

# Leveraging Partnerships to Deliver Home Energy Management 1Q 2014

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# Abstracts

As energy management becomes more important to utilities and consumers, the trend is driving interesting partnerships among security companies, device makers, utilities, and retailers. This report examines the emerging partnerships, the primary motivators, and the business models driving them. It also predicts the direction of future partnerships and analyzes the dominant factors dictating partnership types.



# Contents

### **1 INTRODUCTION**

- 1.1 Key Questions & Issues Addressed
- 1.2 Scope

# **2 ANATOMY OF PARTNERSHIPS**

# **3 BARRIERS TO PARTNERSHIPS**

- 3.1 Conflicting Business Motivations of Systems and Products
- 3.2 Conflicts between Utilities and Smart Home Vendors

# **4 OPPORTUNITIES FOR UTILITIES**

- 4.1 Pay for Performance Programs
- 4.2 Energy Markets
- 4.3 Pricing Based Demand Response
- 4.4 Energy Efficiency Programs
- 4.5 Leveraging Smart Devices
- 4.6 Residential Load Forecasting
- 4.7 Energy Modeling
- 4.8 Disaggregation
- 4.9 Energy Cost Information
- 4.10 Value-added Services

# **5 OPPORTUNITIES FOR SMART HOME VENDORS**

- 5.1 Price Expansion
- 5.2 Product Sales and Commissions
- 5.3 App Sales, Upgrades
- 5.4 Advertising
- 5.5 Lead Generation
- 5.6 Home Warranty and Performance Monitoring Services
- 5.7 Transaction Fees
- 5.8 Energy Markets

# **6 OPPORTUNITIES FOR BUILDERS**



- 6.1 Bundling Energy Related Products and Services
- 6.2 Valuation and Underwriting Energy Efficiency

### **7 OPPORTUNITIES ELECTRIC VEHICLE VENDORS**

#### **8 CONCLUSION**

### **9 NOTES ON METHODOLOGY**

9.1 Data Sources

INDEX



# **List Of Figures**

#### LIST OF FIGURES

Conflicting Business Motivations within the Smart Home Familiarity with Energy Programs Profiles of Energy Providers Using Smart Products for Demand Response Profiles of Energy Dispatch Service Providers Anticipated Impact of Variable Rate Plans on Electric Bill Incentives That Increase Willingness to Adopt a Variable Rate Plan **Energy Modeling Company Profiles** Energy Savings from Different Energy Consumption Feedback Methods Profiles of Disaggregation Company Willingness to Purchase Exclusively Energy Related Home Monitoring Products **Energy Cost Information Company Profiles** In-App Product Sales in Whirlpool App **Options for Waiving Monthly Service Fees** Likelihood of Using In-App Purchase Capability **App Revenue Generators OpenAPIs Expand Partnerships Profiles of Energy Aggregators** Profile of Home Builders

Likelihood to Purchase Alternative Vehicles



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