

# Indian Pharmaceutical Contract Manufacturing Market Research and Forecast 2018-2023

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## Abstracts

Pharmaceuticals companies have increasingly outsourced non-core activities with an aim to cut cost and focus on their capital management and management of research and marketing & sales. Many pharmaceuticals companies partnered with Indian pharmaceuticals contract manufacturer to manufacture various drugs and active pharmaceutical ingredients (API). For instance, GlaxoSmithKline Pharmaceuticals has started work on its largest greenfield tablet manufacturing facility in Vemgal in Kolar district, Karnataka, with an estimated investment of Rs 1,000 crore (\$ 149.11 million). India stands 3rd in the pharmaceutical market in terms of volume and 13th in terms of value. According to Indian Brand Equity Foundation (IBEF), Indian Pharmaceutical sector is estimated to account for nearly 3.1 to 3.6% of the global pharmaceutical industry in terms of value and 10% in terms of volume. It is expected to reach \$55 billion by 2020 and \$100 billion by 2025. India is the major provider of generic drugs globally. India's generics accounting for 20% of global exports (in volume terms).

Major factors contributing to the growth of the Indian pharmaceutical contract manufacturing market include increasing investments in the Indian pharmaceutical sector and government initiatives to promote the pharmaceutical sector and increasing trend of outsourcing of healthcare services. Indian Government has plans to incentivize bulk drug manufacturers, including both state-run and private companies, to encourage 'Make in India' programme and reduce dependence on imports of API, nearly 85% of which come from China. In addition, increasing pressure to minimize healthcare cost and availability of skilled workforce for low cost are another significant factor contributing in the market growth. However, stringent government regulations hinder the market growth. Moreover, rising demand for low cost services and increasing drug discovery is expected to create enormous opportunities for the Indian pharmaceuticals contract manufacturing market in near future.

The pharmaceutical contract manufacturing market can be segmented on the basis of category, type, product, and services. On the basis of category, the market is divided as human-based drugs and animals-based drugs. Based on type, the market is segmented into sterile manufacturing and non-sterile manufacturing. Based on the product, the market is bifurcated into OTC drugs, API, finished dosage forms include solid dose, liquid dose and injectable dose, and others such as nutritional products and packaging. Based on the services, the market is sub-divided as manufacturing services, non-clinical services and research and development. Among services, manufacturing segment is expected to be the highest revenue generating segment owing to growing medical device manufacturing. The growth of medical device manufacturing in emerging economies is expected to boost the manufacturing services segment.

Some of the key players operating in the Indian pharmaceutical contract manufacturing market are Aurobindo Pharma Limited, Jubilant Life Sciences Ltd. Dr Reddy's Laboratories Ltd, Finecure Pharmaceuticals Limited, Gracure Pharmaceuticals Ltd., Jubilant Life Sciences Ltd. and Korten Pharmaceuticals Pvt. Ltd. These players adopt various strategies to sustain in the competitive market, such as merger & acquisitions, expansions, joint ventures and product development and partnership and collaboration. For instance, the major pharmaceutical companies such as GlaxoSmithKline are planning to open its new manufacturing facility in India, which is also further expected to boost the demand for contract manufacturing services in India. In 2016, Rubicon Research Pvt Ltd, a contract research and manufacturing services firm, is in advanced talks with Everstone Capital and a few high-net-worth Individuals (HNI) to raise up to Rs 240 crore (\$35.79 million), which will be used to increase the company's manufacturing capabilities.

## RESEARCH METHODOLOGY

The market study of Indian pharmaceutical contract manufacturing market is incorporated by extensive primary and secondary research conducted by research team at OMR. Secondary research has been conducted to refine the available data to breakdown the market in various segments, derive total market size, market forecast and growth rate. Different approaches have been worked on to derive the market value and market growth rate. Our team collects facts and data related to the market from different geography to provide a better regional outlook. In the report country level analysis is provided by analyzing various regional players, regional tax laws and policies, consumer behavior, and macro-economic factors. Numbers extracted from secondary research have been authenticated by conducting proper primary research. It

includes tracking down key people from the industry and interviewing them to validate the data. This enables our analyst to derive the closest possible figures without any major deviations in the actual number. Our analysts try to contact as many executives, managers, key opinion leaders and industry experts. Primary research brings the authenticity in our reports.

Secondary sources include:

Financial reports of companies involved in the market  
Authentic Public Databases such as  
Whitepapers, research-papers, and news blogs  
Company websites and their product catalogue  
Supplier Websites such as Alibaba, amazon for pricing analysis

The report is intended for drug manufacturers, healthcare provider, government organizations for overall market analysis, and competitive analysis. The report provides in-depth analysis on pricing, market size, intended quality of the product preferred by consumers, initial norms and vehicle segment. The report will serve as a source for 360-degree analysis of the market thoroughly integrating different models delivering insights into the market for better business decisions.

## **MARKET SEGMENTATION:**

Indian Pharmaceutical Contract Manufacturing market is segmented on the basis of regional outlook and following segments:

Indian Pharmaceutical Contract Manufacturing Market Research and Analysis, By Category

Indian Pharmaceutical Contract Manufacturing Market Research and Analysis, By Type

Indian Pharmaceutical Contract Manufacturing Market Research and Analysis, By Product

Indian Pharmaceutical Contract Manufacturing Market Research and Analysis, By Services

## **THE REPORT COVERS:**

Comprehensive research methodology of Indian Pharmaceutical Contract Manufacturing market.

This report also includes detailed and extensive market overview with key analyst

insights.

Exhaustive analysis of macro and micro factors influencing the market guided by key recommendations.

Analysis of regional regulations and other government policies impacting the Indian Pharmaceutical Contract Manufacturing market.

Insights about market determinants which are stimulating the Indian Pharmaceutical Contract Manufacturing market.

Detailed and extensive market segments with regional distribution of forecasted revenues.

Extensive profiles and recent developments of market players.

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### COMPANIES MENTIONED

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