

Linking communications to business process: a guide to Routing 2.0

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Abstracts

How do enterprise communications suppliers use their technologies to address the business process headaches of their customers? The answer, until recently, was that they didn't. But this situation is changing, and more companies are looking to use their communications technology investments to remove process bottlenecks and increase the pace at which their businesses operate. In this report Ovum examines the triggers for adoption of communications enablement, its potential benefits, a set of guidelines for increasing the likelihood of a successful rollout, and an examination of the prospects for communications enablement in light of broader unified communications (UC) trends.



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Executive summary

In a nutshell

Ovum view

Market development

What is communications enablement?

Routing 2.0 is just emerging and is dependent on UC

A supplier-led market, but certain customer industries stand out

By 2015, Routing 2.0 will be mainstream

User recommendations

In selecting a process to improve, latency reduction should be the primary imperative

This is about services, not just technologies

Avoid these risks

Build the business case

Last but not least, there is a technology element



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Figure 1: Routing 2.0 aims to reduce latency through communications



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