

BT Global Services restructures in the UK public sector

<https://marketpublishers.com/r/B3802D92859EN.html>

Date: November 2009

Pages: 15

Price: US\$ 895.00 (Single User License)

ID: B3802D92859EN

Abstracts

This report considers the implications of recent changes at BT Global Services (BTGS) for its IT services business in the UK public sector. BTGS will be a major force in the UK public sector for the foreseeable future. BT is one of the strongest brand names in the UK public sector thanks to its significant fixed-line telecoms business and its large IT services business, which is the fourth-largest by turnover in the UK public sector. BTGS is a top-ten provider in each of the public sector's six segments (central government, local government, criminal justice, defence, education and health). It has a strong networked IT services business and a reputation for providing network outsourcing and IT services in end-to-end outsourcing deals to UK public sector customers.

Contents

EXECUTIVE SUMMARY

IN A NUTSHELL

OVUM VIEW

SWOT ANALYSIS

STRENGTHS

WEAKNESSES

OPPORTUNITIES

THREATS

BTGS' 21CN VISION: POWER TO DRIVE THE MARKET

21CN VISION AT THE HEART OF BTGS' NEW STRATEGY

LONG-TERM COMMITMENT TO 21CN REQUIRED

CAN 21CN SOLIDIFY BTGS' POSITION IN PUBLIC SECTOR?

BTGS BIDS TO REGAIN STAR PERFORMER STATUS WITHIN BT

BTGS' IT BUSINESS MUST DELIVER MARGIN TO BT

BTGS STRATEGY FOCUSES ON NEW GOALS

CHANGING SUPPLIER LANDSCAPE

UK PUBLIC SECTOR BUSINESS

STRENGTH IN ALL SEGMENTS OF THE PUBLIC SECTOR

HEALTH

CENTRAL GOVERNMENT

LOCAL AUTHORITY IT OUTSOURCING

DEFENCE

CRIMINAL JUSTICE

NATIONAL SECURITY AND ID CARDS

EDUCATION

List Of Tables

LIST OF TABLES

Table 1: BTGS UK public sector S/ITS revenue breakdown

List Of Figures

LIST OF FIGURES

Figure 1: BTGS UK public sector S/ITS revenue breakdown, FYE 31 March 2009

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