

United States Bluetooth Speaker Market Report 2017

<https://marketpublishers.com/r/U9E9567B02BPEN.html>

Date: October 2017

Pages: 105

Price: US\$ 3,800.00 (Single User License)

ID: U9E9567B02BPEN

Abstracts

In this report, the United States Bluetooth Speaker market is valued at USD XX million in 2016 and is expected to reach USD XX million by the end of 2022, growing at a CAGR of XX% between 2016 and 2022.

Geographically, this report splits the United States market into seven regions:

The West

Southwest

The Middle Atlantic

New England

The South

The Midwest

with sales (volume), revenue (value), market share and growth rate of Bluetooth Speaker in these regions, from 2012 to 2022 (forecast).

United States Bluetooth Speaker market competition by top manufacturers/players, with Bluetooth Speaker sales volume, price, revenue (Million USD) and market share for each manufacturer/player; the top players including

Sony

Bose Corporation

Yamaha Corporation of America

DOSS

Edifier

LG

Beats Inc

Audiovox Corporation

Altec Lansing

Polk Audio

Bowers & Wilkins

Creative Technology Ltd

Panasonic

Philips

Samsung

Harman International

Logitech

Poioneer

Sennheiser

On the basis of product, this report displays the production, revenue, price, market share and growth rate of each type, primarily split into

Portable

Fixed

On the basis on the end users/applications, this report focuses on the status and outlook for major applications/end users, sales volume, market share and growth rate of Bluetooth Speaker for each application, including

Home Use

Commercial Use

If you have any special requirements, please let us know and we will offer you the report as you want.

Contents

United States Bluetooth Speaker Market Report 2017

1 BLUETOOTH SPEAKER OVERVIEW

1.1 Product Overview and Scope of Bluetooth Speaker

1.2 Classification of Bluetooth Speaker by Product Category

1.2.1 United States Bluetooth Speaker Market Size (Sales Volume) Comparison by Type (2012-2022)

1.2.2 United States Bluetooth Speaker Market Size (Sales Volume) Market Share by Type (Product Category) in 2016

1.2.3 Portable

1.2.4 Fixed

1.3 United States Bluetooth Speaker Market by Application/End Users

1.3.1 United States Bluetooth Speaker Market Size (Consumption) and Market Share Comparison by Application (2012-2022)

1.3.2 Home Use

1.3.3 Commercial Use

1.4 United States Bluetooth Speaker Market by Region

1.4.1 United States Bluetooth Speaker Market Size (Value) Comparison by Region (2012-2022)

1.4.2 The West Bluetooth Speaker Status and Prospect (2012-2022)

1.4.3 Southwest Bluetooth Speaker Status and Prospect (2012-2022)

1.4.4 The Middle Atlantic Bluetooth Speaker Status and Prospect (2012-2022)

1.4.5 New England Bluetooth Speaker Status and Prospect (2012-2022)

1.4.6 The South Bluetooth Speaker Status and Prospect (2012-2022)

1.4.7 The Midwest Bluetooth Speaker Status and Prospect (2012-2022)

1.5 United States Market Size (Value and Volume) of Bluetooth Speaker (2012-2022)

1.5.1 United States Bluetooth Speaker Sales and Growth Rate (2012-2022)

1.5.2 United States Bluetooth Speaker Revenue and Growth Rate (2012-2022)

2 UNITED STATES BLUETOOTH SPEAKER MARKET COMPETITION BY PLAYERS/SUPPLIERS

2.1 United States Bluetooth Speaker Sales and Market Share of Key Players/Suppliers (2012-2017)

2.2 United States Bluetooth Speaker Revenue and Share by Players/Suppliers (2012-2017)

- 2.3 United States Bluetooth Speaker Average Price by Players/Suppliers (2012-2017)
- 2.4 United States Bluetooth Speaker Market Competitive Situation and Trends
 - 2.4.1 United States Bluetooth Speaker Market Concentration Rate
 - 2.4.2 United States Bluetooth Speaker Market Share of Top 3 and Top 5 Players/Suppliers
 - 2.4.3 Mergers & Acquisitions, Expansion in United States Market
- 2.5 United States Players/Suppliers Bluetooth Speaker Manufacturing Base Distribution, Sales Area, Product Type

3 UNITED STATES BLUETOOTH SPEAKER SALES (VOLUME) AND REVENUE (VALUE) BY REGION (2012-2017)

- 3.1 United States Bluetooth Speaker Sales and Market Share by Region (2012-2017)
- 3.2 United States Bluetooth Speaker Revenue and Market Share by Region (2012-2017)
- 3.3 United States Bluetooth Speaker Price by Region (2012-2017)

4 UNITED STATES BLUETOOTH SPEAKER SALES (VOLUME) AND REVENUE (VALUE) BY TYPE (PRODUCT CATEGORY) (2012-2017)

- 4.1 United States Bluetooth Speaker Sales and Market Share by Type (Product Category) (2012-2017)
- 4.2 United States Bluetooth Speaker Revenue and Market Share by Type (2012-2017)
- 4.3 United States Bluetooth Speaker Price by Type (2012-2017)
- 4.4 United States Bluetooth Speaker Sales Growth Rate by Type (2012-2017)

5 UNITED STATES BLUETOOTH SPEAKER SALES (VOLUME) BY APPLICATION (2012-2017)

- 5.1 United States Bluetooth Speaker Sales and Market Share by Application (2012-2017)
- 5.2 United States Bluetooth Speaker Sales Growth Rate by Application (2012-2017)
- 5.3 Market Drivers and Opportunities

6 UNITED STATES BLUETOOTH SPEAKER PLAYERS/SUPPLIERS PROFILES AND SALES DATA

- 6.1 Sony
 - 6.1.1 Company Basic Information, Manufacturing Base and Competitors

- 6.1.2 Bluetooth Speaker Product Category, Application and Specification
 - 6.1.2.1 Product A
 - 6.1.2.2 Product B
- 6.1.3 Sony Bluetooth Speaker Sales, Revenue, Price and Gross Margin (2012-2017)
- 6.1.4 Main Business/Business Overview
- 6.2 Bose Corporation
 - 6.2.2 Bluetooth Speaker Product Category, Application and Specification
 - 6.2.2.1 Product A
 - 6.2.2.2 Product B
 - 6.2.3 Bose Corporation Bluetooth Speaker Sales, Revenue, Price and Gross Margin (2012-2017)
 - 6.2.4 Main Business/Business Overview
- 6.3 Yamaha Corporation of America
 - 6.3.2 Bluetooth Speaker Product Category, Application and Specification
 - 6.3.2.1 Product A
 - 6.3.2.2 Product B
 - 6.3.3 Yamaha Corporation of America Bluetooth Speaker Sales, Revenue, Price and Gross Margin (2012-2017)
 - 6.3.4 Main Business/Business Overview
- 6.4 DOSS
 - 6.4.2 Bluetooth Speaker Product Category, Application and Specification
 - 6.4.2.1 Product A
 - 6.4.2.2 Product B
 - 6.4.3 DOSS Bluetooth Speaker Sales, Revenue, Price and Gross Margin (2012-2017)
 - 6.4.4 Main Business/Business Overview
- 6.5 Edifier
 - 6.5.2 Bluetooth Speaker Product Category, Application and Specification
 - 6.5.2.1 Product A
 - 6.5.2.2 Product B
 - 6.5.3 Edifier Bluetooth Speaker Sales, Revenue, Price and Gross Margin (2012-2017)
 - 6.5.4 Main Business/Business Overview
- 6.6 LG
 - 6.6.2 Bluetooth Speaker Product Category, Application and Specification
 - 6.6.2.1 Product A
 - 6.6.2.2 Product B
 - 6.6.3 LG Bluetooth Speaker Sales, Revenue, Price and Gross Margin (2012-2017)
 - 6.6.4 Main Business/Business Overview
- 6.7 Beats Inc
 - 6.7.2 Bluetooth Speaker Product Category, Application and Specification

- 6.7.2.1 Product A
- 6.7.2.2 Product B
- 6.7.3 Beats Inc Bluetooth Speaker Sales, Revenue, Price and Gross Margin (2012-2017)
- 6.7.4 Main Business/Business Overview
- 6.8 Audiovox Corporation
 - 6.8.2 Bluetooth Speaker Product Category, Application and Specification
 - 6.8.2.1 Product A
 - 6.8.2.2 Product B
 - 6.8.3 Audiovox Corporation Bluetooth Speaker Sales, Revenue, Price and Gross Margin (2012-2017)
 - 6.8.4 Main Business/Business Overview
- 6.9 Altec Lansing
 - 6.9.2 Bluetooth Speaker Product Category, Application and Specification
 - 6.9.2.1 Product A
 - 6.9.2.2 Product B
 - 6.9.3 Altec Lansing Bluetooth Speaker Sales, Revenue, Price and Gross Margin (2012-2017)
 - 6.9.4 Main Business/Business Overview
- 6.10 Polk Audio
 - 6.10.2 Bluetooth Speaker Product Category, Application and Specification
 - 6.10.2.1 Product A
 - 6.10.2.2 Product B
 - 6.10.3 Polk Audio Bluetooth Speaker Sales, Revenue, Price and Gross Margin (2012-2017)
 - 6.10.4 Main Business/Business Overview
- 6.11 Bowers & Wilkins
- 6.12 Creative Technology Ltd
- 6.13 Panasonic
- 6.14 Philips
- 6.15 Samsung
- 6.16 Harman International
- 6.17 Logitech
- 6.18 Pioneer
- 6.19 Sennheiser

7 BLUETOOTH SPEAKER MANUFACTURING COST ANALYSIS

7.1 Bluetooth Speaker Key Raw Materials Analysis

- 7.1.1 Key Raw Materials
- 7.1.2 Price Trend of Key Raw Materials
- 7.1.3 Key Suppliers of Raw Materials
- 7.1.4 Market Concentration Rate of Raw Materials
- 7.2 Proportion of Manufacturing Cost Structure
 - 7.2.1 Raw Materials
 - 7.2.2 Labor Cost
 - 7.2.3 Manufacturing Expenses
- 7.3 Manufacturing Process Analysis of Bluetooth Speaker

8 INDUSTRIAL CHAIN, SOURCING STRATEGY AND DOWNSTREAM BUYERS

- 8.1 Bluetooth Speaker Industrial Chain Analysis
- 8.2 Upstream Raw Materials Sourcing
- 8.3 Raw Materials Sources of Bluetooth Speaker Major Manufacturers in 2016
- 8.4 Downstream Buyers

9 MARKETING STRATEGY ANALYSIS, DISTRIBUTORS/TRADERS

- 9.1 Marketing Channel
 - 9.1.1 Direct Marketing
 - 9.1.2 Indirect Marketing
 - 9.1.3 Marketing Channel Development Trend
- 9.2 Market Positioning
 - 9.2.1 Pricing Strategy
 - 9.2.2 Brand Strategy
 - 9.2.3 Target Client
- 9.3 Distributors/Traders List

10 MARKET EFFECT FACTORS ANALYSIS

- 10.1 Technology Progress/Risk
 - 10.1.1 Substitutes Threat
 - 10.1.2 Technology Progress in Related Industry
- 10.2 Consumer Needs/Customer Preference Change
- 10.3 Economic/Political Environmental Change

11 UNITED STATES BLUETOOTH SPEAKER MARKET SIZE (VALUE AND VOLUME) FORECAST (2017-2022)

- 11.1 United States Bluetooth Speaker Sales Volume, Revenue Forecast (2017-2022)
- 11.2 United States Bluetooth Speaker Sales Volume Forecast by Type (2017-2022)
- 11.3 United States Bluetooth Speaker Sales Volume Forecast by Application (2017-2022)
- 11.4 United States Bluetooth Speaker Sales Volume Forecast by Region (2017-2022)

12 RESEARCH FINDINGS AND CONCLUSION

13 APPENDIX

- 13.1 Methodology/Research Approach
 - 13.1.1 Research Programs/Design
 - 13.1.2 Market Size Estimation
 - 13.1.3 Market Breakdown and Data Triangulation
- 13.2 Data Source
 - 13.2.1 Secondary Sources
 - 13.2.2 Primary Sources
- 13.3 Disclaimer

The report requires updating with new data and is sent in 2-3 business days after order is placed.

List Of Tables

LIST OF TABLES AND FIGURES

Figure Product Picture of Bluetooth Speaker

Figure United States Bluetooth Speaker Market Size (K Units) by Type (2012-2022)

Figure United States Bluetooth Speaker Sales Volume Market Share by Type (Product Category) in 2016

Figure Portable Product Picture

Figure Fixed Product Picture

Figure United States Bluetooth Speaker Market Size (K Units) by Application (2012-2022)

Figure United States Sales Market Share of Bluetooth Speaker by Application in 2016

Figure Home Use Examples

Table Key Downstream Customer in Home Use

Figure Commercial Use Examples

Table Key Downstream Customer in Commercial Use

Figure United States Bluetooth Speaker Market Size (Million USD) by Region (2012-2022)

Figure The West Bluetooth Speaker Revenue (Million USD) and Growth Rate (2012-2022)

Figure Southwest Bluetooth Speaker Revenue (Million USD) and Growth Rate (2012-2022)

Figure The Middle Atlantic Bluetooth Speaker Revenue (Million USD) and Growth Rate (2012-2022)

Figure New England Bluetooth Speaker Revenue (Million USD) and Growth Rate (2012-2022)

Figure The South of US Bluetooth Speaker Revenue (Million USD) and Growth Rate (2012-2022)

Figure The Midwest Bluetooth Speaker Revenue (Million USD) and Growth Rate (2012-2022)

Figure United States Bluetooth Speaker Sales (K Units) and Growth Rate (2012-2022)

Figure United States Bluetooth Speaker Revenue (Million USD) and Growth Rate (2012-2022)

Figure United States Bluetooth Speaker Market Major Players Product Sales Volume (K Units) (2012-2017)

Table United States Bluetooth Speaker Sales (K Units) of Key Players/Suppliers (2012-2017)

Table United States Bluetooth Speaker Sales Share by Players/Suppliers (2012-2017)

Figure 2016 United States Bluetooth Speaker Sales Share by Players/Suppliers
Figure 2017 United States Bluetooth Speaker Sales Share by Players/Suppliers
Figure United States Bluetooth Speaker Market Major Players Product Revenue (Million USD) (2012-2017)
Table United States Bluetooth Speaker Revenue (Million USD) by Players/Suppliers (2012-2017)
Table United States Bluetooth Speaker Revenue Share by Players/Suppliers (2012-2017)
Figure 2016 United States Bluetooth Speaker Revenue Share by Players/Suppliers
Figure 2017 United States Bluetooth Speaker Revenue Share by Players/Suppliers
Table United States Market Bluetooth Speaker Average Price (USD/Unit) of Key Players/Suppliers (2012-2017)
Figure United States Market Bluetooth Speaker Average Price (USD/Unit) of Key Players/Suppliers in 2016
Figure United States Bluetooth Speaker Market Share of Top 3 Players/Suppliers
Figure United States Bluetooth Speaker Market Share of Top 5 Players/Suppliers
Table United States Players/Suppliers Bluetooth Speaker Manufacturing Base Distribution and Sales Area
Table United States Players/Suppliers Bluetooth Speaker Product Category
Table United States Bluetooth Speaker Sales (K Units) by Region (2012-2017)
Table United States Bluetooth Speaker Sales Share by Region (2012-2017)
Figure United States Bluetooth Speaker Sales Share by Region (2012-2017)
Figure United States Bluetooth Speaker Sales Market Share by Region in 2016
Table United States Bluetooth Speaker Revenue (Million USD) and Market Share by Region (2012-2017)
Table United States Bluetooth Speaker Revenue Share by Region (2012-2017)
Figure United States Bluetooth Speaker Revenue Market Share by Region (2012-2017)
Figure United States Bluetooth Speaker Revenue Market Share by Region in 2016
Table United States Bluetooth Speaker Price (USD/Unit) by Region (2012-2017)
Table United States Bluetooth Speaker Sales (K Units) by Type (2012-2017)
Table United States Bluetooth Speaker Sales Share by Type (2012-2017)
Figure United States Bluetooth Speaker Sales Share by Type (2012-2017)
Figure United States Bluetooth Speaker Sales Market Share by Type in 2016
Table United States Bluetooth Speaker Revenue (Million USD) and Market Share by Type (2012-2017)
Table United States Bluetooth Speaker Revenue Share by Type (2012-2017)
Figure Revenue Market Share of Bluetooth Speaker by Type (2012-2017)
Figure Revenue Market Share of Bluetooth Speaker by Type in 2016
Table United States Bluetooth Speaker Price (USD/Unit) by Types (2012-2017)

Figure United States Bluetooth Speaker Sales Growth Rate by Type (2012-2017)
Table United States Bluetooth Speaker Sales (K Units) by Application (2012-2017)
Table United States Bluetooth Speaker Sales Market Share by Application (2012-2017)
Figure United States Bluetooth Speaker Sales Market Share by Application (2012-2017)
Figure United States Bluetooth Speaker Sales Market Share by Application in 2016
Table United States Bluetooth Speaker Sales Growth Rate by Application (2012-2017)
Figure United States Bluetooth Speaker Sales Growth Rate by Application (2012-2017)
Table Sony Basic Information List
Table Sony Bluetooth Speaker Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)
Figure Sony Bluetooth Speaker Sales Growth Rate (2012-2017)
Figure Sony Bluetooth Speaker Sales Market Share in United States (2012-2017)
Figure Sony Bluetooth Speaker Revenue Market Share in United States (2012-2017)
Table Bose Corporation Basic Information List
Table Bose Corporation Bluetooth Speaker Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)
Figure Bose Corporation Bluetooth Speaker Sales Growth Rate (2012-2017)
Figure Bose Corporation Bluetooth Speaker Sales Market Share in United States (2012-2017)
Figure Bose Corporation Bluetooth Speaker Revenue Market Share in United States (2012-2017)
Table Yamaha Corporation of America Basic Information List
Table Yamaha Corporation of America Bluetooth Speaker Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)
Figure Yamaha Corporation of America Bluetooth Speaker Sales Growth Rate (2012-2017)
Figure Yamaha Corporation of America Bluetooth Speaker Sales Market Share in United States (2012-2017)
Figure Yamaha Corporation of America Bluetooth Speaker Revenue Market Share in United States (2012-2017)
Table DOSS Basic Information List
Table DOSS Bluetooth Speaker Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)
Figure DOSS Bluetooth Speaker Sales Growth Rate (2012-2017)
Figure DOSS Bluetooth Speaker Sales Market Share in United States (2012-2017)
Figure DOSS Bluetooth Speaker Revenue Market Share in United States (2012-2017)
Table Edifier Basic Information List
Table Edifier Bluetooth Speaker Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)

Figure Edifier Bluetooth Speaker Sales Growth Rate (2012-2017)
Figure Edifier Bluetooth Speaker Sales Market Share in United States (2012-2017)
Figure Edifier Bluetooth Speaker Revenue Market Share in United States (2012-2017)
Table LG Basic Information List
Table LG Bluetooth Speaker Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)
Figure LG Bluetooth Speaker Sales Growth Rate (2012-2017)
Figure LG Bluetooth Speaker Sales Market Share in United States (2012-2017)
Figure LG Bluetooth Speaker Revenue Market Share in United States (2012-2017)
Table Beats Inc Basic Information List
Table Beats Inc Bluetooth Speaker Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)
Figure Beats Inc Bluetooth Speaker Sales Growth Rate (2012-2017)
Figure Beats Inc Bluetooth Speaker Sales Market Share in United States (2012-2017)
Figure Beats Inc Bluetooth Speaker Revenue Market Share in United States (2012-2017)
Table Audiovox Corporation Basic Information List
Table Audiovox Corporation Bluetooth Speaker Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)
Figure Audiovox Corporation Bluetooth Speaker Sales Growth Rate (2012-2017)
Figure Audiovox Corporation Bluetooth Speaker Sales Market Share in United States (2012-2017)
Figure Audiovox Corporation Bluetooth Speaker Revenue Market Share in United States (2012-2017)
Table Altec Lansing Basic Information List
Table Altec Lansing Bluetooth Speaker Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)
Figure Altec Lansing Bluetooth Speaker Sales Growth Rate (2012-2017)
Figure Altec Lansing Bluetooth Speaker Sales Market Share in United States (2012-2017)
Figure Altec Lansing Bluetooth Speaker Revenue Market Share in United States (2012-2017)
Table Polk Audio Basic Information List
Table Polk Audio Bluetooth Speaker Sales (K Units), Revenue (Million USD), Price (USD/Unit) and Gross Margin (2012-2017)
Figure Polk Audio Bluetooth Speaker Sales Growth Rate (2012-2017)
Figure Polk Audio Bluetooth Speaker Sales Market Share in United States (2012-2017)
Figure Polk Audio Bluetooth Speaker Revenue Market Share in United States (2012-2017)

- Table Bowers & Wilkins Basic Information List
- Table Creative Technology Ltd Basic Information List
- Table Panasonic Basic Information List
- Table Philips Basic Information List
- Table Samsung Basic Information List
- Table Harman International Basic Information List
- Table Logitech Basic Information List
- Table Poiner Basic Information List
- Table Sennheiser Basic Information List
- Table Production Base and Market Concentration Rate of Raw Material
- Figure Price Trend of Key Raw Materials
- Table Key Suppliers of Raw Materials
- Figure Manufacturing Cost Structure of Bluetooth Speaker
- Figure Manufacturing Process Analysis of Bluetooth Speaker
- Figure Bluetooth Speaker Industrial Chain Analysis
- Table Raw Materials Sources of Bluetooth Speaker Major Players/Suppliers in 2016
- Table Major Buyers of Bluetooth Speaker
- Table Distributors/Traders List
- Figure United States Bluetooth Speaker Sales Volume (K Units) and Growth Rate Forecast (2017-2022)
- Figure United States Bluetooth Speaker Revenue (Million USD) and Growth Rate Forecast (2017-2022)
- Figure United States Bluetooth Speaker Price (USD/Unit) Trend Forecast (2017-2022)
- Table United States Bluetooth Speaker Sales Volume (K Units) Forecast by Type (2017-2022)
- Figure United States Bluetooth Speaker Sales Volume (K Units) Forecast by Type (2017-2022)
- Figure United States Bluetooth Speaker Sales Volume (K Units) Forecast by Type in 2022
- Table United States Bluetooth Speaker Sales Volume (K Units) Forecast by Application (2017-2022)
- Figure United States Bluetooth Speaker Sales Volume (K Units) Forecast by Application (2017-2022)
- Figure United States Bluetooth Speaker Sales Volume (K Units) Forecast by Application in 2022
- Table United States Bluetooth Speaker Sales Volume (K Units) Forecast by Region (2017-2022)
- Table United States Bluetooth Speaker Sales Volume Share Forecast by Region (2017-2022)

Figure United States Bluetooth Speaker Sales Volume Share Forecast by Region
(2017-2022)

Figure United States Bluetooth Speaker Sales Volume Share Forecast by Region in
2022

Table Research Programs/Design for This Report

Figure Bottom-up and Top-down Approaches for This Report

Figure Data Triangulation

Table Key Data Information from Secondary Sources

Table Key Data Information from Primary Sources

I would like to order

Product name: United States Bluetooth Speaker Market Report 2017

Product link: <https://marketpublishers.com/r/U9E9567B02BPEN.html>

Price: US\$ 3,800.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/U9E9567B02BPEN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:
Last name:
Email:
Company:
Address:
City:
Zip code:
Country:
Tel:
Fax:
Your message:

****All fields are required**

Customer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970