

# United States Acrylonitrile Market Report 2018

<https://marketpublishers.com/r/U4AA211785AEN.html>

Date: January 2018

Pages: 106

Price: US\$ 3,800.00 (Single User License)

ID: U4AA211785AEN

## Abstracts

In this report, the United States Acrylonitrile market is valued at USD XX million in 2017 and is expected to reach USD XX million by the end of 2025, growing at a CAGR of XX% between 2017 and 2025.

Geographically, this report splits the United States market into seven regions:

The West

Southwest

The Middle Atlantic

New England

The South

The Midwest

with sales (volume), revenue (value), market share and growth rate of Acrylonitrile in these regions, from 2013 to 2025 (forecast).

United States Acrylonitrile market competition by top manufacturers/players, with Acrylonitrile sales volume, price, revenue (Million USD) and market share for each manufacturer/player; the top players including

Ineos

## Ascend Performance Materials

Cornerstone

Unigel

AnQore

Saratovorgsintez Saratov

Repsol Chemicals

Petkim

Taekwang Industrial

Formosa Plastics

Shanghai Secco Petrochemical

CPDC

Anqing Petrochemical

Asahi Kasei

Jilin Petrochemical Company

Wanda Petrochemical

Shandong Qilu Petrochemical Qitai Petrochemical

Reliance Industries

On the basis of product, this report displays the production, revenue, price, market share and growth rate of each type, primarily split into

Propylene Method

## Propane Method

On the basis on the end users/applications, this report focuses on the status and outlook for major applications/end users, sales volume, market share and growth rate for each application, including

Acrylic Fibres

ABS and SAN resins

Acrylamide

NBR

Others

If you have any special requirements, please let us know and we will offer you the report as you want.

## Contents

### United States Acrylonitrile Market Report 2018

## 1 ACRYLONITRILE OVERVIEW

### 1.1 Product Overview and Scope of Acrylonitrile

### 1.2 Classification of Acrylonitrile by Product Category

#### 1.2.1 United States Acrylonitrile Market Size (Sales Volume) Comparison by Type (2013-2025)

#### 1.2.2 United States Acrylonitrile Market Size (Sales Volume) Market Share by Type (Product Category) in 2017

##### 1.2.3 Propylene Method

##### 1.2.4 Propane Method

### 1.3 United States Acrylonitrile Market by Application/End Users

#### 1.3.1 United States Acrylonitrile Market Size (Consumption) and Market Share Comparison by Application (2013-2025)

##### 1.3.2 Acrylic Fibres

##### 1.3.3 ABS and SAN resins

##### 1.3.4 Acrylamide

##### 1.3.5 NBR

##### 1.3.6 Others

### 1.4 United States Acrylonitrile Market by Region

#### 1.4.1 United States Acrylonitrile Market Size (Value) Comparison by Region (2013-2025)

##### 1.4.2 The West Acrylonitrile Status and Prospect (2013-2025)

##### 1.4.3 Southwest Acrylonitrile Status and Prospect (2013-2025)

##### 1.4.4 The Middle Atlantic Acrylonitrile Status and Prospect (2013-2025)

##### 1.4.5 New England Acrylonitrile Status and Prospect (2013-2025)

##### 1.4.6 The South Acrylonitrile Status and Prospect (2013-2025)

##### 1.4.7 The Midwest Acrylonitrile Status and Prospect (2013-2025)

### 1.5 United States Market Size (Value and Volume) of Acrylonitrile (2013-2025)

#### 1.5.1 United States Acrylonitrile Sales and Growth Rate (2013-2025)

#### 1.5.2 United States Acrylonitrile Revenue and Growth Rate (2013-2025)

## 2 UNITED STATES ACRYLONITRILE MARKET COMPETITION BY PLAYERS/SUPPLIERS

### 2.1 United States Acrylonitrile Sales and Market Share of Key Players/Suppliers

(2013-2018)

2.2 United States Acrylonitrile Revenue and Share by Players/Suppliers (2013-2018)

2.3 United States Acrylonitrile Average Price by Players/Suppliers (2013-2018)

2.4 United States Acrylonitrile Market Competitive Situation and Trends

2.4.1 United States Acrylonitrile Market Concentration Rate

2.4.2 United States Acrylonitrile Market Share of Top 3 and Top 5 Players/Suppliers

2.4.3 Mergers & Acquisitions, Expansion in United States Market

2.5 United States Players/Suppliers Acrylonitrile Manufacturing Base Distribution, Sales Area, Product Type

### **3 UNITED STATES ACRYLONITRILE SALES (VOLUME) AND REVENUE (VALUE) BY REGION (2013-2018)**

3.1 United States Acrylonitrile Sales and Market Share by Region (2013-2018)

3.2 United States Acrylonitrile Revenue and Market Share by Region (2013-2018)

3.3 United States Acrylonitrile Price by Region (2013-2018)

### **4 UNITED STATES ACRYLONITRILE SALES (VOLUME) AND REVENUE (VALUE) BY TYPE (PRODUCT CATEGORY) (2013-2018)**

4.1 United States Acrylonitrile Sales and Market Share by Type (Product Category) (2013-2018)

4.2 United States Acrylonitrile Revenue and Market Share by Type (2013-2018)

4.3 United States Acrylonitrile Price by Type (2013-2018)

4.4 United States Acrylonitrile Sales Growth Rate by Type (2013-2018)

### **5 UNITED STATES ACRYLONITRILE SALES (VOLUME) BY APPLICATION (2013-2018)**

5.1 United States Acrylonitrile Sales and Market Share by Application (2013-2018)

5.2 United States Acrylonitrile Sales Growth Rate by Application (2013-2018)

5.3 Market Drivers and Opportunities

### **6 UNITED STATES ACRYLONITRILE PLAYERS/SUPPLIERS PROFILES AND SALES DATA**

6.1 Ineos

6.1.1 Company Basic Information, Manufacturing Base and Competitors

6.1.2 Acrylonitrile Product Category, Application and Specification

- 6.1.2.1 Product A
- 6.1.2.2 Product B
- 6.1.3 Ineos Acrylonitrile Sales, Revenue, Price and Gross Margin (2013-2018)
- 6.1.4 Main Business/Business Overview
- 6.2 Ascend Performance Materials
  - 6.2.2 Acrylonitrile Product Category, Application and Specification
    - 6.2.2.1 Product A
    - 6.2.2.2 Product B
  - 6.2.3 Ascend Performance Materials Acrylonitrile Sales, Revenue, Price and Gross Margin (2013-2018)
  - 6.2.4 Main Business/Business Overview
- 6.3 Cornerstone
  - 6.3.2 Acrylonitrile Product Category, Application and Specification
    - 6.3.2.1 Product A
    - 6.3.2.2 Product B
  - 6.3.3 Cornerstone Acrylonitrile Sales, Revenue, Price and Gross Margin (2013-2018)
  - 6.3.4 Main Business/Business Overview
- 6.4 Unigel
  - 6.4.2 Acrylonitrile Product Category, Application and Specification
    - 6.4.2.1 Product A
    - 6.4.2.2 Product B
  - 6.4.3 Unigel Acrylonitrile Sales, Revenue, Price and Gross Margin (2013-2018)
  - 6.4.4 Main Business/Business Overview
- 6.5 AnQore
  - 6.5.2 Acrylonitrile Product Category, Application and Specification
    - 6.5.2.1 Product A
    - 6.5.2.2 Product B
  - 6.5.3 AnQore Acrylonitrile Sales, Revenue, Price and Gross Margin (2013-2018)
  - 6.5.4 Main Business/Business Overview
- 6.6 Saratovorgsintez Saratov
  - 6.6.2 Acrylonitrile Product Category, Application and Specification
    - 6.6.2.1 Product A
    - 6.6.2.2 Product B
  - 6.6.3 Saratovorgsintez Saratov Acrylonitrile Sales, Revenue, Price and Gross Margin (2013-2018)
  - 6.6.4 Main Business/Business Overview
- 6.7 Repsol Chemicals
  - 6.7.2 Acrylonitrile Product Category, Application and Specification
    - 6.7.2.1 Product A

- 6.7.2.2 Product B
- 6.7.3 Repsol Chemicals Acrylonitrile Sales, Revenue, Price and Gross Margin (2013-2018)
- 6.7.4 Main Business/Business Overview
- 6.8 Petkim
  - 6.8.2 Acrylonitrile Product Category, Application and Specification
    - 6.8.2.1 Product A
    - 6.8.2.2 Product B
  - 6.8.3 Petkim Acrylonitrile Sales, Revenue, Price and Gross Margin (2013-2018)
  - 6.8.4 Main Business/Business Overview
- 6.9 Taekwang Industrial
  - 6.9.2 Acrylonitrile Product Category, Application and Specification
    - 6.9.2.1 Product A
    - 6.9.2.2 Product B
  - 6.9.3 Taekwang Industrial Acrylonitrile Sales, Revenue, Price and Gross Margin (2013-2018)
  - 6.9.4 Main Business/Business Overview
- 6.10 Formosa Plastics
  - 6.10.2 Acrylonitrile Product Category, Application and Specification
    - 6.10.2.1 Product A
    - 6.10.2.2 Product B
  - 6.10.3 Formosa Plastics Acrylonitrile Sales, Revenue, Price and Gross Margin (2013-2018)
  - 6.10.4 Main Business/Business Overview
- 6.11 Shanghai Secco Petrochemical
- 6.12 CPDC
- 6.13 Anqing Petrochemical
- 6.14 Asahi Kasei
- 6.15 Jilin Petrochemical Company
- 6.16 Wanda Petrochemical
- 6.17 Shandong Qilu Petrochemical Qitai Petrochemical
- 6.18 Reliance Industries

## **7 ACRYLONITRILE MANUFACTURING COST ANALYSIS**

- 7.1 Acrylonitrile Key Raw Materials Analysis
  - 7.1.1 Key Raw Materials
  - 7.1.2 Price Trend of Key Raw Materials
  - 7.1.3 Key Suppliers of Raw Materials

- 7.1.4 Market Concentration Rate of Raw Materials
- 7.2 Proportion of Manufacturing Cost Structure
  - 7.2.1 Raw Materials
  - 7.2.2 Labor Cost
  - 7.2.3 Manufacturing Expenses
- 7.3 Manufacturing Process Analysis of Acrylonitrile

## **8 INDUSTRIAL CHAIN, SOURCING STRATEGY AND DOWNSTREAM BUYERS**

- 8.1 Acrylonitrile Industrial Chain Analysis
- 8.2 Upstream Raw Materials Sourcing
- 8.3 Raw Materials Sources of Acrylonitrile Major Manufacturers in 2017
- 8.4 Downstream Buyers

## **9 MARKETING STRATEGY ANALYSIS, DISTRIBUTORS/TRADERS**

- 9.1 Marketing Channel
  - 9.1.1 Direct Marketing
  - 9.1.2 Indirect Marketing
  - 9.1.3 Marketing Channel Development Trend
- 9.2 Market Positioning
  - 9.2.1 Pricing Strategy
  - 9.2.2 Brand Strategy
  - 9.2.3 Target Client
- 9.3 Distributors/Traders List

## **10 MARKET EFFECT FACTORS ANALYSIS**

- 10.1 Technology Progress/Risk
  - 10.1.1 Substitutes Threat
  - 10.1.2 Technology Progress in Related Industry
- 10.2 Consumer Needs/Customer Preference Change
- 10.3 Economic/Political Environmental Change

## **11 UNITED STATES ACRYLONITRILE MARKET SIZE (VALUE AND VOLUME) FORECAST (2018-2025)**

- 11.1 United States Acrylonitrile Sales Volume, Revenue Forecast (2018-2025)
- 11.2 United States Acrylonitrile Sales Volume Forecast by Type (2018-2025)



11.3 United States Acrylonitrile Sales Volume Forecast by Application (2018-2025)

11.4 United States Acrylonitrile Sales Volume Forecast by Region (2018-2025)

## **12 RESEARCH FINDINGS AND CONCLUSION**

## **13 APPENDIX**

13.1 Methodology/Research Approach

13.1.1 Research Programs/Design

13.1.2 Market Size Estimation

13.1.3 Market Breakdown and Data Triangulation

13.2 Data Source

13.2.1 Secondary Sources

13.2.2 Primary Sources

13.3 Disclaimer

The report requires updating with new data and is sent in 2-3 business days after order is placed.

## List Of Tables

### LIST OF TABLES AND FIGURES

Figure Product Picture of Acrylonitrile

Figure United States Acrylonitrile Market Size (K MT) by Type (2013-2025)

Figure United States Acrylonitrile Sales Volume Market Share by Type (Product Category) in 2017

Figure Propylene Method Product Picture

Figure Propane Method Product Picture

Figure United States Acrylonitrile Market Size (K MT) by Application (2013-2025)

Figure United States Sales Market Share of Acrylonitrile by Application in 2017

Figure Acrylic Fibres Examples

Table Key Downstream Customer in Acrylic Fibres

Figure ABS and SAN resins Examples

Table Key Downstream Customer in ABS and SAN resins

Figure Acrylamide Examples

Table Key Downstream Customer in Acrylamide

Figure NBR Examples

Table Key Downstream Customer in NBR

Figure Others Examples

Table Key Downstream Customer in Others

Figure United States Acrylonitrile Market Size (Million USD) by Region (2013-2025)

Figure The West Acrylonitrile Revenue (Million USD) and Growth Rate (2013-2025)

Figure Southwest Acrylonitrile Revenue (Million USD) and Growth Rate (2013-2025)

Figure The Middle Atlantic Acrylonitrile Revenue (Million USD) and Growth Rate (2013-2025)

Figure New England Acrylonitrile Revenue (Million USD) and Growth Rate (2013-2025)

Figure The South of US Acrylonitrile Revenue (Million USD) and Growth Rate (2013-2025)

Figure The Midwest Acrylonitrile Revenue (Million USD) and Growth Rate (2013-2025)

Figure United States Acrylonitrile Sales (K MT) and Growth Rate (2013-2025)

Figure United States Acrylonitrile Revenue (Million USD) and Growth Rate (2013-2025)

Figure United States Acrylonitrile Market Major Players Product Sales Volume (K MT) (2013-2018)

Table United States Acrylonitrile Sales (K MT) of Key Players/Suppliers (2013-2018)

Table United States Acrylonitrile Sales Share by Players/Suppliers (2013-2018)

Figure 2017 United States Acrylonitrile Sales Share by Players/Suppliers

Figure 2017 United States Acrylonitrile Sales Share by Players/Suppliers

Figure United States Acrylonitrile Market Major Players Product Revenue (Million USD) (2013-2018)

Table United States Acrylonitrile Revenue (Million USD) by Players/Suppliers (2013-2018)

Table United States Acrylonitrile Revenue Share by Players/Suppliers (2013-2018)

Figure 2017 United States Acrylonitrile Revenue Share by Players/Suppliers

Figure 2017 United States Acrylonitrile Revenue Share by Players/Suppliers

Table United States Market Acrylonitrile Average Price (USD/MT) of Key Players/Suppliers (2013-2018)

Figure United States Market Acrylonitrile Average Price (USD/MT) of Key Players/Suppliers in 2017

Figure United States Acrylonitrile Market Share of Top 3 Players/Suppliers

Figure United States Acrylonitrile Market Share of Top 5 Players/Suppliers

Table United States Players/Suppliers Acrylonitrile Manufacturing Base Distribution and Sales Area

Table United States Players/Suppliers Acrylonitrile Product Category

Table United States Acrylonitrile Sales (K MT) by Region (2013-2018)

Table United States Acrylonitrile Sales Share by Region (2013-2018)

Figure United States Acrylonitrile Sales Share by Region (2013-2018)

Figure United States Acrylonitrile Sales Market Share by Region in 2017

Table United States Acrylonitrile Revenue (Million USD) and Market Share by Region (2013-2018)

Table United States Acrylonitrile Revenue Share by Region (2013-2018)

Figure United States Acrylonitrile Revenue Market Share by Region (2013-2018)

Figure United States Acrylonitrile Revenue Market Share by Region in 2017

Table United States Acrylonitrile Price (USD/MT) by Region (2013-2018)

Table United States Acrylonitrile Sales (K MT) by Type (2013-2018)

Table United States Acrylonitrile Sales Share by Type (2013-2018)

Figure United States Acrylonitrile Sales Share by Type (2013-2018)

Figure United States Acrylonitrile Sales Market Share by Type in 2017

Table United States Acrylonitrile Revenue (Million USD) and Market Share by Type (2013-2018)

Table United States Acrylonitrile Revenue Share by Type (2013-2018)

Figure Revenue Market Share of Acrylonitrile by Type (2013-2018)

Figure Revenue Market Share of Acrylonitrile by Type in 2017

Table United States Acrylonitrile Price (USD/MT) by Types (2013-2018)

Figure United States Acrylonitrile Sales Growth Rate by Type (2013-2018)

Table United States Acrylonitrile Sales (K MT) by Application (2013-2018)

Table United States Acrylonitrile Sales Market Share by Application (2013-2018)

Figure United States Acrylonitrile Sales Market Share by Application (2013-2018)

Figure United States Acrylonitrile Sales Market Share by Application in 2017

Table United States Acrylonitrile Sales Growth Rate by Application (2013-2018)

Figure United States Acrylonitrile Sales Growth Rate by Application (2013-2018)

Table Ineos Basic Information List

Table Ineos Acrylonitrile Sales (K MT), Revenue (Million USD), Price (USD/MT) and Gross Margin (2013-2018)

Figure Ineos Acrylonitrile Sales Growth Rate (2013-2018)

Figure Ineos Acrylonitrile Sales Market Share in United States (2013-2018)

Figure Ineos Acrylonitrile Revenue Market Share in United States (2013-2018)

Table Ascend Performance Materials Basic Information List

Table Ascend Performance Materials Acrylonitrile Sales (K MT), Revenue (Million USD), Price (USD/MT) and Gross Margin (2013-2018)

Figure Ascend Performance Materials Acrylonitrile Sales Growth Rate (2013-2018)

Figure Ascend Performance Materials Acrylonitrile Sales Market Share in United States (2013-2018)

Figure Ascend Performance Materials Acrylonitrile Revenue Market Share in United States (2013-2018)

Table Cornerstone Basic Information List

Table Cornerstone Acrylonitrile Sales (K MT), Revenue (Million USD), Price (USD/MT) and Gross Margin (2013-2018)

Figure Cornerstone Acrylonitrile Sales Growth Rate (2013-2018)

Figure Cornerstone Acrylonitrile Sales Market Share in United States (2013-2018)

Figure Cornerstone Acrylonitrile Revenue Market Share in United States (2013-2018)

Table Unigel Basic Information List

Table Unigel Acrylonitrile Sales (K MT), Revenue (Million USD), Price (USD/MT) and Gross Margin (2013-2018)

Figure Unigel Acrylonitrile Sales Growth Rate (2013-2018)

Figure Unigel Acrylonitrile Sales Market Share in United States (2013-2018)

Figure Unigel Acrylonitrile Revenue Market Share in United States (2013-2018)

Table AnQore Basic Information List

Table AnQore Acrylonitrile Sales (K MT), Revenue (Million USD), Price (USD/MT) and Gross Margin (2013-2018)

Figure AnQore Acrylonitrile Sales Growth Rate (2013-2018)

Figure AnQore Acrylonitrile Sales Market Share in United States (2013-2018)

Figure AnQore Acrylonitrile Revenue Market Share in United States (2013-2018)

Table Saratovorgsintez Saratov Basic Information List

Table Saratovorgsintez Saratov Acrylonitrile Sales (K MT), Revenue (Million USD), Price (USD/MT) and Gross Margin (2013-2018)

Figure Saratovorgsintez Saratov Acrylonitrile Sales Growth Rate (2013-2018)

Figure Saratovorgsintez Saratov Acrylonitrile Sales Market Share in United States (2013-2018)

Figure Saratovorgsintez Saratov Acrylonitrile Revenue Market Share in United States (2013-2018)

Table Repsol Chemicals Basic Information List

Table Repsol Chemicals Acrylonitrile Sales (K MT), Revenue (Million USD), Price (USD/MT) and Gross Margin (2013-2018)

Figure Repsol Chemicals Acrylonitrile Sales Growth Rate (2013-2018)

Figure Repsol Chemicals Acrylonitrile Sales Market Share in United States (2013-2018)

Figure Repsol Chemicals Acrylonitrile Revenue Market Share in United States (2013-2018)

Table Petkim Basic Information List

Table Petkim Acrylonitrile Sales (K MT), Revenue (Million USD), Price (USD/MT) and Gross Margin (2013-2018)

Figure Petkim Acrylonitrile Sales Growth Rate (2013-2018)

Figure Petkim Acrylonitrile Sales Market Share in United States (2013-2018)

Figure Petkim Acrylonitrile Revenue Market Share in United States (2013-2018)

Table Taekwang Industrial Basic Information List

Table Taekwang Industrial Acrylonitrile Sales (K MT), Revenue (Million USD), Price (USD/MT) and Gross Margin (2013-2018)

Figure Taekwang Industrial Acrylonitrile Sales Growth Rate (2013-2018)

Figure Taekwang Industrial Acrylonitrile Sales Market Share in United States (2013-2018)

Figure Taekwang Industrial Acrylonitrile Revenue Market Share in United States (2013-2018)

Table Formosa Plastics Basic Information List

Table Formosa Plastics Acrylonitrile Sales (K MT), Revenue (Million USD), Price (USD/MT) and Gross Margin (2013-2018)

Figure Formosa Plastics Acrylonitrile Sales Growth Rate (2013-2018)

Figure Formosa Plastics Acrylonitrile Sales Market Share in United States (2013-2018)

Figure Formosa Plastics Acrylonitrile Revenue Market Share in United States (2013-2018)

Table Shanghai Secco Petrochemical Basic Information List

Table CPDC Basic Information List

Table Anqing Petrochemical Basic Information List

Table Asahi Kasei Basic Information List

Table Jilin Petrochemical Company Basic Information List

Table Wanda Petrochemical Basic Information List

Table Shandong Qilu Petrochemical Qitai Petrochemical Basic Information List

Table Reliance Industries Basic Information List

Table Production Base and Market Concentration Rate of Raw Material

Figure Price Trend of Key Raw Materials

Table Key Suppliers of Raw Materials

Figure Manufacturing Cost Structure of Acrylonitrile

Figure Manufacturing Process Analysis of Acrylonitrile

Figure Acrylonitrile Industrial Chain Analysis

Table Raw Materials Sources of Acrylonitrile Major Players/Suppliers in 2017

Table Major Buyers of Acrylonitrile

Table Distributors/Traders List

Figure United States Acrylonitrile Sales Volume (K MT) and Growth Rate Forecast (2018-2025)

Figure United States Acrylonitrile Revenue (Million USD) and Growth Rate Forecast (2018-2025)

Figure United States Acrylonitrile Price (USD/MT) Trend Forecast (2018-2025)

Table United States Acrylonitrile Sales Volume (K MT) Forecast by Type (2018-2025)

Figure United States Acrylonitrile Sales Volume (K MT) Forecast by Type (2018-2025)

Figure United States Acrylonitrile Sales Volume (K MT) Forecast by Type in 2025

Table United States Acrylonitrile Sales Volume (K MT) Forecast by Application (2018-2025)

Figure United States Acrylonitrile Sales Volume (K MT) Forecast by Application (2018-2025)

Figure United States Acrylonitrile Sales Volume (K MT) Forecast by Application in 2025

Table United States Acrylonitrile Sales Volume (K MT) Forecast by Region (2018-2025)

Table United States Acrylonitrile Sales Volume Share Forecast by Region (2018-2025)

Figure United States Acrylonitrile Sales Volume Share Forecast by Region (2018-2025)

Figure United States Acrylonitrile Sales Volume Share Forecast by Region in 2025

Table Research Programs/Design for This Report

Figure Bottom-up and Top-down Approaches for This Report

Figure Data Triangulation

Table Key Data Information from Secondary Sources

Table Key Data Information from Primary Sources



## I would like to order

Product name: United States Acrylonitrile Market Report 2018

Product link: <https://marketpublishers.com/r/U4AA211785AEN.html>

Price: US\$ 3,800.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

[info@marketpublishers.com](mailto:info@marketpublishers.com)

## Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/U4AA211785AEN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:  
Last name:  
Email:  
Company:  
Address:  
City:  
Zip code:  
Country:  
Tel:  
Fax:  
Your message:

**\*\*All fields are required**

Customer signature \_\_\_\_\_

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970