

# CBD Gummies Global Market Insights 2025, Analysis and Forecast to 2030, by Market Participants, Regions, Technology, Application, Product Type

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# **Abstracts**

**CBD Gummies Market Summary** 

Introduction and Market Overview

CBD gummies, an edible form of cannabidiol, have gained prominence as a convenient and palatable method to address health and wellness needs, particularly for anxiety relief and improved sleep. The global market is fueled by growing consumer awareness of mental health, with approximately 1 billion people worldwide facing mental health challenges. The legalization of CBD in 40 countries by 2023 has significantly expanded market access, particularly in North America and Europe. Social media platforms, with 4.9 billion users globally in 2023, have amplified brand visibility, especially among younger consumers through platforms like Instagram. E-commerce growth, with a 9% rise in health product sales online in 2024, further drives market expansion. The global CBD gummies market is estimated at USD 3.5-6.0 billion in 2025, with a projected CAGR of 7%-11% through 2030, driven by increasing demand for natural wellness products and innovative formulations.

# Regional Market Trends

North America: The U.S. dominates the CBD gummies market due to widespread legalization and robust e-commerce platforms like Amazon. Canada sees growth through health-focused retail channels.

Europe: The UK, Germany, and France lead due to relaxed CBD regulations and growing consumer acceptance of wellness products.



Asia Pacific: Japan and Australia are emerging markets, with increasing adoption of CBD for stress relief.

Rest of the World: Brazil and South Africa are expanding CBD markets, driven by growing wellness trends and regulatory advancements.

# Distribution Channel Analysis

Online: Expected growth of 8%-12%, driven by e-commerce platforms like Amazon and direct-to-consumer brands. Trends focus on personalized marketing and subscription models.

Offline: Projected growth of 6%-10%, supported by retail chains and pharmacies. Trends emphasize in-store education to boost consumer trust.

# Type Analysis

High Potency: Anticipated growth of 7.5%-11.5%, catering to consumers seeking stronger effects for anxiety and pain relief. Trends focus on precise dosing and premium ingredients.

Low Potency: Expected growth of 6.5%-10.5%, appealing to new users and those preferring milder effects. Trends highlight broad-spectrum and THC-free options.

### Key Market Players

CV Sciences: Focuses on high-quality CBD gummies for wellness.

Charlotte's Web: Offers premium CBD gummies targeting stress and sleep.

Green Roads: Specializes in pharmacist-formulated CBD edibles.

Purekana: Provides vegan and organic CBD gummies for health-conscious consumers.



Sunday Scaries: Markets gummies for anxiety relief, leveraging social media.

#### Porter's Five Forces Analysis

Threat of New Entrants: Moderate, due to regulatory barriers and high marketing costs, though easing regulations lower entry hurdles.

Threat of Substitutes: High, with alternatives like CBD oils, tinctures, and traditional supplements competing for market share.

Bargaining Power of Buyers: Moderate, as consumers have multiple brand options but limited by regulatory constraints on product availability.

Bargaining Power of Suppliers: Low, with numerous hemp suppliers globally ensuring competitive pricing.

Competitive Rivalry: High, driven by numerous brands competing on potency, flavor, and marketing innovation.

#### Market Opportunities and Challenges

### Opportunities:

Addressing global mental health needs, with 1 billion people seeking solutions.

Leveraging relaxed CBD regulations in 40 countries to expand markets.

Capitalizing on social media's 4.9 billion users for targeted marketing.

Benefiting from 9% e-commerce growth in health products.

Innovating with vegan and organic formulations to attract health-conscious consumers.

Utilizing supportive wellness policies in key markets.



# Challenges:

Navigating varying global regulations on CBD use.

High marketing costs to build consumer trust.

Competition from alternative CBD delivery methods.

Limited awareness in emerging markets.

Ensuring consistent product quality amidst supply chain complexities.



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