

North America Hand Trucks Industry 2016 Market Research Report

<https://marketpublishers.com/r/NCB1E7FFDCEN.html>

Date: January 2016

Pages: 138

Price: US\$ 3,800.00 (Single User License)

ID: NCB1E7FFDCEN

Abstracts

The North America Hand Trucks Industry 2016 Market Research Report is a professional and in-depth study on the current state of the Hand Trucks industry.

The report provides a basic overview of the industry including definitions, classifications, applications and industry chain structure. The Hand Trucks market analysis is provided for the North America markets including development trends, competitive landscape analysis, and key regions development status.

Development policies and plans are discussed as well as manufacturing processes and Bill of Materials cost structures are also analyzed. This report also states import/export consumption, supply and demand Figures, cost, price, revenue and gross margins.

The report focuses on North America major leading industry players providing information such as company profiles, product picture and specification, capacity, production, price, cost, revenue and contact information. Upstream raw materials and equipment and downstream demand analysis is also carried out. The Hand Trucks industry development trends and marketing channels are analyzed. Finally the feasibility of new investment projects are assessed and overall research conclusions offered.

With 151 tables and figures the report provides key statistics on the state of the industry and is a valuable source of guidance and direction for companies and individuals interested in the market.

Contents

1 INDUSTRY OVERVIEW

- 1.1 Definition and Specifications of Hand Trucks
- 1.2 Classification of Hand Trucks
- 1.3 Applications of Hand Trucks
- 1.4 Industry Chain Structure of Hand Trucks
- 1.5 Industry Overview of Hand Trucks
- 1.6 Industry Policy Analysis of Hand Trucks
- 1.7 Industry News Analysis of Hand Trucks

2 MANUFACTURING COST STRUCTURE ANALYSIS OF HAND TRUCKS

- 2.1 Bill of Materials (BOM) of Hand Trucks
- 2.2 BOM Price Analysis of Hand Trucks
- 2.3 Labor Cost Analysis of Hand Trucks
- 2.4 Depreciation Cost Analysis of Hand Trucks
- 2.5 Manufacturing Cost Structure Analysis of Hand Trucks
- 2.6 Manufacturing Process Analysis of Hand Trucks
- 2.7 North America Price, Cost and Gross of Hand Trucks 2011-2016

3 TECHNICAL DATA AND MANUFACTURING PLANTS ANALYSIS

- 3.1 Capacity and Commercial Production Date of North America Key Manufacturers in 2015
- 3.2 Manufacturing Plants Distribution of North America Key Hand Trucks Manufacturers in 2015
- 3.3 R&D Status and Technology Source of North America Hand Trucks Key Manufacturers in 2015
- 3.4 Raw Materials Sources Analysis of North America Hand Trucks Key Manufacturers in 2015

4 PRODUCTION ANALYSIS OF HAND TRUCKS BY REGIONS, TYPE, AND APPLICATIONS

- 4.1 North America Production of Hand Trucks by Regions 2011-2016
- 4.2 North America Production of Hand Trucks by Type 2011-2016
- 4.3 North America Sales of Hand Trucks by Applications 2011-2016

- 4.4 Price Analysis of North America Hand Trucks Key Manufacturers in 2015
- 4.5 North America Capacity, Production, Import, Export, Sales, Price, Cost and Revenue of Hand Trucks 2011-2016

5 CONSUMPTION VOLUME AND CONSUMPTION VALUE ANALYSIS OF HAND TRUCKS BY REGIONS

- 5.1 North America Consumption Volume of Hand Trucks by Regions 2011-2016
- 5.2 North America Consumption Value of Hand Trucks by Regions 2011-2016
- 5.3 North America Consumption Price Analysis of Hand Trucks by Regions 2011-2016

6 ANALYSIS OF HAND TRUCKS PRODUCTION, SUPPLY, SALES AND MARKET STATUS 2011-2016

- 6.1 Capacity, Production, Sales, and Revenue of Hand Trucks 2011-2016
- 6.2 Production Market Share and Sales Market Share Analysis of Hand Trucks 2014-2015
- 6.3 Sales Overview of Hand Trucks 2011-2016
- 6.4 Supply, Consumption and Gap of Hand Trucks 2011-2016
- 6.5 Import, Export and Consumption of Hand Trucks 2011-2016
- 6.6 Cost, Price, Revenue and Gross Margin of Hand Trucks 2011-2016

7 ANALYSIS OF HAND TRUCKS INDUSTRY KEY MANUFACTURERS

- 7.1 Hand Trucks Iberia S.L.
 - 7.1.1 Company Profile
 - 7.1.2 Product Picture and Specification
 - 7.1.3 Capacity, Production, Price, Cost, Gross, and Revenue
 - 7.1.4 Hand Trucks Iberia S.L SWOT Analysis
- 7.2 Akro Mils
 - 7.2.1 Company Profile
 - 7.2.2 Product Picture and Specification
 - 7.2.3 Capacity, Production, Price, Cost, Gross, and Revenue
 - 7.2.4 Akro Mils SWOT Analysis
- 7.3 Air Systems International
 - 7.3.1 Company Profile
 - 7.3.2 Product Picture and Specification
 - 7.3.3 Capacity, Production, Price, Cost, Gross, and Revenue
 - 7.3.4 Air Systems International SWOT Analysis

7.4 GUITEL

7.4.1 Company Profile

7.4.2 Product Picture and Specification

7.4.3 Capacity, Production, Price, Cost, Gross, and Revenue

7.4.4 GUITEL SWOT Analysis

7.5 GGR Group

7.5.1 Company Profile

7.5.2 Product Picture and Specification

7.5.3 Capacity, Production, Price, Cost, Gross, and Revenue

7.5.4 GGR Group SWOT Analysis

7.6 i-lift Equipment

7.6.1 Company Profile

7.6.2 Product Picture and Specification

7.6.3 Capacity, Production, Price, Cost, Gross, and Revenue

7.6.4 i-lift Equipment SWOT Analysis

7.7 Probst Greiftechnik Verlegesysteme

7.7.1 Company Profile

7.7.2 Product Picture and Specification

7.7.3 Capacity, Production, Price, Cost, Gross, and Revenue

7.7.4 Probst Greiftechnik Verlegesysteme SWOT Analysis

7.8 RODA

7.8.1 Company Profile

7.8.2 Product Picture and Specification

7.8.3 Capacity, Production, Price, Cost, Gross, and Revenue

7.8.4 RODA SWOT Analysis

7.9 Vestil Manufacturing

7.9.1 Company Profile

7.9.2 Product Picture and Specification

7.9.3 Capacity, Production, Price, Cost, Gross, and Revenue

7.9.4 Vestil Manufacturing SWOT Analysis

7.10 SINCOSALD

7.10.1 Company Profile

7.10.2 Product Picture and Specification

7.10.3 Capacity, Production, Price, Cost, Gross, and Revenue

7.10.4 SINCOSALD SWOT Analysis

7.11 Hughes Safety Showers

7.11.1 Company Profile

7.11.2 Product Picture and Specification

7.11.3 Capacity, Production, Price, Cost, Gross, and Revenue

7.11.4 Hughes Safety Showers SWOT Analysis

8 PRICE AND GROSS MARGIN ANALYSIS

8.1 Analysis of Price

8.2 Gross Margin Analysis

8.3 Price Comparison by Regions

8.4 Price Analysis of Different Hand Trucks Product Types

8.5 Market Share Analysis of Different Hand Trucks Price Levels

8.6 Gross Margin Analysis of Different Hand Trucks Applications

9 MARKETING TRADER OR DISTRIBUTOR ANALYSIS OF HAND TRUCKS

9.1 Marketing Channels Status of Hand Trucks

9.2 Traders or Distributors of Hand Trucks with Contact Information

9.3 Ex-work Price, Channel Price and End Buyer Price Analysis of Hand Trucks

9.4 North America Import, Export and Trade Analysis of Hand Trucks

10 DEVELOPMENT TREND OF HAND TRUCKS INDUSTRY 2016-2021

10.1 Capacity and Production Overview of Hand Trucks 2016-2021

10.2 Production Market Share by Product Types of Hand Trucks 2016-2021

10.3 Sales and Sales Revenue Overview of Hand Trucks 2016-2021

10.4 North America Sales of Hand Trucks by Applications 2016-2021

10.5 Import, Export and Consumption of Hand Trucks 2016-2021

10.6 Cost, Price, Revenue and Gross Margin of Hand Trucks 2016-2021

11 INDUSTRY CHAIN SUPPLIERS OF HAND TRUCKS WITH CONTACT INFORMATION

11.1 Major Raw Materials Suppliers of Hand Trucks with Contact Information

11.2 Manufacturing Equipment Suppliers of Hand Trucks with Contact Information

11.3 Major Players of Hand Trucks with Contact Information

11.4 Key Consumers of Hand Trucks with Contact Information

11.5 Supply Chain Relationship Analysis of Hand Trucks

12 NEW PROJECT INVESTMENT FEASIBILITY ANALYSIS OF HAND TRUCKS

12.1 New Project SWOT Analysis of Hand Trucks

12.2 New Project Investment Feasibility Analysis of Hand Trucks

13 CONCLUSION OF THE NORTH AMERICA HAND TRUCKS INDUSTRY 2016 MARKET RESEARCH REPORT

List Of Tables

LIST OF TABLES AND FIGURES

Figure Picture of Hand Trucks

Table Product Specifications of Hand Trucks

Table Classification of Hand Trucks

Figure North America Sales Market Share of Hand Trucks by Product Types in 2015

Table Applications of Hand Trucks

Figure North America Sales Market Share of Hand Trucks by Applications in 2015

Figure Industry Chain Structure of Hand Trucks

Table North America Industry Overview of Hand Trucks

Table Industry Policy of Hand Trucks

Table Industry News List of Hand Trucks

Table Bill of Materials (BOM) of Hand Trucks

Table Bill of Materials (BOM) Price of Hand Trucks

Table Labor Cost of Hand Trucks

Table Depreciation Cost of Hand Trucks

Table Manufacturing Cost Structure Analysis of Hand Trucks in 2015

Figure Manufacturing Process Analysis of Hand Trucks

Table North America Price Analysis of Hand Trucks 2011-2016 (USD/Unit)

Table North America Cost Analysis of Hand Trucks 2011-2016 (USD/Unit)

Table North America Gross Analysis of Hand Trucks 2011-2016

Table Capacity (K Units) and Commercial Production Date of North America Hand Trucks Key Manufacturers in 2015

Table Manufacturing Plants Distribution of North America Key Hand Trucks Manufacturers in 2015

Table R&D Status and Technology Source of North America Hand Trucks Key Manufacturers in 2015

Table Raw Materials Sources Analysis of North America and North America Hand Trucks Key Manufacturers in 2015

Table North America Production of Hand Trucks by Regions 2011-2016 (K Units)

Table North America Production Market Share of Hand Trucks by Regions 2011-2016

Figure North America Production Market Share of Hand Trucks by Regions in 2014

Figure North America Production Market Share of Hand Trucks by Regions in 2015

Table North America Production of Hand Trucks by Types in 2011-2016 (K Units)

Table North America Production Market Share of Hand Trucks by Type in 2011-2016

Figure North America Production Market Share of Hand Trucks by Type in 2014

Figure North America Production Market Share of Hand Trucks by Type in 2015

Table North America Sales of Hand Trucks by Applications 2011-2016 (K Units)

Table North America Production Market Share of Hand Trucks by Applications
2011-2016

Figure North America Production Market Share of Hand Trucks by Applications in 2014

Figure North America Production Market Share of Hand Trucks by Applications in 2015

Table Price Comparison of North America Hand Trucks Key Manufacturers in 2015
(USD/Unit)

Table North America Capacity, Production, Import Export Sales Price , Cost and
Revenue (M USD) of Hand Trucks 2011-2016

Table North America Consumption Volume of Hand Trucks by Regions 2011-2016 (K
Units)

Table North America Consumption Volume Market Share of Hand Trucks by Regions
2011-2016

Figure North America Consumption Volume Market Share of Hand Trucks by Regions
in 2014

Figure North America Consumption Volume Market Share of Hand Trucks by Regions
in 2015

Table North America Consumption Value of Hand Trucks by Regions 2011-2016 (M
USD)

Table North America Consumption Value Market Share of Hand Trucks by Regions
2011-2016

Figure North America Consumption Value Market Share of Hand Trucks by Regions in
2014

Figure North America Consumption Value Market Share of Hand Trucks by Regions in
2015

Table Consumption Price of Hand Trucks by Regions 2011-2016 (USD/Unit)

Table North America and Major Manufacturers Capacity of Hand Trucks 2011-2016 (K
Units)

Table North America Capacity Market Share of Major Hand Trucks Manufacturers
2011-2016

Table North America and Major Manufacturers Production of Hand Trucks 2011-2016
(K Units)

Table North America Production Market Share of Major Hand Trucks Manufacturers
2011-2016

Table North America and Major Manufacturers Sales of Hand Trucks 2011-2016 (K
Units)

Table North America Sales Market Share of Major Hand Trucks Manufacturers
2011-2016

Table North America and Major Manufacturers Sales Revenue of Hand Trucks

2011-2016 (M USD)

Table North America Sales Revenue Market Share of Major Hand Trucks

Manufacturers 2011-2016

Figure North America Capacity (K Units), Production (K Units) and Growth Rate of Hand Trucks 2011-2016

Figure North America Capacity Utilization Rate of Hand Trucks 2011-2016

Figure North America Sales Revenue (M USD) and Growth Rate of Hand Trucks 2011-2016

Figure North America Production Market Share of Major Hand Trucks Manufacturers in 2014

Figure North America Production Market Share of Major Hand Trucks Manufacturers in 2015

Figure North America Sales Market Share of Major Hand Trucks Manufacturers in 2014

Figure North America Sales Market Share of Major Hand Trucks Manufacturers in 2015

Figure North America Sales (K Units) and Growth Rate of Hand Trucks 2011-2016

Table North America Supply, Consumption and Gap of Hand Trucks 2011-2016 (K Units)

Table North America Import, Export and Consumption of Hand Trucks 2011-2016 (K Units)

Table Price of North America Hand Trucks Major Manufacturers 2011-2016 (USD/Unit)

Table Gross Margin of North America Hand Trucks Major Manufacturers 2011-2016

Table North America and Major Manufacturers Revenue of Hand Trucks 2011-2016 (M USD)

Table North America Capacity (K Units), Production (K Units), Price (USD/Unit), Cost (USD/Unit), Revenue (M USD) and Gross Margin of Hand Trucks 2011-2016

Table Hand Trucks Iberia S.L Company Profile (Contact Information Plant Location Capacity Revenue etc)

Figure Hand Trucks Picture and Specifications of Hand Trucks Iberia S.L

Table Hand Trucks Capacity (K Units), Production (K Units), Price (USD/Unit), Cost (USD/Unit), Gross (USD/Unit), Revenue (M USD) and Gross Margin of Hand Trucks Iberia S.L 2011-2016

Figure Hand Trucks Capacity (K Units), Production (K Units) and Growth Rate of Hand Trucks Iberia S.L 2011-2016

Figure Hand Trucks Production (K Units) and North America Market Share of Hand Trucks Iberia S.L 2011-2016

Table Hand Trucks Iberia S.L Hand Trucks SWOT Analysis

Table Akro Mils Company Profile (Contact Information Plant Location Capacity Revenue etc)

Figure Hand Trucks Picture and Specifications of Akro Mils

Table Hand Trucks Capacity (K Units), Production (K Units), Price (USD/Unit), Cost (USD/Unit), Gross (USD/Unit), Revenue (M USD) and Gross Margin of Akro Mils 2011-2016

Figure Hand Trucks Capacity (K Units), Production (K Units) and Growth Rate of Akro Mils 2011-2016

Figure Hand Trucks Production (K Units) and North America Market Share of Akro Mils 2011-2016

Table Akro Mils Hand Trucks SWOT Analysis

Table Air Systems International Company Profile (Contact Information Plant Location Capacity Revenue etc)

Figure Hand Trucks Picture and Specifications of Air Systems International

Table Hand Trucks Capacity (K Units), Production (K Units), Price (USD/Unit), Cost (USD/Unit), Gross (USD/Unit), Revenue (M USD) and Gross Margin of Air Systems International 2011-2016

Figure Hand Trucks Capacity (K Units), Production (K Units) and Growth Rate of Air Systems International 2011-2016

Figure Hand Trucks Production (K Units) and North America Market Share of Air Systems International 2011-2016

Table Air Systems International Hand Trucks SWOT Analysis

Table GUITEL Company Profile (Contact Information Plant Location Capacity Revenue etc)

Figure Hand Trucks Picture and Specifications of GUITEL

Table Hand Trucks Capacity (K Units), Production (K Units), Price (USD/Unit), Cost (USD/Unit), Gross (USD/Unit), Revenue (M USD) and Gross Margin of GUITEL 2011-2016

Figure Hand Trucks Capacity (K Units), Production (K Units) and Growth Rate of GUITEL 2011-2016

Figure Hand Trucks Production (K Units) and North America Market Share of GUITEL 2011-2016

Table GUITEL Hand Trucks SWOT Analysis

Table GGR Group Company Profile (Contact Information Plant Location Capacity Revenue etc)

Figure Hand Trucks Picture and Specifications of GGR Group

Table Hand Trucks Capacity (K Units), Production (K Units), Price (USD/Unit), Cost (USD/Unit), Gross (USD/Unit), Revenue (M USD) and Gross Margin of GGR Group 2011-2016

Figure Hand Trucks Capacity (K Units), Production (K Units) and Growth Rate of GGR Group 2011-2016

Figure Hand Trucks Production (K Units) and North America Market Share of GGR

Group 2011-2016

Table GGR Group Hand Trucks SWOT Analysis

Table i-lift Equipment Company Profile (Contact Information Plant Location Capacity Revenue etc)

Figure Hand Trucks Picture and Specifications of i-lift Equipment

Table Hand Trucks Capacity (K Units), Production (K Units), Price (USD/Unit), Cost (USD/Unit), Gross (USD/Unit), Revenue (M USD) and Gross Margin of i-lift Equipment 2011-2016

Figure Hand Trucks Capacity (K Units), Production (K Units) and Growth Rate of i-lift Equipment 2011-2016

Figure Hand Trucks Production (K Units) and North America Market Share of i-lift Equipment 2011-2016

Table i-lift Equipment Hand Trucks SWOT Analysis

Table Probst Greiftechnik Verlegesysteme Company Profile (Contact Information Plant Location Capacity Revenue etc)

Figure Hand Trucks Picture and Specifications of Probst Greiftechnik Verlegesysteme

Table Hand Trucks Capacity (K Units), Production (K Units), Price (USD/Unit), Cost (USD/Unit), Gross (USD/Unit), Revenue (M USD) and Gross Margin of Probst Greiftechnik Verlegesysteme 2011-2016

Figure Hand Trucks Capacity (K Units), Production (K Units) and Growth Rate of Probst Greiftechnik Verlegesysteme 2011-2016

Figure Hand Trucks Production (K Units) and North America Market Share of Probst Greiftechnik Verlegesysteme 2011-2016

Table Probst Greiftechnik Verlegesysteme Hand Trucks SWOT Analysis

Table RODA Company Profile (Contact Information Plant Location Capacity Revenue etc)

Figure Hand Trucks Picture and Specifications of RODA

Table Hand Trucks Capacity (K Units), Production (K Units), Price (USD/Unit), Cost (USD/Unit), Gross (USD/Unit), Revenue (M USD) and Gross Margin of RODA 2011-2016

Figure Hand Trucks Capacity (K Units), Production (K Units) and Growth Rate of RODA 2011-2016

Figure Hand Trucks Production (K Units) and North America Market Share of RODA 2011-2016

Table RODA Hand Trucks SWOT Analysis

Table Vestil Manufacturing Company Profile (Contact Information Plant Location Capacity Revenue etc)

Figure Hand Trucks Picture and Specifications of Vestil Manufacturing

Table Hand Trucks Capacity (K Units), Production (K Units), Price (USD/Unit), Cost

(USD/Unit), Gross (USD/Unit), Revenue (M USD) and Gross Margin of Vestil Manufacturing 2011-2016

Figure Hand Trucks Capacity (K Units), Production (K Units) and Growth Rate of Vestil Manufacturing 2011-2016

Figure Hand Trucks Production (K Units) and North America Market Share of Vestil Manufacturing 2011-2016

Table Vestil Manufacturing Hand Trucks SWOT Analysis

Table SINCOSALD Company Profile (Contact Information Plant Location Capacity Revenue etc)

Figure Hand Trucks Picture and Specifications of SINCOSALD

Table Hand Trucks Capacity (K Units), Production (K Units), Price (USD/Unit), Cost (USD/Unit), Gross (USD/Unit), Revenue (M USD) and Gross Margin of SINCOSALD 2011-2016

Figure Hand Trucks Capacity (K Units), Production (K Units) and Growth Rate of SINCOSALD 2011-2016

Figure Hand Trucks Production (K Units) and North America Market Share of SINCOSALD 2011-2016

Table SINCOSALD Hand Trucks SWOT Analysis

Table Hughes Safety Showers Company Profile (Contact Information Plant Location Capacity Revenue etc)

Figure Hand Trucks Picture and Specifications of Hughes Safety Showers

Table Hand Trucks Capacity (K Units), Production (K Units), Price (USD/Unit), Cost (USD/Unit), Gross (USD/Unit), Revenue (M USD) and Gross Margin of Hughes Safety Showers 2011-2016

Figure Hand Trucks Capacity (K Units), Production (K Units) and Growth Rate of Hughes Safety Showers 2011-2016

Figure Hand Trucks Production (K Units) and North America Market Share of Hughes Safety Showers 2011-2016

Table Hughes Safety Showers Hand Trucks SWOT Analysis

Table Hand Trucks Price by Regions 2011-2016

Table Hand Trucks Price by Product Types 2011-2016

Table Hand Trucks Price by Companies 2011-2016

Table Hand Trucks Gross Margin by Companies 2011-2016

Table Price Comparison of Hand Trucks by Regions 2011-2016 (USD/Unit)

Table Price of Different Hand Trucks Product Types (USD/Unit)

Table Market Share of Different Hand Trucks Price Level

Table Gross Margin of Different Hand Trucks Applications

Table Marketing Channels Status of Hand Trucks

Table Traders or Distributors of Hand Trucks with Contact Information

Table Ex-work Price, Channel Price and End Buyer Price of Hand Trucks (USD/Unit) in 2015

Table North America Import, Export, and Trade of Hand Trucks (K Units)

Figure North America Capacity (K Units), Production (K Units) and Growth Rate of Hand Trucks 2016-2021

Figure North America Capacity Utilization Rate of Hand Trucks 2016-2021

Table North America Hand Trucks Production by Type 2016-2021 (K Units)

Table North America Hand Trucks Production Market Share by Type 2016-2021

Figure North America Production Market Share of Hand Trucks by Type in 2021

Figure North America Sales (K Units) and Growth Rate of Hand Trucks 2016-2021

Figure North America Sales Revenue (Million USD) and Growth Rate of Hand Trucks 2016-2021

Figure North America Sales of Hand Trucks by Applications 2016-2021 (K Units)

Table North America Production Market Share of Hand Trucks by Applications 2016-2021

Figure North America Production Market Share of Hand Trucks by Applications in 2021

Table North America Production, Import, Export and Consumption of Hand Trucks 2016-2021 (K Units)

Table North America Production (K Units), Price (USD/Unit), Cost (USD/Unit), Revenue (M USD) and Gross Margin of Hand Trucks 2016-2021

Table Major Raw Materials Suppliers of Hand Trucks with Contact Information

Table Manufacturing Equipment Suppliers of Hand Trucks with Contact Information

Table Major Players of Hand Trucks with Contact Information

Table Key Consumers of Hand Trucks with Contact Information

Table Supply Chain Relationship Analysis of Hand Trucks

Table New Project SWOT Analysis of Hand Trucks

Table New Project Investment Feasibility Analysis of Hand Trucks

Table Part of Interviewees Record List

I would like to order

Product name: North America Hand Trucks Industry 2016 Market Research Report

Product link: <https://marketpublishers.com/r/NCB1E7FFDCEN.html>

Price: US\$ 3,800.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/NCB1E7FFDCEN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:
Last name:
Email:
Company:
Address:
City:
Zip code:
Country:
Tel:
Fax:
Your message:

****All fields are required**

Customer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970