

# Global Decorative Hardware Market Research Report 2017

https://marketpublishers.com/r/G4821DBB3FEEN.html

Date: February 2017 Pages: 118 Price: US\$ 2,900.00 (Single User License) ID: G4821DBB3FEEN

## Abstracts

#### Notes:

Production, means the output of Decorative Hardware

Revenue, means the sales value of Decorative Hardware

This report studies Decorative Hardware in Global market, especially in North America, Europe, China, Japan, Southeast Asia and India, focuses on top manufacturers in global market, with capacity, production, price, revenue and market share for each manufacturer, covering

Hettich
Archie
Hafele
Topstrong
Kinlong
GMT
DTC
Hutlon



Roto EKF GULI TRI-CIRCLE Grass Hovai Dorma Geze Oubao Seleco

Market Segment by Regions, this report splits Global into several key Regions, with production, consumption, revenue, market share and growth rate of Decorative Hardware in these regions, from 2011 to 2021 (forecast), like

North America Europe China Japan Southeast Asia India



Split by product type, with production, revenue, price, market share and growth rate of each type, can be divided into

Type I

Type II

Split by application, this report focuses on consumption, market share and growth rate of Decorative Hardware in each application, can be divided into

Application 1

Application 2



# Contents

Global Decorative Hardware Market Research Report 2017

#### **1 DECORATIVE HARDWARE MARKET OVERVIEW**

- 1.1 Product Overview and Scope of Decorative Hardware
- 1.2 Decorative Hardware Segment by Type
- 1.2.1 Global Production Market Share of Decorative Hardware by Type in 2015
- 1.2.2 Type I
- 1.2.3 Type II
- 1.3 Decorative Hardware Segment by Application
- 1.3.1 Decorative Hardware Consumption Market Share by Application in 2015
- 1.3.2 Application
- 1.3.3 Application
- 1.3.4 Application
- 1.4 Decorative Hardware Market by Region
- 1.4.1 North America Status and Prospect (2012-2022)
- 1.4.2 Europe Status and Prospect (2012-2022)
- 1.4.3 China Status and Prospect (2012-2022)
- 1.4.4 Japan Status and Prospect (2012-2022)
- 1.4.5 Southeast Asia Status and Prospect (2012-2022)
- 1.4.6 India Status and Prospect (2012-2022)
- 1.5 Global Market Size (Value) of Decorative Hardware (2012-2022)

#### 2 GLOBAL DECORATIVE HARDWARE MARKET COMPETITION BY MANUFACTURERS

2.1 Global Decorative Hardware Production and Share by Manufacturers (2015 and 2016)

2.2 Global Decorative Hardware Revenue and Share by Manufacturers (2015 and 2016)

2.3 Global Decorative Hardware Average Price by Manufacturers (2015 and 2016)

2.4 Manufacturers Decorative Hardware Manufacturing Base Distribution, Sales Area and Product Type

- 2.5 Decorative Hardware Market Competitive Situation and Trends
  - 2.5.1 Decorative Hardware Market Concentration Rate
  - 2.5.2 Decorative Hardware Market Share of Top 3 and Top 5 Manufacturers
  - 2.5.3 Mergers & Acquisitions, Expansion



#### 3 GLOBAL DECORATIVE HARDWARE PRODUCTION, REVENUE (VALUE) BY REGION (2012-2017)

3.1 Global Decorative Hardware Production by Region (2012-2017)

3.2 Global Decorative Hardware Production Market Share by Region (2012-2017)

3.3 Global Decorative Hardware Revenue (Value) and Market Share by Region (2012-2017)

3.4 Global Decorative Hardware Production, Revenue, Price and Gross Margin (2012-2017)

3.5 North America Decorative Hardware Production, Revenue, Price and Gross Margin (2012-2017)

3.6 Europe Decorative Hardware Production, Revenue, Price and Gross Margin (2012-2017)

3.7 China Decorative Hardware Production, Revenue, Price and Gross Margin (2012-2017)

3.8 Japan Decorative Hardware Production, Revenue, Price and Gross Margin (2012-2017)

3.9 Southeast Asia Decorative Hardware Production, Revenue, Price and Gross Margin (2012-2017)

3.10 India Decorative Hardware Production, Revenue, Price and Gross Margin (2012-2017)

# 4 GLOBAL DECORATIVE HARDWARE SUPPLY (PRODUCTION), CONSUMPTION, EXPORT, IMPORT BY REGIONS (2012-2017)

4.1 Global Decorative Hardware Consumption by Regions (2012-2017)

4.2 North America Decorative Hardware Production, Consumption, Export, Import (2012-2017)

4.3 Europe Decorative Hardware Production, Consumption, Export, Import (2012-2017)

4.4 China Decorative Hardware Production, Consumption, Export, Import (2012-2017)

4.5 Japan Decorative Hardware Production, Consumption, Export, Import (2012-2017)

4.6 Southeast Asia Decorative Hardware Production, Consumption, Export, Import (2012-2017)

4.7 India Decorative Hardware Production, Consumption, Export, Import (2012-2017)

### 5 GLOBAL DECORATIVE HARDWARE PRODUCTION, REVENUE (VALUE), PRICE TREND BY TYPE



- 5.1 Global Decorative Hardware Production and Market Share by Type (2012-2017)
- 5.2 Global Decorative Hardware Revenue and Market Share by Type (2012-2017)
- 5.3 Global Decorative Hardware Price by Type (2012-2017)
- 5.4 Global Decorative Hardware Production Growth by Type (2012-2017)

#### 6 GLOBAL DECORATIVE HARDWARE MARKET ANALYSIS BY APPLICATION

6.1 Global Decorative Hardware Consumption and Market Share by Application (2012-2017)

- 6.2 Global Decorative Hardware Consumption Growth Rate by Application (2012-2017)
- 6.3 Market Drivers and Opportunities
  - 6.3.1 Potential Applications
  - 6.3.2 Emerging Markets/Countries

#### 7 GLOBAL DECORATIVE HARDWARE MANUFACTURERS PROFILES/ANALYSIS

- 7.1 Hettich
  - 7.1.1 Company Basic Information, Manufacturing Base and Its Competitors
  - 7.1.2 Decorative Hardware Product Type, Application and Specification
  - 7.1.2.1 Product A
  - 7.1.2.2 Product B
- 7.1.3 Hettich Decorative Hardware Production, Revenue, Price and Gross Margin (2015 and 2016)
- 7.1.4 Main Business/Business Overview
- 7.2 Archie
  - 7.2.1 Company Basic Information, Manufacturing Base and Its Competitors
  - 7.2.2 Decorative Hardware Product Type, Application and Specification
  - 7.2.2.1 Product A
  - 7.2.2.2 Product B
- 7.2.3 Archie Decorative Hardware Production, Revenue, Price and Gross Margin (2015 and 2016)
  - 7.2.4 Main Business/Business Overview
- 7.3 Hafele
  - 7.3.1 Company Basic Information, Manufacturing Base and Its Competitors
  - 7.3.2 Decorative Hardware Product Type, Application and Specification
  - 7.3.2.1 Product A
  - 7.3.2.2 Product B

7.3.3 Hafele Decorative Hardware Production, Revenue, Price and Gross Margin (2015 and 2016)



- 7.3.4 Main Business/Business Overview
- 7.4 Topstrong
  - 7.4.1 Company Basic Information, Manufacturing Base and Its Competitors
  - 7.4.2 Decorative Hardware Product Type, Application and Specification
  - 7.4.2.1 Product A
  - 7.4.2.2 Product B

7.4.3 Topstrong Decorative Hardware Production, Revenue, Price and Gross Margin (2015 and 2016)

7.4.4 Main Business/Business Overview

7.5 Kinlong

- 7.5.1 Company Basic Information, Manufacturing Base and Its Competitors
- 7.5.2 Decorative Hardware Product Type, Application and Specification
- 7.5.2.1 Product A
- 7.5.2.2 Product B
- 7.5.3 Kinlong Decorative Hardware Production, Revenue, Price and Gross Margin (2015 and 2016)
- 7.5.4 Main Business/Business Overview
- 7.6 GMT
  - 7.6.1 Company Basic Information, Manufacturing Base and Its Competitors
  - 7.6.2 Decorative Hardware Product Type, Application and Specification
  - 7.6.2.1 Product A
  - 7.6.2.2 Product B
- 7.6.3 GMT Decorative Hardware Production, Revenue, Price and Gross Margin (2015 and 2016)
- 7.6.4 Main Business/Business Overview
- 7.7 DTC
  - 7.7.1 Company Basic Information, Manufacturing Base and Its Competitors
- 7.7.2 Decorative Hardware Product Type, Application and Specification
  - 7.7.2.1 Product A
  - 7.7.2.2 Product B
- 7.7.3 DTC Decorative Hardware Production, Revenue, Price and Gross Margin (2015 and 2016)
- 7.7.4 Main Business/Business Overview
- 7.8 Hutlon
  - 7.8.1 Company Basic Information, Manufacturing Base and Its Competitors
- 7.8.2 Decorative Hardware Product Type, Application and Specification
  - 7.8.2.1 Product A
  - 7.8.2.2 Product B
- 7.8.3 Hutlon Decorative Hardware Production, Revenue, Price and Gross Margin



(2015 and 2016)

7.8.4 Main Business/Business Overview

7.9 Roto

7.9.1 Company Basic Information, Manufacturing Base and Its Competitors

7.9.2 Decorative Hardware Product Type, Application and Specification

7.9.2.1 Product A

7.9.2.2 Product B

7.9.3 Roto Decorative Hardware Production, Revenue, Price and Gross Margin (2015 and 2016)

7.9.4 Main Business/Business Overview

7.10 EKF

7.10.1 Company Basic Information, Manufacturing Base and Its Competitors

7.10.2 Decorative Hardware Product Type, Application and Specification

7.10.2.1 Product A

7.10.2.2 Product B

7.10.3 EKF Decorative Hardware Production, Revenue, Price and Gross Margin (2015 and 2016)

7.10.4 Main Business/Business Overview

7.11 GULI

7.12 TRI-CIRCLE

- 7.13 Grass
- 7.14 Hovai
- 7.15 Dorma
- 7.16 Geze
- 7.17 Oubao

7.18 Seleco

#### **8 DECORATIVE HARDWARE MANUFACTURING COST ANALYSIS**

- 8.1 Decorative Hardware Key Raw Materials Analysis
  - 8.1.1 Key Raw Materials
  - 8.1.2 Price Trend of Key Raw Materials
  - 8.1.3 Key Suppliers of Raw Materials
  - 8.1.4 Market Concentration Rate of Raw Materials
- 8.2 Proportion of Manufacturing Cost Structure
  - 8.2.1 Raw Materials
  - 8.2.2 Labor Cost
- 8.2.3 Manufacturing Expenses
- 8.3 Manufacturing Process Analysis of Decorative Hardware



#### 9 INDUSTRIAL CHAIN, SOURCING STRATEGY AND DOWNSTREAM BUYERS

- 9.1 Decorative Hardware Industrial Chain Analysis
- 9.2 Upstream Raw Materials Sourcing
- 9.3 Raw Materials Sources of Decorative Hardware Major Manufacturers in 2015
- 9.4 Downstream Buyers

#### **10 MARKETING STRATEGY ANALYSIS, DISTRIBUTORS/TRADERS**

- 10.1 Marketing Channel
  - 10.1.1 Direct Marketing
  - 10.1.2 Indirect Marketing
  - 10.1.3 Marketing Channel Development Trend
- 10.2 Market Positioning
- 10.2.1 Pricing Strategy
- 10.2.2 Brand Strategy
- 10.2.3 Target Client
- 10.3 Distributors/Traders List

#### 11 MARKET EFFECT FACTORS ANALYSIS

- 11.1 Technology Progress/Risk
  - 11.1.1 Substitutes Threat
- 11.1.2 Technology Progress in Related Industry
- 11.2 Consumer Needs/Customer Preference Change
- 11.3 Economic/Political Environmental Change

#### 12 GLOBAL DECORATIVE HARDWARE MARKET FORECAST (2017-2022)

- 12.1 Global Decorative Hardware Production, Revenue and Price Forecast (2017-2022)
- 12.1.1 Global Decorative Hardware Production and Growth Rate Forecast (2017-2022)
- 12.1.2 Global Decorative Hardware Revenue and Growth Rate Forecast (2017-2022)
- 12.1.3 Global Decorative Hardware Price and Trend Forecast (2017-2022)

12.2 Global Decorative Hardware Production, Consumption, Import and Export Forecast by Regions (2017-2022)

12.2.1 North America Decorative Hardware Production, Revenue, Consumption, Export and Import Forecast (2017-2022)

12.2.2 Europe Decorative Hardware Production, Revenue, Consumption, Export and



Import Forecast (2017-2022)

12.2.3 China Decorative Hardware Production, Revenue, Consumption, Export and Import Forecast (2017-2022)

12.2.4 Japan Decorative Hardware Production, Revenue, Consumption, Export and Import Forecast (2017-2022)

12.2.5 Southeast Asia Decorative Hardware Production, Revenue, Consumption, Export and Import Forecast (2017-2022)

12.2.6 India Decorative Hardware Production, Revenue, Consumption, Export and Import Forecast (2017-2022)

12.3 Global Decorative Hardware Production, Revenue and Price Forecast by Type (2017-2022)

12.4 Global Decorative Hardware Consumption Forecast by Application (2017-2022)

#### **13 RESEARCH FINDINGS AND CONCLUSION**

#### **14 APPENDIX**

Methodology Analyst Introduction Data Source

The report requires updating with new data and is sent in 2-3 business days after order is placed.



# List Of Tables

#### LIST OF TABLES AND FIGURES

Figure Picture of Decorative Hardware Figure Global Production Market Share of Decorative Hardware by Type in 2015 Figure Product Picture of Type I Table Major Manufacturers of Type I Figure Product Picture of Type II Table Major Manufacturers of Type II Table Decorative Hardware Consumption Market Share by Application in 2015 Figure Application 1 Examples Figure Application 2 Examples Figure North America Decorative Hardware Revenue (Million USD) and Growth Rate (2012 - 2022)Figure Europe Decorative Hardware Revenue (Million USD) and Growth Rate (2012-2022)Figure China Decorative Hardware Revenue (Million USD) and Growth Rate (2012-2022)Figure Japan Decorative Hardware Revenue (Million USD) and Growth Rate (2012 - 2022)Figure Southeast Asia Decorative Hardware Revenue (Million USD) and Growth Rate (2012 - 2022)Figure India Decorative Hardware Revenue (Million USD) and Growth Rate (2012-2022) Figure Global Decorative Hardware Revenue (Million UDS) and Growth Rate (2012 - 2022)Table Global Decorative Hardware Capacity of Key Manufacturers (2015 and 2016) Table Global Decorative Hardware Capacity Market Share by Manufacturers (2015 and 2016) Figure Global Decorative Hardware Capacity of Key Manufacturers in 2015 Figure Global Decorative Hardware Capacity of Key Manufacturers in 2016 Table Global Decorative Hardware Production of Key Manufacturers (2015 and 2016) Table Global Decorative Hardware Production Share by Manufacturers (2015 and 2016) Figure 2015 Decorative Hardware Production Share by Manufacturers Figure 2016 Decorative Hardware Production Share by Manufacturers Table Global Decorative Hardware Revenue (Million USD) by Manufacturers (2015 and 2016) Table Global Decorative Hardware Revenue Share by Manufacturers (2015 and 2016) Table 2015 Global Decorative Hardware Revenue Share by Manufacturers



Table 2016 Global Decorative Hardware Revenue Share by Manufacturers Table Global Market Decorative Hardware Average Price of Key Manufacturers (2015 and 2016)

Figure Global Market Decorative Hardware Average Price of Key Manufacturers in 2015 Table Manufacturers Decorative Hardware Manufacturing Base Distribution and Sales Area

 Table Manufacturers Decorative Hardware Product Type

Figure Decorative Hardware Market Share of Top 3 Manufacturers

Figure Decorative Hardware Market Share of Top 5 Manufacturers

Table Global Decorative Hardware Capacity by Regions (2012-2017)

Figure Global Decorative Hardware Capacity Market Share by Regions (2012-2017)

Figure Global Decorative Hardware Capacity Market Share by Regions (2012-2017)

Figure 2015 Global Decorative Hardware Capacity Market Share by Regions

Table Global Decorative Hardware Production by Regions (2012-2017)

Figure Global Decorative Hardware Production and Market Share by Regions (2012-2017)

Figure Global Decorative Hardware Production Market Share by Regions (2012-2017) Figure 2015 Global Decorative Hardware Production Market Share by Regions Table Global Decorative Hardware Revenue by Regions (2012-2017)

Table Global Decorative Hardware Revenue Market Share by Regions (2012-2017)

Table 2015 Global Decorative Hardware Revenue Market Share by Regions

Table Global Decorative Hardware Production, Revenue, Price and Gross Margin (2012-2017)

Table North America Decorative Hardware Production, Revenue, Price and Gross Margin (2012-2017)

Table Europe Decorative Hardware Production, Revenue, Price and Gross Margin (2012-2017)

Table China Decorative Hardware Production, Revenue, Price and Gross Margin (2012-2017)

Table Japan Decorative Hardware Production, Revenue, Price and Gross Margin (2012-2017)

Table Southeast Asia Decorative Hardware Production, Revenue, Price and Gross Margin (2012-2017)

Table India Decorative Hardware Production, Revenue, Price and Gross Margin (2012-2017)

Table Global Decorative Hardware Consumption Market by Regions (2012-2017) Table Global Decorative Hardware Consumption Market Share by Regions (2012-2017) Figure Global Decorative Hardware Consumption Market Share by Regions (2012-2017)



Figure 2015 Global Decorative Hardware Consumption Market Share by Regions Table North America Decorative Hardware Production, Consumption, Import & Export (2012-2017)

Table Europe Decorative Hardware Production, Consumption, Import & Export (2012-2017)

Table China Decorative Hardware Production, Consumption, Import & Export (2012-2017)

Table Japan Decorative Hardware Production, Consumption, Import & Export (2012-2017)

Table Southeast Asia Decorative Hardware Production, Consumption, Import & Export (2012-2017)

Table India Decorative Hardware Production, Consumption, Import & Export (2012-2017)

Table Global Decorative Hardware Production by Type (2012-2017)

Table Global Decorative Hardware Production Share by Type (2012-2017)

Figure Production Market Share of Decorative Hardware by Type (2012-2017)

Figure 2015 Production Market Share of Decorative Hardware by Type

 Table Global Decorative Hardware Revenue by Type (2012-2017)

Table Global Decorative Hardware Revenue Share by Type (2012-2017)

Figure Production Revenue Share of Decorative Hardware by Type (2012-2017)

Figure 2015 Revenue Market Share of Decorative Hardware by Type

Table Global Decorative Hardware Price by Type (2012-2017)

Figure Global Decorative Hardware Production Growth by Type (2012-2017)

Table Global Decorative Hardware Consumption by Application (2012-2017)

Table Global Decorative Hardware Consumption Market Share by Application (2012-2017)

Figure Global Decorative Hardware Consumption Market Share by Application in 2015 Table Global Decorative Hardware Consumption Growth Rate by Application (2012-2017)

Figure Global Decorative Hardware Consumption Growth Rate by Application (2012-2017)

Table Hettich Basic Information, Manufacturing Base, Sales Area and Its Competitors Table Hettich Decorative Hardware Production, Revenue, Price and Gross Margin (2015 and 2016)

Figure Hettich Decorative Hardware Market Share (2015 and 2016)

Table Archie Basic Information, Manufacturing Base, Sales Area and Its Competitors Table Archie Decorative Hardware Production, Revenue, Price and Gross Margin (2015 and 2016)

Figure Archie Decorative Hardware Market Share (2015 and 2016)



Table Hafele Basic Information, Manufacturing Base, Sales Area and Its Competitors Table Hafele Decorative Hardware Production, Revenue, Price and Gross Margin (2015 and 2016)

Figure Hafele Decorative Hardware Market Share (2015 and 2016)

Table Topstrong Basic Information, Manufacturing Base, Sales Area and Its Competitors

Table Topstrong Decorative Hardware Production, Revenue, Price and Gross Margin (2015 and 2016)

Figure Topstrong Decorative Hardware Market Share (2015 and 2016)

Table Kinlong Basic Information, Manufacturing Base, Sales Area and Its Competitors Table Kinlong Decorative Hardware Production, Revenue, Price and Gross Margin (2015 and 2016)

Figure Kinlong Decorative Hardware Market Share (2015 and 2016)

Table GMT Basic Information, Manufacturing Base, Sales Area and Its Competitors Table GMT Decorative Hardware Production, Revenue, Price and Gross Margin (2015 and 2016)

Figure GMT Decorative Hardware Market Share (2015 and 2016)

Table DTC Basic Information, Manufacturing Base, Sales Area and Its Competitors

Table DTC Decorative Hardware Production, Revenue, Price and Gross Margin (2015 and 2016)

Figure DTC Decorative Hardware Market Share (2015 and 2016)

Table Hutlon Basic Information, Manufacturing Base, Sales Area and Its Competitors Table Hutlon Decorative Hardware Production, Revenue, Price and Gross Margin (2015 and 2016)

Figure Hutlon Decorative Hardware Market Share (2015 and 2016)

Table Roto Basic Information, Manufacturing Base, Sales Area and Its Competitors Table Roto Decorative Hardware Production, Revenue, Price and Gross Margin (2015 and 2016)

Figure Roto Decorative Hardware Market Share (2015 and 2016)

Table EKF Basic Information, Manufacturing Base, Sales Area and Its Competitors Table EKF Decorative Hardware Production, Revenue, Price and Gross Margin (2015 and 2016)

Figure EKF Decorative Hardware Market Share (2015 and 2016)

Table Production Base and Market Concentration Rate of Raw Material

Figure Price Trend of Key Raw Materials

Table Key Suppliers of Raw Materials

Figure Manufacturing Cost Structure of Decorative Hardware

Figure Manufacturing Process Analysis of Decorative Hardware

Figure Decorative Hardware Industrial Chain Analysis



Table Raw Materials Sources of Decorative Hardware Major Manufacturers in 2015 Table Major Buyers of Decorative Hardware

Table Distributors/Traders List

Figure Global Decorative Hardware Production and Growth Rate Forecast (2017-2022)

Figure Global Decorative Hardware Revenue and Growth Rate Forecast (2017-2022)

Figure Global Decorative Hardware Price and Trend Forecast (2017-2022)

Table Global Decorative Hardware Production Forecast by Regions (2017-2022)

Table Global Decorative Hardware Consumption Forecast by Regions (2017-2022)

Figure North America Decorative Hardware Production, Revenue and Growth Rate Forecast (2017-2022)

Table North America Decorative Hardware Production, Consumption, Export and Import Forecast (2017-2022)

Figure Europe Decorative Hardware Production, Revenue and Growth Rate Forecast (2017-2022)

Table Europe Decorative Hardware Production, Consumption, Export and Import Forecast (2017-2022)

Figure China Decorative Hardware Production, Revenue and Growth Rate Forecast (2017-2022)

Table China Decorative Hardware Production, Consumption, Export and Import Forecast (2017-2022)

Figure Japan Decorative Hardware Production, Revenue and Growth Rate Forecast (2017-2022)

Table Japan Decorative Hardware Production, Consumption, Export and Import Forecast (2017-2022)

Figure Southeast Asia Decorative Hardware Production, Revenue and Growth Rate Forecast (2017-2022)

Table Southeast Asia Decorative Hardware Production, Consumption, Export and Import Forecast (2017-2022)

Figure India Decorative Hardware Production, Revenue and Growth Rate Forecast (2017-2022)

Table India Decorative Hardware Production, Consumption, Export and Import Forecast (2017-2022)

Table Global Decorative Hardware Production Forecast by Type (2017-2022)

Table Global Decorative Hardware Revenue Forecast by Type (2017-2022)

Table Global Decorative Hardware Price Forecast by Type (2017-2022)

Table Global Decorative Hardware Consumption Forecast by Application (2017-2022)



#### I would like to order

Product name: Global Decorative Hardware Market Research Report 2017 Product link: https://marketpublishers.com/r/G4821DBB3FEEN.html Price: US\$ 2,900.00 (Single User License / Electronic Delivery) If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

info@marketpublishers.com

#### Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/G4821DBB3FEEN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

\*\*All fields are required

Custumer signature \_\_\_\_\_

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970