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Abstracts

Enterprise IT management software provider CA has managed to survive the economic downturn, with its revenues remaining flat in fiscal 2009. The company has been quite successful in acquiring and integrating companies over the last few years, and these strategic acquisitions continued this year, including three in the security space. Stringent cost control measures have improved the company's margins and cash-in-hand. However, CA needs to increase its reach beyond the current customer group (which primarily consists of large financial institutions, government, telco and service providers) if it is to accelerate its growth and achieve its ambitions to rebalance its business geographically.

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