/Business Overview
- 6.2 L?Oreal
  - 6.2.2 Body Scrub Product Category, Application and Specification
    - 6.2.2.1 Product A
    - 6.2.2.2 Product B
  - 6.2.3 L?Oreal Body Scrub Sales, Revenue, Price and Gross Margin (2013-2018)
  - 6.2.4 Main Business/Business Overview
- 6.3 Lange
  - 6.3.2 Body Scrub Product Category, Application and Specification
    - 6.3.2.1 Product A
    - 6.3.2.2 Product B
  - 6.3.3 Lange Body Scrub Sales, Revenue, Price and Gross Margin (2013-2018)
  - 6.3.4 Main Business/Business Overview
- 6.4 Spa Wisdom Africa
  - 6.4.2 Body Scrub Product Category, Application and Specification
    - 6.4.2.1 Product A
    - 6.4.2.2 Product B
  - 6.4.3 Spa Wisdom Africa Body Scrub Sales, Revenue, Price and Gross Margin (2013-2018)
  - 6.4.4 Main Business/Business Overview
- 6.5 Clinique
  - 6.5.2 Body Scrub Product Category, Application and Specification
    - 6.5.2.1 Product A
    - 6.5.2.2 Product B
  - 6.5.3 Clinique Body Scrub Sales, Revenue, Price and Gross Margin (2013-2018)
  - 6.5.4 Main Business/Business Overview
- 6.6 Olay
  - 6.6.2 Body Scrub Product Category, Application and Specification
    - 6.6.2.1 Product A
    - 6.6.2.2 Product B
  - 6.6.3 Olay Body Scrub Sales, Revenue, Price and Gross Margin (2013-2018)
  - 6.6.4 Main Business/Business Overview
- 6.7 Bliss
  - 6.7.2 Body Scrub Product Category, Application and Specification
    - 6.7.2.1 Product A
    - 6.7.2.2 Product B
  - 6.7.3 Bliss Body Scrub Sales, Revenue, Price and Gross Margin (2013-2018)
  - 6.7.4 Main Business/Business Overview

## 6.8 TWASA

### 6.8.2 Body Scrub Product Category, Application and Specification

#### 6.8.2.1 Product A

#### 6.8.2.2 Product B

### 6.8.3 TWASA Body Scrub Sales, Revenue, Price and Gross Margin (2013-2018)

### 6.8.4 Main Business/Business Overview

## 6.9 J.M.C. International

### 6.9.2 Body Scrub Product Category, Application and Specification

#### 6.9.2.1 Product A

#### 6.9.2.2 Product B

### 6.9.3 J.M.C. International Body Scrub Sales, Revenue, Price and Gross Margin (2013-2018)

### 6.9.4 Main Business/Business Overview

## 6.10 Boss Biological

### 6.10.2 Body Scrub Product Category, Application and Specification

#### 6.10.2.1 Product A

#### 6.10.2.2 Product B

### 6.10.3 Boss Biological Body Scrub Sales, Revenue, Price and Gross Margin (2013-2018)

### 6.10.4 Main Business/Business Overview

## **7 BODY SCRUB MANUFACTURING COST ANALYSIS**

### 7.1 Body Scrub Key Raw Materials Analysis

#### 7.1.1 Key Raw Materials

#### 7.1.2 Price Trend of Key Raw Materials

#### 7.1.3 Key Suppliers of Raw Materials

#### 7.1.4 Market Concentration Rate of Raw Materials

### 7.2 Proportion of Manufacturing Cost Structure

#### 7.2.1 Raw Materials

#### 7.2.2 Labor Cost

#### 7.2.3 Manufacturing Expenses

### 7.3 Manufacturing Process Analysis of Body Scrub

## **8 INDUSTRIAL CHAIN, SOURCING STRATEGY AND DOWNSTREAM BUYERS**

### 8.1 Body Scrub Industrial Chain Analysis

### 8.2 Upstream Raw Materials Sourcing

### 8.3 Raw Materials Sources of Body Scrub Major Manufacturers in 2017

## 8.4 Downstream Buyers

# **9 MARKETING STRATEGY ANALYSIS, DISTRIBUTORS/TRADERS**

## 9.1 Marketing Channel

### 9.1.1 Direct Marketing

### 9.1.2 Indirect Marketing

### 9.1.3 Marketing Channel Development Trend

## 9.2 Market Positioning

### 9.2.1 Pricing Strategy

### 9.2.2 Brand Strategy

### 9.2.3 Target Client

## 9.3 Distributors/Traders List

# **10 MARKET EFFECT FACTORS ANALYSIS**

## 10.1 Technology Progress/Risk

### 10.1.1 Substitutes Threat

### 10.1.2 Technology Progress in Related Industry

## 10.2 Consumer Needs/Customer Preference Change

## 10.3 Economic/Political Environmental Change

# **11 UNITED STATES BODY SCRUB MARKET SIZE (VALUE AND VOLUME) FORECAST (2018-2025)**

## 11.1 United States Body Scrub Sales Volume, Revenue Forecast (2018-2025)

## 11.2 United States Body Scrub Sales Volume Forecast by Type (2018-2025)

## 11.3 United States Body Scrub Sales Volume Forecast by Application (2018-2025)

## 11.4 United States Body Scrub Sales Volume Forecast by Region (2018-2025)

# **12 RESEARCH FINDINGS AND CONCLUSION**

# **13 APPENDIX**

## 13.1 Methodology/Research Approach

### 13.1.1 Research Programs/Design

### 13.1.2 Market Size Estimation

### 13.1.3 Market Breakdown and Data Triangulation

## 13.2 Data Source



13.2.1 Secondary Sources

13.2.2 Primary Sources

13.3 Disclaimer

The report requires updating with new data and is sent in 2-3 business days after order is placed.

## List Of Tables

### LIST OF TABLES AND FIGURES

Figure Product Picture of Body Scrub

Figure United States Body Scrub Market Size (K Units) by Type (2013-2025)

Figure United States Body Scrub Sales Volume Market Share by Type (Product Category) in 2017

Figure Plant Type Product Picture

Figure Donkey Milk Type Product Picture

Figure Flower Oil Type Product Picture

Figure United States Body Scrub Market Size (K Units) by Application (2013-2025)

Figure United States Sales Market Share of Body Scrub by Application in 2017

Figure Men Examples

Table Key Downstream Customer in Men

Figure Women Examples

Table Key Downstream Customer in Women

Figure United States Body Scrub Market Size (Million USD) by Region (2013-2025)

Figure The West Body Scrub Revenue (Million USD) and Growth Rate (2013-2025)

Figure Southwest Body Scrub Revenue (Million USD) and Growth Rate (2013-2025)

Figure The Middle Atlantic Body Scrub Revenue (Million USD) and Growth Rate (2013-2025)

Figure New England Body Scrub Revenue (Million USD) and Growth Rate (2013-2025)

Figure The South of US Body Scrub Revenue (Million USD) and Growth Rate (2013-2025)

Figure The Midwest Body Scrub Revenue (Million USD) and Growth Rate (2013-2025)

Figure United States Body Scrub Sales (K Units) and Growth Rate (2013-2025)

Figure United States Body Scrub Revenue (Million USD) and Growth Rate (2013-2025)

Figure United States Body Scrub Market Major Players Product Sales Volume (K Units) (2013-2018)

Table United States Body Scrub Sales (K Units) of Key Players/Suppliers (2013-2018)

Table United States Body Scrub Sales Share by Players/Suppliers (2013-2018)

Figure 2017 United States Body Scrub Sales Share by Players/Suppliers

Figure 2017 United States Body Scrub Sales Share by Players/Suppliers

Figure United States Body Scrub Market Major Players Product Revenue (Million USD) (2013-2018)

Table United States Body Scrub Revenue (Million USD) by Players/Suppliers (2013-2018)

Table United States Body Scrub Revenue Share by Players/Suppliers (2013-2018)

Figure 2017 United States Body Scrub Revenue Share by Players/Suppliers  
Figure 2017 United States Body Scrub Revenue Share by Players/Suppliers  
Table United States Market Body Scrub Average Price (USD/Unit) of Key Players/Suppliers (2013-2018)  
Figure United States Market Body Scrub Average Price (USD/Unit) of Key Players/Suppliers in 2017  
Figure United States Body Scrub Market Share of Top 3 Players/Suppliers  
Figure United States Body Scrub Market Share of Top 5 Players/Suppliers  
Table United States Players/Suppliers Body Scrub Manufacturing Base Distribution and Sales Area  
Table United States Players/Suppliers Body Scrub Product Category  
Table United States Body Scrub Sales (K Units) by Region (2013-2018)  
Table United States Body Scrub Sales Share by Region (2013-2018)  
Figure United States Body Scrub Sales Share by Region (2013-2018)  
Figure United States Body Scrub Sales Market Share by Region in 2017  
Table United States Body Scrub Revenue (Million USD) and Market Share by Region (2013-2018)  
Table United States Body Scrub Revenue Share by Region (2013-2018)  
Figure United States Body Scrub Revenue Market Share by Region (2013-2018)  
Figure United States Body Scrub Revenue Market Share by Region in 2017  
Table United States Body Scrub Price (USD/Unit) by Region (2013-2018)  
Table United States Body Scrub Sales (K Units) by Type (2013-2018)  
Table United States Body Scrub Sales Share by Type (2013-2018)  
Figure United States Body Scrub Sales Share by Type (2013-2018)  
Figure United States Body Scrub Sales Market Share by Type in 2017  
Table United States Body Scrub Revenue (Million USD) and Market Share by Type (2013-2018)  
Table United States Body Scrub Revenue Share by Type (2013-2018)  
Figure Revenue Market Share of Body Scrub by Type (2013-2018)  
Figure Revenue Market Share of Body Scrub by Type in 2017  
Table United States Body Scrub Price (USD/Unit) by Types (2013-2018)  
Figure United States Body Scrub Sales Growth Rate by Type (2013-2018)  
Table United States Body Scrub Sales (K Units) by Application (2013-2018)  
Table United States Body Scrub Sales Market Share by Application (2013-2018)  
Figure United States Body Scrub Sales Market Share by Application (2013-2018)  
Figure United States Body Scrub Sales Market Share by Application in 2017  
Table United States Body Scrub Sales Growth Rate by Application (2013-2018)  
Figure United States Body Scrub Sales Growth Rate by Application (2013-2018)  
Table Clarins Basic Information List

Table Clarins Body Scrub Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure Clarins Body Scrub Sales Growth Rate (2013-2018)

Figure Clarins Body Scrub Sales Market Share in United States (2013-2018)

Figure Clarins Body Scrub Revenue Market Share in United States (2013-2018)

Table L?Oreal Basic Information List

Table L?Oreal Body Scrub Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure L?Oreal Body Scrub Sales Growth Rate (2013-2018)

Figure L?Oreal Body Scrub Sales Market Share in United States (2013-2018)

Figure L?Oreal Body Scrub Revenue Market Share in United States (2013-2018)

Table Lange Basic Information List

Table Lange Body Scrub Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure Lange Body Scrub Sales Growth Rate (2013-2018)

Figure Lange Body Scrub Sales Market Share in United States (2013-2018)

Figure Lange Body Scrub Revenue Market Share in United States (2013-2018)

Table Spa Wisdom Africa Basic Information List

Table Spa Wisdom Africa Body Scrub Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure Spa Wisdom Africa Body Scrub Sales Growth Rate (2013-2018)

Figure Spa Wisdom Africa Body Scrub Sales Market Share in United States (2013-2018)

Figure Spa Wisdom Africa Body Scrub Revenue Market Share in United States (2013-2018)

Table Clinique Basic Information List

Table Clinique Body Scrub Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure Clinique Body Scrub Sales Growth Rate (2013-2018)

Figure Clinique Body Scrub Sales Market Share in United States (2013-2018)

Figure Clinique Body Scrub Revenue Market Share in United States (2013-2018)

Table Olay Basic Information List

Table Olay Body Scrub Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure Olay Body Scrub Sales Growth Rate (2013-2018)

Figure Olay Body Scrub Sales Market Share in United States (2013-2018)

Figure Olay Body Scrub Revenue Market Share in United States (2013-2018)

Table Bliss Basic Information List

Table Bliss Body Scrub Sales (K Units), Revenue (Million USD), Price (USD/Unit) and

Gross Margin (2013-2018)

Figure Bliss Body Scrub Sales Growth Rate (2013-2018)

Figure Bliss Body Scrub Sales Market Share in United States (2013-2018)

Figure Bliss Body Scrub Revenue Market Share in United States (2013-2018)

Table TWASA Basic Information List

Table TWASA Body Scrub Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure TWASA Body Scrub Sales Growth Rate (2013-2018)

Figure TWASA Body Scrub Sales Market Share in United States (2013-2018)

Figure TWASA Body Scrub Revenue Market Share in United States (2013-2018)

Table J.M.C. International Basic Information List

Table J.M.C. International Body Scrub Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure J.M.C. International Body Scrub Sales Growth Rate (2013-2018)

Figure J.M.C. International Body Scrub Sales Market Share in United States (2013-2018)

Figure J.M.C. International Body Scrub Revenue Market Share in United States (2013-2018)

Table Boss Biological Basic Information List

Table Boss Biological Body Scrub Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2013-2018)

Figure Boss Biological Body Scrub Sales Growth Rate (2013-2018)

Figure Boss Biological Body Scrub Sales Market Share in United States (2013-2018)

Figure Boss Biological Body Scrub Revenue Market Share in United States (2013-2018)

Table Production Base and Market Concentration Rate of Raw Material

Figure Price Trend of Key Raw Materials

Table Key Suppliers of Raw Materials

Figure Manufacturing Cost Structure of Body Scrub

Figure Manufacturing Process Analysis of Body Scrub

Figure Body Scrub Industrial Chain Analysis

Table Raw Materials Sources of Body Scrub Major Players/Suppliers in 2017

Table Major Buyers of Body Scrub

Table Distributors/Traders List

Figure United States Body Scrub Sales Volume (K Units) and Growth Rate Forecast (2018-2025)

Figure United States Body Scrub Revenue (Million USD) and Growth Rate Forecast (2018-2025)

Figure United States Body Scrub Price (USD/Unit) Trend Forecast (2018-2025)

Table United States Body Scrub Sales Volume (K Units) Forecast by Type (2018-2025)

Figure United States Body Scrub Sales Volume (K Units) Forecast by Type (2018-2025)

Figure United States Body Scrub Sales Volume (K Units) Forecast by Type in 2025

Table United States Body Scrub Sales Volume (K Units) Forecast by Application (2018-2025)

Figure United States Body Scrub Sales Volume (K Units) Forecast by Application (2018-2025)

Figure United States Body Scrub Sales Volume (K Units) Forecast by Application in 2025

Table United States Body Scrub Sales Volume (K Units) Forecast by Region (2018-2025)

Table United States Body Scrub Sales Volume Share Forecast by Region (2018-2025)

Figure United States Body Scrub Sales Volume Share Forecast by Region (2018-2025)

Figure United States Body Scrub Sales Volume Share Forecast by Region in 2025

Table Research Programs/Design for This Report

Figure Bottom-up and Top-down Approaches for This Report

Figure Data Triangulation

Table Key Data Information from Secondary Sources

Table Key Data Information from Primary Sources

## I would like to order

Product name: United States Body Scrub Market Report 2018

Product link: <https://marketpublishers.com/r/U05A6C4C017QEN.html>

Price: US\$ 3,800.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

[info@marketpublishers.com](mailto:info@marketpublishers.com)

## Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/U05A6C4C017QEN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:  
Last name:  
Email:  
Company:  
Address:  
City:  
Zip code:  
Country:  
Tel:  
Fax:  
Your message:

**\*\*All fields are required**

Customer signature \_\_\_\_\_

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970