

# **Global Colorant Sales Market Report 2016**

https://marketpublishers.com/r/GD4A93970EAEN.html

Date: November 2016

Pages: 120

Price: US\$ 4,000.00 (Single User License)

ID: GD4A93970EAEN

# **Abstracts**

#### Notes:

Sales, means the sales volume of Colorant

Revenue, means the sales value of Colorant

This report studies sales (consumption) of Colorant in Global market, especially in USA, China, Europe, Japan, India and Southeast Asia, focuses on top players in these regions/countries, with sales, price, revenue and market share for each player in these regions, covering

BASF SE (Germany)

Solvay SA (Belgium)

Croda International Plc (UK)

Sederma S.A.S (France)

Symrise AG (Germany)

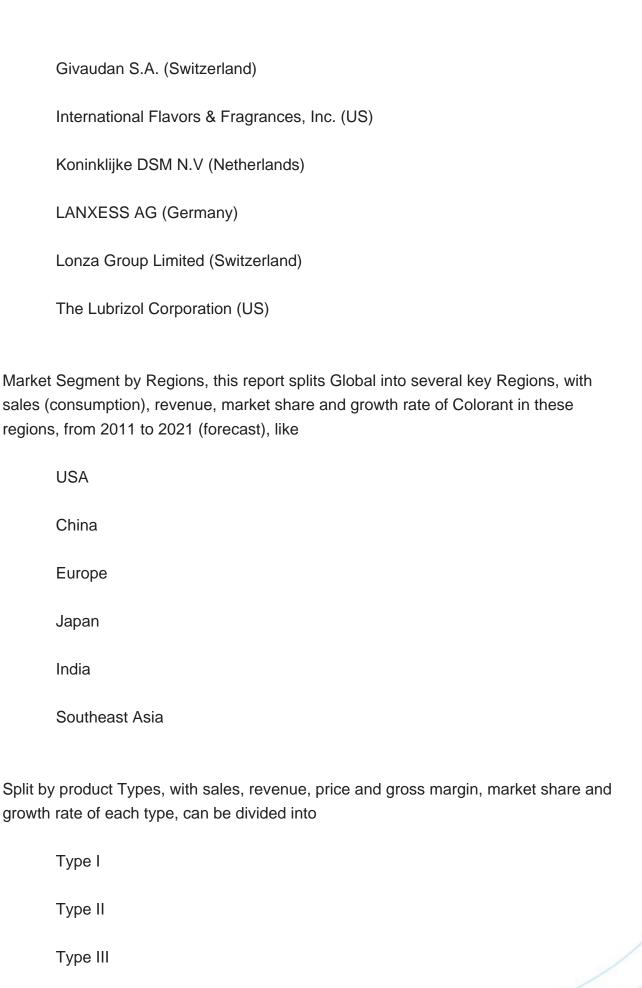
Dow Corning Corp. (US)

Eastman Chemical Company (US)

P&G Chemicals (US)

Firmenich SA (Switzerland)







Split by applications, this report focuses on sales, market share and growth rate of Colorant in each application, can be divided into

Application 1

Application 2

Application 3



# **Contents**

Global Colorant Sales Market Report 2016

#### 1 COLORANT OVERVIEW

- 1.1 Product Overview and Scope of Colorant
- 1.2 Classification of Colorant
  - 1.2.1 Type I
  - 1.2.2 Type II
  - 1.2.3 Type III
- 1.3 Application of Colorant
  - 1.3.1 Application
  - 1.3.2 Application
  - 1.3.3 Application
- 1.4 Colorant Market by Regions
- 1.4.1 USA Status and Prospect (2011-2021)
- 1.4.2 China Status and Prospect (2011-2021)
- 1.4.3 Europe Status and Prospect (2011-2021)
- 1.4.4 Japan Status and Prospect (2011-2021)
- 1.4.5 India Status and Prospect (2011-2021)
- 1.4.6 Southeast Asia Status and Prospect (2011-2021)
- 1.5 Global Market Size (Value and Volume) of Colorant (2011-2021)
  - 1.5.1 Global Colorant Sales and Growth Rate (2011-2021)
  - 1.5.2 Global Colorant Revenue and Growth Rate (2011-2021)

# 2 GLOBAL COLORANT COMPETITION BY MANUFACTURERS, TYPE AND APPLICATION

- 2.1 Global Colorant Market Competition by Manufacturers
- 2.1.1 Global Colorant Sales and Market Share of Key Manufacturers (2011-2016)
- 2.1.2 Global Colorant Revenue and Share by Manufacturers (2011-2016)
- 2.2 Global Colorant (Volume and Value) by Type
  - 2.2.1 Global Colorant Sales and Market Share by Type (2011-2016)
  - 2.2.2 Global Colorant Revenue and Market Share by Type (2011-2016)
- 2.3 Global Colorant (Volume and Value) by Regions
  - 2.3.1 Global Colorant Sales and Market Share by Regions (2011-2016)
- 2.3.2 Global Colorant Revenue and Market Share by Regions (2011-2016)
- 2.4 Global Colorant (Volume) by Application



# 3 USA COLORANT (VOLUME, VALUE AND SALES PRICE)

- 3.1 USA Colorant Sales and Value (2011-2016)
  - 3.1.1 USA Colorant Sales and Growth Rate (2011-2016)
  - 3.1.2 USA Colorant Revenue and Growth Rate (2011-2016)
  - 3.1.3 USA Colorant Sales Price Trend (2011-2016)
- 3.2 USA Colorant Sales and Market Share by Manufacturers
- 3.3 USA Colorant Sales and Market Share by Type
- 3.4 USA Colorant Sales and Market Share by Application

# 4 CHINA COLORANT (VOLUME, VALUE AND SALES PRICE)

- 4.1 China Colorant Sales and Value (2011-2016)
  - 4.1.1 China Colorant Sales and Growth Rate (2011-2016)
  - 4.1.2 China Colorant Revenue and Growth Rate (2011-2016)
  - 4.1.3 China Colorant Sales Price Trend (2011-2016)
- 4.2 China Colorant Sales and Market Share by Manufacturers
- 4.3 China Colorant Sales and Market Share by Type
- 4.4 China Colorant Sales and Market Share by Application

# 5 EUROPE COLORANT (VOLUME, VALUE AND SALES PRICE)

- 5.1 Europe Colorant Sales and Value (2011-2016)
  - 5.1.1 Europe Colorant Sales and Growth Rate (2011-2016)
  - 5.1.2 Europe Colorant Revenue and Growth Rate (2011-2016)
  - 5.1.3 Europe Colorant Sales Price Trend (2011-2016)
- 5.2 Europe Colorant Sales and Market Share by Manufacturers
- 5.3 Europe Colorant Sales and Market Share by Type
- 5.4 Europe Colorant Sales and Market Share by Application

# 6 JAPAN COLORANT (VOLUME, VALUE AND SALES PRICE)

- 6.1 Japan Colorant Sales and Value (2011-2016)
  - 6.1.1 Japan Colorant Sales and Growth Rate (2011-2016)
  - 6.1.2 Japan Colorant Revenue and Growth Rate (2011-2016)
  - 6.1.3 Japan Colorant Sales Price Trend (2011-2016)
- 6.2 Japan Colorant Sales and Market Share by Manufacturers
- 6.3 Japan Colorant Sales and Market Share by Type



## 6.4 Japan Colorant Sales and Market Share by Application

# 7 INDIA COLORANT (VOLUME, VALUE AND SALES PRICE)

- 7.1 India Colorant Sales and Value (2011-2016)
  - 7.1.1 India Colorant Sales and Growth Rate (2011-2016)
  - 7.1.2 India Colorant Revenue and Growth Rate (2011-2016)
  - 7.1.3 India Colorant Sales Price Trend (2011-2016)
- 7.2 India Colorant Sales and Market Share by Manufacturers
- 7.3 India Colorant Sales and Market Share by Type
- 7.4 India Colorant Sales and Market Share by Application

# 8 SOUTHEAST ASIA COLORANT (VOLUME, VALUE AND SALES PRICE)

- 8.1 Southeast Asia Colorant Sales and Value (2011-2016)
  - 8.1.1 Southeast Asia Colorant Sales and Growth Rate (2011-2016)
  - 8.1.2 Southeast Asia Colorant Revenue and Growth Rate (2011-2016)
  - 8.1.3 Southeast Asia Colorant Sales Price Trend (2011-2016)
- 8.2 Southeast Asia Colorant Sales and Market Share by Manufacturers
- 8.3 Southeast Asia Colorant Sales and Market Share by Type
- 8.4 Southeast Asia Colorant Sales and Market Share by Application

#### 9 GLOBAL COLORANT MANUFACTURERS ANALYSIS

- 9.1 BASF SE (Germany)
  - 9.1.1 Company Basic Information, Manufacturing Base and Competitors
  - 9.1.2 Colorant Product Type, Application and Specification
    - 9.1.2.1 Type I
    - 9.1.2.2 Type II
- 9.1.3 BASF SE (Germany) Colorant Sales, Revenue, Price and Gross Margin (2011-2016)
  - 9.1.4 Main Business/Business Overview
- 9.2 Solvay SA (Belgium)
  - 9.2.1 Company Basic Information, Manufacturing Base and Competitors
  - 9.2.2 120 Product Type, Application and Specification
    - 9.2.2.1 Type I
    - 9.2.2.2 Type II
- 9.2.3 Solvay SA (Belgium) Colorant Sales, Revenue, Price and Gross Margin (2011-2016)



- 9.2.4 Main Business/Business Overview
- 9.3 Croda International Plc (UK)
  - 9.3.1 Company Basic Information, Manufacturing Base and Competitors
  - 9.3.2 143 Product Type, Application and Specification
    - 9.3.2.1 Type I
    - 9.3.2.2 Type II
- 9.3.3 Croda International Plc (UK) Colorant Sales, Revenue, Price and Gross Margin (2011-2016)
  - 9.3.4 Main Business/Business Overview
- 9.4 Sederma S.A.S (France)
  - 9.4.1 Company Basic Information, Manufacturing Base and Competitors
  - 9.4.2 Oct Product Type, Application and Specification
    - 9.4.2.1 Type I
    - 9.4.2.2 Type II
- 9.4.3 Sederma S.A.S (France) Colorant Sales, Revenue, Price and Gross Margin (2011-2016)
  - 9.4.4 Main Business/Business Overview
- 9.5 Symrise AG (Germany)
  - 9.5.1 Company Basic Information, Manufacturing Base and Competitors
  - 9.5.2 Product Type, Application and Specification
    - 9.5.2.1 Type I
    - 9.5.2.2 Type II
- 9.5.3 Symrise AG (Germany) Colorant Sales, Revenue, Price and Gross Margin (2011-2016)
- 9.5.4 Main Business/Business Overview
- 9.6 Dow Corning Corp. (US)
  - 9.6.1 Company Basic Information, Manufacturing Base and Competitors
  - 9.6.2 Million USD Product Type, Application and Specification
    - 9.6.2.1 Type I
    - 9.6.2.2 Type II
- 9.6.3 Dow Corning Corp. (US) Colorant Sales, Revenue, Price and Gross Margin (2011-2016)
  - 9.6.4 Main Business/Business Overview
- 9.7 Eastman Chemical Company (US)
  - 9.7.1 Company Basic Information, Manufacturing Base and Competitors
  - 9.7.2 Chemical & Material Product Type, Application and Specification
    - 9.7.2.1 Type I
    - 9.7.2.2 Type II
- 9.7.3 Eastman Chemical Company (US) Colorant Sales, Revenue, Price and Gross



# Margin (2011-2016)

- 9.7.4 Main Business/Business Overview
- 9.8 P&G Chemicals (US)
  - 9.8.1 Company Basic Information, Manufacturing Base and Competitors
  - 9.8.2 Product Type, Application and Specification
    - 9.8.2.1 Type I
    - 9.8.2.2 Type II
- 9.8.3 P&G Chemicals (US) Colorant Sales, Revenue, Price and Gross Margin (2011-2016)
- 9.8.4 Main Business/Business Overview
- 9.9 Firmenich SA (Switzerland)
  - 9.9.1 Company Basic Information, Manufacturing Base and Competitors
  - 9.9.2 Product Type, Application and Specification
    - 9.9.2.1 Type I
    - 9.9.2.2 Type II
- 9.9.3 Firmenich SA (Switzerland) Colorant Sales, Revenue, Price and Gross Margin (2011-2016)
  - 9.9.4 Main Business/Business Overview
- 9.10 Givaudan S.A. (Switzerland)
  - 9.10.1 Company Basic Information, Manufacturing Base and Competitors
  - 9.10.2 Product Type, Application and Specification
    - 9.10.2.1 Type I
    - 9.10.2.2 Type II
- 9.10.3 Givaudan S.A. (Switzerland) Colorant Sales, Revenue, Price and Gross Margin (2011-2016)
  - 9.10.4 Main Business/Business Overview
- 9.11 International Flavors & Fragrances, Inc. (US)
- 9.12 Koninklijke DSM N.V (Netherlands)
- 9.13 LANXESS AG (Germany)
- 9.14 Lonza Group Limited (Switzerland)
- 9.15 The Lubrizol Corporation (US)

#### 10 COLORANT MAUFACTURING COST ANALYSIS

- 10.1 Colorant Key Raw Materials Analysis
  - 10.1.1 Key Raw Materials
  - 10.1.2 Price Trend of Key Raw Materials
  - 10.1.3 Key Suppliers of Raw Materials
  - 10.1.4 Market Concentration Rate of Raw Materials



- 10.2 Proportion of Manufacturing Cost Structure
  - 10.2.1 Raw Materials
  - 10.2.2 Labor Cost
  - 10.2.3 Manufacturing Process Analysis of Colorant

## 11 INDUSTRIAL CHAIN, SOURCING STRATEGY AND DOWNSTREAM BUYERS

- 11.1 Colorant Industrial Chain Analysis
- 11.2 Upstream Raw Materials Sourcing
- 11.3 Raw Materials Sources of Colorant Major Manufacturers in 2015
- 11.4 Downstream Buyers

## 12 MARKETING STRATEGY ANALYSIS, DISTRIBUTORS/TRADERS

- 12.1 Marketing Channel
  - 12.1.1 Direct Marketing
  - 12.1.2 Indirect Marketing
  - 12.1.3 Marketing Channel Development Trend
- 12.2 Market Positioning
  - 12.2.1 Pricing Strategy
  - 12.2.2 Brand Strategy
  - 12.2.3 Target Client
- 12.3 Distributors/Traders List

#### 13 MARKET EFFECT FACTORS ANALYSIS

- 13.1 Technology Progress/Risk
  - 13.1.1 Substitutes Threat
  - 13.1.2 Technology Progress in Related Industry
- 13.2 Consumer Needs/Customer Preference Change
- 13.3 Economic/Political Environmental Change

#### 14 GLOBAL COLORANT MARKET FORECAST (2016-2021)

- 14.1 Global Colorant Sales, Revenue Forecast (2016-2021)
- 14.2 Global Colorant Sales Forecast by Regions (2016-2021)
- 14.3 Global Colorant Sales Forecast by Type (2016-2021)
- 14.4 Global Colorant Sales Forecast by Application (2016-2021)



# **15 APPENDIX**

Author List
Disclosure Section
Research Methodology
Data Source
China Disclaimer

The report requires updating with new data and is sent in 2-3 business days after order is placed.



# **List Of Tables**

#### LIST OF TABLES AND FIGURES

Figure Picture of Colorant

**Table Classification of Colorant** 

Figure Global Sales Market Share of Colorant by Type in 2015

Figure Type I Picture

Figure Type II Picture

**Table Applications of Colorant** 

Figure Global Sales Market Share of Colorant by Application in 2015

Figure Application 1 Examples

Figure Application 2 Examples

Figure USA Colorant Revenue and Growth Rate (2011-2021)

Figure China Colorant Revenue and Growth Rate (2011-2021)

Figure Europe Colorant Revenue and Growth Rate (2011-2021)

Figure Japan Colorant Revenue and Growth Rate (2011-2021)

Figure India Colorant Revenue and Growth Rate (2011-2021)

Figure Southeast Asia Colorant Revenue and Growth Rate (2011-2021)

Figure Global Colorant Sales and Growth Rate (2011-2021)

Figure Global Colorant Revenue and Growth Rate (2011-2021)

Table Global Colorant Sales of Key Manufacturers (2011-2016)

Table Global Colorant Sales Share by Manufacturers (2011-2016)

Figure 2015 Colorant Sales Share by Manufacturers

Figure 2016 Colorant Sales Share by Manufacturers

Table Global Colorant Revenue by Manufacturers (2011-2016)

Table Global Colorant Revenue Share by Manufacturers (2011-2016)

Table 2015 Global Colorant Revenue Share by Manufacturers

Table 2016 Global Colorant Revenue Share by Manufacturers

Table Global Colorant Sales and Market Share by Type (2011-2016)

Table Global Colorant Sales Share by Type (2011-2016)

Figure Sales Market Share of Colorant by Type (2011-2016)

Figure Global Colorant Sales Growth Rate by Type (2011-2016)

Table Global Colorant Revenue and Market Share by Type (2011-2016)

Table Global Colorant Revenue Share by Type (2011-2016)

Figure Revenue Market Share of Colorant by Type (2011-2016)

Figure Global Colorant Revenue Growth Rate by Type (2011-2016)

Table Global Colorant Sales and Market Share by Regions (2011-2016)

Table Global Colorant Sales Share by Regions (2011-2016)



Figure Sales Market Share of Colorant by Regions (2011-2016)

Figure Global Colorant Sales Growth Rate by Regions (2011-2016)

Table Global Colorant Revenue and Market Share by Regions (2011-2016)

Table Global Colorant Revenue Share by Regions (2011-2016)

Figure Revenue Market Share of Colorant by Regions (2011-2016)

Figure Global Colorant Revenue Growth Rate by Regions (2011-2016)

Table Global Colorant Sales and Market Share by Application (2011-2016)

Table Global Colorant Sales Share by Application (2011-2016)

Figure Sales Market Share of Colorant by Application (2011-2016)

Figure Global Colorant Sales Growth Rate by Application (2011-2016)

Figure USA Colorant Sales and Growth Rate (2011-2016)

Figure USA Colorant Revenue and Growth Rate (2011-2016)

Figure USA Colorant Sales Price Trend (2011-2016)

Table USA Colorant Sales by Manufacturers (2011-2016)

Table USA Colorant Market Share by Manufacturers (2011-2016)

Table USA Colorant Sales by Type (2011-2016)

Table USA Colorant Market Share by Type (2011-2016)

Table USA Colorant Sales by Application (2011-2016)

Table USA Colorant Market Share by Application (2011-2016)

Figure China Colorant Sales and Growth Rate (2011-2016)

Figure China Colorant Revenue and Growth Rate (2011-2016)

Figure China Colorant Sales Price Trend (2011-2016)

Table China Colorant Sales by Manufacturers (2011-2016)

Table China Colorant Market Share by Manufacturers (2011-2016)

Table China Colorant Sales by Type (2011-2016)

Table China Colorant Market Share by Type (2011-2016)

Table China Colorant Sales by Application (2011-2016)

Table China Colorant Market Share by Application (2011-2016)

Figure Europe Colorant Sales and Growth Rate (2011-2016)

Figure Europe Colorant Revenue and Growth Rate (2011-2016)

Figure Europe Colorant Sales Price Trend (2011-2016)

Table Europe Colorant Sales by Manufacturers (2011-2016)

Table Europe Colorant Market Share by Manufacturers (2011-2016)

Table Europe Colorant Sales by Type (2011-2016)

Table Europe Colorant Market Share by Type (2011-2016)

Table Europe Colorant Sales by Application (2011-2016)

Table Europe Colorant Market Share by Application (2011-2016)

Figure Japan Colorant Sales and Growth Rate (2011-2016)

Figure Japan Colorant Revenue and Growth Rate (2011-2016)



Figure Japan Colorant Sales Price Trend (2011-2016)

Table Japan Colorant Sales by Manufacturers (2011-2016)

Table Japan Colorant Market Share by Manufacturers (2011-2016)

Table Japan Colorant Sales by Type (2011-2016)

Table Japan Colorant Market Share by Type (2011-2016)

Table Japan Colorant Sales by Application (2011-2016)

Table Japan Colorant Market Share by Application (2011-2016)

Figure India Colorant Sales and Growth Rate (2011-2016)

Figure India Colorant Revenue and Growth Rate (2011-2016)

Figure India Colorant Sales Price Trend (2011-2016)

Table India Colorant Sales by Manufacturers (2011-2016)

Table India Colorant Market Share by Manufacturers (2011-2016)

Table India Colorant Sales by Type (2011-2016)

Table India Colorant Market Share by Type (2011-2016)

Table India Colorant Sales by Application (2011-2016)

Table India Colorant Market Share by Application (2011-2016)

Figure Southeast Asia Colorant Sales and Growth Rate (2011-2016)

Figure Southeast Asia Colorant Revenue and Growth Rate (2011-2016)

Figure Southeast Asia Colorant Sales Price Trend (2011-2016)

Table Southeast Asia Colorant Sales by Manufacturers (2011-2016)

Table Southeast Asia Colorant Market Share by Manufacturers (2011-2016)

Table Southeast Asia Colorant Sales by Type (2011-2016)

Table Southeast Asia Colorant Market Share by Type (2011-2016)

Table Southeast Asia Colorant Sales by Application (2011-2016)

Table Southeast Asia Colorant Market Share by Application (2011-2016)

Table BASF SE (Germany) Basic Information List

Table BASF SE (Germany) Colorant Sales, Revenue, Price and Gross Margin (2011-2016)

Figure BASF SE (Germany) Colorant Global Market Share (2011-2016)

Table Solvay SA (Belgium) Basic Information List

Table Solvay SA (Belgium) Colorant Sales, Revenue, Price and Gross Margin (2011-2016)

Figure Solvay SA (Belgium) Colorant Global Market Share (2011-2016)

Table Croda International Plc (UK) Basic Information List

Table Croda International Plc (UK) Colorant Sales, Revenue, Price and Gross Margin (2011-2016)

Figure Croda International Plc (UK) Colorant Global Market Share (2011-2016)

Table Sederma S.A.S (France) Basic Information List

Table Sederma S.A.S (France) Colorant Sales, Revenue, Price and Gross Margin



(2011-2016)

Figure Sederma S.A.S (France) Colorant Global Market Share (2011-2016)

Table Symrise AG (Germany) Basic Information List

Table Symrise AG (Germany) Colorant Sales, Revenue, Price and Gross Margin (2011-2016)

Figure Symrise AG (Germany) Colorant Global Market Share (2011-2016)

Table Dow Corning Corp. (US) Basic Information List

Table Dow Corning Corp. (US) Colorant Sales, Revenue, Price and Gross Margin (2011-2016)

Figure Dow Corning Corp. (US) Colorant Global Market Share (2011-2016)

Table Eastman Chemical Company (US) Basic Information List

Table Eastman Chemical Company (US) Colorant Sales, Revenue, Price and Gross Margin (2011-2016)

Figure Eastman Chemical Company (US) Colorant Global Market Share (2011-2016)

Table P&G Chemicals (US) Basic Information List

Table P&G Chemicals (US) Colorant Sales, Revenue, Price and Gross Margin (2011-2016)

Figure P&G Chemicals (US) Colorant Global Market Share (2011-2016)

Table Firmenich SA (Switzerland) Basic Information List

Table Firmenich SA (Switzerland) Colorant Sales, Revenue, Price and Gross Margin (2011-2016)

Figure Firmenich SA (Switzerland) Colorant Global Market Share (2011-2016)

Table Givaudan S.A. (Switzerland) Basic Information List

Table Givaudan S.A. (Switzerland) Colorant Sales, Revenue, Price and Gross Margin (2011-2016)

Figure Givaudan S.A. (Switzerland) Colorant Global Market Share (2011-2016)

Table International Flavors & Fragrances, Inc. (US) Basic Information List

Table International Flavors & Fragrances, Inc. (US) Colorant Sales, Revenue, Price and Gross Margin (2011-2016)

Figure International Flavors & Fragrances, Inc. (US) Colorant Global Market Share (2011-2016)

Table Koninklijke DSM N.V (Netherlands) Basic Information List

Table Koninklijke DSM N.V (Netherlands) Colorant Sales, Revenue, Price and Gross Margin (2011-2016)

Figure Koninklijke DSM N.V (Netherlands) Colorant Global Market Share (2011-2016)

Table LANXESS AG (Germany) Basic Information List

Table LANXESS AG (Germany) Colorant Sales, Revenue, Price and Gross Margin (2011-2016)

Figure LANXESS AG (Germany) Colorant Global Market Share (2011-2016)



Table Lonza Group Limited (Switzerland) Basic Information List

Table Lonza Group Limited (Switzerland) Colorant Sales, Revenue, Price and Gross Margin (2011-2016)

Figure Lonza Group Limited (Switzerland) Colorant Global Market Share (2011-2016)

Table The Lubrizol Corporation (US) Basic Information List

Table The Lubrizol Corporation (US) Colorant Sales, Revenue, Price and Gross Margin (2011-2016)

Figure The Lubrizol Corporation (US) Colorant Global Market Share (2011-2016)

Table Production Base and Market Concentration Rate of Raw Material

Figure Price Trend of Key Raw Materials

Table Key Suppliers of Raw Materials

Figure Manufacturing Cost Structure of Colorant

Figure Manufacturing Process Analysis of Colorant

Figure Colorant Industrial Chain Analysis

Table Raw Materials Sources of Colorant Major Manufacturers in 2015

Table Major Buyers of Colorant

Table Distributors/Traders List

Figure Global Colorant Sales and Growth Rate Forecast (2016-2021)

Figure Global Colorant Revenue and Growth Rate Forecast (2016-2021)

Table Global Colorant Sales Forecast by Regions (2016-2021)

Table Global Colorant Sales Forecast by Type (2016-2021)

Table Global Colorant Sales Forecast by Application (2016-2021)



#### I would like to order

Product name: Global Colorant Sales Market Report 2016

Product link: https://marketpublishers.com/r/GD4A93970EAEN.html

Price: US\$ 4,000.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

# **Payment**

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/GD4A93970EAEN.html">https://marketpublishers.com/r/GD4A93970EAEN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:	
Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970